

### Deutsche Bank SAE Cédulas Hipotecarias Cover Pool Update

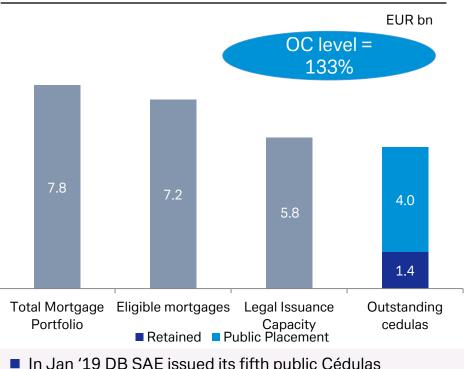
Q1 2019

### Cover Pool Details – Overview (1/2)



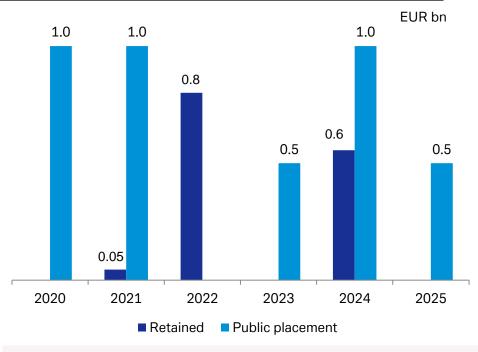


#### Cover Pool details (as of Q1 19)



In Jan '19 DB SAE issued its fifth public Cédulas benchmark (€ 500mn) with a tenor of 6 years

#### Outstanding Cédulas – Maturity profile



Outstanding volume at € 5,400mn by end of Q1 2019

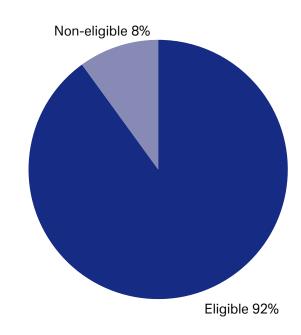
## Cover Pool Details – Overview (2/2)



#### Cover Pool details<sup>(1)</sup> (as of Q1 19)

- Average outstanding loan size: EUR 96.9k
- Number of loans: 79,941
- Weighted avg. loan seasoning (years): 7.4
- Weighted avg. remaining loan maturity (years): 20.2
- Total pool weighted avg. Loan-to-Value (LTV): 49.7%
- Total pool Non-Performing Loan (NPL) ratio: 1.80%
- Interest rate type: 97.1% FRN
- Residential mortgages: 95.2%
- EUR denominated loans: 99.0%
- 1<sup>st</sup> residence mortgages: 89.0%

#### Cover Pool eligibility



High quality mortgage portfolio with over 92% of the volume qualified as eligible

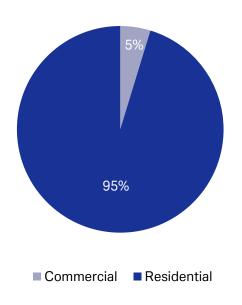
<sup>(1)</sup> Figures based on total cover pool (EUR 7.8bn)

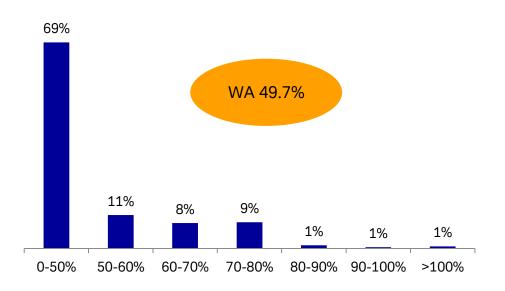
# Cover Pool Details<sup>(1)</sup> – Mortgage quality (1/3)



#### Cover Pool by asset type

#### Cover Pool Loan-to-Value (LTV) profile





- Focus on residential mortgages
- Marginal exposure to commercial mortgages
- Almost no exposure to real estate developers

■ Low Loan-to-Value portfolio due to prudent lending policy

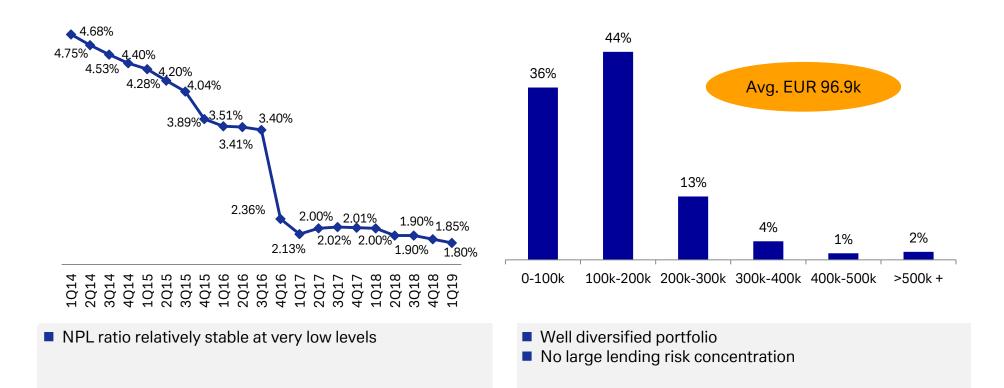
<sup>(1)</sup> Figures based on total cover pool (EUR 7.8bn)

# Cover Pool Details<sup>(1)</sup> – Mortgage quality (2/3)



### Historical development of NPL<sup>(2)</sup> ratio

#### Distribution by average loan size



<sup>(1)</sup> Figures based on total cover pool (EUR 7.8bn)

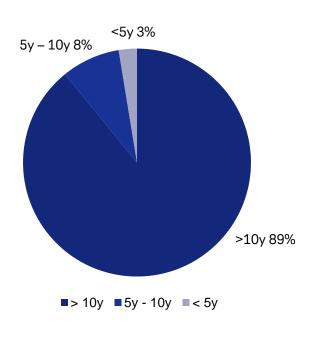
<sup>(2)</sup> NPL: Non-performing loans - Loan is defined as non-performing if a loan is due more than 90 days in arrears

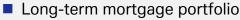
# Cover Pool Details<sup>(1)</sup> – Mortgage quality (3/3)



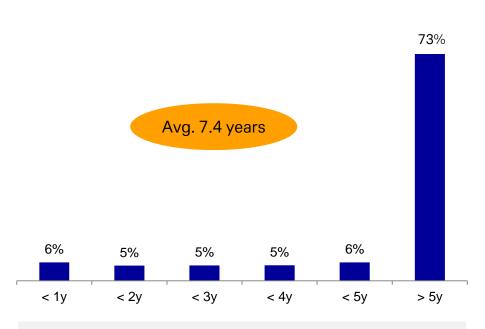
#### Cover Pool maturity profile

#### Seasoning





Remaining average maturity over 20 years



High credit quality demonstrated by high seasoning score

<sup>(1)</sup> Figures based on total cover pool (EUR 7.8bn)

### Credit quality – Locations





Mortgage loans - location	% of Pool
Barcelona	27.2
Madrid	26.4
Baleares	4.2
Alicante	4.2
Málaga	4.0
Sevilla	3.9
Valencia	3.7
Girona	2.6
Tarragona	2.4
Cadiz	2.1
Rest	19.3

- Top 10 regions account for over 80% of DB S.A.E.'s mortgage portfolio
- Madrid and Barcelona region represent over 50% of total mortgage portfolio:
  - Lower unemployment rate than the Spanish average
  - Highest contributors to Spanish GDP
  - Economically resilient regions

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