

**Deutsche Bank** Investor Relations

## Q4/FY 2024 results

January 30, 2025

# Actions taken in 2024 position Deutsche Bank to deliver return target in 2025 and beyond



Fundamental turnaround of recent years reflected in franchise strength, revenue momentum and operating leverage

Achieved € 30.1bn revenues underpinning confidence in 2025 ambition of ~€ 32bn

Delivered operating costs in line with guidance while investing in business growth; absorbed significant nonoperating cost items, improving future performance and risk profile

Incremental franchise growth this year to be achieved with flat operating costs; CIR target of below 65% reflects investments to drive continued progress beyond 2025

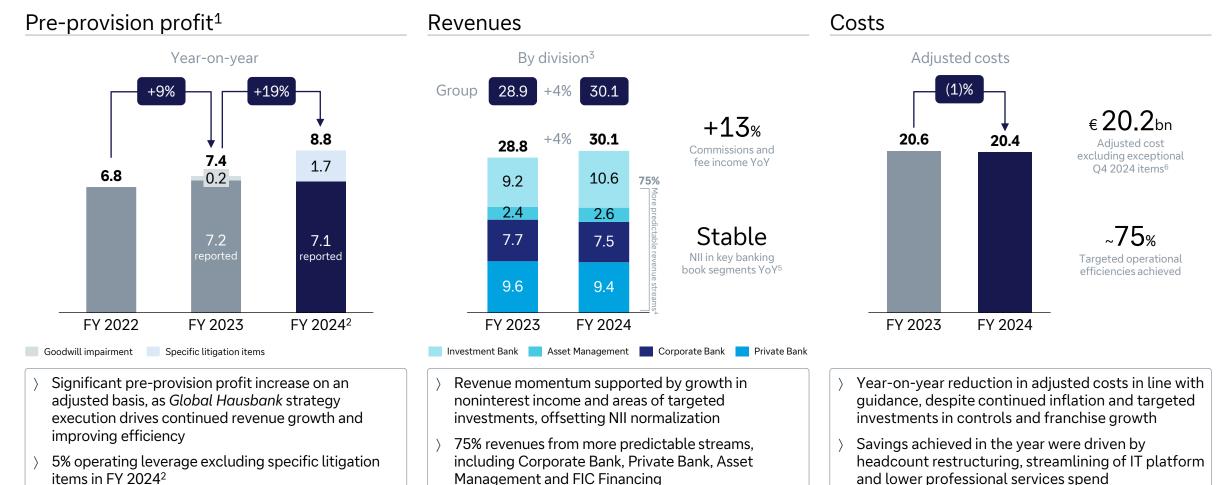
Clear path to RoTE target of >10% in 2025 and capital distributions in excess of €8bn target<sup>1</sup>

Executing management agenda to drive Deutsche Bank's evolution, delivering substantial value beyond current targets

Notes: throughout this presentation totals may not sum due to rounding differences and percentages may not precisely reflect the absolute figures; for footnotes refer to slides 52 and 53

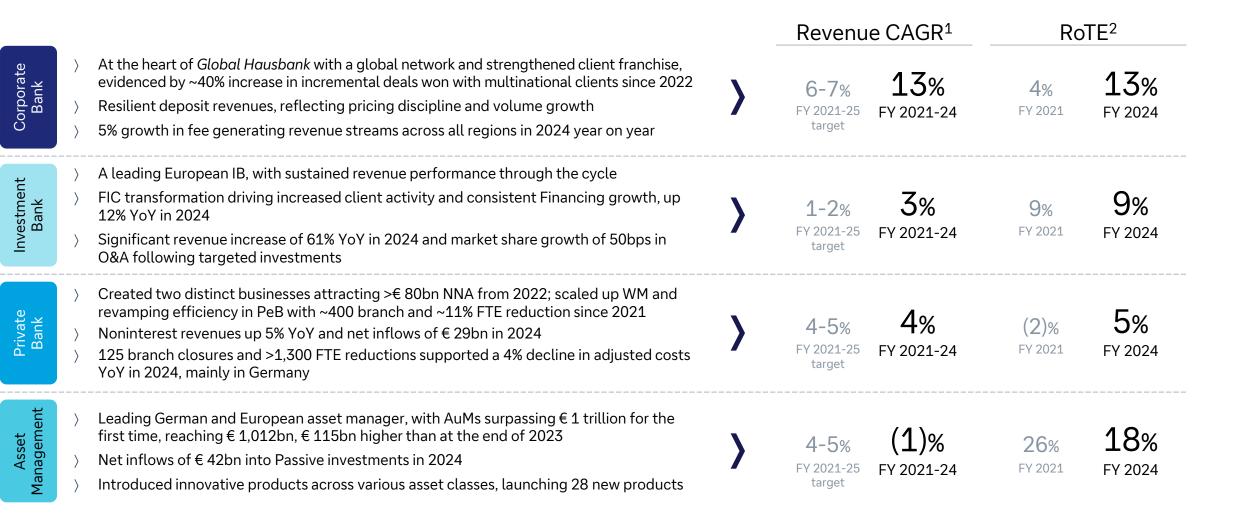
#### Resilient full-year results reflecting ongoing strong operating performance In € bn, unless stated otherwise





Notes: NII – net interest income; for footnotes refer to slides  $52 \mbox{ and } 53$ 

# Clear traction across divisions set to deliver sustainable growth and higher profitability



Notes: NNA – net new assets, AuM – assets under management, FIC – Fixed Income & Currencies, O&A – Origination & Advisory, WM – Wealth Management, PeB – Personal Banking, FTE – full-time equivalent; for footnotes refer to slides 52 and 53

### Strong execution and positioning underpin confidence in revenue trajectory

Corporate

Bank

Investment

Bank

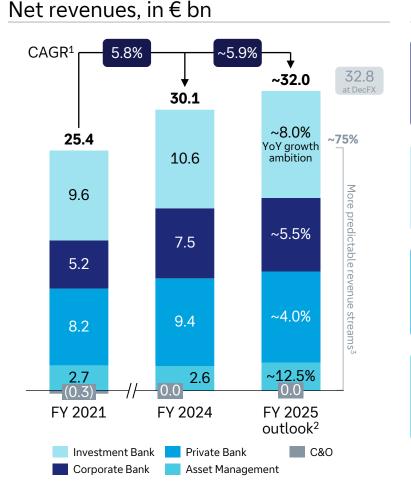
Private

Bank

Asset

Management





#### Revenue growth drivers in 2025

- Further growth and scaling of commissions and fee income in Trade Finance and in fee-based institutional businesses
   Resilient net interest income from interest hedging and rising business volumes
   Crystalizing the benefits of recent investments and greater client engagement in O&A
   Ongoing growth in FIC Financing, driven by existing strength and further investments
   Continued development of wider FIC platform, including a focus on the US
  - Net interest income tailwind into 2025 driven by deposit hedge rollover and volume growth Noninterest income growth from Investment Solutions and continued inflows into assets under management
  - Benefitting from higher assets under management, resulting in increased management fees Anticipate continued growth in Xtrackers and inflows into Alternatives

### Significantly lower expenses in 2025, with ongoing focus on execution of efficiency measures



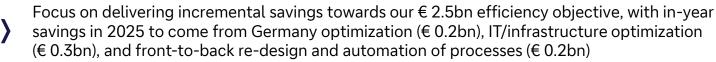
#### Ongoing delivery of efficiency measures

€ 2.5bn

- ~75% Achieved
  - Workforce restructuring in 2024:
    - ~3.500 roles eliminated
    - 1,800 contractors removed
    - Hired 1,300 tech specialists
    - Added 400 revenuegenerating roles
  - Optimization initiatives in Germany
  - Technology architecture and infrastructure efficiency
  - Front-to-back setup re-design and automation of processes

Efficiencv measures

#### Cost management agenda for 2025



Significant reduction in nonoperating costs from non-repeat of specific litigation items and normalization of nonoperating cost run-rate; ongoing operating cost management to offset inflation and support investments

Continue to invest in business growth, controls and remediation agenda, to sustain business momentum and future proof franchise

Targeted CIR reset to below 65% in 2025, while delivering significant operating leverage; franchise growth achieved with flat operating expenses

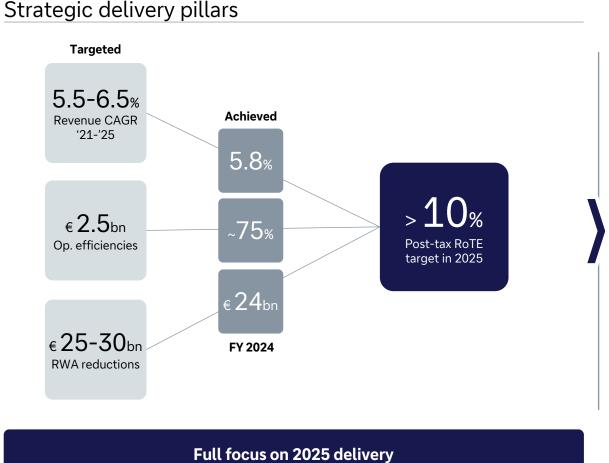
Stepping up initiatives to drive operating model improvements and enhanced client outcomes

**Consistent execution of efficiency measures** in 2024 ...

...supports agenda for 2025 and beyond, to deliver further franchise growth and investments with flat operating costs

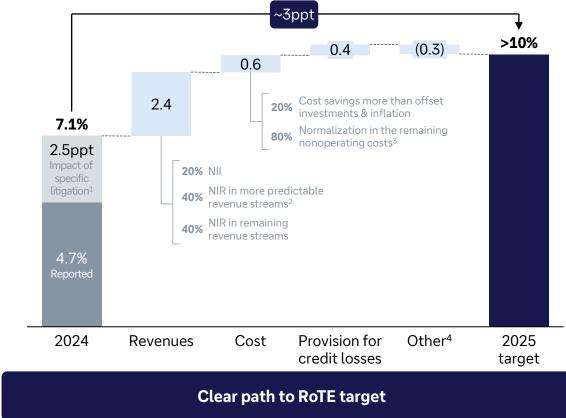
### Set to achieve >10% RoTE target with positive operating leverage





#### Return on tangible equity (RoTE)

In percentage points (ppt) unless stated otherwise

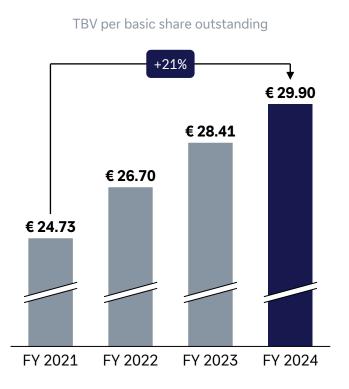


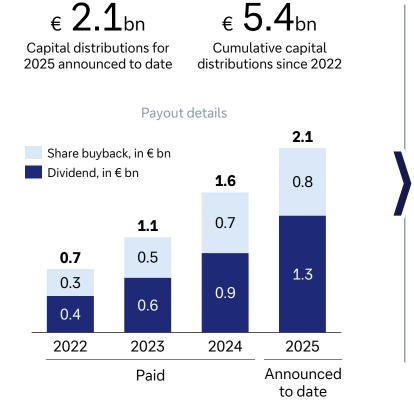
Notes: for footnotes refer to slides 52 and 53

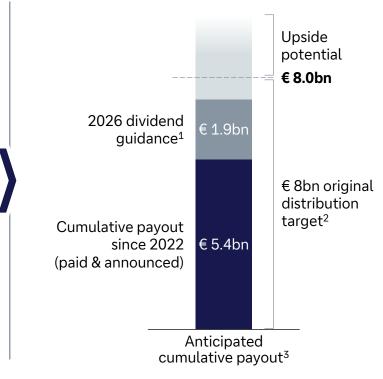
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### Creating value for shareholders and increasing distributions









Continuously growing TBV per share

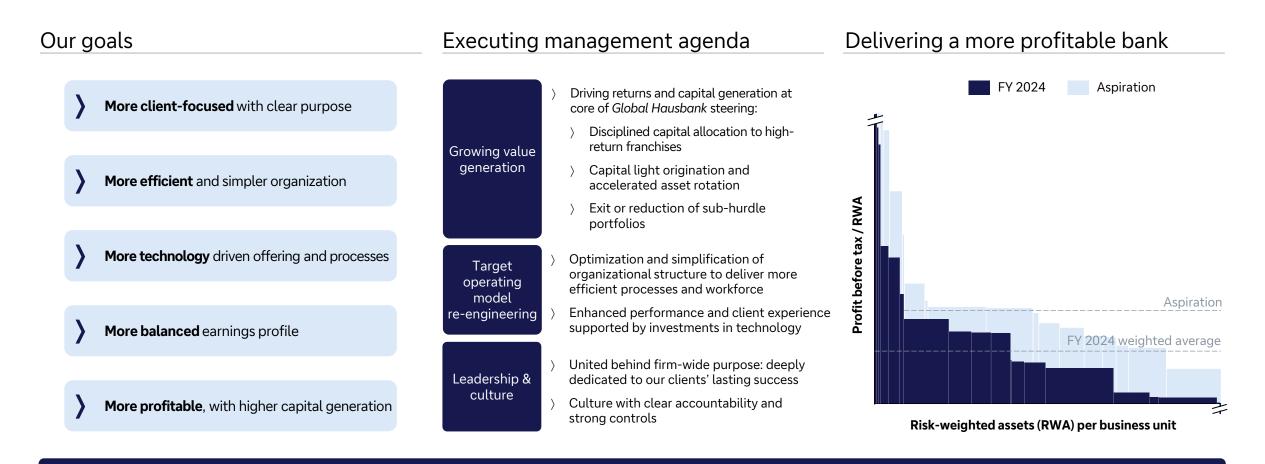
Delivering promised shareholder distributions; committed to outperform total distribution target<sup>3</sup>

Notes: for footnotes refer to slides 52 and 53

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### Driving the next phase of Deutsche Bank's evolution beyond 2025





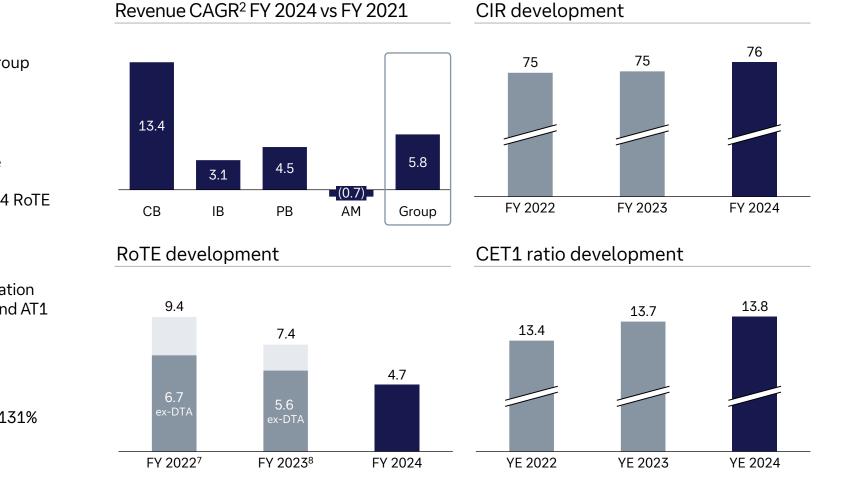
Unlocking substantial value, driving growth and increasing capital distributions



### Group financials

## Key performance indicators





Sustained revenue growth momentum with Group CAGR in line with updated target of 5.5-6.5%<sup>1</sup>

Cost/income ratio (CIR) and return on tangible equity<sup>3</sup> (RoTE) impacted by specific litigation provisions<sup>4</sup>; excluding these provisions FY 2024 RoTE at 7.1% and CIR at 71%, respectively

Solid capital ratios after absorbing specific litigation provisions, as well as dividend, share buyback and AT1 coupon deductions

Sound liquidity and funding base, with LCR<sup>5</sup> at 131% and NSFR<sup>6</sup> at 121% in Q4

Notes: LCR – liquidity coverage ratio, NSFR – net stable funding ratio; for footnotes refer to slides 52 and 53

Q4/FY 2024 results, January 30, 2025

### FY 2024 and Q4 2024 highlights

In € bn, unless stated otherwise



#### Q4 divisional revenues +8% Q4 2023 7.2 6.7 1.9 1.9 +30% 2.4 1.8 2.4 2.4 +22% 0.7 0.6 (0.1)-(0.1)Q4 2023 Q4 2024 Corporate Bank Private Bank Investment Bank Asset Management

#### Key highlights

Δvs.

(2)%

(1)%

C&O

- Revenues higher year on year demonstrating ongoing franchise momentum
- Provision for credit losses in Q4 are down guarter on guarter, in line with expectations
- Year-on-year increase in noninterest expenses impacted by specific litigation items
- Reached total RWA equivalent reductions from capital efficiency measures of € 24bn, with € 2bn in Q4 from data and process improvements
- TBV per share up 5% year on year

#### **Financial results**

	Q4 2024	∆ vs. Q4 2023	∆ vs. Q3 2024	FY 2024	Δ vs. FY 2023
Statement of income					
Revenues	7.2	8%	(4)%	30.1	4%
Revenues ex-specific items <sup>1</sup>	7.2	8%	(3)%	30.1	4%
Provision for credit losses	0.4	(14)%	(15)%	1.8	22%
Noninterest expenses	6.2	14%	31%	23.0	6%
Adjusted costs <sup>1</sup>	5.3	(1)%	5%	20.4	(1)%
Profit (loss) before tax	0.6	(17)%	(74)%	5.3	(7)%
Pre-provision profit <sup>1</sup>	1.0	(15)%	(64)%	7.1	(1)%
Profit (loss)	0.3	(76)%	(80)%	3.5	(28)%
Balance sheet and resources					
Average interest earning assets	1,019	5%	2%	996	3%
Loans <sup>2</sup>	485	1%	2%	485	1%
Deposits	666	7%	3%	666	7%
Sustainable Finance volumes (cumulative) <sup>3</sup>	373	33%	6%	373	33%
Risk-weighted assets	357	2%	0%	357	2%
Leverage exposure	1,316	6%	3%	1,316	6%
Performance measures and ratios					
RoTE	0.7%	(8.1)ppt	(9.4)ppt	4.7%	(2.8)ppt
Cost/income ratio	86.1%	3.9ppt	22.9ppt	76.3%	1.2ppt
Provision for credit losses, bps of avg. loans <sup>4</sup>	35	(6)bps	(6)bps	38	7bps
CET1 ratio	13.8%	9bps	4bps	13.8%	9bps
Leverage ratio	4.6%	8bps	2bps	4.6%	8bps
Per share information					
Diluted earnings per share	€ 0.15	n.m.	n.m.	€ 1.37	(33)%
TBV per basic share outstanding	€ 29.90	5%	2%	€ 29.90	5%

Notes: C&O – Corporate & Other, TBV – tangible book value; for footnotes refer to slides 52 and 53

### Net interest income (NII) / Net interest margin (NIM)

In € bn, unless stated otherwise





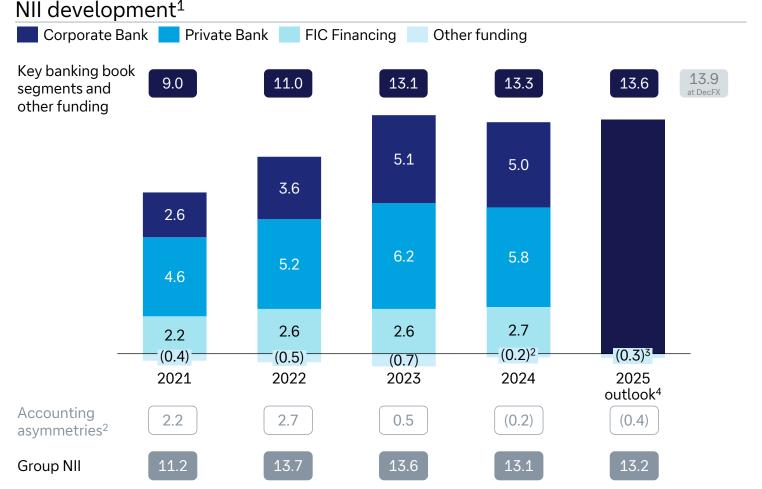
#### Key banking book segment<sup>1</sup> development



### Net interest income (NII)

In € bn, unless stated otherwise





#### Key highlights

 NII from banking book segments and other funding remained resilient in 2024, driven by higher deposit volumes and loan margin expansion offsetting the expected beta convergence

 NII from banking book segments and other funding expected to grow further in 2025 driven by

- Structural hedge portfolio and benefit from "locked-in" income
- Deposits growth in the Corporate and Private Bank
- > Loan growth in FIC Financing business
- Momentum expected to continue into 2026, supported by long-term hedges
- Group NII impacted by revenue neutral accounting asymmetry relating to trading book funding and derivative hedges

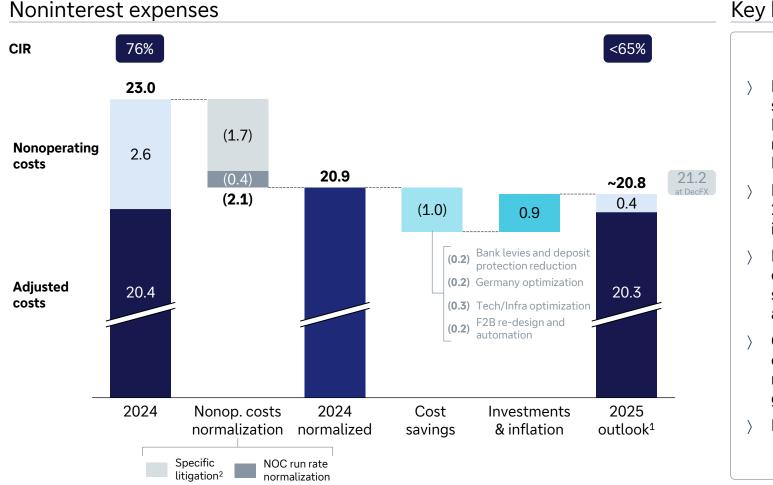
#### Adjusted costs – Q4 2024 and FY 2024 (YoY) In € m, unless stated otherwise

#### 04 2024 FY 2024 FY/Q4 2023 ex-5,256 20,057 bank levies Compensation FX impact FX impact 33 32 414 and benefits<sup>1</sup> Information 13 (145)26 technology (2)% 63 78 Professional 3 6 (136)services 14 14 Other FY/O4 2024 ex-5.138 20.235 bank levies Bank levies 138 172 5,276 20,407 FY/Q4 2024

- Q4 adjusted costs of € 5,276m decreased by 1% YoY, despite being impacted by exceptional items and unfavorable FX movement, excluding those impacts, Q4 adjusted costs were € 4,976m<sup>2</sup>
- Compensation and benefit costs in Q4 were broadly flat YoY as wage growth, unfavorable FX movements and higher performance related compensation were offset by further workforce optimization and non-recurrence of last year's compensation one-offs
- Lower IT costs reflect streamlining of IT platform, while the decrease of professional services costs is driven by lower legal fees and reduced spend on external workforce
- FY 2024 adjusted costs excluding bank levies increased by 1% YoY, impacted by increased compensation and benefits driven by wage growth, higher performance-related compensation and the full-year remuneration impact from targeted hiring actions in 2023

### Noninterest expenses – FY 2024 results and FY 2025 outlook

In € bn, unless stated otherwise



#### Key highlights

- Nonoperating costs in FY 2024 were impacted by specific litigation items of € 1,668m, specifically Postbank takeover litigation provision of € 906m, reversal of RCA indemnification asset of € 262m and Polish FX mortgages provision of € 500m
   Expect significant reduction in nonoperating costs in FY 2025 from non-repeat of FY 2024 specific litigation items and normalization of remaining nonoperating costs
   Expect to continue to invest into business growth and
- Expect to continue to invest into business growth and observe continued inflation, which will be offset by cost saving, including from execution of efficiency measures and lower bank levies and deposit protection
- Cost base expected to marginally increase relatively to original target to below 65% CIR, or ~€ 20.8bn of noninterest expenses, which will support further business growth momentum
- $\rangle$   $\;$  Implied operating leverage of 16% in 2025  $\;$

Notes: NOC – nonoperating costs; for footnotes refer to slides  $52 \mbox{ and } 53$ 

### **Provision for credit losses**

In € m, unless stated otherwise



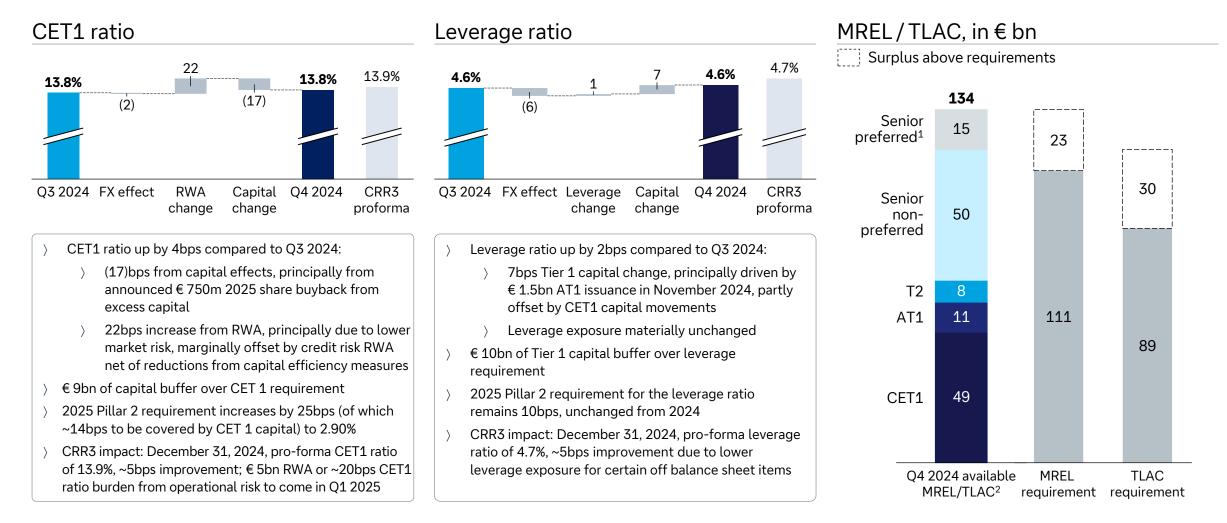
#### Key highlights

- Full-year provisions elevated and affected by temporary effects in the Private Bank following the Postbank integration, a small number of corporate events and cyclical impacts from CRE
- Q4 provision for credit losses down quarter on quarter, in line with expectations; decrease in Stage 3 provisions driven by a larger recovery on a legacy case whilst CRE related provisions declined sequentially
- Stage 1+2 effects from portfolio movements and model recalibrations largely offset by slightly improved macroeconomic forecasts and overlay recalculations

### **Capital metrics**

#### Movements in basis points (bps), unless stated otherwise, period end





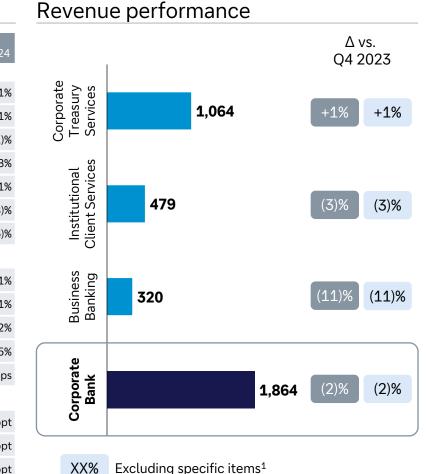


### Segment results

#### **Corporate Bank** In € m, unless stated otherwise



Q4 2024	∆ vs. Q4 2023	∆ vs. Q3 2024
1,864	(2)%	1%
1,864	(2)%	1%
23	(68)%	(81)%
1,508	23%	28%
1,168	(6)%	1%
333	(45)%	(38)%
356	(48)%	(46)%
117	(0)%	1%
313	8%	1%
339	11%	2%
78	13%	5%
8	(17)bps	(36)bps
3.7%	(0.4)ppt	0.0ppt
80.9%	16.6ppt	17.0ppt
7.1%	(8.9)ppt	(6.0)ppt
	1,864 23 1,508 1,168 333 356 117 313 339 78 8 8 3.7% 80.9%	1,864     (2)%       23     (68)%       1,508     23%       1,508     23%       1,168     (6)%       333     (45)%       356     (48)%       117     (0)%       313     8%       339     11%       78     13%       8     (17)bps       3.7%     (0.4)ppt       80.9%     16.6ppt



	-		-
Key			
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- Revenues higher sequentially driven by growth in deposit revenues from interest hedging and higher volumes offsetting ongoing margin normalization
- Provision for credit losses down benefitting from a larger recovery
- > Higher noninterest expenses driven by a litigation item while adjusted costs decreased year on year
- Loans essentially flat reflecting FX movements and continued selective balance sheet deployment
- Strong deposit base with higher sight deposits year on year and sequentially
- Post-tax return on tangible equity impacted by higher noninterest expenses

#### **Investment Bank** In € m, unless stated otherwise



Financial results				Revenue performance
	Q4 2024	Δ vs. Q4 2023	∆ vs. Q3 2024	
Statement of income				ຍະຄາວ ຍະຄາວ Ex-Financing Γ +19% YoY
Revenues	2,390	30%	(5)%	
Revenues ex-specific items <sup>1</sup>	2,411	29%	(4)%	້ອຍ <b>1,055 846 <b>1,901</b></b>
Provision for credit losses	101	(46)%	(25)%	EX-Financing +19% YoY 1,055 846 1,901 Financing +35% YoY
Noninterest expenses	1,771	(8)%	12%	
Adjusted costs <sup>1</sup>	1,713	6%	10%	Origination & Advisory 255
Profit (loss) before tax	519	n.m.	(36)%	
Pre-provision profit <sup>1</sup>	618	n.m.	(35)%	O ∞
Balance sheet and resources				5 5
Loans, in € bn²	110	9%	5%	& Other (33)
Deposits, in € bn	22	23%	8%	A C C C C C C C C C C C C C C C C C C C
Leverage exposure, in € bn	593	8%	4%	
Risk-weighted assets, in € bn	130	(7)%	(3)%	
Provision for credit losses, bps of avg. loans <sup>3</sup>	37	(36)bps	(14)bps	2,390
Performance measures and ratios				
Cost/income ratio	74.1%	(30.1)ppt	11.6ppt	
RoTE <sup>4</sup>	5.2%	9.5ppt	(3.8)ppt	XX% Excluding specific items <sup>1</sup>

#### Key highlights

Δvs.

Q4 2023

+26%

n.m.

+26%

+71%

n.m.

+29%

- Significantly higher revenues year on year with strong performance across FIC and O&A
- > FIC revenues significantly higher year on year, with improvements across businesses
- Financing revenues also increased significantly due to strong fee income and higher NII
- Rates revenues were significantly higher whilst Credit Trading, Foreign Exchange and Emerging Markets also increased, benefitting from heightened market activity and client engagement
- O&A revenues increased 71% year on year reflecting market share gains in a growing industry fee pool<sup>5</sup>
- Significantly higher Advisory revenues, with material market share gains in a static industry fee pool<sup>5</sup>
- > Debt Origination revenues also significantly higher, driven by strength in LDCM
- > Lower noninterest expenses due to non-repeat of goodwill impairment in prior year quarter
- Lower provision for credit losses year on year primarily due to non-repeat of Stage 1+2 modelrelated provisions in the prior year

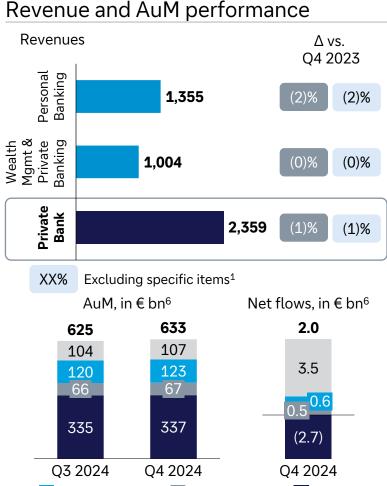
Notes: LDCM - Leveraged Debt Capital Markets; for footnotes refer to slides 52 and 53

#### **Private Bank** In € m, unless stated otherwise



#### Financial results

	Q4 2024	∆ vs. Q4 2023	∆ vs. Q3 2024
Statement of income			
Revenues	2,359	(1)%	2%
Revenues ex-specific items <sup>1</sup>	2,359	(1)%	2%
Provision for credit losses	278	42%	36%
Noninterest expenses	1,913	(5)%	7%
Adjusted costs <sup>1</sup>	1,712	(9)%	(4)%
Profit (loss) before tax	168	(8)%	(47)%
Pre-provision profit <sup>1</sup>	446	18%	(15)%
Balance sheet and resources			
Assets under management, in $\in$ bn <sup>2</sup>	633	10%	1%
Loans, in € bn <sup>3</sup>	257	(1)%	1%
Deposits, in € bn	320	4%	2%
Leverage exposure, in € bn	336	(1)%	1%
Risk-weighted assets, in € bn	97	13%	0%
Provision for credit losses, bps of avg. $loans^4$	43	14bps	12bps
Performance measures and ratios			
Net interest margin	2.3%	(0.1)ppt	0.1ppt
Cost/income ratio	81.1%	(3.1)ppt	3.7ppt
RoTE <sup>5</sup>	2.0%	(1.1)ppt	(3.4)ppt



#### PeB - Deposits 📕 WM & PrB - Deposits 📕 PeB - Inv. products 📕 WM & PrB - Inv. products

Notes: PeB – Personal Banking; WM & PrB – Wealth Management & Private Banking; for footnotes refer to slides 52 and 53

#### Key highlights

- Q4 revenues up sequentially, driven by NII and essentially flat year on year with higher investment product revenues offset by lower net interest income
- PeB revenues impacted by higher funding allocations and hedging costs, partially offset by higher deposit revenues
- WM & PrB revenues reflect higher investment product revenues and lending growth while Q4 2023 benefitted from episodic lending revenues
- > Net inflows of € 2bn, mainly in deposits
- Adjusted costs down 9% year on year driven by benefits from transformation initiatives and lower regulatory as well as client service remediation costs; higher restructuring and severance cost in the quarter to enable further efficiencies
- Provision for credit losses reflect continued workout activities of a small number of legacy cases in WM, while transitory effects from operational backlog are tapering off

### Asset Management

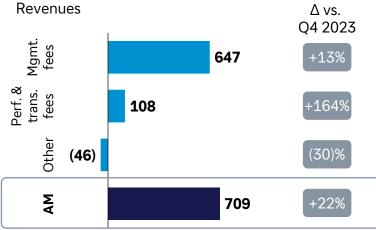
In € m, unless stated otherwise

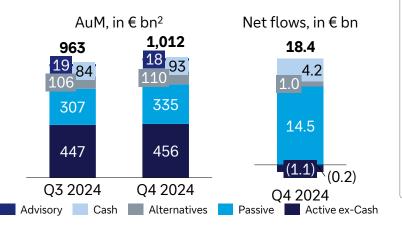


#### Financial results

	Q4 2024	∆ vs. Q4 2023	∆ vs. Q3 2024
Statement of income			
Revenues	709	22%	7%
Revenues ex-specific items <sup>1</sup>	709	22%	7%
Provision for credit losses	0	n.m.	n.m.
Noninterest expenses	473	0%	7%
Adjusted costs <sup>1</sup>	463	1%	6%
Profit (loss) before tax	183	162%	9%
Pre-provision profit <sup>1</sup>	236	117%	7%
Balance sheet and resources			
Assets under management, in $\in$ bn <sup>2</sup>	1,012	13%	5%
Net flows, in € bn	18	67%	1%
Leverage exposure, in € bn	10	4%	9%
Risk-weighted assets, in € bn	18	22%	2%
Performance measures and ratios			
Management fee margin, in bps	25.9	(0.3)bps	(0.3)bps
Cost/income ratio	66.8%	(14.5)ppt	0.0ppt
RoTE <sup>3</sup>	20.6%	12.3ppt	1.6ppt

#### Revenue and AuM performance





#### Key highlights

- Significant improvement in profit before tax, up 162% year on year
- Higher revenues from management fees due to increasing average assets under management and a significant performance fee in the quarter
- Adjusted costs and noninterest expenses are essentially flat year on year
- Increase in assets under management to € 1tn, with quarter-on-quarter increase driven by net inflows and positive FX impact
- Continued strong inflows of € 14bn in Passive including Xtrackers, contributing to the total net inflows of € 18bn

Notes: for footnotes refer to slides  $52 \mbox{ and } 53$ 

Deutsche Bank Investor Relations

#### **Corporate & Other** In € m, unless stated otherwise



Financial results			
	Q4 2024	Δ vs. Q4 2023	∆ vs. Q3 2024
Statement of income			
Revenues	(99)	53%	n.m.
Provision for credit losses	17	(45)%	(37)%
Noninterest expenses	555	n.m.	n.m.
Adjusted costs <sup>1</sup>	220	73%	95%
Noncontrolling interests	(50)	24%	5%
Profit (loss) before tax	(621)	n.m.	n.m.
Balance sheet and resources			
Leverage exposure, in € bn	38	(3)%	5%

#### Profit (loss) before tax

0%

(15)%

34

		I	Abs. ∆ vs. Q4 2023
Funding & liquidity	(100)		+11
Valuation & timing differences <sup>2</sup>		86	(56)
Legacy portfolios <sup>3</sup>	(374)		(467)
Shareholder expenses	(167)		(20)
Other centrally held items	(116)		(202)
Noncontrolling interests <sup>4</sup>		50	+10
Profit (loss) before tax	(621)		(724)

#### Key highlights

- Loss before tax of € 621m, driven by the increase in provisions for Polish FX mortgages of € 329m. This compares to profit before tax of € 104m in the prior year quarter which included a provision release
- Valuation and timing impacts of € 86m driven by partial reversion of prior period losses and market moves
- Legacy portfolios recorded a loss before tax of € 374m primarily from aforementioned litigation items and other expenses
- Corporate & Other segment includes impact of certain centrally retained items including shareholder expenses and certain funding and liquidity impacts

Notes: for footnotes refer to slides 52 and 53

Risk-weighted assets, in € bn

Confidence in 2025 revenue ambition of ~€ 32bn, in line with 2021-2025 CAGR target of 5.5%-6.5%, underpinned by 2024 performance and continued execution of growth agenda

Resetting CIR target to below 65% to support sustained investments into franchise, offset by ongoing execution of efficiency measures

Provisions for credit losses expected to be on average around  $\in$  350-400m per quarter

Plan to propose  $\in$  0.68 dividend per share (~ $\in$  1.3bn) in respect of FY 2024 and approved share buyback of  $\in$  750m year to date; clear path to exceed  $\in$  8bn capital distribution target<sup>1</sup>

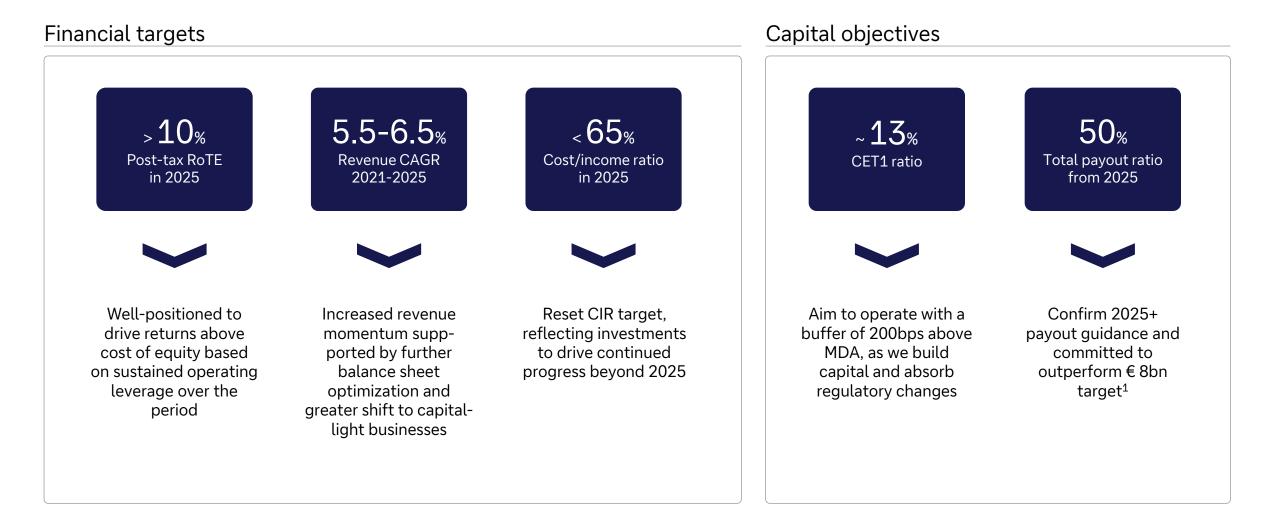
Set to achieve >10% RoTE target in 2025, with targeted management agenda to deliver growth and further improving returns



### Appendix

### 2025 financial targets and capital objectives





### **Committed to increasing shareholder distributions**



#### Total payout<sup>1</sup>

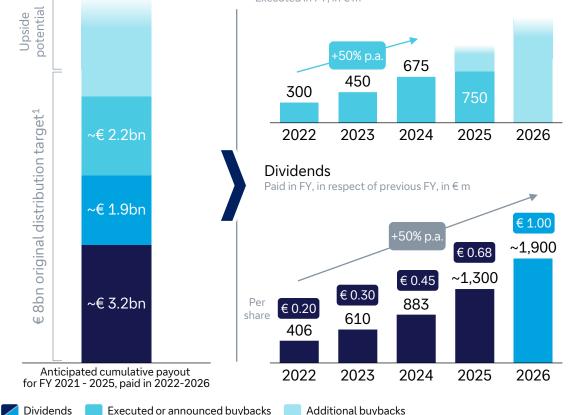
Upside potential

8bn original distribution target $^1$ 

B

#### Payout trajectory details

Share buybacks Executed in FY, in € m



Organic capital generation from net income and improved capital efficiency support shareholder distributions, as well as business growth

Plan to propose € 0.68 dividend per share (~€ 1.3bn) in respect of FY 2024 and approved 2025 share buyback of € 750m to date

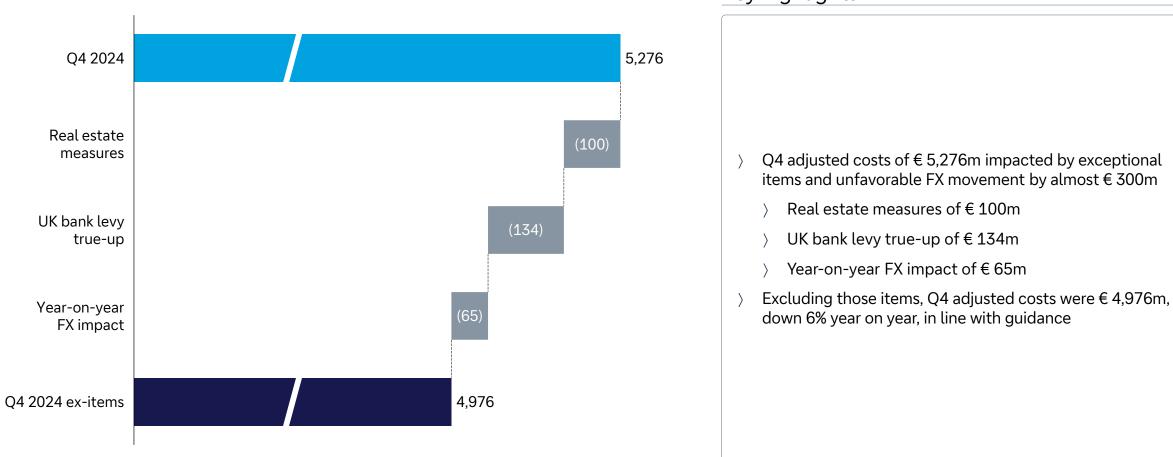
Reaffirm dividend guidance of  $\in$  1.00 per share in respect of FY 2025, subject to 50% payout ratio

Cumulative paid and announced capital distributions of € 5.4bn since 2022

Committed to outperform total distribution target of € 8bn<sup>1</sup>

### Adjusted costs – Q4 2024

In € m, unless stated otherwise



#### Key highlights

#### Sustainability Q4 2024 highlights

#### **Recent achievements**

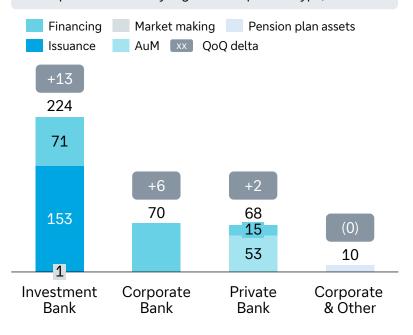
Sustainable Finance	<ul> <li>&gt; Increased Sustainable Finance volumes by € 21bn to € 373bn<sup>1</sup> (cumulative since 2020), including a first-time € 1bn contribution for market making activities in the Investment Bank, reflecting the annual average volume of the eligible bond inventory</li> <li>&gt; Corporate Bank served as the Original Lender and Hedge Counterparty for an AU\$ 1.8bn project financing facility for Global Power Generation (GPG) Australia, an international developer and manager of power generation assets; this transaction is supporting the investment in a 1.8-Gigawatt portfolio of renewable energy assets across Australia; it contributes to a total of nearly 3.6-Gigawatt of renewable energy projects financed in 2024 in Australia by DB; the GPG renewables portfolio consists of existing assets which have been refinanced as well as new project commitments</li> <li>&gt; Investment Bank FIC served as Mandated Lead Arranger, Underwriter and Bookrunner for \$ 560m sustainability-linked loan for global nutrition and wellness company Health &amp; Happiness International (H&amp;H) to strengthen its ESG credentials by driving sustainability in its supply chain; the KPIs structured by Deutsche Bank were developed in line with the Science Based Targets Initiative (SBTi), linking the financing to H&amp;H meeting criteria in the areas of renewable electricity, sustainable packaging and supplier engagement</li> <li>&gt; Investment Bank Origination &amp; Advisory acted as Left Lead Bookrunner and ESG Coordinator on IHO Verwaltungs GmbH ~€ 1.9bn-equivalent Sustainability-Linked Notes; IHO Verwaltungs GmbH is majority owner of Schaeffler Group, a leading German automotive supplier; the transaction is based on IHO's Sustainability-Linked Financing Framework, which sets out concrete decarbonization targets for Schaeffler</li> </ul>
Policies & Commitments	> ESG Investments Framework updated which sets out criteria and the evaluation processes to report investments as ESG in the context of Deutsche Bank Group's Sustainable Finance and ESG Investment targets
People & Own Operations	<ul> <li>&gt; Improvement of DB's S&amp;P Corporate Sustainability Assessment (CSA) Score by +12 points to 66/100; as a result, the bank returned to S&amp;P's Dow Jones Sustainability Index (DJSI) World and the DJSI Europe, which comprise the top ten percent of the 2,500 largest companies evaluated by ESG performance; it was the fifth improvement of an ESG rating in 2024</li> <li>&gt; Score of 100 (out of 100) on the Human Rights Campaign Foundation's 2025 Corporate Equality Index (CEI) in recognition of Deutsche Bank's commitment to an inclusive and equitable work culture</li> <li>&gt; Investment Bank teams across the globe were trained in Environmental &amp; Social Due Diligence</li> <li>&gt; ~4,500 Private Bank sales force trained as part of Deutsche Bank's consulting approach to foster energy efficient refurbishments</li> <li>&gt; Together with 10 companies, Deutsche Bank founded a new initiative which aims to improve Frankfurt's Bahnhofsviertel</li> <li>&gt; Deutsche Bank India contributed to the reduction of Greenhouse Gas emissions through plantation of 15,000 fruit bearing trees and distribution of solar kits to 1,000 rural families</li> </ul>
Thought Leadership & Stakeholder Engagement	<ul> <li>&gt; Ten ESG experts from various business and infrastructure units of Deutsche Bank participated in the United Nation's climate conference COP29 in Baku</li> <li>&gt; Deutsche Bank, CDP and Oliver Wyman hosted a roundtable on "Moving the money: Closing Germany's green investment gap"</li> <li>&gt; Deutsche Bank participated in the 10th Green Finance Forum at Green Climate Week in Frankfurt and hosted a workshop on the topic "Innovate in Nature"</li> <li>&gt; Chief Investment Office published initial findings from a research project using environmental DNA (eDNA) to monitor ocean biodiversity</li> </ul>

#### Sustainable Finance<sup>1</sup> volumes





Reported volumes by segment and product type, in € bn



### **Definition of certain financial measures**



Revenues excluding specific items	Revenues excluding specific items are calculated by adjusting net revenues under IFRS for specific revenue items which generally fall outside the usual nature or scope of the business and are likely to distort an accurate assessment of the divisional operating performance. Excluded items are Debt Valuation Adjustment (DVA) and material transactions or events that are either one-off in nature or belong to a portfolio of connected transactions or events where the P&L impact is limited to a specific period of time as shown on slides 32 and 33
Adjusted costs	Adjusted costs are calculated by deducting (i) impairment of goodwill and other intangible assets, (ii) net litigation charges and (iii) restructuring and severance (in total referred to as nonoperating costs) from noninterest expenses under IFRS as shown on slide 32 and 33
Pre-provision profit	Pre-provision profit is calculated as reported net revenues less reported noninterest expenses as shown on slide 34
Operating leverage	Operating leverage is calculated as the difference between year-on-year change in percentages of reported net revenues and year-on-year change in percentages of reported noninterest expenses as shown on slide 34
Post-tax return on average tangible shareholders' equity (RoTE)	The Group post tax return on average tangible shareholders' equity (RoTE) is calculated as profit (loss) attributable to Deutsche Bank shareholders after Additional Tier 1 (AT1) coupon as a percentage of average tangible shareholders' equity. Profit (loss) attributable to Deutsche Bank shareholders after AT1 coupon for the segments is a non GAAP financial measure and is defined as profit (loss) excluding post tax profit (loss) attributable to noncontrolling interests and after AT1 coupon, which are allocated to segments based on their allocated average tangible shareholders' equity
Key banking book segments	Key banking book segments are defined as Deutsche Bank business segments for which net interest income from banking book activities represent a material part of the overall revenue

### Specific revenue items and adjusted costs – Q4 2024



In € m, unless stated otherwise

		Q4 2024					Q4 2023					Q3 2024							
		СВ	IB	PB	AM	C&O	Group	СВ	IB	PB	AM	C&O	Group	СВ	IB	PB	AM	C&O	Group
Revenue	S	1,864	2,390	2,359	709	(99)	7,224	1,912	1,837	2,394	580	(64)	6,658	1,841	2,523	2,319	660	157	7,501
Specific revenue items	DVA - IB Other / Legacy portfolios <sup>1</sup>	-	(21)	-	-	(4)	(26)	-	(28)	-	-	1	(26)	-	16	-	-	2	18
Revenue	s ex-specific items	1,864	2,411	2,359	709	(94)	7,249	1,912	1,864	2,394	580	(65)	6,684	1,841	2,507	2,319	660	155	7,483
				Q4 2024					Q4 2023					Q3 2024					
		СВ	IB	PB	AM	C&O	Group	СВ	IB	PB	AM	C&O	Group	СВ	IB	PB	AM	C&O	Group
Noninte	rest expenses	1,508	1,771	1,913	473	555	6,221	1,228	1,915	2,016	471	(159)	5,472	1,177	1,578	1,795	441	(246)	4,744
Nonoperating costs	Impairment of goodwill and other intangible assets	-	-	-	-	-	-	-	233	-	-	-	233	-	-	-	-	-	-
noper cost	Litigation charges, net	287	27	13	(2)	334	659	(43)	54	21	0	(287)	(255)	5	3	1	(0)	(353)	(344)
Nor	Restructuring & severance	54	31	188	12	1	286	35	18	123	13	0	189	16	18	10	4	(6)	42
Adjusted costs		1,168	1,713	1,712	463	220	5,276	1,237	1,610	1,872	458	127	5,305	1,156	1,557	1,784	437	113	5,047
Bank levies							138						49						4
Adjusted costs ex-bank levies							5,138						5,256						5,042

Notes: for footnotes refer to slides 52 and 53

Deutsche Bank Investor Relations

Q4/FY 2024 results, January 30, 2025

### Specific revenue items and adjusted costs – FY 2024



In € m, unless stated otherwise

				FY 2	2024			FY 2023						
		СВ	IB	PB	AM	C&O	Group	СВ	IB	PB	AM	C&O	Group	
Revenues	3	7,506	10,558	9,386	2,649	(6)	30,092	7,718	9,160	9,571	2,383	47	28,879	
Specific revenue items	DVA - IB Other / Legacy portfolios <sup>1</sup>	-	(30)	-	-	(6)	(37)	-	(47)	-	-	5	(42)	
Revenues ex-specific items		7,506	10,588	9,386	2,649	0	30,129	7,718	9,207	9,571	2,383	43	28,921	
				FY 2	2024					FY 2	2023			
		СВ	IB	PB	AM	C&O	Group	СВ	IB	PB	AM	C&O	Group	
Noninter	est expenses	5,084	6,661	7,304	1,823	2,099	22,971	4,648	6,847	7,730	1,825	646	21,695	
ating	Impairment of goodwill and other intangible assets	-	-	-	-	-	-	-	233	-	-	-	233	
Nonoperating costs	Litigation charges, net	376	126	28	13	1,491	2,035	53	147	123	26	(37)	311	
Nor	Restructuring & severance	103	101	301	24	1	529	76	87	346	34	23	566	
Adjusted costs		4,605	6,434	6,974	1,786	608	20,407	4,519	6,379	7,261	1,765	661	20,585	
Bank levi	es						172						528	
Adjusted costs ex-bank levies							20,235						20,057	

Notes: for footnotes refer to slides 52 and 53

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# Pre-provision profit, CAGR and operating leverage In € m, unless stated otherwise



							CAGR <sup>2</sup> FY 2021 –			FY 2024 vs
	FY 2021	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	FY 2024 LTM	FY 2023	FY 2024	FY 2023
let revenues										
Corporate Bank	5,153	1,878	1,922	1,841	1,864	7,506	13.4%	7,718	7,506	(3)%
Investment Bank	9,631	3,047	2,599	2,523	2,390	10,558	3.1%	9,160	10,558	15%
Private Bank	8,233	2,376	2,331	2,319	2,359	9,386	4.5%	9,571	9,386	(2)%
Asset Management	2,708	617	663	660	709	2,649	(0.7)%	2,383	2,649	11%
Corporate & Other	(314)	(139)	74	157	(99)	(6)		47	(6)	n.m.
Group	25,410	7,779	7,589	7,501	7,224	30,092	5.8%	28,879	30,092	4%
Noninterest expenses										
Corporate Bank	(4,547)	(1,211)	(1,188)	(1,177)	(1,508)	(5,084)		(4,648)	(5,084)	9%
Investment Bank	(6,087)	(1,632)	(1,679)	(1,578)	(1,771)	(6,661)		(6,847)	(6,661)	(3)%
Private Bank	(7,920)	(1,809)	(1,787)	(1,795)	(1,913)	(7,304)		(7,730)	(7,304)	(6)%
Asset Management	(1,670)	(456)	(453)	(441)	(473)	(1,823)		(1,825)	(1,823)	(0)%
Corporate & Other	(1,281)	(197)	(1,594)	246	(555)	(2,099)		(646)	(2,099)	225%
Group	(21,505)	(5,305)	(6,702)	(4,744)	(6,221)	(22,971)		(21,695)	(22,971)	6%
Pre-provision profit <sup>1</sup>										
Corporate Bank	606	667	734	665	356	2,422		3,070	2,422	(21)%
Investment Bank	3,544	1,415	919	945	618	3,897		2,313	3,897	68%
Private Bank	313	567	544	524	446	2,082		1,841	2,082	13%
Asset Management	1,038	161	210	220	236	826		558	826	48%
Corporate & Other	(1,595)	(335)	(1,521)	404	(653)	(2,106)		(599)	(2,106)	n.m.
Group	3,905	2,475	887	2,757	1,003	7,121		7,184	7,121	(1)%

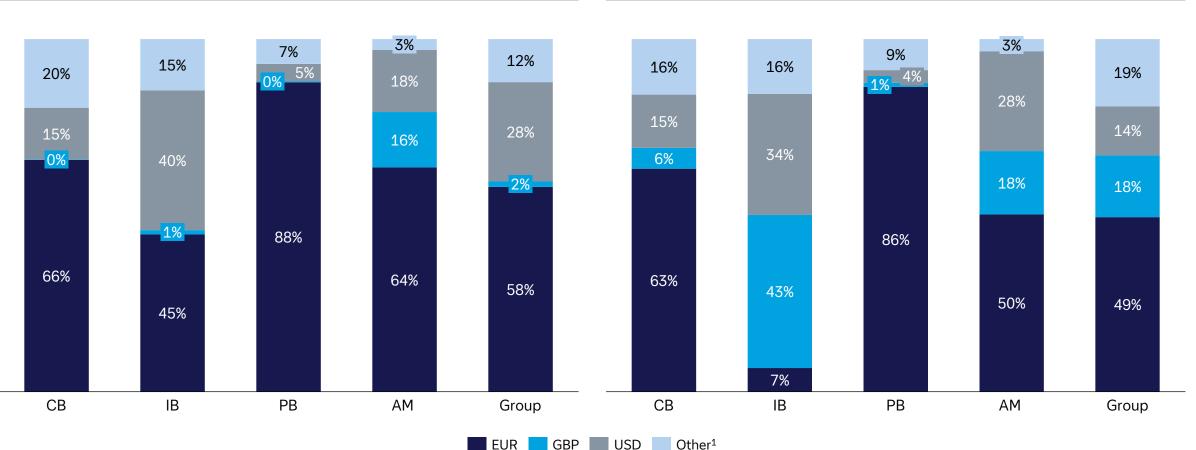
# Adjusted key metrics – FY 2024 In € m, unless stated otherwise

		FY 2023	FY 2024
	Pre-provision profit	7.184	7.121
	Provision for credit losses	(1,505)	(1,830)
	Profit (loss) before tax	5,678	5,291
	Noncontrolling interests (post tax)	(119)	(139)
	Income tax expense (-) / benefit (+)	(787)	(1,786)
	AT1 Coupon	(560)	(668)
	Profit (loss) attributable to DB shareholders	4,212	2,698
Reported	Average tangible shareholders' equity	56,577	58,013
	Post-tax RoTE, in %	7.4	4.7
	Net revenues	28,879	30,092
	Noninterest expenses	(21,695)	(22,971)
	CIR, in %	75.1	76.3
	Revenue change, in %	,0.1	4
	Expense change, in %		6
	Operating leverage, in %		(2)
	Pre-tax impact	(233)	(1,668)
Adjustments <sup>(1)</sup>	Income tax impact	-	226
	Impact of adjustments	(233)	(1,442)
	Pre-provision profit	7,417	8,790
	Provision for credit losses	(1,505)	(1,830)
	Profit (loss) before tax	5,912	6,960
	Noncontrolling interests (post tax)	(119)	(139)
	Income tax expense (-) / benefit (+)	(787)	(2,013)
	AT1 Coupon	(560)	(668)
	Profit (loss) attributable to DB shareholders	4,445	4,140
Adjusted	Average tangible shareholders' equity	56,577	58,013
	Post-tax RoTE, in %	7.9	7.1
	Net revenues	28,879	30,092
	Noninterest expenses	(21,462)	(21,303)
	CIR, in %	74.3	70.8
	Revenue change, in %		4
	Expense change, in %		(1)
	Operating leverage, in %		5



## Indicative divisional currency mix Q4 2024





Noninterest expenses

Net revenues

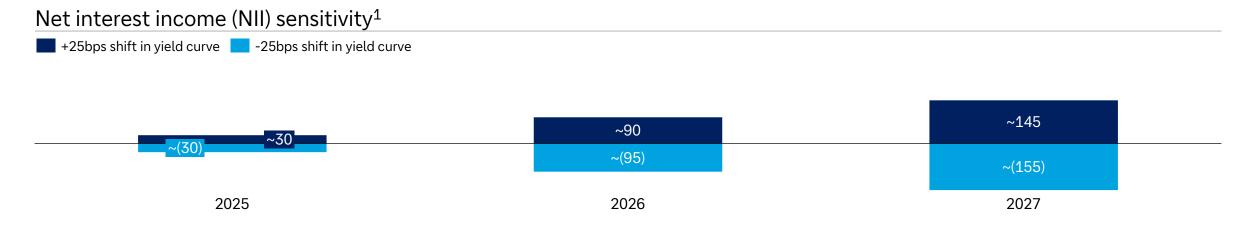
Notes: classification is based primarily on the currency of DB Group's office, in which the revenues and noninterest expenses are recorded and therefore only provide an indicative approximation; for footnotes refer to slides 52 and 53

Q4/FY 2024 results, January 30, 2025

# Net interest income (NII) sensitivity

Hypothetical +/-25bps shift in yield curve, in € m





### Breakdown of sensitivity by currency for +25bps shift in yield curve

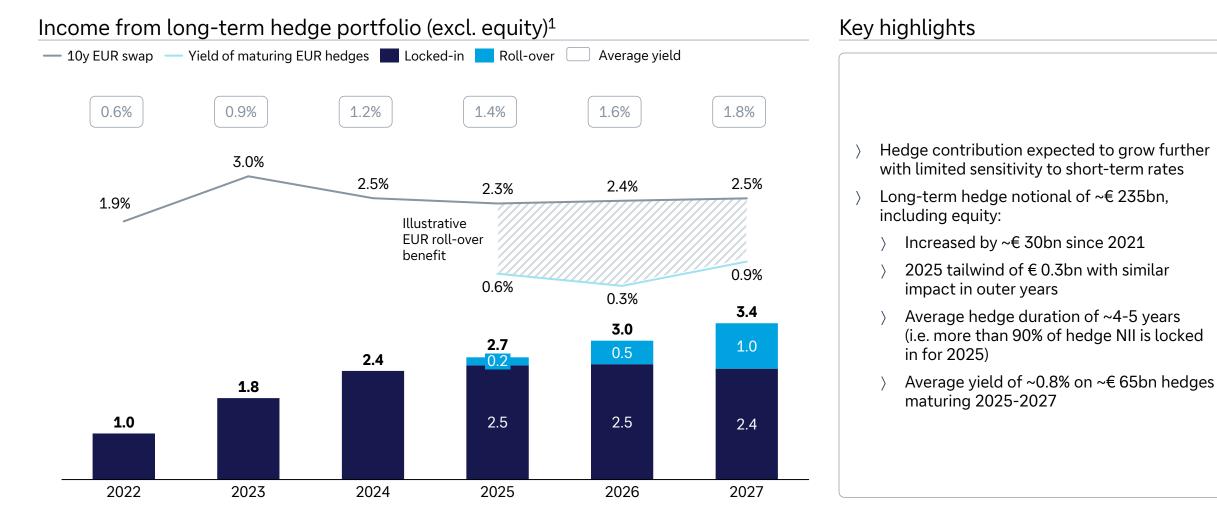


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# Interest rate hedge

In € bn, unless stated otherwise





## Loan and deposit development

In € bn, unless stated otherwise; loan-to-deposit ratio 73%





### Key highlights

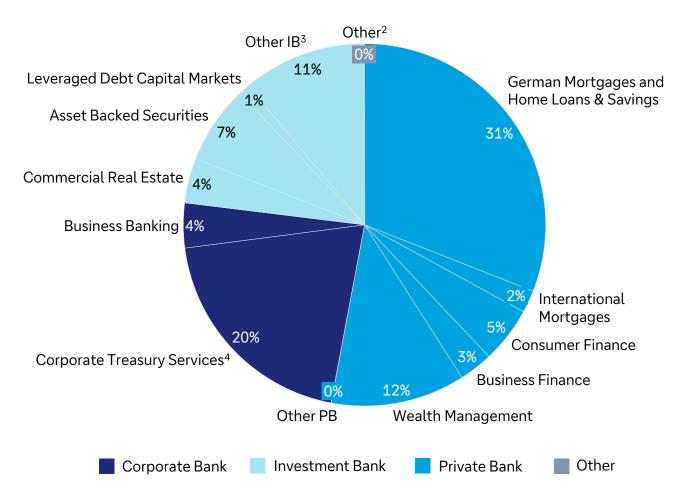
$\rangle$	Loans remained stable with slight reduction of $\in$ 2bn	
	during the quarter adjusted for FX:	

- Continued underlying strategic growth in FIC Financing
- Corporate Bank lending remains muted driven by ongoing macroeconomic headwinds
- Stable loans in Private Bank with continued strategic reductions in mortgages

- > Deposits increased by € 5bn, or 1%, during the quarter adjusted for FX:
  - Substantial inflows from German retail clients with further growth opportunities expected in 2025
  - Deposits in Corporate Bank reduced by € 5bn in line with expectations

# Loan book composition

Q4 2024, IFRS loans: € 485bn<sup>1</sup>



### Key highlights

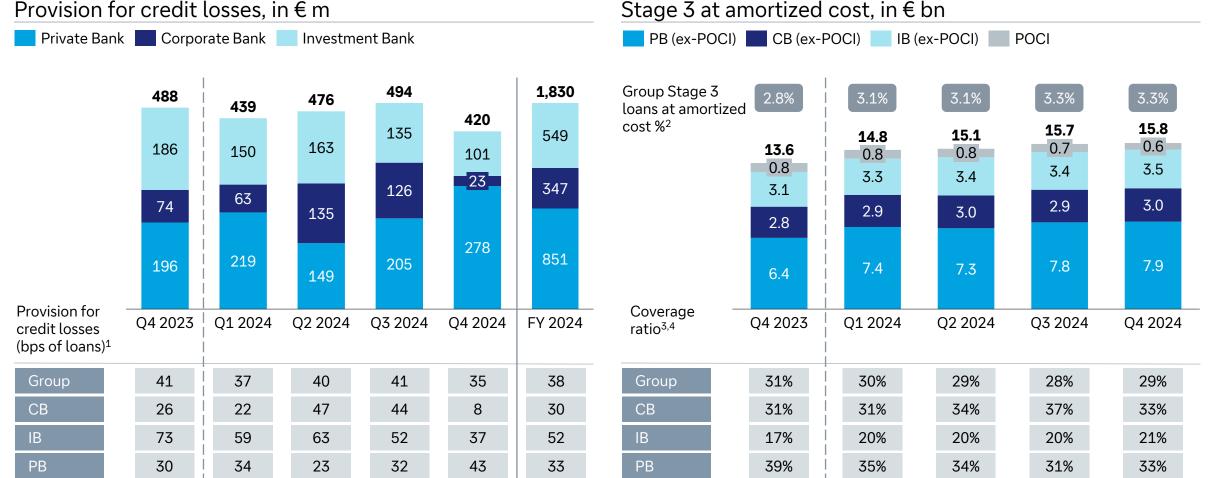
- > 53% of loan portfolio in Private Bank, consisting of retail mortgages mainly in Personal Banking (Germany) and collateralized lending in Wealth Management & Private Banking
- 24% of loan portfolio in Corporate Bank, predominantly in Corporate Treasury Services (Trade Finance & Lending and Cash Management mainly to corporate clients) followed by Business Banking (various loan products primarily to SME clients in Germany)
- 23% of loan portfolio in Investment Bank, comprising well-secured, mainly asset backed loans, commercial real estate loans and collateralized financing; well-positioned to withstand downside risks due to conservative underwriting standards and risk appetite frameworks limiting concentration risk

Notes: for footnotes refer to slides 52 and 53

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## **Provision for credit losses and Stage 3 loans**





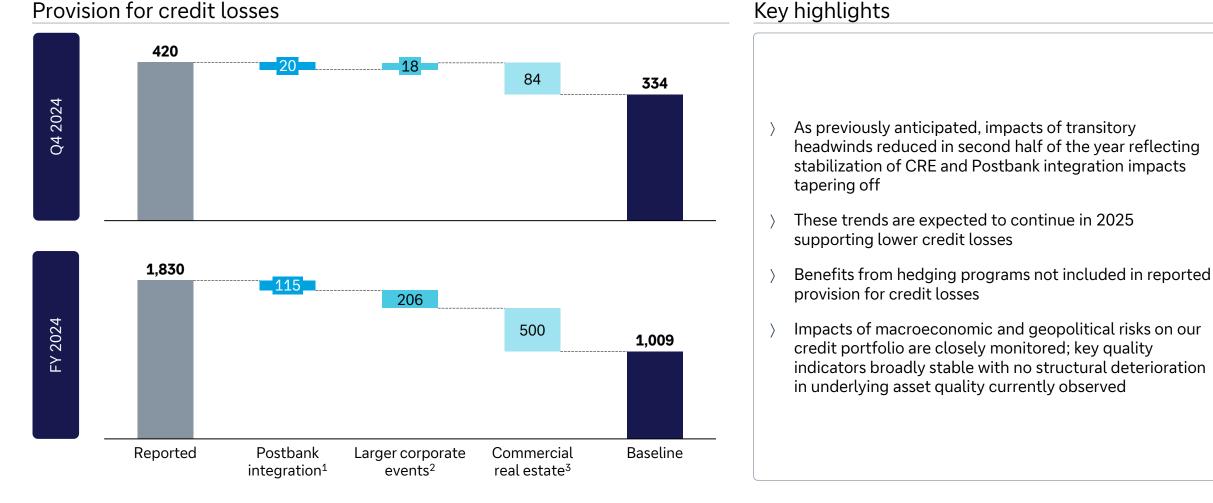
Provision for credit losses, in € m

Notes: provision for credit losses in the Corporate & Other and Asset Management segments are not shown on this chart but are included in Group totals; for footnotes refer to slides 52 and 53

## 2024 provisioning trends

Provision for credit losses, in € m, unless stated otherwise





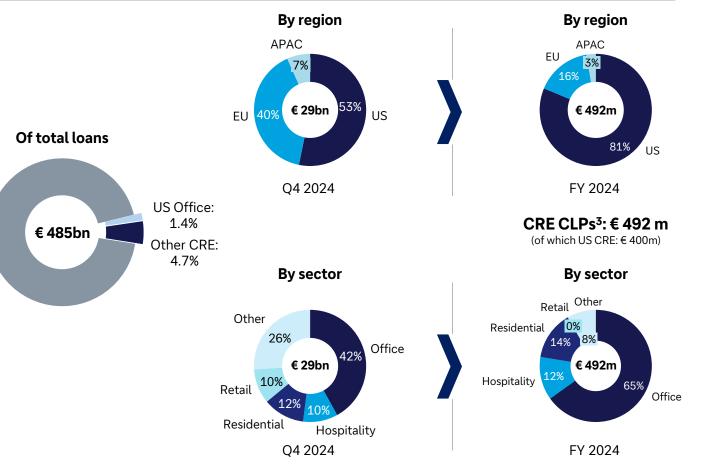
## Commercial Real Estate (CRE) 1 / 2



### CRE non-recourse portfolio: € 36 bn

- Non-recourse € 36bn 8% of total loans<sup>1</sup>
- CRE higher risk loans € 29bn 6% of total loans, weighted average LTV 64%
  - IB € 20bn weighted average LTV 66%
    - 58% US, focused on gateway cities; 29% in Europe, 13% APAC
  - > CB € 6bn weighted average LTV 57%
    - > 97% Europe, 3% US
  - Other € 4bn weighted average LTV 71%
- > Geographically diverse, well-located institutional quality assets
- Stress testing to identify loans with elevated refinancing risk; pro-active engagement with borrowers to achieve balanced loan extensions
- CLPs at elevated level driven primarily by office sector, but declining quarter over quarter

### € 29bn in scope of severe stress test<sup>2</sup>



Notes: LTV – loan-to-value, CLP – provision for credit losses; for footnotes refer to slides 52 and 53

## Commercial Real Estate (CRE) 2 / 2





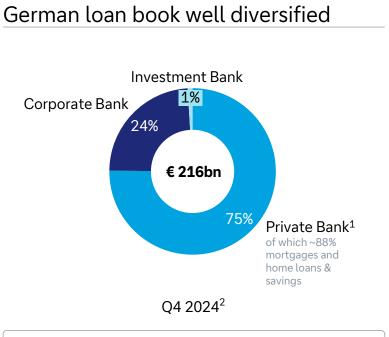
- US office portfolio 1.4% of total loans and 23% of stresstested portfolio<sup>1</sup>
- > 86% of office exposure in Class A properties
- Average LTVs in US office at 81% based on latest external appraisal subject to interim internal adjustments

- Refinancing remains main risk when loans with lower debt service coverage ratio and reduced collateral values reach maturity / extension dates, requiring modifications including additional equity
- € 763m of CLPs with the majority driven by offices on € 14bn<sup>3</sup> of loans which were modified / restructured or went into default in last 30 months
- Q4 portfolio sale of € 0.9bn completed as planned
- > Continued, pro-active management of near-term maturities with focus on longer term, sustainable modifications and loan extensions

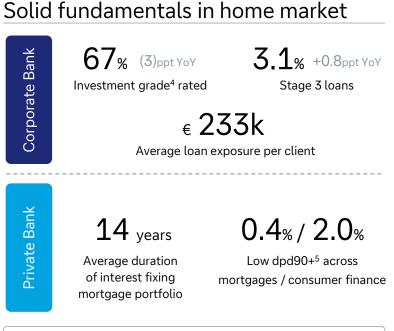
# Asset quality in Germany

In € bn, unless stated otherwise





- > Loan book well diversified across businesses
- 71% of the loan book either collateralized or supported by financial guarantees; additional hedges<sup>3</sup> in place
- Well-positioned to withstand downside risks due to conservative underwriting standards, resilient portfolio quality and extensive risk mitigation



- Portfolio fundamentals solid; key leading portfolio quality indicators are closely monitored
- CB loans well diversified by name and industry; dedicated screening for more vulnerable sectors
- > PB loans driven by lower risk mortgages, with an average duration of 14 years interest fixing

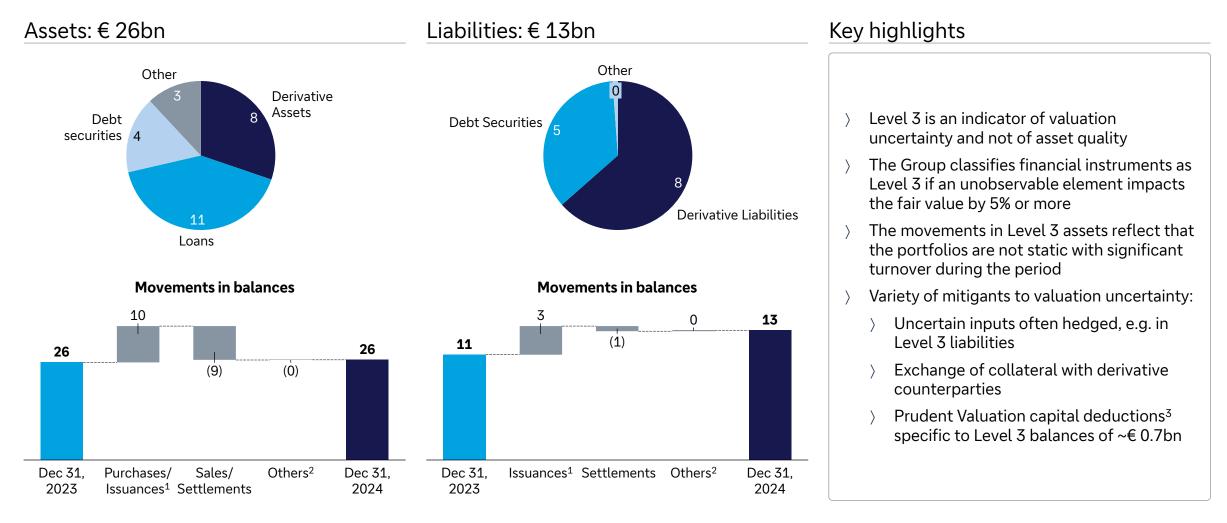
### Broadly stable baseline CLPs<sup>6</sup> Provision for credit losses, in bps - Germany (baseline) -- Germany (reported) 50 40 30 20 10 0 02 03 04 01 02 03 01 04 2023 2024

- > Asset quality remains resilient and broadly stable
- Excluding temporary impacts of Postbank integration and one larger corporate event in the Corporate Bank, CLP remain contained
- FY 2024 baseline CLP of 28bps (+3bps YoY) driven by moderately higher run rate in Private Bank reflecting prevailing economic environment

## Level 3 assets and liabilities

As of December **31**, 2024, in € bn

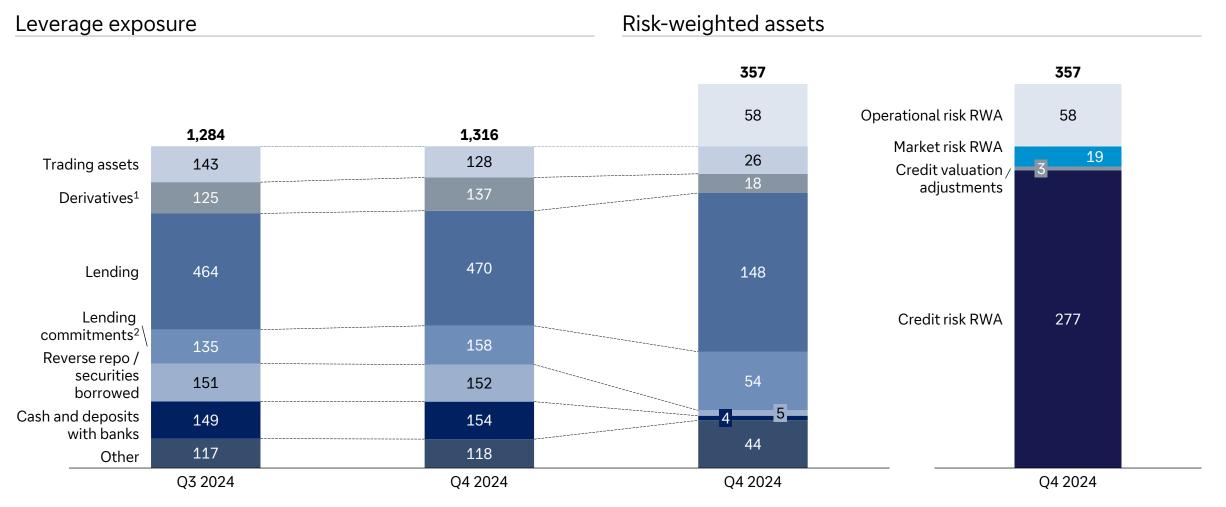




## Leverage exposure and risk-weighted assets

CRD4, in € bn, period end



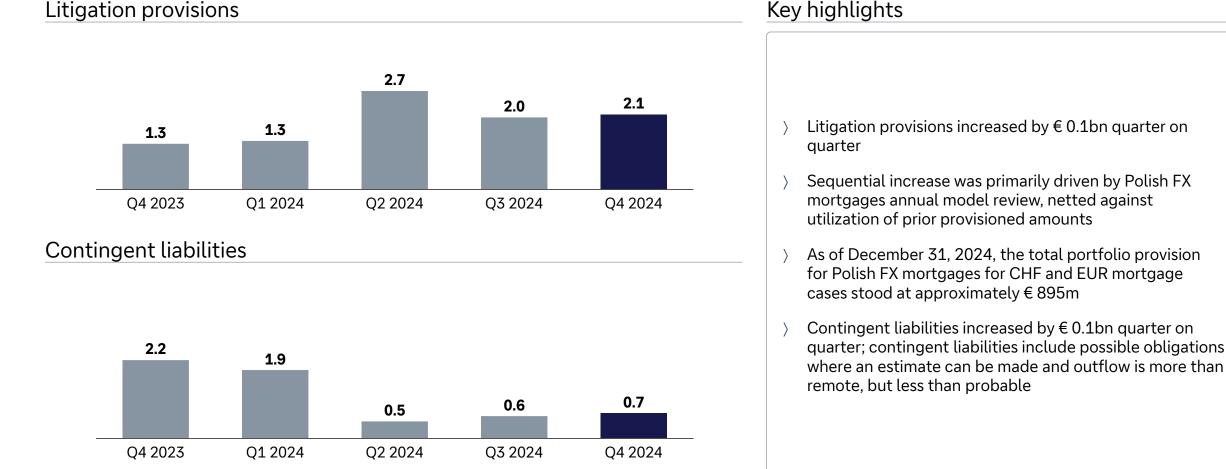


Notes: for footnotes refer to slides 52 and 53

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### Litigation update In € bn, unless stated otherwise, period end



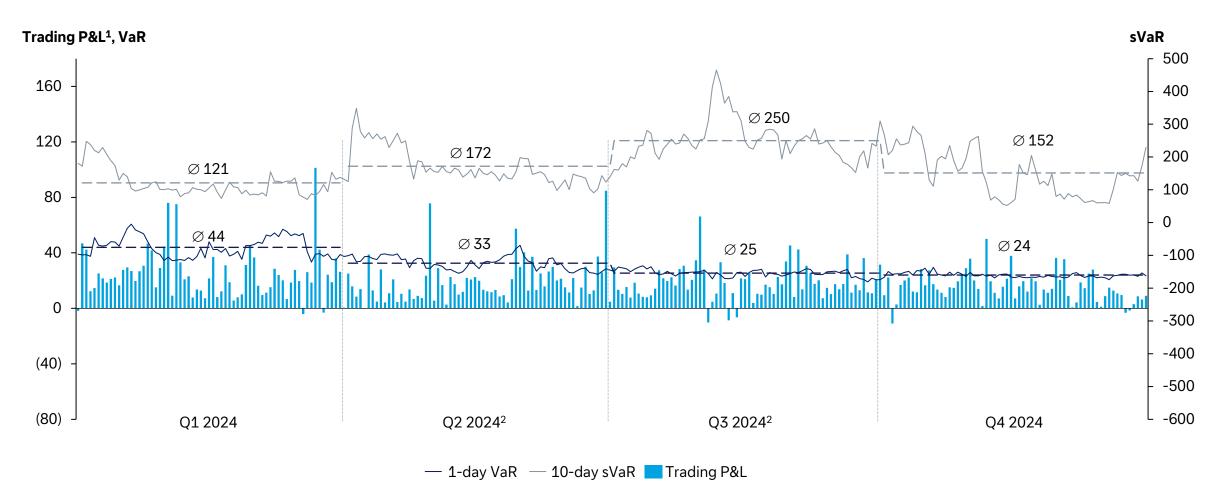


### Key highlights

Notes: figures reflect current status of individual matters and provisions; litigation provisions and contingent liabilities are subject to potential further developments; litigation provisions and contingent liabilities include civil litigation and regulatory enforcement matters

# Group Trading Book Value-at-Risk (VaR) and stressed Value-at-Risk (sVaR)

As of December 31, 2024, in € m, 99% confidence level



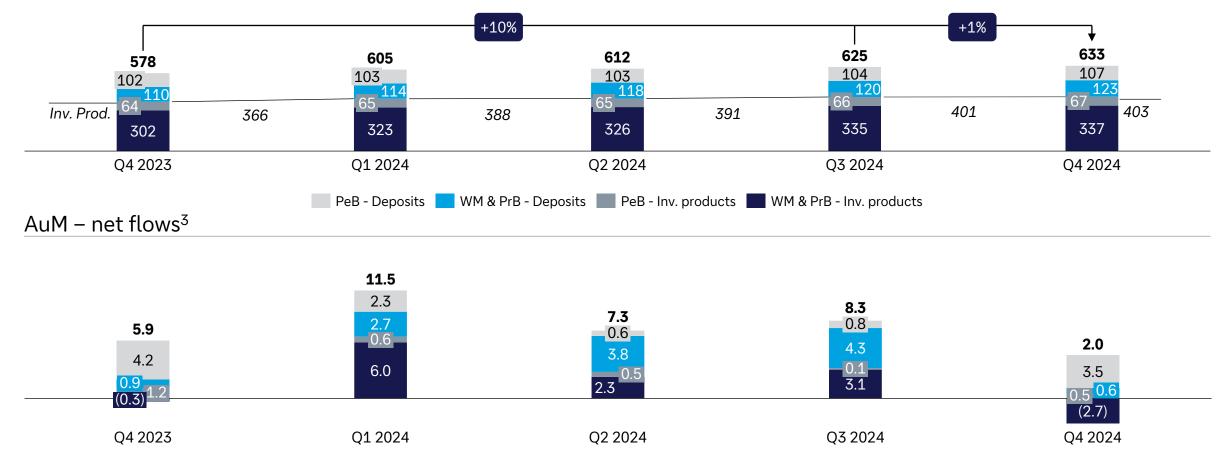


## Assets under management – Private Bank



In € bn, unless stated otherwise





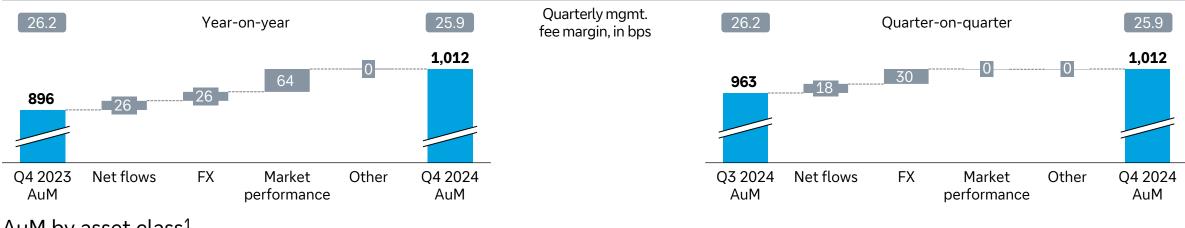
Notes: PeB – Personal Banking; WM & PrB – Wealth Management & Private Banking; for footnotes refer to slides 52 and 53

## Assets under management – Asset Management

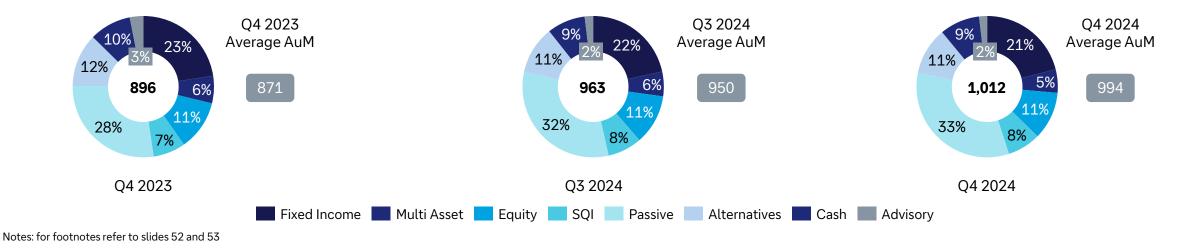
In € bn, unless stated otherwise



### AuM development



AuM by asset class<sup>1</sup>



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### Footnotes 1 / 2

Slide 2 – Actions taken in 2024 position Deutsche Bank to deliver return target in 2025 and beyond

- 1. € 8bn anticipated cumulative payout in respect of FY 2021-2025 (including distributions in respect of 2025, payable in 2026) subject to meeting strategic targets and German corporate law requirements, AGM authorization and regulatory approvals
- Slide 3 Resilient full-year results reflecting ongoing strong operating performance
- 1. Defined on slide 31 and detailed on slide 34
- 2. Adjusted for the Postbank takeover litigation provision, reversal of RusChemAlliance (RCA) indemnification asset and Polish FX mortgages provision in 2024 and for Numis goodwill impairment in 2023, detailed on slide 35
- 3. Corporate & Other revenues (FY 2024: € (6)m, FY 2023: € 47m) are not shown on these charts but are included in Group totals
- 4. Including Corporate Bank, Private Bank, Asset Management and Investment Bank FIC Financing
- 5. Detailed on slide 13
- 6. Q4 exceptional items include € 134m UK bank levy true up and € 100m real estate measures
- Slide 4 Clear traction across divisions set to deliver sustainable growth and higher profitability
- 1. Compound annual growth rate (CAGR); detailed on slide 34
- Throughout this presentation post-tax return on average tangible shareholders' equity (RoTE) is calculated on net income after AT1 coupons as defined on slide 31; post-tax return on average tangible shareholders' equity applying a 28% tax rate; allocated average tangible shareholders' equity CB: FY 2024: € 10.9bn, FY 2021: € 10.2bn; RoE FY 2024: 11.7%, RoE FY 2023: 52%, IB: FY 2024: € 2.9bn, FY 2021: € 2.2bn; RoE FY 2024: 9.0%, PB: FY 2024: € 13.9bn, FY 2021: € 11.9bn; RoE FY 2024: 5.2%, RoE FY 2021 (1.5)%, AM: FY 2024: € 2.4bn, FY 2021: € 2.2bn; RoE FY 2024: 8.0%, RoE FY 2021 11.0%

Slide 5 – Strong execution and positioning underpin confidence in revenue trajectory

- 1. Compound annual growth rate (CAGR); detailed on slide 34
- 2. At August 2024 FX rate; €32.8bn at December 2024 FX rate
- 3. Including Corporate Bank, Private Bank, Asset Management and FIC Financing
- Slide 7 Set to achieve >10% RoTE target with positive operating leverage
- 1. Adjusted for the Postbank takeover litigation provision, reversal of RusChemAlliance (RCA) indemnification asset and Polish FX mortgages provision in 2024, detailed on slide 35
- 2. Including Corporate Bank, Private Bank, Asset Management and FIC Financing
- 3. Detailed on slide 16
- 4. Other include impact from noncontrolling interest (NCI), shareholder's equity (SHE) and AT1 coupon
- Slide 8 Creating value for shareholders and increasing distributions
- 1. Subject to 50% total payout ratio
- 2. € 8bn anticipated cumulative payout in respect of FY 2021-2025 (including distributions in respect of 2025, payable in 2026) subject to meeting strategic targets and German corporate law requirements, AGM authorization and regulatory approvals
- 3. Anticipated cumulative payout for FY 2021 2025, paid in 2022-2026

#### Slide 11 – Key performance indicators

- 1. Compound annual growth rate (CAGR) of the total of net revenues between FY 2021 and FY 2025
- 2. Detailed on slide 34
- Throughout this presentation post-tax return on average tangible shareholders' equity (RoTE) is calculated on net income after AT1 coupons as defined on slide 31; Group average tangible shareholders' equity: Q4 2024: € 58.8bn, Q4 2023: € 57.2bn, FY 2024: € 58.0bn, FY 2023: € 56.6bn; Group post-tax return on average shareholders' equity (RoE): Q4 2024: 0.6% FY 2024: 4.2%
- 4. Adjusted for the Postbank takeover litigation provision, reversal of RusChemAlliance (RCA) indemnification asset and Polish FX mortgages provision in 2024, detailed on slide 35
- Liquidity coverage ratio and high-quality liquid assets based on weighted EUR amounts in line with Commission Delegation Regulation 2015/61 as amended by Regulation 2018/162
- Preliminary Q4 2024 net stable funding ratio and available stable funding based on weighted EUR amounts in line with regulation 575/2013 as amended by regulation 2019/876
- 7. Includes € 1.4bn tax benefit from a deferred tax asset valuation adjustment driven by strong US performance
- 8. Includes € 1.0bn tax benefit from a deferred tax asset valuation adjustment driven by strong UK performance

Slide 12 - FY 2024 and Q4 2024 highlights

- 1. Detailed on slides 32-34
- 2. Loans gross of allowance at amortized cost
- 3. Detailed on slide 30
- 4. Provision for credit losses as basis points of average loans gross of allowances for loan losses

#### Slide 13 - Net interest income (NII) / Net interest margin (NIM)

- 1. Defined on slide 31
- 2. Accounting asymmetry primarily arises from funding costs associated with trading positions where the funding cost is reported in net interest income but is offset by revenues on the underlying positions recorded in noninterest revenues. Conversely, it can also arise from the use of fair valued instruments to hedge key banking book segments positions where the cost or income of the underlying position is recorded as interest income, but the hedge impact is recorded as a noninterest revenue. These effects primarily occur in the Investment Bank (ex FIC Financing), Asset Management and C&O including Treasury other than held in the key banking book segments

#### Slide 14 - Net interest income (NII)

- 1. 2025 based on market-implied forward rates as of November 8, 2024
- 2. Accounting asymmetry primarily arises from funding costs associated with trading positions where the funding cost is reported in net interest income but is offset by revenues on the underlying positions recorded in noninterest revenues. Conversely, it can also arise from the use of fair valued instruments to hedge key banking book segments positions where the cost or income of the underlying position is recorded as interest income, but the hedge impact is recorded as a noninterest revenue. These effects primarily occur in the Investment Bank (ex FIC Financing), Asset Management and C&O including Treasury other than held in the key banking book segments
- 3. Other funding effects represents banking book net interest income arising primarily from Treasury funding activities that are not allocated to the key banking book segments but are allocated to other segments or held centrally in C&O
- At August 2024 FX rate; €13.9bn at December 2024 FX rate
- Slide 15 Adjusted costs Q4 2024 and FY 2024 (YoY)
- 1. Excludes severance of €103m in Q4 2023, €177m in Q4 2024, €346m in FY 2023, €533m in FY 2024 as this is excluded from adjusted costs
- 2. Detailed on slide 29
- Slide 16 Noninterest expenses FY 2024 results and FY 2025 outlook
- 1. At August 2024 FX rate; €20.7bn at December 2024 FX rate
- 2. Including Postbank takeover litigation provision, reversal of RusChemAlliance (RCA) indemnification asset and Polish FX mortgages provision in 2024
- Slide 17 Provision for credit losses
- 1. Quarterly provision for credit losses annualized as basis points of average loans gross of allowance at amortized cost

#### Slide 18 - Capital metrics

- 1. Plain vanilla instruments and structured notes eligible for MREL
- 2. Includes adjustments to regulatory Tier 2 capital; available TLAC/subordinated MREL does not include senior preferred debt
- <u> Slide 20 Corporate Bank</u>
- 1. Detailed on slides 32 and 34
- 2. Loans gross of allowance at amortized cost
- 3. Provision for credit losses as basis points of average loans gross of allowances for loan losses
- Post-tax return on average tangible shareholders' equity applying a 28% tax rate; allocated average tangible shareholders' equity Q4 2024: € 11.4bn, Q3 2024:
   € 10.9bn, Q4 2023: € 10.4bn; RoE: Q4 2024: 6.6%

#### Slide 21 - Investment Bank

- 1. Detailed on slides 32 and 34
- 2. Loans gross of allowance at amortized cost
- 3. Provision for credit losses as basis points of average loans gross of allowances for loan losses
- 4. Post-tax return on average tangible shareholders' equity applying a 28% tax rate; allocated average tangible shareholders' equity Q4 2024: € 23.0bn, Q3 2024: € 23.0bn, Q4 2023: € 22.7bn; RoE: Q4 2024: 5.0%
- 5. Source: Dealogic

#### <u> Slide 22 – Private Bank</u>

- 1. Detailed on slides 32 and 34
- 2. Includes deposits if they serve investment purposes; detailed on slide 50
- 3. Loans gross of allowance at amortized cost
- 4. Provision for credit losses as basis points of average loans gross of allowances for loan losses
- 5. Post-tax return on average tangible shareholders' equity applying a 28% tax rate; allocated average tangible shareholders' equity Q4 2024: € 14.4bn, Q3 2024: € 14.0bn, Q4 2023: € 12.7bn; RoE: Q4 2024: 2.0%
- 6. Detailed on slide 50

### Footnotes 2 / 2

#### Slide 23 – Asset Management

#### 1. Detailed on slides 32 and 34

- 2. Detailed on slide 51
- 3. Post-tax return on average tangible shareholders' equity applying a 28% tax rate; allocated average tangible shareholders' equity Q4 2024: € 2.4bn, Q3 2024: € 2.4bn, Q4 2023: € 2.2bn; RoE: Q4 2024: 9.2%

#### Slide 24 - Corporate & Other

- 1. Detailed on slide 32
- 2. Valuation & timing reflects the mismatch in revenue from instruments accounted for on an accrual basis under IFRS that are economically hedged with derivatives that are accounted for on a mark-to-market basis
- 3. Legacy portfolios previously reported as the Capital Release Unit until Q4 2022
- 4. Reversal of noncontrolling interests reported in operating business segments (mainly Asset Management)

#### <u>Slide 25 – Outlook</u>

- 1. € 8bn anticipated cumulative payout in respect of FY 2021-2025 (including distributions in respect of 2025, payable in 2026) subject to meeting strategic targets and German corporate law requirements, AGM authorization and regulatory approvals
- Slide 27 2025 financial targets and capital objectives
- 1. € 8bn anticipated cumulative payout in respect of FY 2021-2025 (including distributions in respect of 2025, payable in 2026) subject to meeting strategic targets and German corporate law requirements, AGM authorization and regulatory approvals

#### Slide 28 – Committed to increasing shareholder distributions

1. € 8bn anticipated cumulative payout in respect of FY 2021-2025 (including distributions in respect of 2025, payable in 2026) subject to meeting strategic targets and German corporate law requirements, AGM authorization and regulatory approvals

#### Slide 30 - Sustainability

- 1. Cumulative figures include sustainable financing and ESG investment activities as defined in DB's Sustainable Finance Framework and ESG Investments Framework, which are published on our website
- Slide 32 Specific revenue items and adjusted costs Q4 2024
- 1. Legacy portfolios previously reported as the Capital Release Unit until Q4 2022
- Slide 33 Specific revenue items and adjusted costs FY 2024
- 1. Legacy portfolios previously reported as the Capital Release Unit until Q4 2022
- Slide 34 Pre-provision profit, CAGR and operating leverage
- 1. Pre-provision profit defined as net revenues less noninterest expenses
- 2. Compound annual growth rates of the total of net revenues of the last twelve months over the 36 months between FY 2021 and FY 2024
- 3. Operating leverage defined as the difference between the year-on-year growth rates of revenues and noninterest expenses
- Slide 35 Adjusted key metrics FY 2024
- 1. Adjusted for the Postbank takeover litigation provision, reversal of RusChemAlliance (RCA) indemnification asset and Polish FX mortgages provision in 2024 and for Numis goodwill impairment in 2023
- Slide 36 Indicative divisional currency mix
- 1. For net revenues primarily includes Indian Rupee (INR), Japanese Yen (JPY) and Australian Dollar (AUD); for noninterest expenses primarily includes Polish Zloty (PLN), INR and Singapore Dollar (SGD)

#### Slide 37 - Net interest income (NII) sensitivity

1. Based on balance sheet per November 30, 2024, vs. current market-implied forward rates as of December 31, 2024

#### <u>Slide 38 – Interest rate hedge</u>

1. Based on current market-implied forward rates as of December 31, 2024

#### Slide 39 – Loan and deposit development

- 1. Loans gross of allowances at amortized costs (IFRS 9)
- Totals represent reported Group level balances whereas the graph shows only reported Corporate Bank, Investment Bank and Private Bank exposures for materiality reasons. Wholesale Funding balances, not displayed, amount to € 13bn as of 31.12.2024.
- 3. FX movements provide indicative approximations based on major currencies

#### Slide 40 – Loan book composition

- 1. Loan amounts are gross of allowances for loans
- 2. Mainly includes Corporate & Other and Institutional Client Services in the Corporate Bank
- 3. Other businesses with exposure less than 4% each
- 4. Includes Strategic Corporate Lending

#### Slide 41 – Provision for credit losses and Stage 3 loans

- 1. Quarterly provision for credit losses annualized as basis points of average loans gross of allowance at amortized cost
- 2. IFRS 9 Stage 3 assets at amortized cost including POCI as % of loans at amortized cost (€ 485bn as of December 31, 2024)
- 3. IFRS 9 Stage 3 allowance for credit losses for assets at amortized cost excluding POCI divided by Stage 3 assets at amortized cost excluding POCI
- IFRS 9 stage 1 coverage ratio for assets at amortized cost (excluding country risk allowance) is 0.1% and IFRS 9 stage 2 coverage ratio for assets at amortized cost (excluding country risk allowance) is 1.2% as of December 31, 2024

#### Slide 42 - 2024 provisioning trends

- 1. Estimate for backlog related provisions
- 2. Provisions on two larger events in the European and German corporate segment; net  $\in$  18m release in Q4 2024
- 3. Provisions on the non-recourse CRE portfolio
- Slide 43 Commercial Real Estate (CRE) 1/2
- 1. Based on Deutsche Bank's definition of non-recourse CRE loans as detailed in FY 2023 Annual Report
- 2. Bespoke internal stress testing scenario on the bank's higher-risk non-recourse CRE portfolio, including US CRE
- 3. € 492m CLPs for higher risk non-recourse CRE portfolio in FY 2024; € 500m CLPs for total non-recourse CRE portfolio
- Slide 44 Commercial Real Estate (CRE) 2 / 2
- 1. Bespoke internal stress testing scenario on the bank's higher-risk non-recourse CRE portfolio, including US CRE
- 2. On the bank's higher-risk non-recourse CRE portfolio; no noteworthy CLP on the non-stress tested US CRE portfolio
- 3. Includes  $\in$  1.2bn of fair value exposures; may include exposures that were modified more than once

Slide 45 – Asset quality in Germany

- 1. Includes portfolio hedge accounting program
- 2. Based on the counterparty domicile; loan volume of  ${\it \in 216bn}$
- 3. CDS and CLO enhancements reference both on and off-balance sheet exposures
- 4. Based on internal rating bands
- 5. Loans with days past due (dpd) 90 269dpd divided by Loans with 0 269dpd
- 6. Quarterly provision for credit losses annualized in bps
- <u>Slide 46 Level 3 assets and liabilities</u>
- 1. Issuances include cash amounts paid/ received on the primary issuance of a loan to a borrower
- 2. Includes other transfers into (out of) Level 3 and mark-to-market adjustments
- 3. Additional value adjustments deducted from CET 1 capital pursuant to Article 34 of Regulation (EU) No. 2019/876 (CRR)
- Slide 47 Leverage exposure and risk-weighted assets
  - 1. Excludes any derivatives-related market risk RWA, which have been fully allocated to non-derivatives trading assets
  - 2. Includes contingent liabilities
  - Slide 49 Group Trading Book Value-at-Risk (VaR) and stressed Value-at-Risk (sVaR)
  - 1. Defined as actual income of trading units
  - 2. Timeline in the graph reflects the Trading P&L date whereas VaR/SVaR is as of the previous date for comparative purpose
  - <u>Slide 50 Assets under management Private Bank</u>
  - 1. Investment Products also include insurances under discretionary and wealth advisory mandates in Wealth Management
  - 2. Deposits are considered assets under management if they serve investment purposes; this includes all term and savings deposits in the Private Bank; in Wealth Management and Private Banking it is assumed that all customer deposits are held primarily for investment purposes
  - 3. Net flows also include shifts between deposits and investment products

#### <u> Slide 51 – Assets under management – Asset Management</u>

1. Average AuM are generally calculated using AuM at the beginning of the period and the end of each calendar month (e.g. 13 reference points for a full year, 4 reference points for a quarter)

### **Cautionary statements**

The figures in this presentation are preliminary and unaudited. Our Annual Report 2024 and SEC Form 20-F are scheduled to be published on March 13, 2025

### Forward-looking statements

This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of 14 March 2024 under the heading "Risk Factors." Copies of this document are readily available upon request or can be downloaded from investor-relations.db.com

### **Non-IFRS financial measures**

This presentation also contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation is not provided in this presentation, refer to the Q4 2024 Financial Data Supplement, which is accompanying this presentation and available at investor-relations.db.com

### EU carve out

Results are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board ("IASB") and endorsed by the European Union ("EU"), including application of portfolio fair value hedge accounting for non-maturing deposits and fixed rate mortgages with pre-payment options (the "EU carve-out"). Fair value hedge accounting under the EU carve-out is employed to minimize the accounting exposure to both positive and negative moves in interest rates in each tenor bucket thereby reducing the volatility of reported revenue from Treasury activities. For the three-month period ended December 31, 2024, application of the EU carve-out had a negative impact of  $\in$  127 million on profit before taxes and of  $\in$  60 million on profit. For the same time period in 2023, the application of the EU carve-out had a negative impact of  $\in$  1.3 billion on profit. For the full-year 2024, application of the EU carve-out had a negative impact of  $\in$  2.3 billion on profit before taxes and of  $\in$  976 million on profit. For the same time period in 2023, the application of the EU carve-out had negative impact of  $\in$  2.3 billion on profit before taxes and of  $\in$  9.4 billion on profit. For the same time period in 2023, the application of the EU carve-out had negative impact of  $\in$  2.3 billion on profit before taxes and of  $\in$  1.6 billion on profit. The Group's regulatory capital and ratios thereof are also reported on the basis of the EU carve-out version of IAS 39. As of December 31, 2024, the application of the EU carve-out had a negative impact of about 43 basis points as of December 31, 2023. In any given period, the net effect of the EU carve-out can be positive or negative, depending on the fair market value changes in the positions being hedged and the hedging instruments

### **ESG Classification**

We defined our sustainable financing and ESG investment activities in the "Sustainable Finance Framework" and "Deutsche Bank ESG Investments Framework" which are available at <u>investor-relations.db.com</u>. Given the cumulative definition of our target, in cases where validation against the Frameworks cannot be completed before the end of the reporting quarter, volumes are disclosed upon completion of the validation in subsequent quarters. For details on ESG product classification of DWS, please refer to the section "Our Responsibility – Sustainable Action – Our Product Suite" in DWS Annual Report 2023