

## Deutsche Bank – 2Q2016 results

## 2Q2016 – Further progress on restructuring



Current macroeconomic and geo-political outlook uncertain

Remain committed to substantial restructuring in 2016

Making early progress across all businesses and infrastructure areas, but more to do

Continued investment in strengthening control infrastructure

Progress on litigation but major cases remain outstanding

#### Bank remains strong

- already in compliance with TLAC and liquidity requirements
- low risk levels in credit portfolio and markets business
- 10.8% CET1 ratio, 11.2% pro forma for Hua Xia Bank sale

Strategy remains in place

## Group financial highlights In EUR bn, unless otherwise stated



		2Q2016	2Q2015	1H2016	1H2015	2Q2016 vs. 2Q2015	1H2016 vs. 1H2015
	Net revenues	7.4	9.2	15.5	19.6	(20)%	(21)%
	Provision for credit losses	(0.3)	(0.2)	(0.6)	(0.4)	72%	53%
	Noninterest expenses	(6.7)	(7.8)	(13.9)	(16.5)	(14)%	(16)%
Profit & Loss	therein: Adjusted Costs (1)	(6.0)	(6.5)	(12.7)	(13.4)	(7)%	(5)%
FIOIR & Loss	Restructuring and severance	(0.2)	(0.0)	(0.5)	(0.1)	n.m.	n.m.
	Litigation	(0.1)	(1.2)	(0.3)	(2.8)	(90)%	(89)%
	Income before income taxes	0.4	1.2	1.0	2.7	(67)%	(64)%
	Net income	0.0	0.8	0.3	1.4	(98)%	(81)%
		2Q2016	2Q2015	1H2016	1H2015	2Q2016 vs. 2Q2015	1H2016 vs. 1H2015
	Post-tax return on average tangible shareholders' equity	0.1%	5.7%	0.9%	4.8%	(5.5) ppt	(3.9) ppt
Metrics	Post-tax return on average shareholders' equity	0.1%	4.4%	0.7%	3.8%	(4.3) ppt	(3.0) ppt
	Cost / income ratio	91.0%	85.0%	90.0%	84.3%	6.0 ppt	5.7 ppt
		30 Jun 2016	30 Jun 2015	31 Mar 2016	30 Jun 2016 vs. 30 Jun 2015	30 Jun 2016 vs. 31 Mar 2016	
	Risk-weighted assets (CRD4, fully loaded)	402	416	401	(3)%	0%	
	Common Equity Tier 1 capital	44	47	43	(8)%	2%	
	Leverage exposure (CRD4)	1,415	1,461	1,390	(3)%	2%	
Resources	Total assets IFRS	1,803	1,694	1,741	6%	4%	
	Tangible book value per share (in EUR)	37.40	39.42	37.29	(5)%	0%	
	Common Equity Tier 1 ratio (fully loaded)	10.8%	11.4%	10.7%	(0.6) ppt	0.2 ppt	
	Leverage ratio (fully loaded)	3.4%	3.6%	3.4%	(0.2) ppt	(0.0) ppt	

Note: Figures may not add up due to rounding differences

2Q2016 Common Equity Tier 1 ratio (phase-in) is 12.2%; Leverage ratio (phase-in) is 4.0%

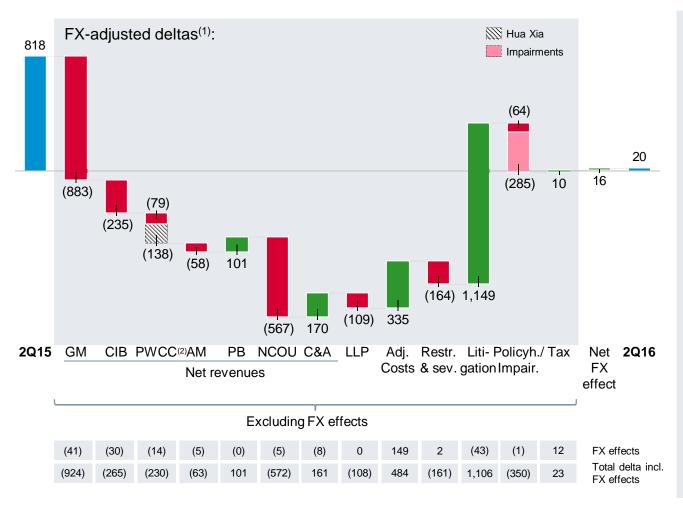
(1) Total noninterest expense excluding restructuring & severance, litigation, impairment of goodwill and other intangibles and policyholder benefits and claims

Deutsche Bank **Investor Relations** 

2Q2016 results 27 July 2016

## Quarterly net income 2Q2016 vs. 2Q2015





- Revenues declined by EUR 1.7bn as a result of a challenging market environment and the implementation of strategic decisions
- LLP increased mainly from deterioration of shipping and metals & mining portfolios
- Adjusted Costs declined mainly from lower cash bonus and retention expense
- 2Q2016 resolution of litigation matters materially covered by existing accruals
- 2Q2016 includes a goodwill impairment of EUR 285m following the transfer of businesses from AM to GM

Note: Comments refer to numbers excl. FX effects

Note: Figures may not add up due to rounding differences

(1) To exclude the FX effects the prior year figures were recalculated using the corresponding current year's monthly FX rates

(2) Includes Hua Xia impact of EUR (138)m mainly reflecting the absence of equity pick-ups reported in 2Q2015

## Net revenues development In EUR m



	2Q16	2Q15	2Q16 vs. 2Q15, in %	1H16	1H15	1H16 vs. 1H15, in %
Global Markets	2,420	3,344	(28)%	5,238	7,011	(25)%
Corporate & Investment Bank	1,888	2,154	(12)%	3,713	4,290	(13)%
Private Wealth & Commercial Clients (1)	1,855	1,948	(5)%	3,715	3,916	(5)%
Postbank	903	803	13%	1,764	1,660	6%
Asset Management	706	769	(8)%	1,397	1,518	(8)%
C&A	(45)	(206)		78	273	
Subtotal	7,729	8,812	(12)%	15,905	18,668	(15)%
NCOU	(349)	223		(333)	618	
Hua Xia	6	143		(118)	267	
Total	7,386	9,177	(20)%	15,454	19,553	(21)%

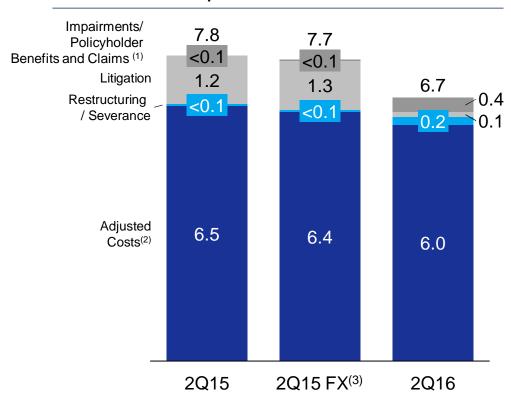
Figures may not add up due to rounding differences Note:

Excluding Hua Xia (1)

## Costs In EUR bn



## Noninterest expenses



## Key facts<sup>(4)</sup>

- Noninterest expenses in 2Q2016 were EUR 1.0bn lower than 2Q2015
- Impairments / policyholder benefits and claims are up by EUR 0.3bn mainly attributable to goodwill impairment following the transfer of businesses from from AM to GM
- Litigation down EUR 1.1bn. 2Q2016 includes insurance recoveries related to the Kirch settlement agreements
- Restructuring and severance increased in total by EUR 0.2bn, primarily driven by provisions related to Infrastructure optimization
- Adjusted Costs decreased by EUR 0.3bn mainly due to lower cash bonus and retention expense

Note: Figures may not add up due to rounding differences

- (1) Impairments refer to Impairments of goodwill and other intangibles
- (2) Total noninterest expense excluding restructuring & severance, litigation, impairment of goodwill and other intangibles and policyholder benefits and claims
- (3) To exclude the FX effects the prior year figures were recalculated using the corresponding current year's monthly FX rates
- (4) Commentary on basis of constant FX rates

## Adjusted Costs In EUR m



## Adjusted Costs<sup>(1)</sup>

	2Q15	2Q15 FX <sup>(2)</sup>	1Q16	2Q16
Compensation and benefits	3,407	3,344	3,119	2,931
IT cost	858	831	936	985
Professional service fees	549	531	556	566
Occupancy <sup>(3)</sup>	515	505	454	453
Bank Levy / Deposit Protection Guarantee Schemes	93	74	598	47
Other	1,095	1,082	1,005	1,050
Adjusted Costs	6,516	6,367	6,668	6,032
Headcount <sup>(4)</sup>	98,647		101,445	101,307
Therein: Internalisation <sup>(5)</sup>			299	931
Note: Figures may not add up due to roun	ndina differer	2000		

## Key facts 2Q16 vs. 2Q15 FX

- Compensation and benefits down EUR 413m driven by lower cash bonus and retention expense
- IT cost increase of EUR 154m. Main components are higher depreciation for self-developed software and increase of external IT services
- Professional service fees up EUR 35m with consulting related to regulatory programs (e.g. CCAR, KYC) and strategy implementation being a major driver
- Occupancy down by EUR 51m of which EUR 30m is due to one-time real-estate transfer tax liability in 2Q2015
- Cost for Bank Levy and Deposit protection are down by EUR 28m due to phasing of charges
- "Other" reduction of EUR 32m includes EUR 25m in consolidated investments linked to disposal activities in NCOU (Maher Prince Rupert port sale completed in 2015)

Note: Figures may not add up due to rounding differences

<sup>(1)</sup> Total noninterest expense excluding restructuring & severance, litigation, impairment of goodwill and other intangibles and policyholder benefits and claims

<sup>(2)</sup> To exclude the FX effects the prior year figures were recalculated using the corresponding current year's monthly FX rates

<sup>(3)</sup> Including furniture and equipment

<sup>(4)</sup> Full time equivalents at period end

<sup>(5)</sup> Internalisation as announced in October 2015 as part of Strategy 2020

## Litigation update In EUR bn



## Litigation reserves

# 5.4 5.5 31 Mar 2016 30 Jun 2016

- Settlements and resolutions have been achieved in 2Q2016, in particular:
  - Several civil litigations in the US related to Deutsche Bank's prefinancial crisis RMBS-business

## Contingent liabilities



- Includes possible obligations where an estimate can be made and outflow is more than remote but less than probable for significant matters
- Decrease from 1Q2016 to 2Q2016 primarily driven by reductions where the risk is now deemed to be remote and by provisions taken in certain matters

## Mortgage repurchase demands/reserves<sup>(1)</sup>



 Reserves treated as negative revenues in NCOU and remained stable from 1Q2016 to 2Q2016

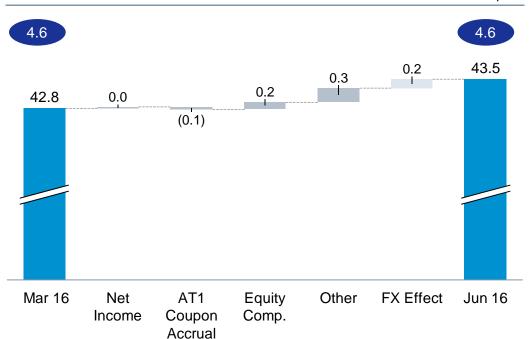
<sup>(1)</sup> Reserves for mortgage repurchase demands are shown net of receivables in respect of indemnity agreements from the originators or sellers of certain of the mortgage loans of USD 109m (EUR 96m) and USD 110m (EUR 99m) as of March 31, 2016 and June 30, 2016, respectively. Gross reserves were USD 445 million (EUR 390m) and USD 445m (EUR 400m) as of March 31, 2016 and June 30, 2016, respectively.

## Tier 1 capital

CRD4, fully loaded, in EUR bn



## Tier 1 capital



Common Equity Tier 1

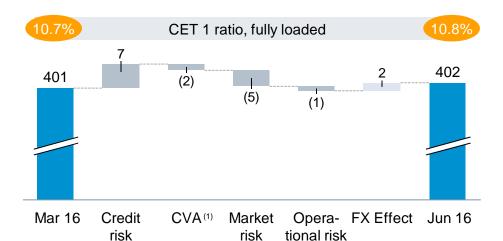
Additional Tier 1 capital

## Events in the quarter

- CET1 capital up by EUR 0.8bn q-o-q
- EUR 0.2bn FX effect, principally USD strengthening
- EUR 0.2bn positive impact from equity compensation, mirroring corresponding P&L expense
- EUR 0.3bn other, primarily lower capital deductions following EUR 0.3bn goodwill impairment after the transfer of businesses from AM to GM

## RWA CRD4, fully loaded, in EUR bn





	31 Mar 2016	30 Jun 2016	QoQ Change	Therein FX
GM	168	170	2	1
CIB	85	85	0	1
DeAM	12	13	0	(0)
PW&CC <sup>(2)</sup>	44	43	(0)	0
Hua Xia Bank	6	6	0	0
Postbank	44	45	1	(0)
NCOU	31	27	(3)	0
Other	12	12	1	0
Total	401	402	1	2

### Events in the quarter

- 2Q16 CET 1 ratio of 10.8%, 15bps above 1Q2016
- RWA up by EUR 1bn, including EUR 2bn FX effect
- EUR 7bn higher Credit Risk RWA due to methodology changes and business growth across most divisions
- EUR 5bn lower Market Risk RWA due to a reduced risk profile in Global Markets and continued de-risking in NCOU
- Three months approval period for sale of 19.99% stake in Hua Xia Bank triggered on 24 June 2016:
  - Pro-forma CET 1 ratio of ~11.2% at 30 June 2016, final impact subject to regulatory capital and capital composition at time of closing

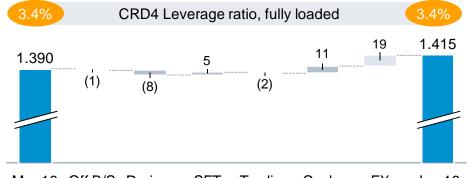
Note: Figures may not add up due to rounding differences 2Q2016 Common Equity Tier 1 ratio (phase-in) is 12.2%

- (1) Credit Valuation Adjustments
- (2) Excluding Hua Xia Bank

## Leverage exposure

#### CRD4 Leverage exposure development, in EUR bn





Mar 16	Off B/S	Deriva-	SFT	Trading	Cash,	FX	Jun 16
		tives		Inventory	Coll. &	Effect	
					Other		

	31 Mar 2016	30 Jun 2016	QoQ Change	Therein FX
GM	750	733	(17)	14
CIB	263	284	21	3
DeAM	5	5	(0)	(0)
PW&CC <sup>(1)</sup>	181	199	18	1
Hua Xia Bank	2	3	0	(0)
Postbank	145	147	2	(0)
NCOU	31	19	(12)	0
Other	13	25	12	1
Total	1,390	1,415	24	19

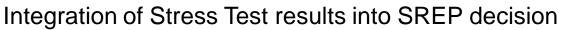
Note: Figures may not add up due to rounding differences 2Q2016 leverage ratio (phase-in) is 4.0%

(1) Excluding Hua Xia Bank

### Events in the quarter

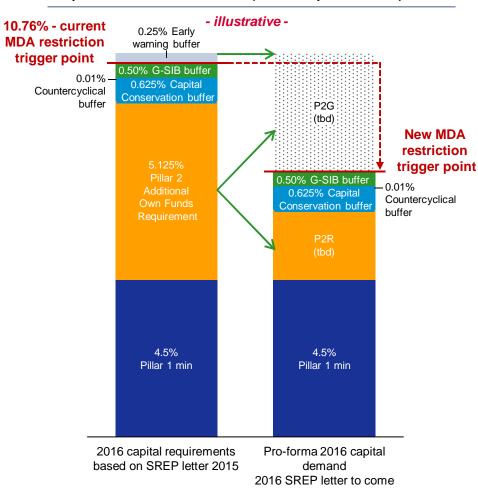
- 2Q2016 leverage ratio of 3.4%, unchanged from 1Q2016
- Leverage exposure up EUR 24bn, including FX effect of EUR 19bn
- Continued NCOU de-risking (EUR12bn) is offset by an increase in Cash balances, principally from client led deposit growth (EUR 11bn) and SFT (EUR 5bn)
- Other q-o-q movements by segment principally reflect a change in Central Liquidity Reserves (CLR) allocation which is now fully based on segment specific stress liquidity needs
- Three months approval period for sale of 19.99% stake in Hua Xia Bank triggered on 24 June 2016:
  - Pro-forma Leverage ratio of ~3.5% at 30 June
     2016, final impact subject to regulatory capital and capital composition at time of closing

## EBA / ECB Stress Test





## SREP Decision 2015/16 – Impact on MDA level (CET1 phase-in)



#### Background

- The stress test of 2016 was launched by EBA in coordination with ECB to assess the impact from stress losses and RWA for the period 2016 - 2018
- On 29 July the EBA will publish the results for the largest 51 banks in Europe
- The 2016 Stress Test is not a pass/fail exercise

#### SREP 2015/16

- SREP decisions of 2016 will be composed of a Pillar 2 Requirement (P2R) and a Pillar 2 Guidance (P2G)
- Stress Test results will be used as input into the 2016 SREP process
  - Qualitative outcome will be included in the determination of P2R.
  - Quantitative impact of the adverse scenario will be one input factor for determining the level of P2G
- Only P2R will be relevant for Maximum Distributable Amount (MDA) going forward and hence ability to pay dividends, AT1 coupons and other
- P2G will not be MDA relevant
- DB specific future breakdown in P2R and P2G as well as overall SREP capital demand level currently unknown; 2016 SREP letter expected in 2H16

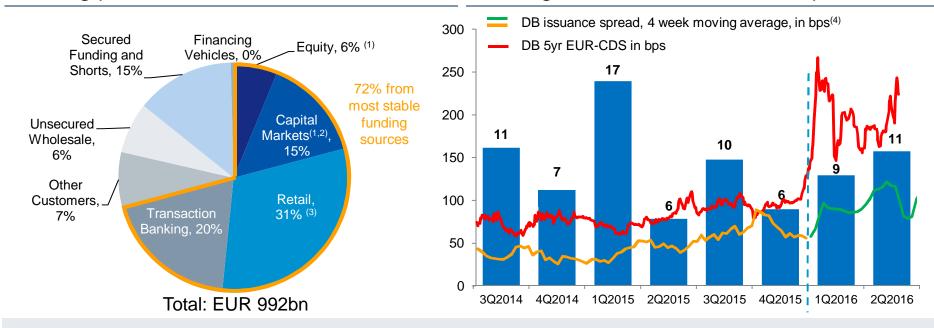
## Robust external funding profile

As of 30 June 2016, in EUR bn



## Funding profile well diversified

## Funding cost and volume development



- Total external funding increased by EUR 15bn to EUR 992bn (vs. EUR 978bn as of Mar 2016)
- 72% of total funding from most stable sources (71% as of 31 Mar 2016)
- As per 30 June 2016 ytd issuance of EUR 20 bn at average spread of Euribor+109 bps (ca. 85 bps inside interpolated CDS) and average tenor of 6.7 years

Note: Figures may not add up due to rounding differences.

(1) AT1 instruments are included in Capital Markets, excluded from Equity

(2) Capital markets issuance differs from Long Term debt as reported in our Group IFRS accounts primarily due to issuance under our x-markets programme which we do not consider term liquidity and differences between fair value and carrying value of debt instruments as reported in Consolidation and Adjustments.

(3) Including Wealth Management deposits

(4) As of January 2016, all non-Euro funding spreads rebased to a spread vs. 3 month Euribor and reported accordingly. 3Q15 and 4Q15 spreads would have been on average ~10bps lower if reported on that basis. AT1 instruments excluded from spread calculation

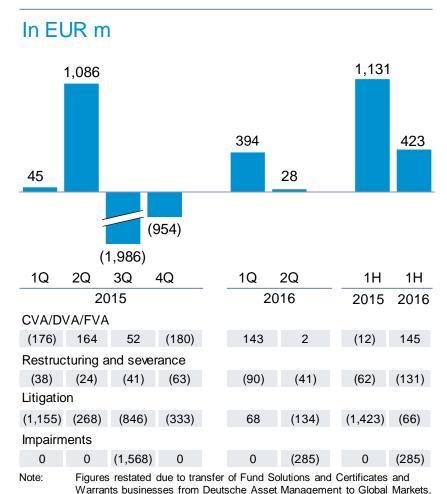


## Segment results

## **Global Markets**



### Income before income taxes



Key features

In EUR m	2Q16	2Q15	2Q16 vs. 2Q15	1H16	1H15	1H16 vs. 1H15
Net revenues (1)	2,420	3,344	(28)%	5,238	7,011	(25)%
Prov. for credit losses	(39)	(5)	n.m.	(54)	(6)	n.m.
Noninterest exp.	(2,351)	(2,231)	5%	(4,736)	(5,836)	(19)%
IBIT	28	1,086	(97)%	423	1,131	(63)%
CIR	97%	67%	30 ppt	90	83	7 ppt
RWA	170	168	1%	170	168	1%
Post-tax RoE (2)	0.3%	10.8%	(11) ppt	2.3%	5.9%	(4) ppt
Post-tax RoTE (3)	0.3%	11.9%	(12) ppt	2.5%	6.5%	(4) ppt

- 2Q2016 GM revenues were 28% lower y-o-y (24% lower ex-CVA/DVA/FVA) versus a strong prior year quarter driven by DB's implementation of Strategy 2020 and macro uncertainty impacting client flow particularly in Europe and Asia
- Provision for credit losses driven by a small number of exposures
- Noninterest expenses increased 5% y-o-y driven by a EUR 285m IFRS goodwill impairment in GM in connection with business transfers from Deutsche AM. Lower litigation charges and compensation costs were partly offset by higher spend on technology and controls
- Noninterest expenses excluding impairments, litigation charges, restructuring charges and severance declined 2% y-o-y to EUR 1,891m reflecting lower compensation costs

Figures may not add up due to rounding differences

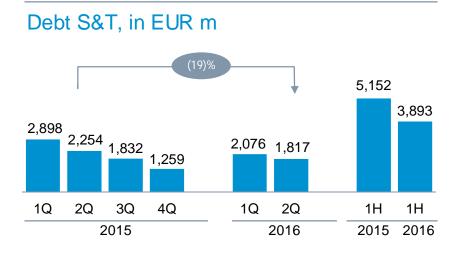
<sup>(1) 2</sup>Q 2016 revenues include valuation adjustment items totaling EUR 2m gain (gain of EUR 143m in 1Q 2016). First, EUR 43m CVA hedge gain (gain of EUR 22m in 1Q 2016). Second, EUR 11m DVA loss (gain of EUR 202m in 1Q 2016). Third, EUR 30m FVA loss (loss of EUR 82m in 1Q 2016) (2) Based on average shareholders' equity

<sup>(3)</sup> Based on average tangible shareholders' equity

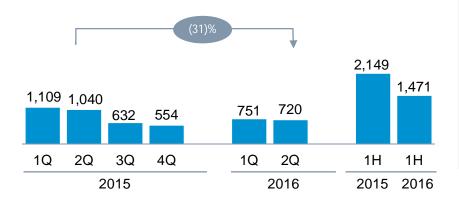
## Sales & Trading revenues



### Revenues



#### Equity S&T, in EUR m



## Key revenue features

#### **Debt Sales & Trading revenues**

- Debt Sales & Trading revenues lower y-o-y, driven by the impact of Strategy 2020 execution, including exits of high risk-weight securitised trading and Agency RMBS trading, coupled with the rationalisation of the EM Debt platform
- FX flat y-o-y versus a strong prior year quarter reflecting significant client activity around the UK's referendum on EU membership
- Rates slightly up y-o-y with strong performance in the Americas Municipal business and good client flow in Europe
- Credit lower y-o-y driven by the exit of high risk-weight securitised trading and lower distressed revenues versus a strong prior year quarter.
- Emerging Markets lower y-o-y driven by the streamlining of DB's country presence, particularly Russia. Asia Pacific Local Markets lower y-o-y due to more challenging conditions in Asia

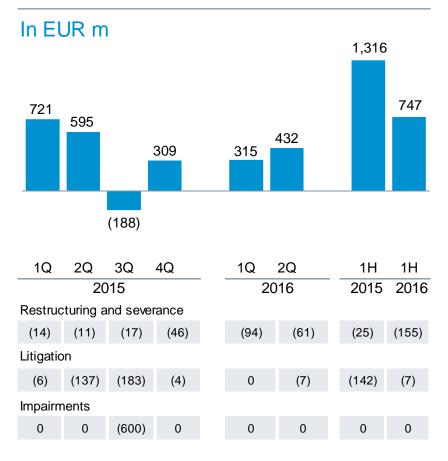
#### **Equity Sales & Trading revenues**

- Equity Sales & Trading revenues lower y-o-y versus a strong prior year quarter
- Cash Equities lower y-o-y driven by lower market volumes
- Equity Derivatives significantly lower y-o-y driven by lower client activity versus a strong prior year quarter
- Prime Finance lower y-o-y, reflecting the impact of lower average customer balances, lower client activity levels and market uncertainty

## Corporate & Investment Banking



## Income before income taxes



## Key features

In EUR m	2Q16	2Q15	2Q16 vs. 2Q15	1H16	1H15	1H16 vs. 1H15
Net revenues	1,888	2,154	(12)%	3,713	4,290	(13)%
Prov. for credit losses	(115)	(39)	194%	(251)	(89)	181%
Noninterest exp.	(1,341)	(1,519)	(12)%	(2,715)	(2,884)	(6)%
IBIT	432	595	(27)%	747	1,316	(43)%
CIR	71%	71%	0 ppt	73%	67%	6 ppt
Post-tax RoE (1)	9.5%	12.0%	(2) ppt	8.2%	13.9%	(6) ppt
Post-tax RoTE (2)	10.5%	13.4%	(3) ppt	9.0%	15.5%	(7) ppt

- 12% decrease in revenues y-o-y reflecting challenging market conditions and weak performance in Corporate Finance; revenues from Transaction Banking are flat
- EUR 76m increase in provision for credit losses y-o-y driven by continued provisioning on exposures in shipping and metals & mining as these sectors continue to be affected by adverse macro-economic developments
- Adjusted for restructuring cost and litigation, noninterest expenses decreased 7%, or EUR 99m y-o-y, largely due to lower compensation costs

Note: Figures may not add up due to rounding differences

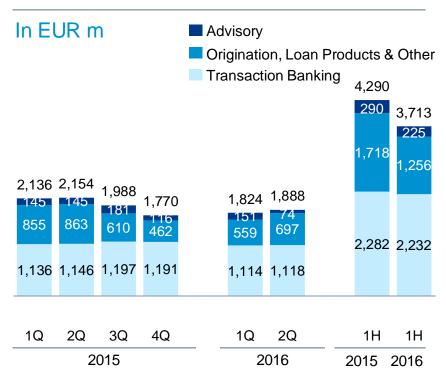
(1) Based on average shareholders' equity

(2) Based on average tangible shareholders' equity

## Corporate & Investment Banking revenues



### Revenues



## Key revenue features

#### **Transaction Banking:**

- Trade Finance & Cash Management Corporates revenues down 6% y-o-y due to further deterioration in the interest rate environment, continued downward trend of trade loan volume in APAC and risk-management of our client relationships in high risk countries
- Institutional Cash & Securities Services showed solid performance, revenues up 3% y-o-y, supported by higher interest rates in the US as well as transaction volume growth

#### Origination:

- Equity Origination significantly improved from 1Q2016 reflecting improving momentum, revenues are down 51% y-o-y as a result of continued lower global issuance volumes
- Debt Origination has been more resilient due to continued low interest rate environment and strong investor appetite for higher yielding assets

#### Advisory:

 1H2016 Advisory revenue in 2Q2016 declined as a number of deals have been aborted or postponed

## Private, Wealth & Commercial Clients



## Income before income taxes



Note: Figures may not add up due to rounding differences

(1) Based on average shareholders' equity

(2) Based on average tangible shareholders' equity

(3) Includes Goodwill / other intangible impairment; excl. Hua Xia Bank

## Key features

In EUR m	2Q16	2Q15	2Q16 vs. 2Q15	1H16	1H15	1H16 vs. 1H15
Net revenues	1,861	2,091	(11)%	3,597	4,183	(14)%
Prov. for credit losses	(66)	(74)	(10)%	(103)	(154)	(33)%
Noninterest exp.	(1,608)	(1,534)	5%	(3,245)	(3,142)	3%
IBIT	187	483	(61)%	249	887	(72)%
CIR	86%	73%	13 ppt	90%	75%	15 ppt
Post-tax RoE (1)	5.5%	11.6%	(6) ppt	3.6%	11.0%	(7) ppt
Post-tax RoTE (2)	6.7%	15.1%	(8) ppt	4.4%	14.2%	(10) ppt

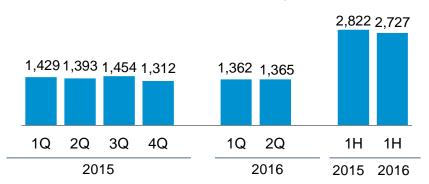
- Revenue decline y-o-y reflecting the discontinuation of Hua Xia equity pick-ups. Excluding Hua Xia, revenues 5% down versus a strong 2Q2015. 2Q2016 revenues benefited from a sale of a stake in Visa Europe Ltd. (EUR 88m)
- Provision for credit losses decreased by 10% reflecting continued good portfolio quality
- Noninterest expenses excluding restructuring & severance and litigation remained stable despite higher software amortization and investment expenses related to Strategy 2020
- IBIT decline y-o-y continues to reflect the Hua Xia impact as well as higher restructuring and severance charges

## Private, Wealth & Commercial Clients: Business Units

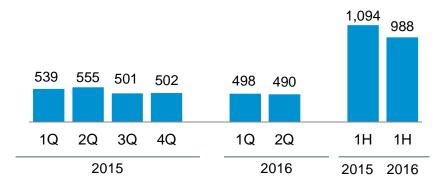


### Revenues

#### Private & Commercial Clients, in EUR m



#### Wealth Management, in EUR m



## Key revenue features

#### **Private & Commercial Clients (PCC)**

- PCC revenues down 2% versus a very strong 2Q2015. 2Q2016 included a positive impact from a sale of a stake in VISA Europe (EUR 88m)
- Credit product revenues with a solid growth of 6%
- Investment & insurance products down 21% versus a very strong 2Q2015 due to ongoing difficult markets
- Deposit revenues down 15% versus 2Q2015 driven by the continued low interest rate environment

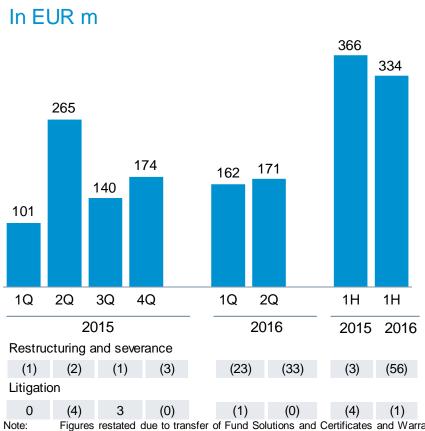
#### Wealth Management (WM)

- WM revenues down 12% versus an exceptionally strong 2Q2015
- Performance & transaction fees down 33% versus 2Q2015 driven by the more difficult market environment
- Very low levels of ECM activity in the U.S. resulted in reduced revenues in our Private Client Service unit ("PCS")
- Management fees down 9% compared to 2Q2015 reflecting lower market levels
- Net interest revenues almost flat versus 2Q2015, despite the ongoing low interest rate environment in Europe

## Deutsche Asset Management



## Income before income taxes



Note: Figures restated due to transfer of Fund Solutions and Certificates and Warrants businesses from Deutsche Asset Management to Global Markets. Figures may not add up due to rounding differences

- (1) Net revenues ex mark to market movements on policyholder positions in Abbey Life
- (2) Noninterest expenses ex policyholder positions in Abbey Life
- (3) In EUR bn
- (4) Based on average shareholder's equity
- (5) Based on average tangible shareholders' equity

## Key features

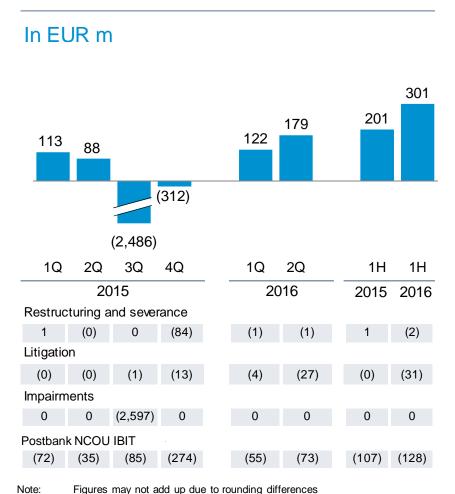
In EUR m	2Q16	2Q15	2Q16 vs. 2Q15	1H16	1H15	1H16 vs. 1H15
Net revenues	706	769	(8)%	1,397	1,518	(8)%
<i>Memo: Net revenues</i> ex-Abbey gross-up <sup>(1)</sup>	635	768	(17)%	1,283	1,340	(4)%
Prov. for credit losses	(0)	(0)	(94)%	(1)	(0)	12%
Noninterest exp.	(535)	(504)	6%	(1,063)	(1,151)	(8)%
Memo: Noninterest exp. ex-Abbey gross-up <sup>(2)</sup>	(461)	(495)	(7)%	(945)	(988)	(4)%
IBIT	171	265	(35)%	334	366	(9)%
CIR	76%	66%	10 ppt	76%	76%	0 ppt
Invested assets (3)	719	755	(5)%	719	755	(5)%
Net new money (3)	(9)	10	n.m.	(20)	24	n.m.
Post-tax RoE (4)	7.0%	12.0%	(5) ppt	6.8%	8.5%	(2) ppt
Post-tax RoTE (5)	29.1%	78.6%	(50) ppt	28.5%	56.7%	(28) ppt

- 2Q2016 revenues down 17% y-o-y (excluding Abbey Life gross-up), largely due to a strong 2Q2015 benefiting from fair value gains in Active and performance fees in Alternatives, and a weaker market environment this year
- Net asset outflows of EUR 9bn mainly due to liquidity products of EUR 5bn yielding single digit basis point returns
- Noninterest expenses excluding Abbey Life policyholder provisions down 7% y-o-y benefiting from lower compensation costs
- 2Q2016 IBIT down 35% y-o-y; CIR 76%

## Postbank



### Income before income taxes



## Key features

In EUR m	2Q16	2Q15	2Q16 vs. 2Q15	1H16	1H15	1H16 vs. 1H15
Net revenues	903	803	13%	1,764	1,660	6%
Prov. for credit losses	(34)	(26)	31%	(76)	(84)	(9)%
Noninterest exp.	(690)	(688)	0%	(1,387)	(1,376)	1%
IBIT	179	88	103%	301	201	50%
CIR	76%	86%	(9) ppt	79%	83%	(4) ppt
Post-tax RoE <sup>(1)</sup>	8.0%	2.7%	5 ppt	6.8%	3.1%	4 ppt
Post-tax RoTE (2)	8.4%	4.1%	4 ppt	7.1%	4.6%	3 ppt

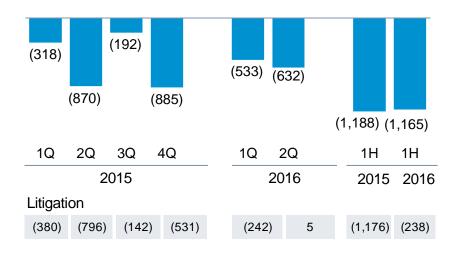
- Improvement in IBIT primarily driven by higher Other revenues
- Revenue burden from low interest rate environment more than offset by sale of assets including EUR 104m from a stake in Visa Europe Ltd.
- Provisions for credit losses up y-o-y due to one-off NPL sale in 2Q2015, adjusted for this down EUR 18m or 35% reflecting benign economic environment in Germany
- Excluding litigation, costs are down EUR 25m or 4% y-o-y despite continued investments in efficiency and digitalization and increased costs for European deposit insurance scheme
- Successful completion of the operational separability achieved as
  Figures may not add up due to rounding differences planned end of 2Q2016
  Postbank segment figures do not match Postbank stand-alone view figures due to separation cost and other items in C&A segment as well as further consolidation effects (e.g. PPA)
- (1) Based on average shareholders' equity
- (2) Based on average tangible shareholders' equity

## Non-Core Operations Unit



## Income before income taxes

#### In EUR m



## Key features

In EUR m	2Q16	2Q15	2Q16 vs. 2Q15	1H16	1H15	1H16 vs. 1H15
Net revenues	(349)	223	n.m.	(333)	618	n.m.
Prov. for credit losses	(5)	(6)	(10)%	(80)	(35)	130%
Noninterest exp.	(278)	(1,088)	(74)%	(753)	(1,772)	(58)%
IBIT	(632)	(870)	(27)%	(1,165)	(1,188)	(2)%
RWA <sup>(1)</sup>	27	42	(35)%	27	42	(35)%
Total assets IFRS	15	30	(49)%	15	30	(49)%

- Further progress in de-risking including the resolution of a long dated derivative asset (RWA reduction in 3Q2016) and a reduction in Monoline exposures
- Non-interest expenses lower predominantly due to lower litigationrelated expenses
- Following reductions achieved in 2Q2016:
  - RWA EUR ~3bn (11% reduction)
  - IFRS assets EUR ~4bn (21% reduction)
  - CRD4 Leverage Exposure EUR ~12bn (38% reduction)
- On track to achieve year end target of EUR <10bn RWA</li>

Note: Figures may not add up due to rounding differences

(1) Fully loaded, in EUR bn

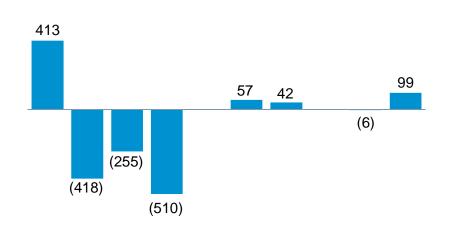
(2) In EUR bn

## Consolidation & Adjustments



## Income before income taxes

### In EUR m



	IQ	20	ડપ	4Q	_	IQ.	ZQ	1111	111	
2015						20	)16	2015	2016	
Litigation										
	(1)			(358)		(5)	72	(1)	67	

Note: Figures may not add up due to rounding differences

From 2016 onwards, certain Liquidity Management activities previously included within the business segments are now being centrally managed by Treasury and therefore have been transferred to C&A and are reflected in the business segments on an allocated basis.

(1) Valuation and Timing (V&T) reflects the effects from different accounting methods used for management reporting and IFRS

(2) Funding Valuation Adjustment (FVA)

## Key features

In EUR m	2Q16	2Q15	2Q16 vs. 2Q15	1H16	1H15	1H16 vs. 1H15
IBIT	42	(418)	n.m.	99	(6)	n.m.
thereof						
V&T differences (1)	71	(156)	n.m.	243	168	45%
FVA <sup>(2)</sup>	(11)	(109)	(90)%	(20)	(108)	(81)%
Postbank deconsolidation	(47)	(30)	57%	(82)	(30)	173%
Remaining	28	(123)	n.m.	(42)	(35)	20%

#### Main driver:

- Positive EUR 73m insurance recoveries related to the Kirch settlement agreements
- Negative impact of EUR 47m resulting from costs related to Postbank separation

## Strategy 2020 - Progress & Outlook



Challenging revenue environment, particularly post Brexit vote

2016 remains peak restructuring year

- Restructuring and severances of EUR 0.3 0.5bn currently expected for 2H2016
- Adjusted Costs for 2016 currently expected to remain flat versus 2015

FTE reductions in Germany now starting and likely to extend into 2017

RWA to decline as per prior guidance, but will be managed to levels to achieve capital targets

NCOU wind-down still on track – expect less than EUR 10bn RWA by year end

CET 1 ratio expected to be approximately 11% by year end, affirming prior guidance despite headwinds

Hua Xia Bank transaction expected to be approved by September

Litigation remains a key challenge but still aiming to resolve some major cases in 2016



## Appendix

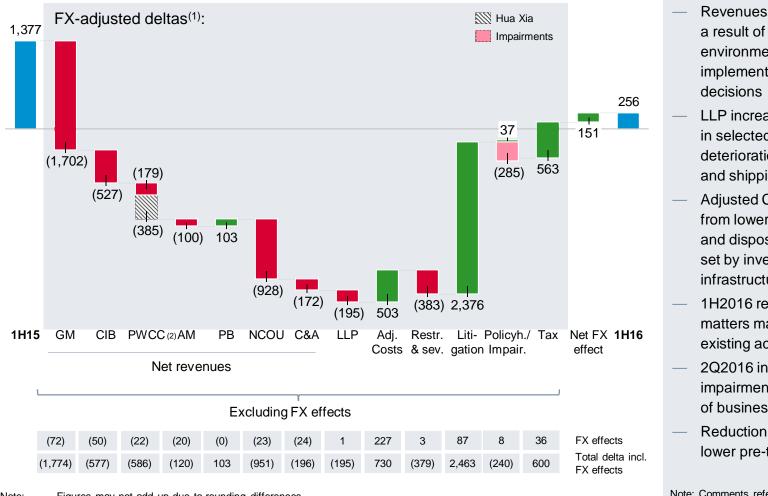
## Appendix: Table of Contents



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Headcount	46

## First half net income 1H2016 vs. 1H2015





 Revenues declined significantly as a result of a challenging market environment and the implementation of strategic decisions

- LLP increased from specific events in selected portfolios as well as a deterioration of metals & mining and shipping portfolios
- Adjusted Costs declined mainly from lower compensation costs and disposal activities; partially offset by investments in IT infrastructure
- 1H2016 resolution of Litigation matters materially covered by existing accruals
- 2Q2016 includes a goodwill impairment following the transfer of businesses from AM to GM
- Reduction in tax expense due to lower pre-tax income

Note: Comments refer to numbers excl. FX effects

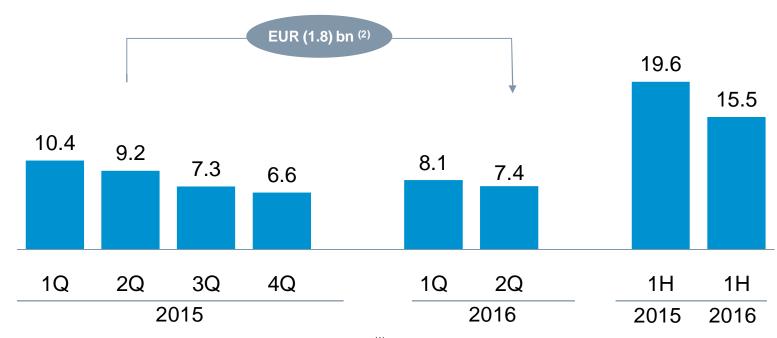
Note: Figures may not add up due to rounding differences

(1) To exclude the FX effects the prior year figures were recalculated using the corresponding current year's monthly FX rates

(2) Includes EUR (385)m shortfall relating to discontinued Hua Xia investment (of which EUR (267)m absence of the equity pick-up reported in 1H2015 and approx. EUR (118)m valuation effects impacting 1H2016)

## Net revenues In EUR bn





Contribution to Group revenues ex Consolidation & Adjustments by business segment<sup>(1)</sup>:

GM	37%	36%	31%	23%
CIB	22%	23%	27%	27%
PWCC	21%	22%	19%	29%
Postbank	9%	9%	11%	9%
AM	8%	8%	8%	13%
NCOU	4%	2%	3%	(1)%

35%	33%
23%	25%
22%	25%
11%	12%
9%	10%
0%	(5)%

36%	34%
22%	24%
22%	23%
9%	11%
8%	9%
3%	(2)%

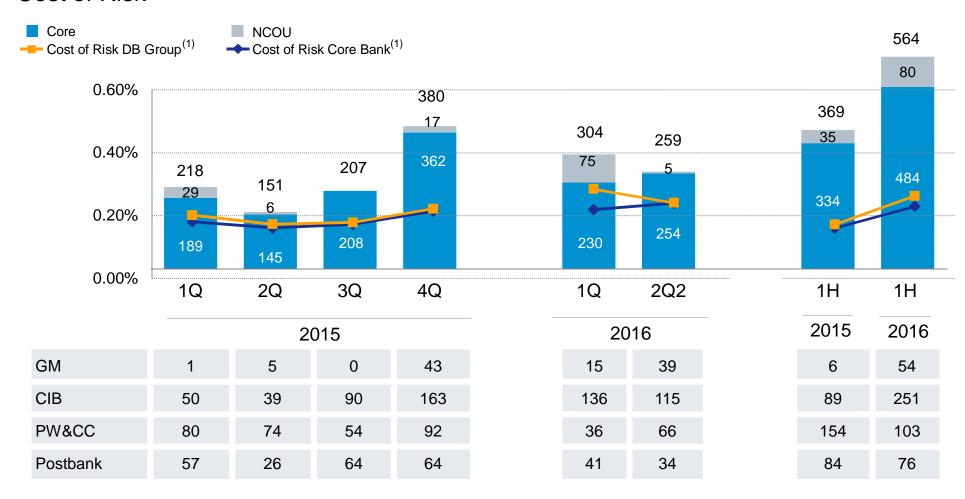
<sup>(1)</sup> Figures may not add up due to rounding differences

<sup>(2)</sup> Includes EUR 0.1bn unfavorable FX movements

## Provision for credit losses In EUR m



## Cost of Risk<sup>(1)</sup>



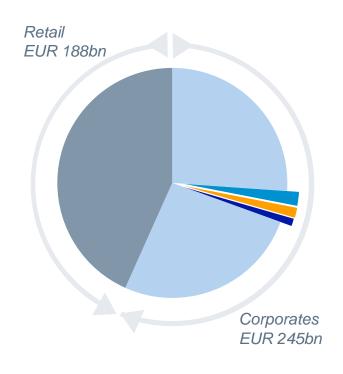
Divisional figures do not add up due to omission of Deutsche AM; figures may not add up due to rounding differences Note:

Provision for credit losses annualized in % of total loan book; total loan book see page 39

## Loan exposure to 'focus industries'



### Loan exposure



#### EUR 433bn

#### Oil & Gas: ~ EUR 8bn loan exposure

- Slightly higher drawings compared to Q1 mainly from national oil & gas companies
- ~50% to IG borrowers (mainly oil majors and national oil & gas companies)
- 25% to higher risk; sub-investment grade exploration & production (predominantly senior secured) and oil & gas services & equipment segment
- Q2 QTD provisions for loan losses EUR 12m<sup>(1)</sup>
- Loan loss allowances as of June 30, 2016 EUR 63m

#### Metals, Mining, Steel: ~ EUR 6bn loan exposure

- Low 34% to IG clients reflects industry downturn; Hot spots US coal and steel
- Significant share of portfolio is in EM, in line with location of mining sites
- Q2 QTD provisions for loan losses EUR 55m<sup>(1)</sup>
- Loan loss allowances as of June 30, 2016 EUR 170m

#### Shipping: ~ EUR 5bn loan exposure

- Largely collateralized
- Portfolio is diversified across ship types
- Counterparties mainly domiciled in Europe
- High proportion of portfolio is sub IG
- Q2 QTD provisions for loan losses EUR 55m<sup>(1)</sup>
- Loan loss allowances as of June 30, 2016 EUR 308m
- <10% of exposure to German "KG" sector<sup>(2)</sup>

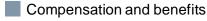
Note: Loan exposure refers to gross loans, before deduction of allowances

(1) Includes only provision for loan losses before recoveries for individually assessed loans (2) Non-recourse financing of vessels via closed end funds

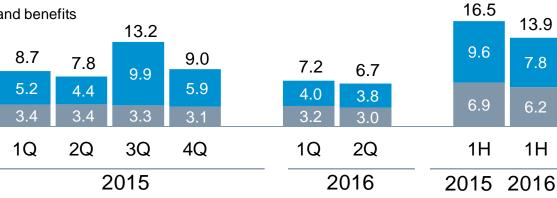
## Reported and adjusted costs

## Noninterest expenses, in EUR bn









Adjusted Costs (in EUR m) excludes:	6,914	6,516	6,210	6,811	6,668	6,032	13,430	12,700
Impairment of Goodwill & Intangibles (1)	0	0	5,770	6	0	285	0	285
Litigation	1,544	1,227	1,209	1,238	187	120	2,771	308
Policyholder benefits and claims	153	10	(29)	122	44	74	163	118
Restructuring and severance	67	45	63	790	285	207	113	492
Cost / income ratio (reported)	84%	85%	180%	135%	89%	91%	84%	90%
Compensation ratio (reported)	33%	38%	45%	47%	40%	40%	35%	40%

Note: Adjusted Costs is a non-GAAP financial measure most directly comparable to the IFRS financial measure noninterest expenses. Adjusted Costs is calculated by adjusting noninterest expenses under IFRS for the excluded items mentioned above. Figures may not add up due to rounding differences.

(1) 3Q2015 includes goodwill and other intangibles impairment of EUR 5,770m in GM, CIB, PW&CC and Postbank

## 2Q2016: IBIT detail



2Q16

In EUR m	ІВІТ	CVA / DVA / FVA	Restructuring and severance	Litigation	Impairments
GM	28	2	(41)	(134)	(285)
CIB	432	0	(61)	(7)	0
PWCC	187	0	(69)	(28)	0
Postbank	179	0	(1)	(27)	0
AM	171	0	(33)	(0)	0
C&A	42	(11)	(1)	72	0
Core Bank	1,039	(9)	(205)	(125)	(285)
NCOU	(632)	44	(1)	5	0
Group	408	35	(207)	(120)	(285)

## 2Q2015: IBIT detail



2Q15

In EUR m IBIT		CVA/DVA/FVA	Restructuring and severance	Litigation	Impairments			
GM	1,086	164	(24)	(268)	0			
CIB	595	(1)	(11)	(137)	0			
PWCC	483	0	(1)	(20)	0			
Postbank	88	0	(0)	(0)	0			
AM	265	0	(2)	(4)	0			
C&A	(418)	(109)	(0)	(0)	0			
Core Bank	2,099	54	(39)	(430)	0			
NCOU	(870)	(16)	(6)	(796)	0			
Group	1,228	38	(45)	(1,227)	0			

Note: Figures may not add up due to rounding differences

## 1H2016: IBIT detail



1H2016

In EUR m	IBIT	CVA / DVA / FVA	Restructuring and severance	Litigation	Impairments
GM	423	145	(131)	(66)	(285)
CIB	747	0	(155)	(7)	0
PWCC	249	0	(139)	(32)	0
Postbank	301	0	(2)	(31)	0
AM	334	0	(56)	(1)	0
C&A	99	(20)	(1)	67	0
Core Bank	2,152	125	(484)	(70)	(285)
NCOU	(1,165)	(8)	(8)	(238)	0
Group	987	116	(492)	(308)	(285)

## 1H2015: IBIT detail



1H2015

In EUR m IBIT		CVA / DVA / FVA	Restructuring and severance	Litigation	Impairments
GM	1,131	(12)	(62)	(1,423)	0
CIB	1,316	(1)	(25)	(142)	0
PWCC	887	0	(4)	(23)	0
Postbank	201	0	1	(0)	0
AM	366	0	(3)	(4)	0
C&A	(6)	(108)	0	(1)	0
Core Bank	3,896	(120)	(95)	(1,595)	0
NCOU	(1,188)	(90)	(18)	(1,176)	0
Group 2,708		(211)	(113)	(2,771)	0

## Post-tax RoTE In EUR m, unless otherwise stated



	G	M	С	IB	PW	/CC	Post	bank	A	М	NC	ου	C	&A	Gre	oup
	2046	0045	2046	2045	2046	0045	2046	2045	2046	2045	2046	2045	2046	0045	2046	0045
	2Q16	2Q15	2Q16	2Q15	2Q16	2Q15	2Q16	2Q15	2Q16	2Q15	2Q16	2Q15	2Q16	2Q15	2Q16	2Q15
IBIT	28	1,086	432	595	187	483	179	88	171	265	(632)	(870)	42	(418)	408	1,228
Taxes (1)	10	384	149	211	65	171	62	31	59	94	(219)	(308)	261	(173)	388	410
Net Income	19	702	283	385	122	312	117	57	112	171	(413)	(562)	(219)	(246)	20	818
Noncontrolling Interest	0	0	0	0	0	0	0	0	0	0	0	0	(2)	(22)	(2)	(22)
Net Income DB shareholders	19	702	283	385	122	312	117	57	112	171	(413)	(562)	(221)	(268)	18	796
Average Shareholder's Equity	24,344	25,923	11,846	12,867	8,877	10,723	5,838	8,395	6,403	5,706	4,654	6,806	50	1,446	62,011	71,865
Average Goodwill and other intangibles	1,722	2,278	1,108	1,418	1,531	2,448	282	2,831	4,860	4,836	542	537	(45)	1,348	10,001	15,697
Average Tangible Shareholders' Equity	22,621	23,645	10,738	11,448	7,346	8,275	5,556	5,564	1,542	870	4,112	6,269	95	98	52,011	56,168
Post-tax RoTE (in %)	0.3	11.9	10.5	13.4	6.7	15.1	8.4	4.1	29.1	78.6	n.m.	n.m.	n.m.	n.m.	0.1	5.7
	41140	41.145	41140	41.145	41140	41.145	41140	41.145	41140	41145	41140	41.145	41140	41.14.5	41140	41.14.5
IDIT	1H16	1H15	1H16	1H15	1H16	1H15	1H16	1H15	1H16	1H15	1H16	1H15	1H16	1H15	1H16	1H15
IBIT	423	1,131	747	1,316	249	887	301	201	334	366	(1,165)	(1,188)	99	(6)	987	2,708
Taxes (1)	146	400	258	466	86	314	104	71	115	130	(403)	(421)	423	370	731	1,331
Net Income	277	731	488	850	163	573	197	130	218	236	(762)	(767)	(324)	(376)	256	1,377
Noncontrolling Interest	0	0	0	0	0	0	0	0	0	0	0	0	(24)	(38)	(24)	(38)
Net Income DB shareholders	277	731	488	850	163	573	197	130	218	236	(762)	(767)	(349)	(413)	232	1,339
Average Shareholder's Equity	24,177	24,601	11,978	12,276	9,136	10,403	5,786	8,492	6,396	5,593	4,850	7,509	70	2,424	62,393	71,299
Average Goodwill and other intangibles	1,640	2,094	1,108	1,299	1,653	2,311	278	2,818	4,865	4,759	563	572	(71)	1,694	10,036	15,548
Average Tangible Shareholders' Equity	22,537	22,507	10,870	10,977	7,483	8,093	5,508	5,674	1,531	834	4,287	6,937	141	729	52,357	55,751
Post-tax RoTE (in %)	2.5	6.5	9.0	15.5	4.4	14.2	7.1	4.6	28.5	56.7	n.m.	n.m.	n.m.	n.m.	0.9	4.8

Note: Post-tax return on average tangible shareholders' equity is calculated as net income (loss) attributable to Deutsche Bank shareholders as a percentage of average tangible shareholders' equity. Net income (loss) attributable to Deutsche Bank shareholders is defined as net income (loss) excluding post-tax income (loss) attributable to noncontrolling interests. At the Group this level reflects the reported effective tax rate for the Group, which was 95 % for the three months ended June 30, 2016 and 33 % for the prior year's comparative period.

(1) For the post-tax return on average shareholders' equity and average tangible shareholders' equity of the segments, the applied tax rates were 35 % for all presented periods.

## Transfer of businesses from Deutsche AM to GM



(in EUR m)	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	1Q2016
Net Revenues	92	91	65	41	289	47
Noninterest exp.	20	32	25	34	111	46
IBIT	72	60	40	7	178	1
CRD IV leverage exposure	11,348	12,007	10,242	11,937	11,937	10,656
RWA	3,475	2,906	2,166	1,731	1,731	447
Invested Assets	12,298	11,453	11,688	12,596	12,596	11,305

Rationale for transfer

In 2Q 2016, the Fund Solutions and Certificates and Warrants businesses were transferred from Deutsche Asset Management to Global Markets. This sharpened Deutsche AM's focus as a fiduciary asset manager and transitioned activities that utilise the bank's balance sheet and trading book back to GM. Fund Solutions is an institutional client focused hedge fund and fx solutions business providing alternative asset class risk exposures. Certificates and Warrants is a structured notes investor platform, offering primarily retail clients exposure to a full range of markets/asset classes.

Goodwill

As part of the transferred businesses, goodwill was also re-assigned from Deutsche Asset Management to Global Markets based on relative values in accordance with IFRS. The subsequent impairment review led to an impairment loss of EUR 285m in Global Markets.

## NCOU IBIT components In EUR m



	Component	FY2015	1H16	2Q2016	Comments/Outlook
Asset-driven	Portfolio revenues De-risking IBIT <sup>(1)</sup> MtM/Other LLPs <u>Costs</u> <b>Total</b>	509 411 (77) (102) (643) <b>98</b>	196 (580) 20 (50) (304) (717)	104 (457) 7 (8) (175) ( <b>529)</b>	Net IBIT will be impacted by accelerated wind down strategy
Allocations & Other Items	Allocated costs Other Total	(490) ( <u>25)</u> <b>(515)</b>	(202) ( <u>8)</u> ( <b>210)</b>	(106) (1) (108)	<ul> <li>Impact expected to decrease albeit not linked to asset profile</li> </ul>
	Litigation	(1,849)	(238)	5	Timing and size of potential impact difficult to assess
NCOU	Reported IBIT	(2,265)	(1,165)	(632)	

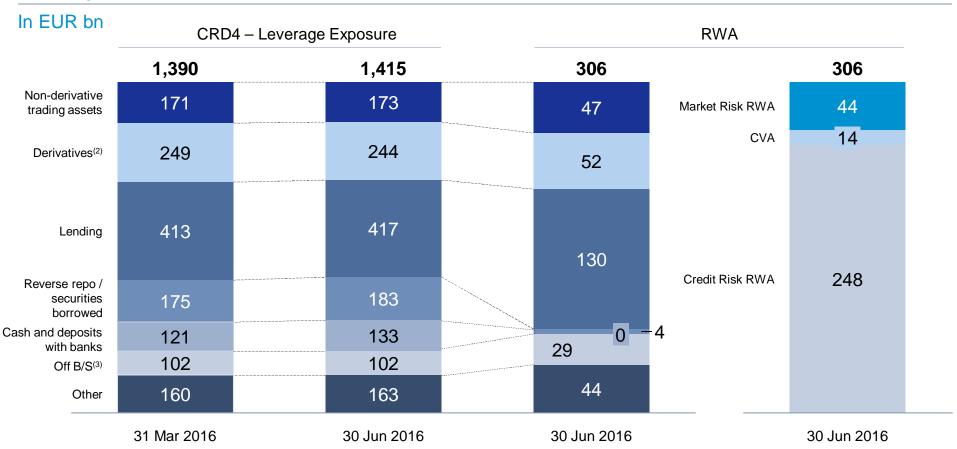
Note: Figures may not add up due to rounding differences

(1) De-risking impact reported in LLPs are combined with revenues in the de-risking IBIT line

## CRD4 – Leverage Exposure and Risk Weighted Assets



### Leverage Exposure vs. RWA<sup>(1)</sup>



Note: Figures may not add up due to rounding differences

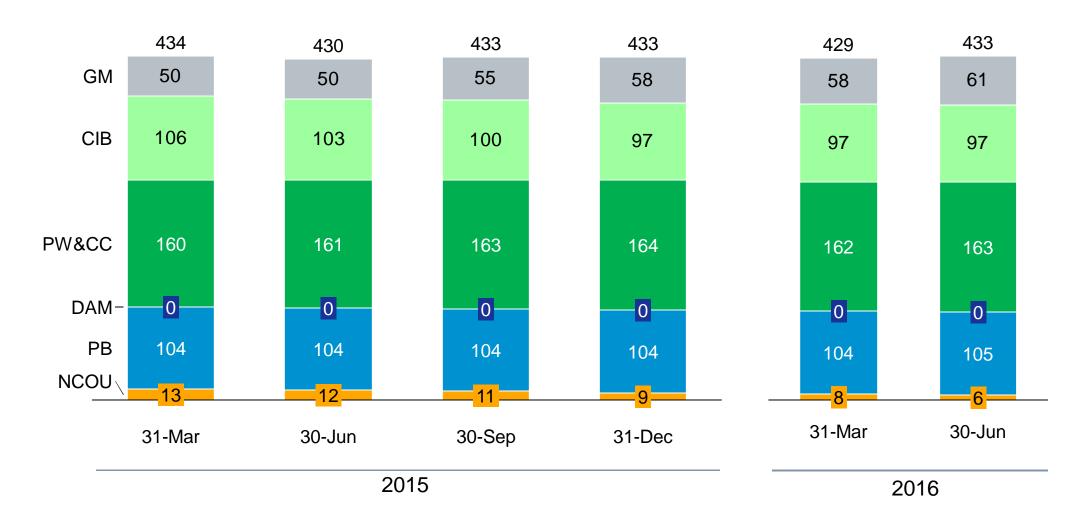
(1) RWA excludes Operational Risk RWA of EUR 96bn

(2) Excludes any related Market Risk RWA which has been fully allocated to non-derivatives trading assets

(3) Lending commitments and contingent liabilities

## Loan book In EUR bn





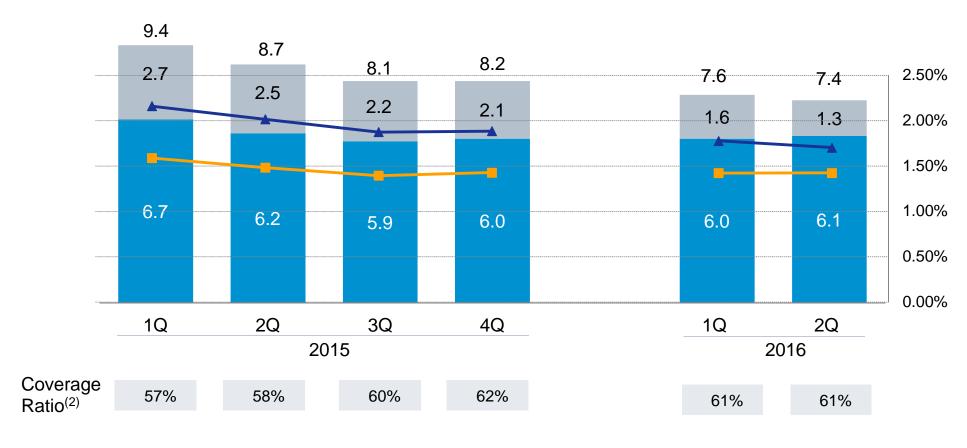
Note: Loan amounts are gross of allowances for loan losses. Figures may not add up due to rounding differences.

## Impaired loans<sup>(1)</sup>

## Period-end, in EUR bn







Note: Figures may not add up due to rounding differences

(3) Impaired loans in % of total loan book

<sup>(1)</sup> IFRS impaired loans include loans which are individually impaired under IFRS, i.e. for which a specific loan loss allowance has been established, as well as loans collectively assessed for impairment which have been put on nonaccrual status

<sup>(2)</sup> Total on-balance sheet allowances divided by IFRS impaired loans (excluding collateral); total on-balance sheet allowances include allowances for all loans individually impaired or collectively assessed

## Value-at-Risk

DB Group, 99%, 1 day, in EUR m



- Average VaR
- Stressed VaR<sup>(1)</sup>



(1) Stressed Value-at-Risk is calculated on the same portfolio as VaR but uses a historical market data from a period of significant financial stress (i.e. characterized by high volatilities and extreme price movements)

## Invested Assets / Client Assets – PW&CC



	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	1Q2016	2Q2016
Invested Assets	489	523	515	492	499	476	478
Assets under Administration (1)	138	155	153	149	157	154	158
Client Assets	626	678	668	642	656	630	636
Breakdown of Invested Assets	489	523	515	492	499	476	478
Private & Commercial Clients (PCC)	214	225	218	209	213	205	204
Wealth Management (WM) <sup>(2)</sup>	275	298	296	284	286	271	274
therein: Americas	82	93	88	85	88	80	82
therein: Asia-Pacific	46	52	52	49	51	49	49
therein: EMEA ex GY	61	66	66	64	66	61	60
therein: Germany	86	88	90	85	82	80	83
Breakdown of Client Assets	626	678	668	642	656	630	636
Private & Commercial Clients (PCC)	274	287	283	274	282	273	275
Wealth Management (WM) (2)	352	391	385	367	374	357	361
therein: Americas	112	127	121	116	119	111	113
therein: Asia-Pacific	46	52	52	49	51	49	49
therein: EMEA ex GY	67	74	73	71	73	70	68
therein: Germany	127	139	139	132	131	127	131
Net new money - Invested Assets	22	2	3	2	(4)	(4)	(1)
Private & Commercial Clients (PCC)	9	1	(1)	(1)	(0)	(2)	0
Wealth Management (WM)	12	1	4	3	(3)	(2)	(2)

Note: Figures may not add up due to rounding differences

<sup>(1)</sup> Assets under Administration include assets over which DB provides non investment services such as custody, risk management, administration and reporting (including execution only brokerage) as well as current accounts / non-investment deposits

<sup>(2)</sup> View based on client coverage region

## Invested Assets / Client Assets – AM In EUR bn



	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	1Q2016	2Q2016
Invested Assets	691	773	755	726	744	711	719
Assets under Administration (1)	42	54	53	51	54	57	63
Client Assets	733	828	808	777	798	768	782
Breakdown of Invested Assets	691	773	755	726	744	711	719
Regional							
therein: Americas	215	242	236	228	233	215	216
therein: Asia-Pacific	40	45	43	41	42	38	41
therein: EMEA ex GY	194	222	200	190	195	189	188
therein: Germany	242	264	276	266	274	270	274
Client View							
therein: Retail	291	338	330	314	333	317	319
therein: Institutional	400	435	425	412	412	394	400
Net New Money - Invested Assets	27	14	10	(4)	(3)	(12)	(9)
Regional							
therein: Americas	0	2	4	(3)	(4)	(10)	(6)
therein: Asia-Pacific	9	(0)	1	0	1	0	0
therein: EMEA ex GY	17	8	3	(4)	2	(3)	(3)
therein: Germany	1	4	3	3	(1)	2	(0)
Client View							
therein: Retail	25	15	12	4	(0)	(3)	(4)
therein: Institutional	3	(1)	(2)	(8)	(2)	(9)	(5)

Note: Figures may not add up due to rounding differences

<sup>(1)</sup> Assets under Administration include assets over which DB provides non investment services such as custody, risk management, administration and reporting (including execution only brokerage) as well as current accounts / non-investment deposits

## Group headcount

## Full-time equivalents, at period end



	30 Jun 2015	30 Sep 2015	31 Dec 2015	31 Mar 2016	30 Jun 2016	30 Jun 2016 vs. 31 Mar 2016
GM	4,891	4,947	4,915	4,783	4,671	(112)
CIB	7,124	7,327	7,359	7,295	7,178	(117)
PWCC	25,759	25,774	25,696	25,640	25,525	(115)
Postbank	18,935	18,843	18,659	18,888	18,728	(160)
AM	2,492	2,599	2,679	2,647	2,569	(78)
NCOU	162	153	141	133	132	(1)
Infrastructure / Regional Management	39,285	40,766	41,656	42,059	42,505	445
Total	98,647	100,407	101,104	101,445	101,307	(138)

## Cautionary statements



This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our fillings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of 11 March 2016 under the heading "Risk Factors." Copies of this document are readily available upon request or can be downloaded from www.db.com/ir.

This presentation also contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation is not provided in this presentation, refer to the 2Q2016 Financial Data Supplement, which is accompanying this presentation and available at <a href="https://www.db.com/ir.">www.db.com/ir</a>.