

3Q2012 Financial Data Supplement



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Deutsche Bank's financial data in this document have been prepared under IFRS.

Due to rounding, numbers presented throughout this document may not add up precisely to the totals we provide and percentages may not precisely reflect the absolute figures.

All segment figures reflect segment composition as of 30 September 2012.

Financial summary



| | FY 2010 | 1Q 2011 | 2Q 2011 | 3Q 2011 | 4Q 2011 | FY 2011 | 1Q 2012 | 2Q 2012 | 3Q 2012 | 3Q2012 vs. 3Q2011 | 3Q2012 vs. 2Q2012 | 9M 2011 | 9M 2012 | 9M2012 vs. 9M2011 |
|---|------------|------------|------------|--------------------|------------|------------|--------------------|------------|------------|----------------------|----------------------|--------------------|------------|----------------------|
| Chara price at paried and | € 39.10 | € 41.49 | € 40.75 | € 26.32 | € 29.44 | € 29.44 | € 37.31 | € 28.50 | € 30.75 | 17 % | 8 % | € 26.32 | € 30.75 | 17 % |
| Share price at period end Share price high | € 55.11 | € 48.70 | € 44.56 | € 20.32 € 42.08 | € 33.86 | € 48.70 | € 37.51 | € 38.02 | € 34.13 | (19)% | (10)% | € 20.32 € 48.70 | € 30.73 | (19)% |
| Share price low | € 35.11 | € 39.24 | € 44.50 | € 42.00 | € 33.40 | € 48.70 | € 39.31 € 26.17 | € 36.02 | € 34.13 | 6 % | (10)% | € 40.70 | € 39.51 | 6 % |
| · | | | | | | | | | | | | | | |
| Basic earnings per share | € 3.07 | € 2.20 | € 1.28 | € 0.79 | € 0.16 | € 4.45 | € 1.49 | € 0.70 | € 0.80 | 1 % | 14 % | € 4.28 | € 2.98 | (30)% |
| Diluted earnings per share ¹ | € 2.92 | € 2.13 | € 1.24 | € 0.74 | € 0.15 | € 4.30 | € 1.44 | € 0.68 | € 0.78 | 5 % | 15 % | € 4.08 | € 2.90 | (29)% |
| Basic shares outstanding (average), in m. | 753 | 937 | 937 | 921 | 916 | 928 | 929 | 933 | 934 | 1 % | 0 % | 932 | 932 | 0 % |
| Diluted shares outstanding (average), in m. | 791 | 969 | 968 | 951 | 949 | 957 | 960 | 955 | 957 | 1 % | 0 % | 970 | 957 | (1)% |
| Return on average shareholders' equity (post-tax) | 5.5 % | 16.7 % | 9.6 % | 5.7 % | 1.1 % | 8.2 % | 10.2 % | 4.7 % | 5.2 % | (0.5)ppt | 0.5 ppt | 10.6 % | 6.7 % | (3.9)ppt |
| Pre-tax return on average shareholders' equity ² | 9.5 % | 23.7 % | 13.8 % | 7.2 % | (3.0)% | 10.2 % | 13.6 % | 6.8 % | 7.9 % | 0.7 ppt | 1.1 ppt | 14.8 % | 9.4 % | (5.4)ppt |
| Pre-tax return on average active equity ^{2,3} | 9.6 % | 23.9 % | 13.9 % | 7.2 % | (3.0)% | 10.3 % | 13.7 % | 6.8 % | 7.9 % | 0.7 ppt | 1.1 ppt | 14.9 % | 9.4 % | (5.5)ppt |
| Book value per basic share outstanding ² | € 52.38 | € 53.14 | € 53.96 | € 56.74 | € 58.11 | € 58.11 | € 58.72 | € 59.81 | € 60.64 | 7 % | 1 % | € 56.74 | € 60.64 | 7 % |
| Cost/income ratio ² | 81.6 % | 67.6 % | 73.7 % | 80.8 % | 97.3 % | 78.2 % | 76.1 % | 82.8 % | 80.6 % | (0.2)ppt | (2.2)ppt | 73.3 % | 79.7 % | 6.4 ppt |
| Compensation ratio ² | 44.4 % | 40.8 % | 39.4 % | 36.8 % | 40.6 % | 39.5 % | 39.8 % | 42.3 % | 38.1 % | 1.3 ppt | (4.2)ppt | 39.3 % | 40.0 % | 0.7 ppt |
| Noncompensation ratio ² | 37.3 % | 26.8 % | 34.3 % | 44.0 % | 56.7 % | 38.7 % | 36.4 % | 40.5 % | 42.4 % | (1.6)ppt | 1.9 ppt | 34.0 % | 39.7 % | 5.7 ppt |
| Total net revenues, in EUR m. | 28,567 | 10,474 | 8,540 | 7,315 | 6,899 | 33,228 | 9,193 | 8,022 | 8,659 | 18 % | 8 % | 26,330 | 25,873 | (2)% |
| Provision for credit losses, in EUR m. | 1,274 | 373 | 464 | 463 | 540 | 1,839 | 314 | 419 | 555 | 20 % | 32 % | 1,300 | 1,287 | (1)% |
| Total noninterest expenses, in EUR m. | 23,318 | 7,080 | 6,298 | 5,910 | 6,710 | 25,999 | 7,000 | 6,643 | 6,977 | 18 % | 5 % | 19,289 | 20,620 | 7 % |
| Income (loss) before income taxes, in EUR m. | 3,975 | 3,021 | 1,778 | 942 | (351) | 5,390 | 1,879 | 960 | 1,127 | 20 % | 17 % | 5,741 | 3,966 | (31)% |
| Net income (loss), in EUR m. | 2,330 | 2,130 | 1,233 | 777 | 186 | 4,326 | 1,401 | 661 | 755 | (3)% | 14 % | 4,140 | 2,818 | (32)% |
| Total assets ⁴ , in EUR bn. | 1,906 | 1,842 | 1,850 | 2,282 | 2,164 | 2,164 | 2,103 | 2,241 | 2,186 | (4)% | (2)% | 2,282 | 2,186 | (4)% |
| Shareholders' equity ⁴ , in EUR bn. | 48.8 | 50.0 | 50.1 | 51.9 | 53.4 | 53.4 | 55.0 | 55.7 | 56.8 | 10 % | 2 % | 51.9 | 56.8 | 10 % |
| Core Tier 1 capital ratio ^{2,4,5} | 8.7 % | 9.6 % | 10.2 % | 10.1 % | 9.5 % | 9.5 % | 10.0 % | 10.2 % | 10.7 % | 0.6 ppt | 0.5 ppt | 10.1 % | 10.7 % | 0.6 ppt |
| Tier 1 capital ratio ^{2,4,5} | 12.3 % | 13.4 % | 14.0 % | 13.8 % | 12.9 % | 12.9 % | 13.4 % | 13.6 % | 14.2 % | 0.4 ppt | 0.6 ppt | 13.8 % | 14.2 % | 0.4 ppt |
| Branches ⁴ | 3,083 | 3,080 | 3,092 | 3,090 | 3,078 | 3,078 | 3,075 | 3,064 | 2,973 | (4)% | (3)% | 3,090 | 2,973 | (4)% |
| thereof: in Germany | 2,087 | 2,083 | 2,082 | 2,071 | 2,039 | 2,039 | 2,036 | 2,036 | 1,946 | (6)% | (4)% | 2,071 | 1,946 | (6)% |
| Employees (full-time equivalent) ⁴ | 102,062 | 101,877 | 101,694 | 102,073 | 100,996 | 100,996 | 100,682 | 100,654 | 100,474 | (2)% | (0)% | 102,073 | 100,474 | (2)% |
| thereof: in Germany | 49,265 | 49,020 | 48,866 | 48,576 | 47,323 | 47,323 | 47,241 | 47,240 | 47,262 | (3)% | 0 % | 48,576 | 47,262 | (3)% |
| Long-term rating: ⁴ | | | | | | | | | | | | | | |
| Moody's Investors Service | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | A2 | A2 | | | Aa3 | A2 | |
| Standard & Poor's | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | | | A+ | A+ | |
| Fitch Ratings | AA- | AA- | AA- | AA- | A+ | A+ | A+ | A+ | A+ | | | AA- | A+ | |

Source for share price information: Thomson Reuters, based on XETRA; high and low based on intraday prices.

¹ Including numerator effect of assumed conversions.

² Definitions of ratios are provided on pages 19 and 20 of this document.

3 The reconciliation of average active equity is provided on page 6 of this document.

⁴ At period end.

⁵ Capital ratios starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

Consolidated Statement of Income



| (In EUR m.) | FY 2010 | 1Q 2011 | 2Q 2011 | 3Q 2011 | 4Q 2011 | FY 2011 | 1Q 2012 | 2Q 2012 | 3Q 2012 | 3Q2012 vs. 3Q2011 | 3Q2012 vs. 2Q2012 | 9M 2011 | 9M 2012 | 9M2012 vs. 9M2011 |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|----------------------|----------------------|------------|------------|----------------------|
| Interest and similar income | 28,779 | 8,369 | 9,839 | 8,611 | 8,060 | 34,878 | 8,375 | 9,236 | 7,571 | (12)% | (18)% | 26,818 | 25,183 | (6)% |
| Interest expense | 13,196 | 4,202 | 5,347 | 4,337 | 3,549 | 17,433 | 4,182 | 5,342 | 3,854 | (11)% | (28)% | 13,884 | 13,379 | (4)% |
| Net interest income | 15,583 | 4,167 | 4,492 | 4,274 | 4,511 | 17,445 | 4,193 | 3,894 | 3,717 | (13)% | (5)% | 12,934 | 11,804 | (9)% |
| Provision for credit losses | 1,274 | 373 | 464 | 463 | 540 | 1,839 | 314 | 419 | 555 | 20 % | 32 % | 1,300 | 1,287 | (1)% |
| Net interest income after provision for credit losses | 14,309 | 3,794 | 4,028 | 3,811 | 3,971 | 15,606 | 3,879 | 3,475 | 3,162 | (17)% | (9)% | 11,634 | 10,517 | (10)% |
| Commissions and fee income | 10,669 | 3,081 | 3,047 | 2,806 | 2,610 | 11,544 | 2,849 | 2,799 | 3,030 | 8 % | 8 % | 8,934 | 8,679 | (3)% |
| Net gains (losses) on financial assets/liabilities at fair value through profit or loss | 3,354 | 2,653 | 710 | (422) | 118 | 3,058 | 2,399 | 959 | 1,816 | N/M | 89 % | 2,941 | 5,174 | 76 % |
| Net gains (losses) on financial assets available for sale | 201 | 415 | (14) | (137) | (142) | 123 | (46) | 100 | 65 | N/M | (35)% | 264 | 118 | (55)% |
| Net income (loss) from equity method investments | (2,004) | (32) | 68 | 57 | (356) | (264) | (149) | 57 | 164 | 188 % | 188 % | 93 | 72 | (23)% |
| Other income (loss) | 764 | 190 | 237 | 737 | 158 | 1,322 | (53) | 213 | (133) | N/M | N/M | 1,164 | 26 | (98)% |
| Total noninterest income | 12,984 | 6,307 | 4,048 | 3,041 | 2,388 | 15,783 | 5,000 | 4,128 | 4,942 | 63 % | 20 % | 13,396 | 14,069 | 5 % |
| Compensation and benefits | 12,671 | 4,278 | 3,365 | 2,694 | 2,798 | 13,135 | 3,656 | 3,391 | 3,302 | 23 % | (3)% | 10,337 | 10,349 | 0 % |
| General and administrative expenses | 10,133 | 2,737 | 2,857 | 3,324 | 3,740 | 12,657 | 3,184 | 3,256 | 3,238 | (3)% | (1)% | 8,917 | 9,678 | 9 % |
| Policyholder benefits and claims | 485 | 65 | 76 | (108) | 172 | 207 | 150 | (4) | 161 | N/M | N/M | 35 | 307 | N/M |
| Impairment of intangible assets | 29 | _ | - | - | - | - | 10 | - | _ | N/M | N/M | _ | 10 | N/M |
| Restructuring activities | _ | | _ | - | _ | _ | | _ | 276 | N/M | N/M | - | 276 | N/M |
| Total noninterest expenses | 23,318 | 7,080 | 6,298 | 5,910 | 6,710 | 25,999 | 7,000 | 6,643 | 6,977 | 18 % | 5 % | 19,289 | 20,620 | 7 % |
| Income (loss) before income taxes | 3,975 | 3,021 | 1,778 | 942 | (351) | 5,390 | 1,879 | 960 | 1,127 | 20 % | 17 % | 5,741 | 3,966 | (31)% |
| Income tax expense (benefit) | 1,645 | 891 | 545 | 165 | (537) | 1,064 | 478 | 299 | 372 | 125 % | 24 % | 1,601 | 1,148 | (28)% |
| Net income | 2,330 | 2,130 | 1,233 | 777 | 186 | 4,326 | 1,401 | 661 | 755 | (3)% | 14 % | 4,140 | 2,818 | (32)% |
| Net income attributable to noncontrolling interests | 20 | 68 | 35 | 52 | 39 | 194 | 20 | 11 | 8 | (85)% | (27)% | 155 | 40 | (74)% |
| Net income attributable to Deutsche Bank shareholders | 2,310 | 2,062 | 1,198 | 725 | 147 | 4,132 | 1,381 | 650 | 747 | 3 % | 15 % | 3,985 | 2,778 | (30)% |

Net revenues - Segment view¹



| Corporate Banking & Securities: Corp | (In EUR m.) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 3Q2012 vs. | . 3Q2012 vs. | 9M | 9M | 9M2012 vs. |
|--|--|---------|-------|-------|-------|-------|--------|-------|-------|-------|------------|--------------|--------|--------|------------|
| Companion (equily) 706 181 244 68 67 559 138 89 140 108 % 58 % 492 307 (25) % Origination (e) 1,200 378 318 109 109 109 % 108 % 58 % 865 1,039 20 % Origination 1,966 569 562 236 238 1,861 517 372 517 119 % 39 % 13,67 1,407 4 % 38 % 100 1,407 4 % 38 % 100 1,407 4 % 38 % 100 1,407 4 % 38 % 100 1,407 4 % 38 % 100 1,407 1 | | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Origination (debt) 1,200 378 318 199 191 1,056 379 284 377 123% 33% 865 1,039 20 % Origination (debt) 1,306 559 552 286 258 1,815 517 372 517 119 % 39% 1,337 1,407 4% Sales & Trading (equity) 3,108 943 555 384 539 2,422 726 546 642 67 % 17 % 1,883 1,914 2 % Sales & Trading (edet) and other products) 9,925 3,891 2,348 1,880 1,833 1,834 2,904 1,880 1,833 11,001 4,116 2,723 3,142 67 % 17 % 1,883 1,914 2 % Sales & Trading (edet) and other products) 152 138 172 (ed. 1,116 2,723 3,142 67 % 15 % 9,418 9,418 9,418 1,914 2 % Sales & Trading (edet) and other products 1,888 452 284 429 344 1,510 303 303 303 339 (21)% 12 % 1,166 945 (19)% 10 % 1,000 10 | Corporate Banking & Securities: | | | | | | | | | | | | | | |
| Seles & Trading (equity) 3,108 599 562 236 238 | Origination (equity) | 706 | 181 | 244 | 68 | 67 | 559 | 138 | 89 | 140 | 108 % | 58 % | 492 | 367 | (25)% |
| Notification 1,906 559 562 236 238 | Origination (debt) | 1,200 | 378 | 318 | 169 | 191 | 1,056 | 379 | 284 | 377 | 123 % | 33 % | 865 | 1,039 | 20 % |
| Sales & Trading (sequity) Sales & Trading (sequity) Sales & Trading (sequity) Sales & Trading (seles and other products) 9,925 3,691 4,248 1,486 1,043 1,583 11,001 4,116 2,723 3,142 67% 15% 7,568 8,007 7% | • , | 1.906 | 559 | 562 | 236 | 258 | 1.615 | 517 | 372 | 517 | 119 % | 39 % | 1.357 | 1.407 | 4 % |
| Sales & Trading (debt and other products) 9,925 3,991 2,348 1,496 1,043 8,679 3,390 2,177 2,500 67 % 15 % 7,536 8,007 7 % | • | • | 943 | 555 | 384 | 539 | | 726 | | 642 | 67 % | | • | | |
| Sales & Trading 13,033 4,834 2,904 1,880 1,583 11,001 4,116 2,723 3,142 67 % 15 % 9,181 9,981 6 % Advisory 573 159 152 138 172 23 141 138 11,001 21 138 12 23 14 150 159 15% 17 % 449 447 (7)% 449 449 440 75 (82) 106 138 152 (8) 303 303 303 303 (21)% 12 % 1,166 945 (19)% | O (1), | | | | | | | | | | | | , | | |
| Advisory | • | | -, | , | , | , | -, | -, | , | , | | | , | -, | |
| Loap products | J | | • | , | , | , | • | • | , | • | | | , | - , | |
| Cher products 449 | , | | | | | | | | | | | | | | |
| Total Corporate Banking & Securities 17,551 5,843 3,977 2,602 2,463 14,885 5,220 3,526 4,305 65 % 22 % 12,422 13,051 5 % | • | | | | | | | | | | ` ' | | , | | , , |
| Transaction services Other products 216 | • | | | | ` , | | | | ` ' | | | | | | |
| Transaction services Other products 216 | Global Transaction Banking: | | | | | | | | | | | | | | |
| Composition | G | 3 163 | 853 | 886 | 941 | 929 | 3 608 | 967 | 972 | 1 001 | 6 % | 3 % | 2 679 | 2 940 | 10 % |
| Total Global Transaction Banking Total Corporate & Investment Bank 20,929 6,696 4,865 3,543 3,392 18,493 6,167 4,499 5,306 50 18 % 15,102 15,991 6 % Asset and Wealth Management: Discretionary portfolio management/fund management/fund management/fund management (AM) Discretionary portfolio management/fund management/fund management (PVM) Discretionary portfolio management/fund d46 110 103 101 104 418 102 104 112 11 % 8 % 315 318 1 % management (PVM) Discretionary portfolio management/fund management/fund management (PVM) Discretionary portfolio management/fund 830 230 299 206 176 821 199 204 200 (3)% (2)% 645 603 (7)% Credit products (PVM) 376 94 96 106 82 378 102 101 110 4 4 9 9 204 200 (3)% (2)% 645 603 (7)% Credit products (PVM) 378 94 96 106 82 378 102 101 110 4 4 9 9 204 200 (3)% (2)% 645 603 (7)% Credit products (PVM) 380 250 26 11 (7) 28 58 (4) (4) 22 N/M N/M 30 14 (54)% Other products (PVM) 179 91 78 23 52 244 34 28 34 50% 22 2 110 (54)% Other products (PVM) 179 91 78 23 52 244 34 28 34 50% 22 2 110 (54)% Other products (PVM) 380 179 180 180 180 180 180 180 180 180 180 180 | | | | | | | | | | | | | · · | | |
| Total Corporate & Investment Bank 20,929 6,696 4,863 3,543 3,392 18,493 6,187 4,499 5,306 50 % 18 % 15,102 15,991 6 % | • | | | 886 | 941 | | 3.608 | 967 | | | | | | | |
| Asset and Wealth Management: Discretionary portfolio management/fund management (AM) | | | | | | | • | | - | • | | | | | |
| Discretionary portfolio management/fund management (AM) Discretionary portfolio management/fund management (AM) Discretionary portfolio management/fund management (PWM) Discretionary portfolio management/fund management (PWM) Discretionary portfolio management/fund management (PWM) Discretionary portfolio management/fund 2,178 526 544 505 529 2,104 486 504 553 9% 10% 1,575 1,542 (2)% Advisory/brokerage (PWM) 830 230 209 206 176 821 199 204 200 (3)% (2)% 645 603 (7)% Credit products (PWM) Deposits and payment services (PWM) (26) 26 111 (7) 28 58 (4) (4) (4) 22 N/M N/M N/M 30 138 35 38 43 42 157 67 57 52 20% (10)% 116 116 176 52% Other products (PWM) Other products (PWM) 179 91 78 23 52 244 34 28 34 50% 29 29 45 N/M 133 36 205 16(50)% Total Asset and Wealth Management 3,674 1,002 976 876 909 3,762 883 891 971 11% 8% 3% 10% 11% 11% 8% 315 318 1% 1,224 (3)% 8% 315 318 1 % 1 % 8% 315 318 1 % 1 % 8% 315 318 1 % 1 % 8% 315 318 1 % 1 % 1 % 6% 640 1 10 1 104 418 1 102 1 104 418 1 102 1 104 418 1 102 1 104 4 112 1 11 % 8 % 3 15 3 18 1 % 1 1,575 1,542 (2)% 645 603 (7)% C29% C29% 645 603 315 63% 63% C29% 645 630 63% 649 C29% C10) C101 1 110 1 4 % 9 % 1 9 % 1 0 % 1 1,575 1,542 1 (2)% 645 603 603 603 603 604 605 605 605 605 605 605 605 | • | | | | | | | | | | | | | | |
| management (AM) Discretionary portfolio management/fund management/fund management (PVM) Discretionary portfolio management/fund 2,178 Discretionary portfolio management/fund 830 Discretionary portfolio management/fund 830 Discretionary portfolio management/fund 830 Discretionary portfolio management/fund 830 Discretionary portfolio management/fund management 830 Discretionary portfolio management/fund management 9,810 Discretionary portfolio m | <u> </u> | | | | | | | | | | | | | | |
| Discretionary portfolio management/fund management (PWM) Discretionary portfolio management/fund management Discretionary portfoli | | 1,733 | 416 | 441 | 404 | 425 | 1,686 | 384 | 400 | 440 | 9 % | 10 % | 1,260 | 1,224 | (3)% |
| management (PWM) Discretionary portfolio management/fund 2,178 526 544 505 529 2,104 486 504 553 9 % 10 % 1,575 1,542 (2)% Advisory/brokerage (PWM) 376 049 96 106 82 378 102 101 110 4 % 9 % 296 313 6 % 029 026 176 821 199 024 200 (3)% (2)% 645 603 (7)% Credit products (PWM) 376 94 96 106 82 378 102 101 110 4 % 9 % 296 313 6 % 029 026 176 821 199 024 200 (3)% (2)% 645 603 (7)% 029 026 176 821 199 024 200 (3)% (2)% 645 603 (7)% 029 029 020 039 030 030 020 039 030 030 030 030 030 030 030 030 03 | J , | | | | | | | | | | | | | | |
| Discretionary portfolio management/fund 2,178 526 544 505 529 2,104 486 504 553 9 % 10 % 1,575 1,542 (2)% Advisory/brokerage (PVM) 830 230 209 206 176 821 199 204 200 (3)% (2)% 645 603 (7)% (7 | , . · · · · · · · · · · · · · · · · · · | 446 | 110 | 103 | 101 | 104 | 418 | 102 | 104 | 112 | 11 % | 8 % | 315 | 318 | 1 % |
| Advisory/brokerage (PWM) Advisory/brokerage Bar 290 Credit products (PWM) Advisory/brokerage Bar 290 Credit products (PWM) Advisory/brokerage Bar 290 Credit products Advisory/brokerage Credit products Advisory/brokerage Advisory/brokerage Bar 290 Credit products Credit products 1,964 Fig. 320 Advisory/brokerage Advisory/brokerage Credit products 1,964 Fig. 330 Credit products Credit products Advisory/brokerage Advis | 5 | 2.178 | 526 | 544 | 505 | 529 | 2.104 | 486 | 504 | 553 | 9 % | 10 % | 1.575 | 1.542 | (2)% |
| Credit products (PWM) Deposits and payment services (PWM) 138 35 38 43 42 157 67 57 52 20% (10)% 116 176 52% Other products (AM) (26) 26 11 (7) 28 58 (4) (4) 22 N/M N/M 30 14 (54)% Other products (PWM) Other products (PWM) 179 91 78 23 52 244 34 28 34 50% 22 110 133% 222 110 (50)% Other products (PWM) Other products (PWM) Other products 152 116 90 16 80 302 29 24 57 N/M 133% 222 110 (50)% Total Asset and Wealth Management Private & Business Clients Discretionary portfolio management/fund management Advisory/brokerage 887 290 234 196 194 914 257 181 195 (1)% 7 % 7 20 633 (12)% Credit products Deposits and payment services 1,964 519 532 523 547 537 553 570 2,207 545 554 563 2 % 2 % 2 % 1,637 1,663 2 % 0ther products Total Private & Business Clients 6,136 3,072 2,563 2,426 2,555 10,617 2,501 2,425 2,554 5 % 5 % 5 % 5 % 5 % 5 % 5 % 5 % 5 % 5 % | | • | 230 | 209 | 206 | 176 | • | 199 | 204 | 200 | (3)% | (2)% | , | • | |
| Deposits and payment services (PWM) 138 35 38 43 42 157 67 57 52 20 % (10)% 116 176 52 % Other products (AM) (26) 26 11 (7) 28 58 (4) (4) (4) 22 N/M N/M 30 14 (54)% Other products (PWM) 179 91 78 23 52 244 34 28 34 50 % 22 % 192 96 (50)% Other products (PWM) 179 91 78 23 52 244 34 28 34 50 % 22 % 192 96 (50)% Other products (PWM) 183 % 222 110 (56)% Total Asset and Wealth Management 3,674 1,002 976 876 909 3,762 883 891 971 11 % 9 % 2,853 2,745 (4)% Private & Business Clients: Discretionary portfolio management/fund management Advisory/brokerage 887 290 234 196 194 914 257 181 195 (1)% 7 % 720 633 (12)% Credit products 2,253 547 537 553 570 2,207 545 554 563 2 % 2 % 1,637 1,663 2 % Other products 2 720 1,644 1,191 1,094 1,229 5,158 1,096 1,114 1,240 13 % 11 % 3,929 3,449 (12)% Total Private & Business Clients 6,136 3,072 2,563 2,426 2,556 10,617 2,501 2,425 2,554 5 % 5 % 8,061 7,480 (7)% Total Private Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | | 376 | 94 | 96 | 106 | 82 | 378 | 102 | 101 | 110 | , , | | 296 | | |
| Other products (AM) Other products (PWM) Other products (PWM) Other products Othe | . , , | | | | | | | | - | | | | | | |
| Other products (PWM) 179 91 78 23 52 244 34 28 34 50 22 19 192 96 (50)% Other products 152 116 90 16 80 302 29 24 57 N/M 133 % 222 110 (50)% Total Asset and Wealth Management 3,674 1,002 976 876 909 3,762 883 891 971 11 % 9 % 2,853 2,745 (4)% Private & Business Clients: Discretionary portfolio management/fund management 313 72 69 60 49 251 54 53 54 (9)% 3 % 202 160 (20)% Advisory/brokerage 887 290 234 196 194 914 257 181 195 (1)% 7 % 720 633 (12)% Credit products 2,253 547 537 553 570 2,207 545 554 563 2 % 2 % 1,637 1,663 2 % Deposits and payment services 1,964 519 532 523 513 2,087 550 523 502 (4)% (4)% (4)% 1,574 1,575 0 % Other products² 720 1,644 1,191 1,094 1,229 5,158 1,096 1,114 1,240 13 % 11 % 3,929 3,449 (12)% Total Private & Business Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | , | | | | | | | | | | | ` ' | | | |
| Other products 152 116 90 16 80 302 29 24 57 N/M 133 % 222 110 (50)% Total Asset and Wealth Management 3,674 1,002 976 876 909 3,762 883 891 971 11 % 9 % 2,853 2,745 (4)% Private & Business Clients: 0 0 49 251 54 53 54 (9)% 3 % 202 160 (20)% Advisory/brokerage 87 290 234 196 194 914 257 181 195 (1)% 7 % 720 633 (12)% Credit products 2,253 547 537 553 570 2,207 545 554 563 2 % 2 % 1,637 1,663 2 % Deposits and payment services 1,964 519 532 523 513 2,087 550 523 502 (4)% (4)% 1,57 | 1 | | 91 | 78 | ` , | 52 | 244 | | , , | 34 | 50 % | 22 % | 192 | 96 | |
| Total Asset and Wealth Management Private & Business Clients: Discretionary portfolio management/fund management Advisory/brokerage R87 290 234 196 194 914 257 181 195 (1)% 7% 720 633 (12)% Credit products Deposits and payment services 1,964 519 532 523 513 2,087 550 523 502 (4)% (4)% (4)% 1,574 1,575 0% Other products ² Total Private & Business Clients 6,136 3,072 2,563 2,426 2,556 10,617 2,501 2,425 2,554 5% 5% 8,061 7,480 (7)% Total Private Clients and Asset Management (1,796) 180 194 213 (193) 394 4 262 241 13% (8)% 587 507 (14)% | | 152 | 116 | 90 | 16 | | 302 | 29 | 24 | 57 | N/M | 133 % | 222 | 110 | |
| Private & Business Clients: Discretionary portfolio management/fund management | Total Asset and Wealth Management | 3,674 | 1,002 | 976 | 876 | 909 | 3,762 | 883 | 891 | 971 | 11 % | 9 % | 2,853 | 2,745 | |
| Advisory/brokerage 887 290 234 196 194 914 257 181 195 (1)% 7 % 720 633 (12)% Credit products 2,253 547 537 553 570 2,207 545 554 563 2 % 2 % 1,637 1,663 2 % Deposits and payment services 1,964 519 532 523 513 2,087 550 523 502 (4)% (4)% 1,574 1,575 0 % Other products² 720 1,644 1,191 1,094 1,229 5,158 1,096 1,114 1,240 13 % 11 % 3,929 3,449 (12)% Total Private & Business Clients 6,136 3,072 2,563 2,426 2,556 10,617 2,501 2,425 2,554 5 % 5 % 8,061 7,480 (7)% Total Private Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | | | | | | | | | | | | | | | , , |
| Advisory/brokerage 887 290 234 196 194 914 257 181 195 (1)% 7 % 720 633 (12)% Credit products 2,253 547 537 553 570 2,207 545 554 563 2 % 2 % 1,637 1,663 2 % Deposits and payment services 1,964 519 532 523 513 2,087 550 523 502 (4)% (4)% 1,574 1,575 0 % Other products² 720 1,644 1,191 1,094 1,229 5,158 1,096 1,114 1,240 13 % 11 % 3,929 3,449 (12)% Total Private & Business Clients 6,136 3,072 2,563 2,426 2,556 10,617 2,501 2,425 2,554 5 % 5 % 8,061 7,480 (7)% Total Private Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | Discretionary portfolio management/fund management | 313 | 72 | 69 | 60 | 49 | 251 | 54 | 53 | 54 | (9)% | 3 % | 202 | 160 | (20)% |
| Credit products 2,253 547 537 553 570 2,207 545 554 563 2 % 2 % 1,637 1,663 2 % Deposits and payment services 1,964 519 532 523 513 2,087 550 523 502 (4)% (4)% 1,574 1,575 0 % Other products² 720 1,644 1,191 1,094 1,229 5,158 1,096 1,114 1,240 13 % 11 % 3,929 3,449 (12)% Total Private & Business Clients 6,136 3,072 2,563 2,426 2,556 10,617 2,501 2,425 2,554 5 % 5 % 8,061 7,480 (7)% Total Private Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 | 71 0 | 887 | 290 | 234 | 196 | 194 | 914 | 257 | 181 | 195 | | 7 % | 720 | 633 | |
| Other products² 720 1,644 1,191 1,094 1,229 5,158 1,096 1,114 1,240 13 % 11 % 3,929 3,449 (12)% Total Private & Business Clients 6,136 3,072 2,563 2,426 2,556 10,617 2,501 2,425 2,554 5 % 5 % 8,061 7,480 (7)% Total Private Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | , , | 2,253 | 547 | 537 | 553 | 570 | 2,207 | 545 | 554 | 563 | | 2 % | 1,637 | 1,663 | |
| Other products² 720 1,644 1,191 1,094 1,229 5,158 1,096 1,114 1,240 13 % 11 % 3,929 3,449 (12)% Total Private & Business Clients 6,136 3,072 2,563 2,426 2,556 10,617 2,501 2,425 2,554 5 % 5 % 8,061 7,480 (7)% Total Private Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | • | | | | | | , | | | | | | , | | |
| Total Private & Business Clients 6,136 3,072 2,563 2,426 2,556 10,617 2,501 2,425 2,554 5 % 5 % 8,061 7,480 (7)% Total Private Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | Other products ² | 720 | 1,644 | 1,191 | 1,094 | 1,229 | | 1,096 | 1,114 | | | | 3,929 | 3,449 | (12)% |
| Total Private Clients and Asset Management 9,810 4,074 3,539 3,302 3,464 14,379 3,384 3,316 3,524 7 % 6 % 10,915 10,224 (6)% Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | Total Private & Business Clients | 6,136 | 3,072 | 2,563 | 2,426 | 2,556 | 10,617 | 2,501 | 2,425 | 2,554 | 5 % | 5 % | | 7,480 | |
| Corporate Investments (1,796) 180 194 213 (193) 394 4 262 241 13 % (8)% 587 507 (14)% | Total Private Clients and Asset Management | | 4,074 | 3,539 | 3,302 | 3,464 | 14,379 | 3,384 | 3,316 | 3,524 | 7 % | 6 % | 10,915 | 10,224 | |
| | Corporate Investments | (1,796) | 180 | 194 | 213 | (193) | 394 | 4 | 262 | 241 | 13 % | (8)% | 587 | 507 | |
| | - | | (476) | (56) | 258 | 236 | (38) | (382) | (55) | (413) | N/M | | (274) | (850) | |
| Net revenues 28,567 10,474 8,540 7,315 6,899 33,228 9,193 8,022 8,659 18 % 8 % 26,330 25,873 (2)% | Net revenues | 28,567 | | 8,540 | 7,315 | 6,899 | | 9,193 | 8,022 | | 18 % | 8 % | 26,330 | | (2)% |

¹ Includes net interest income and net gains (losses) on financial assets/liabilities at fair value through profit or loss, net fee and commission income and remaining revenues.

² Includes revenues from Postbank since consolidation on December 3, 2010.

Net interest income and net gains (losses) on financial assets/liabilities at fair value through profit or loss



Breakdown by Group Division/CIB product¹

| (In EUR m.) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | | | 9M | 9M | 9M2012 vs. |
|---|--------|-------|-------|-------|-------|--------|-------|-------|-------|--------|--------|--------|--------|------------|
| | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Net interest income | 15,583 | 4,167 | 4,492 | 4,274 | 4,511 | 17,445 | 4,193 | 3,894 | 3,717 | (13)% | (5)% | 12,934 | 11,804 | (9)% |
| Net gains (losses) on financial assets/liabilities at fair value through profit or loss | 3,354 | 2,653 | 710 | (422) | 118 | 3,058 | 2,399 | 959 | 1,816 | N/M | 89 % | 2,941 | 5,174 | 76 % |
| Total | 18,937 | 6,820 | 5,202 | 3,852 | 4,629 | 20,503 | 6,592 | 4,853 | 5,533 | 44 % | 14 % | 15,875 | 16,978 | 7 % |
| Sales & Trading (equity) | 2,266 | 647 | 405 | 195 | 342 | 1,589 | 524 | 373 | 457 | 134 % | 23 % | 1,247 | 1,353 | 9 % |
| Sales & Trading (debt and other products) | 9,339 | 3,480 | 2,121 | 816 | 1,409 | 7,826 | 3,243 | 1,950 | 2,438 | 199 % | 25 % | 6,416 | 7,631 | 19 % |
| Sales & Trading | 11,604 | 4,127 | 2,526 | 1,011 | 1,751 | 9,415 | 3,767 | 2,322 | 2,895 | 186 % | 25 % | 7,664 | 8,984 | 17 % |
| Loan products | 672 | 246 | 19 | 236 | 199 | 701 | 54 | 142 | 202 | (15)% | 42 % | 501 | 398 | (21)% |
| Transaction services | 1,451 | 408 | 438 | 470 | 473 | 1,788 | 462 | 419 | 460 | (2)% | 10 % | 1,315 | 1,341 | 2 % |
| Remaining products ² | 353 | 161 | 233 | 111 | 84 | 589 | 199 | 95 | 77 | (31)% | (18)% | 504 | 371 | (26)% |
| Corporate & Investment Bank | 14,081 | 4,941 | 3,215 | 1,828 | 2,508 | 12,493 | 4,483 | 2,978 | 3,634 | 99 % | 22 % | 9,985 | 11,094 | 11 % |
| Private Clients and Asset Management | 4,609 | 1,945 | 1,945 | 1,915 | 2,109 | 7,914 | 1,873 | 1,772 | 1,888 | (1)% | 7 % | 5,804 | 5,534 | (5)% |
| Corporate Investments | (86) | 44 | 30 | 31 | 32 | 137 | 37 | (4) | (7) | N/M | 66 % | 104 | 27 | (74)% |
| Consolidation & Adjustments | 333 | (110) | 12 | 78 | (21) | (40) | 198 | 107 | 18 | (77)% | (83)% | (19) | 323 | N/M |
| Total | 18,937 | 6,820 | 5,202 | 3,852 | 4,629 | 20,503 | 6,592 | 4,853 | 5,533 | 44 % | 14 % | 15,875 | 16,978 | 7 % |

¹ Excludes fee and commission income and remaining revenues. See page 4 for total revenues by product.

² Covers origination, advisory and other products.

Tracking of over-the-cycle RoE-Target



| | | 2Q | 3 Q | 4Q | FY | 1Q | 2Q | 3Q | 3Q2012 vs. | 3Q2012 vs. | 9M | 9M | 9M2012 vs. |
|--------------------|---|--|--|---|---|---|---|---|---|---|---|---|---|
| 10 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| | | | | | | | | | | | | | |
| 975 | 3,021 | 1,778 | 942 | (351) | 5,390 | 1,879 | 960 | 1,127 | 20 % | 17 % | 5,741 | 3,966 | (31)% |
| (24) | (89) | (54) | (30) | (36) | (209) | (29) | (15) | (7) | (76)% | (52)% | (173) | (51) | (70)% |
| 951 | 2,932 | 1,724 | 912 | (387) | 5,181 | 1,850 | 945 | 1,120 | 23 % | 19 % | 5,568 | 3,914 | (30)% |
| | | | | | | | | | | | | | |
| 208) ¹⁾ | (236) ³⁾ | - | - | - | (236) | - | - | - | N/M | N/M | (236) | - | N/M |
| 338 ²⁾ | _ | - | - | - | _ | _ | - | 276 ⁴⁾ | N/M | N/M | - | 276 ⁴ | N/M |
| 082 | 2,696 | 1,724 | 912 | (387) | 4,944 | 1,850 | 945 | 1,396 | 53 % | 48 % | 5,332 | 4,190 | (21)% |
| | (24) 951 208) ¹⁾ 338 ²⁾ | (24) (89) 951 2,932 208) ¹⁾ (236) ³⁾ - | (24) (89) (54) 951 2,932 1,724 208) ¹⁾ (236) ³⁾ – 338 ²⁾ – – | (24) (89) (54) (30) 951 2,932 1,724 912 (208) ¹⁾ (236) ³⁾ – – – 338 ²⁾ – – – | $ \begin{array}{cccccccccccccccccccccccccccccccccccc$ | (24) (89) (54) (30) (36) (209) (29) (15) (7) (76)% (52)% 951 2,932 1,724 912 (387) 5,181 1,850 945 1,120 23 % 19 % 208) ¹⁾ (236) ³⁾ - - - - - N/M N/M 338 ²⁾ - - - - - 276 ⁴⁾ N/M N/M | (24) (89) (54) (30) (36) (209) (29) (15) (7) (76)% (52)% (173) 951 2,932 1,724 912 (387) 5,181 1,850 945 1,120 23 % 19 % 5,568 208) ¹⁾ (236) ³⁾ - - - - - N/M N/M N/M - 338 ²⁾ - - - - - 276 ⁴⁾ N/M N/M N/M - | $ \begin{array}{cccccccccccccccccccccccccccccccccccc$ |

| Average shareholders' equity | 41,712 | 49,471 | 50,005 | 50,669 | 52,112 | 50,547 | 54,293 | 55,676 | 56,917 | 12 % | 2 % | 50,054 | 55,684 | 11 % |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|--------|--------|----------|
| Add (deduct): | | | | | | | | | | | | | | |
| Average accumulated other comprehensive (income) loss excluding foreign currency translation, net of applicable tax | 102 | 290 | 368 | 475 | 911 | 519 | 548 | 428 | 88 | (82)% | (79)% | 385 | 345 | (10)% |
| Average dividend accruals | (461) | (784) | (610) | (436) | (610) | (617) | (784) | (784) | (436) | 0 % | (44)% | (610) | (680) | 11 % |
| Average active equity | 41,353 | 48,977 | 49,763 | 50,708 | 52,412 | 50,449 | 54,056 | 55,319 | 56,569 | 12 % | 2 % | 49,829 | 55,350 | 11 % |
| | | | | | | | | | | | | | | |
| Pre-tax return on average shareholders' equity | 9.5 % | 23.7 % | 13.8 % | 7.2 % | (3.0)% | 10.2 % | 13.6 % | 6.8 % | 7.9 % | 0.7 ppt | 1.1 ppt | 14.8 % | 9.4 % | (5.4)ppt |
| Pre-tax return on average active equity | 9.6 % | 23.9 % | 13.9 % | 7.2 % | (3.0)% | 10.3 % | 13.7 % | 6.8 % | 7.9 % | 0.7 ppt | 1.1 ppt | 14.9 % | 9.4 % | (5.5)ppt |
| Pre-tax return on average active equity (target definition) | 14.7 % | 22.0 % | 13.9 % | 7.2 % | (3.0)% | 9.8 % | 13.7 % | 6.8 % | 9.9 % | 2.7 ppt | 3.1 ppt | 14.3 % | 10.1 % | (4.2)ppt |

¹ Gain from the recognition of negative goodwill related to the acquisition of the commercial banking activities of ABN AMRO in the Netherlands of EUR 208 million as reported in the 2Q2010 and additional EUR 8 million in 4Q2010 (not considered for target definition). The initial acquisition accounting for ABN AMRO, which was finalized at March 31, 2011, resulted in a retrospective adjustment of retained earnings of EUR (24) million for June 30, September 30 and December 31, 2010. 2010 Income Statement and significant items numbers were not affected. 2 Charge related to the investment in Deutsche Postbank AG (Corporate Investments) of EUR 2,338 million.

³ Positive impact of EUR 236 million related to our stake in Hua Xia Bank (PBC) for which equity method of accounting was applied. It includes a gross gain of EUR 263 million, which was in part reduced by anticipated cost components.

⁴ Restructuring expenses of \in 276 million related to our operational excellence program.

Corporate & Investment Bank



| (In EUR m., unless stated otherwise) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | | 3Q2012 vs. | 9M | 9M | 9M2012 vs. |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|---------|------------|-------------------------|-----------|------------|
| | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Origination (equity) | 706 | 181 | 244 | 68 | 67 | 559 | 138 | 89 | 140 | 108 % | 58 % | 492 | 367 | (25)% |
| Origination (debt) | 1,200 | 378 | 318 | 169 | 191 | 1,056 | 379 | 284 | 377 | 123 % | 33 % | 865 | 1,039 | 20 % |
| Origination | 1,906 | 559 | 562 | 236 | 258 | 1,615 | 517 | 372 | 517 | 119 % | 39 % | 1,357 | 1,407 | 4 % |
| Sales & Trading (equity) | 3,108 | 943 | 555 | 384 | 539 | 2,422 | 726 | 546 | 642 | 67 % | 17 % | 1,883 | 1,914 | 2 % |
| Sales & Trading (debt and other products) | 9,925 | 3,691 | 2,348 | 1,496 | 1,043 | 8,579 | 3,390 | 2,177 | 2,500 | 67 % | 15 % | 7,536 | 8,067 | 7 % |
| Sales & Trading | 13,033 | 4,634 | 2,904 | 1,880 | 1,583 | 11,001 | 4,116 | 2,723 | 3,142 | 67 % | 15 % | 9,418 | 9,981 | 6 % |
| Advisory | 573 | 159 | 152 | 138 | 172 | 621 | 121 | 136 | 159 | 15 % | 17 % | 449 | 417 | (7)% |
| Loan products | 1,588 | 452 | 284 | 429 | 344 | 1,510 | 303 | 303 | 339 | (21)% | 12 % | 1,166 | 945 | (19)% |
| Transaction services | 3,163 | 853 | 886 | 941 | 929 | 3,608 | 967 | 972 | 1,001 | 6 % | 3 % | 2,679 | 2,940 | 10 % |
| Other products | 665 | 40 | 75 | (82) | 106 | 138 | 162 | (8) | 147 | N/M | N/M | 32 | 301 | N/M |
| Total net revenues | 20,929 | 6,696 | 4,863 | 3,543 | 3,392 | 18,493 | 6,187 | 4,499 | 5,306 | 50 % | 18 % | 15,102 | 15,991 | 6 % |
| Provision for credit losses | 488 | 33 | 127 | 92 | 210 | 462 | 118 | 159 | 312 | N/M | 96 % | 252 | 589 | 133 % |
| Compensation and benefits | 5,912 | 2,065 | 1,385 | 835 | 767 | 5,052 | 1,589 | 1,292 | 1,257 | 51 % | (3)% | 4,285 | 4,138 | (3)% |
| therein: Severance payments | 284 | 34 | 29 | 17 | 16 | 95 | 62 | <i>4</i> 5 | 75 | N/M | 67 % | 80 | 182 | 128 % |
| General and administrative expenses | 7,996 | 1,960 | 1,994 | 2,385 | 2,378 | 8,718 | 2,266 | 2,382 | 2,377 | (0)% | (0)% | 6,339 | 7,025 | 11 % |
| Policyholder benefits and claims | 486 | 65 | 77 | (107) | 172 | 207 | 149 | (4) | 161 | N/M | N/M | 35 | 307 | N/M |
| Restructuring activities | _ | _ | _ | _ | _ | _ | _ | _ | 185 | N/M | N/M | _ | 185 | N/M |
| Impairment of intangible assets | 29 | | _ | _ | | _ | _ | _ | _ | N/M | N/M | _ | - | N/M |
| Total noninterest expenses | 14,422 | 4,091 | 3,455 | 3,113 | 3,317 | 13,977 | 4,005 | 3,670 | 3,981 | 28 % | 8 % | 10,659 | 11,656 | 9 % |
| Noncontrolling interests | 20 | 11 | 5 | 8 | 3 | 27 | 6 | 3 | 10 | 28 % | N/M | 24 | 20 | (18)% |
| Income (loss) before income taxes | 5,999 | 2,561 | 1,275 | 329 | (138) | 4,028 | 2,058 | 666 | 1,003 | N/M | 51 % | 4,166 | 3,727 | (11)% |
| | | | | | | | | | | | | | | |
| Additional information | | | | | | | | | | | | | | |
| Employees (full-time equivalent, at period end) | 15,615 | 15,395 | 15,313 | 15,366 | 15,187 | 15,187 | 14,673 | 14,544 | 14,378 | (6)% | (1)% | 15,366 | 14,378 | (6)% |
| Cost/income ratio | 69 % | 61 % | 71 % | 88 % | 98 % | 76 % | 65 % | 82 % | 75 % | (13)ppt | (7)ppt | 71 % | 73 % | 2 ppt |
| Assets (at period end) | 1,519,983 | 1,458,950 | 1,482,160 | 1,905,905 | 1,796,954 | 1,796,954 | 1,732,405 | 1,861,218 | 1,810,553 | (5)% | (3)% | 1,796,954 ¹⁾ | 1,810,553 | 1 % |
| Risk-weighted assets (at period end) ² | 211,115 | 191,537 | 189,768 | 205,033 | 255,698 | 255,698 | 245,276 | 247,334 | 236,062 | 15 % | (5)% | 205,033 | 236,062 | 15 % |
| Average active equity ³ | 21,357 | 26,401 | 25,671 | 25,510 | 25,554 | 25,786 | 29,825 | 30,327 | 29,561 | 16 % | (3)% | 25,878 | 29,824 | 15 % |
| Pre-tax return on average active equity | 28 % | 39 % | 20 % | 5 % | (2)% | 16 % | 28 % | 9 % | 14 % | 9 ppt | 5 ppt | 21 % | 17 % | (4)ppt |

¹ As of December 31, 2011.

 $^{2 \ \}text{Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.}$

³ Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 19. Average active equity for 2011 was adjusted accordingly.

Corporate & Investment Bank - Corporate Banking & Securities



financial transparency.

| (In EUR m., unless stated otherwise) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | | 3Q2012 vs. | 9M | 9M | 9M2012 vs. |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|--------------|-------------------------|-----------|------------|
| | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Origination (equity) | 706 | 181 | 244 | 68 | 67 | 559 | 138 | 89 | 140 | 108 % | 58 % | 492 | 367 | (25)% |
| Origination (debt) | 1,200 | 378 | 318 | 169 | 191 | 1,056 | 379 | 284 | 377 | 123 % | 33 % | 865 | 1,039 | 20 % |
| Origination | 1,906 | 559 | 562 | 236 | 258 | 1,615 | 517 | 372 | 517 | 119 % | 39 % | 1,357 | 1,407 | 4 % |
| Sales & Trading (equity) | 3,108 | 943 | 555 | 384 | 539 | 2,422 | 726 | 546 | 642 | 67 % | 17 % | 1,883 | 1,914 | 2 % |
| Sales & Trading (debt and other products) | 9,925 | 3,691 | 2,348 | 1,496 | 1,043 | 8,579 | 3,390 | 2,177 | 2,500 | 67 % | 15 % | 7,536 | 8,067 | 7 % |
| Sales & Trading | 13,033 | 4,634 | 2,904 | 1,880 | 1,583 | 11,001 | 4,116 | 2,723 | 3,142 | 67 % | 15 % | 9,418 | 9,981 | 6 % |
| Advisory | 573 | 159 | 152 | 138 | 172 | 621 | 121 | 136 | 159 | 15 % | 17 % | 449 | 417 | (7)% |
| Loan products | 1,588 | 452 | 284 | 429 | 344 | 1,510 | 303 | 303 | 339 | (21)% | 12 % | 1,166 | 945 | (19)% |
| Other products | 449 | 40 | 75 | (82) | 106 | 138 | 162 | (8) | 147 | N/M | N/M | 32 | 301 | N/M |
| Total net revenues | 17,551 | 5,843 | 3,977 | 2,602 | 2,463 | 14,885 | 5,220 | 3,526 | 4,305 | 65 % | 22 % | 12,422 | 13,051 | 5 % |
| Provision for credit losses | 375 | 12 | 96 | 51 | 145 | 304 | 85 | 112 | 278 | N/M | 148 % | 159 | 474 | 198 % |
| Total noninterest expenses | 12,122 | 3,533 | 2,907 | 2,473 | 2,736 | 11,649 | 3,412 | 3,054 | 3,355 | 36 % | 10 % | 8,913 | 9,820 | 10 % |
| therein: Severance payments | 213 | 32 | 29 | 15 | 4 | 81 | 60 | 42 | 61 | N/M | <i>4</i> 5 % | 77 | 163 | 113 % |
| therein: Policyholder benefits and claims | 486 | 65 | 77 | (107) | 172 | 207 | 149 | (4) | 161 | N/M | N/M | 35 | 307 | N/M |
| therein: Restructuring activities | _ | _ | _ | _ | _ | _ | _ | _ | 185 | N/M | | - | 185 | N/M |
| Noncontrolling interests | 20 | 11 | 5 | 8 | 3 | 27 | 6 | 3 | 10 | 28 % | N/M | 24 | 20 | (18)% |
| Income (loss) before income taxes | 5,033 | 2,287 | 969 | 70 | (422) | 2,905 | 1,717 | 357 | 662 | N/M | 86 % | 3,327 | 2,737 | (18)% |
| | | | | | | | | | | | | | | |
| Additional information | | | | | | | | | | | | | | |
| Employees (full-time equivalent, at period end) | 11.091 | 10.899 | 10,846 | 10,942 | 10,767 | 10,767 | 10,259 | 10,080 | 9.864 | (10)% | (2)% | 10,942 | 9,864 | (10)% |
| Cost/income ratio | 69 % | 60 % | 73 % | 95 % | 111 % | 78 % | 65 % | 87 % | 78 % | (17)ppt | (9)ppt | 72 % | 75 % | 3 ppt |
| Assets (at period end) | 1,461,495 | 1,403,775 | 1,422,652 | 1,836,303 | 1,727,156 | 1,727,156 | 1,673,607 | 1,790,315 | 1,741,708 | (5)% | (3)% | 1,727,156 ¹⁾ | 1,741,708 | 1 % |
| Risk-weighted assets (at period end) ² | 184,119 | 167,142 | 164,812 | 178,007 | 228,711 | 228,711 | 220,664 | 221,664 | 208,510 | 17 % | (6)% | 178,007 | 208,510 | 17 % |
| Average active equity ³ | 18,941 | 23,310 | 22,657 | 22,481 | 22,453 | 22,718 | 26,840 | 27,324 | 26,470 | 18 % | (3)% | 22,828 | 26,788 | 17 % |
| Pre-tax return on average active equity | 27 % | 39 % | 17 % | 1 % | (8)% | 13 % | 26 % | 5 % | 10 % | 9 ppt | 5 ppt | 19 % | 14 % | (5)ppt |

¹ As of December 31, 2011.

² Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

³ Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 19. Average active equity for 2011 was adjusted accordingly.

Corporate & Investment Bank - Global Transaction Banking



| (In EUR m., unless stated otherwise) | FY 2010 | 1Q 2011 | 2Q 2011 | 3Q 2011 | 4Q 2011 | FY 2011 | 1Q 2012 | 2Q 2012 | 3Q 2012 | 3Q2012 vs. 3Q2011 | 3Q2012 vs. 2Q2012 | 9M 2011 | 9M 2012 | 9M2012 vs. 9M2011 |
|--|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|------------------------------|-----------------------------|---|-----------------------------------|----------------------|
| Transaction services Other products | 3,163 216 | 853 - | 886 - | 941 – | 929 – | 3,608 - | 967 - | 972 - | 1,001 – | 6 % N/M | 3 % N/M | 2,679 – | 2,940 – | 10 % N/M |
| Total net revenues | 3,379 | 853 | 886 | 941 | 929 | 3,608 | 967 | 972 | 1,001 | 6 % | 3 % | 2,679 | 2,940 | 10 % |
| Provision for credit losses | 113 | 21 | 31 | 41 | 64 | 158 | 33 | 47 | 35 | (16)% | (27)% | 94 | 115 | 23 % |
| Total noninterest expenses | 2,300 | 558 | 549 | 640 | 581 | 2,328 | 593 | 616 | 626 | (2)% | 2 % | 1,747 | 1,835 | 5 % |
| therein: Severance payments therein: Restructuring activities | 71 - | 2 | (0) - | 2 - | 11 | 14 - | 3 | 3 - | 14 - | N/M N/M | N/M N/M | 3 - | 19 - | N/M N/M |
| therein: Impairment of intangible assets | 29 | | - | - | - | - | | - | - | N/M | N/M | - | - | N/M |
| Noncontrolling interests | _ | - | - | - | - | - | - | - | - | N/M | N/M | - | - | N/M |
| Income before income taxes | 965 | 274 | 306 | 259 | 283 | 1,122 | 340 | 309 | 340 | 31 % | 10 % | 839 | 990 | 18 % |
| | | | | | | | | | | | | | | |
| Additional information | | | | | | | | | | | | | | |
| Employees (full-time equivalent, at period end) Cost/income ratio Assets (at period end) Risk-weighted assets (at period end) ² | 4,525 68 % 79,202 26,996 | 4,496 65 % 79,474 24,395 | 4,467 62 % 82,268 24,955 | 4,423 68 % 95,678 27,026 | 4,420 63 % 96,404 26,986 | 4,420 65 % 96,404 26,986 | 4,414 61 % 81,887 24,612 | 4,465 63 % 91,205 25,670 | 4,514 63 % 90,735 27,552 | 2 % (5)ppt (5)% 2 % | 1 % 0 ppt (1)% 7 % | 4,423 65 % 96,404 ¹⁾ 27,026 | 4,514 62 % 90,735 27,552 | |
| Average active equity ³ Pre-tax return on average active equity | 2,416 40 % | 3,091 35 % | 3,014 41 % | 3,029 34 % | 3,101 37 % | 3,068 37 % | 2,986 46 % | 3,004 41 % | 3,091 44 % | 2 % 10 ppt | 3 % 3 ppt | 3,050 37 % | 3,036 43 % | (0)% 6 ppt |

¹ As of December 31, 2011.

² Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

³ Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 19. Average active equity for 2011 was adjusted accordingly.

Private Clients and Asset Management



| (In EUR m., unless stated otherwise) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 3Q2012 vs. | 3Q2012 vs. | 9M | 9M | 9M2012 vs. |
|--|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---------------|----------------|--------------|--------------|-----------------------|----------------|----------------|
| | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Discretionary portfolio management/fund management | 2,491 | 598 | 614 | 564 | 578 | 2,354 | 539 | 557 | 607 | 8 % | 9 % | 1,777 | 1,703 | (4)% |
| Advisory/brokerage | 1,717 | 520 | 443 | 402 | 370 | 1,735 | 455 | 385 | 394 | (2)% | 2 % | 1,365 | 1,235 | (9)% |
| Credit products | 2,628 | 641 | 633 | 659 | 652 | 2,585 | 647 | 655 | 674 | 2 % | 3 % | 1,933 | 1,976 | 2 % |
| Deposits and payment services | 2,102 | 554 | 570 | 566 | 555 | 2,244 | 617 | 580 | 554 | (2)% | (5)% | 1,689 | 1,751 | 4 % |
| Other products ¹ | 872 | 1,760 | 1,280 | 1,110 | 1,309 | 5,460 | 1,125 | 1,138 | 1,296 | 17 % | 14 % | 4,151 | 3,560 | (14)% |
| Total net revenues | 9,810 | 4,074 | 3,539 | 3,302 | 3,464 | 14,379 | 3,384 | 3,316 | 3,524 | 7 % | 6 % | 10,915 | 10,224 | (6)% |
| Provision for credit losses | 785 | 338 | 333 | 370 | 322 | 1,364 | 194 | 257 | 242 | (35)% | (6)% | 1,042 | 693 | (33)% |
| Compensation and benefits | 3,221 | 1,251 | 1,101 | 1,050 | 1,173 | 4,574 | 1,134 | 1,141 | 1,178 | 12 % | 3 % | 3,401 | 3,454 | 2 % |
| therein: Severance payments | 122 | 60 | (1) | 11 | 177 | 248 | 24 | 38 | 63 | N/M | 68 % | 70 | 125 | 78 % |
| General and administrative expenses | 4,698 | 1,429 | 1,372 | 1,359 | 1,543 | 5,704 | 1,460 | 1,473 | 1,461 | 7 % | (1)% | 4,160 | 4,394 | 6 % |
| Policyholder benefits and claims | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) | N/M | N/M | 0 | 0 | N/M |
| Restructuring activities | _ | _ | _ | _ | _ | _ | _ | _ | 90 | N/M | N/M | _ | 90 | N/M |
| Impairment of intangible assets | _ | _ | _ | _ | _ | _ | 10 | _ | - | N/M | N/M | _ | 10 | N/M |
| Total noninterest expenses | 7,919 | 2,680 | 2,473 | 2,409 | 2,716 | 10,277 | 2,604 | 2,614 | 2,729 | 13 % | 4 % | 7,561 | 7,947 | 5 % |
| Noncontrolling interests | 6 | 78 | 49 | 27 | 34 | 189 | 30 | 12 | (3) | N/M | N/M | 154 | 40 | (74)% |
| Income before income taxes | 1,100 | 978 | 684 | 495 | 392 | 2,549 | 555 | 433 | 556 | 12 % | 28 % | 2,158 | 1,544 | (28)% |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| Additional information | | | | | | | | | | | | | | |
| Employees (full-time equivalent, at period end) | 50,786 | 50,370 | 50,148 | 50,025 | 49,047 | 49,047 | 49,190 | 48,797 | 48,620 | (3)% | (0)% | 50,025 | 48,620 | (3)% |
| Cost/income ratio | 81 % | 66 % | 70 % | 73 % | 78 % | 71 % | 77 % | 79 % | 77 % | 4 ppt | (2)ppt | 69 % | 78 % | 9 ppt |
| Assets (at period end) | 400,110 | 397,800 | 383,702 | 395,611 | 394,094 | 394,094 | 399,294 | 406,226 | 402,841 | 2 % | (1)% | 394,094 ²⁾ | 402,841 | 2 % |
| Risk-weighted assets (at period end) ³ | 123,613 9,906 | 119,915 19,641 | 114,506 19.468 | 117,077 19,188 | 111,816 19,316 | 111,816 19,393 | 110,557 19,222 | 110,877 | 106,347 | (9)% 2 % | (4)% 1 % | 117,077 19,409 | 106,347 | (9)% |
| Average active equity ⁴ Pre-tax return on average active equity | 9,906 | 19,641 | 19,468 14 % | 19,188 | 19,316 | 19,393 | 19,222 | 19,331 9 % | 19,537 11 % | 2 % 1 ppt | 1 % 2 ppt | 19,409 | 19,371 11 % | (0)% (4)ppt |
| Invested assets (at period end, in EUR bn.) | 1,131 | 1,112 | 1,109 | 1,083 | 1,116 | 1,116 | 1,128 | 1,132 | 1,153 | 6 % | 2 % | 1,083 | 1,153 | 6 % |
| Net new money (in EUR bn.) | 1 | 5 | (0) | (10) | 3 | (2) | (10) | (2) | (7) | (27)% | N/M | (5) | (19) | N/M |

¹ Includes revenues from Postbank since consolidation on December 3, 2010.

² As of December 31, 2011.

³ Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

⁴ Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 19. Average active equity for 2011 was adjusted accordingly.

Private Clients and Asset Management - Asset and Wealth Management



| (In EUR m., unless stated otherwise) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 3Q2012 vs | . 3Q2012 vs. | 9M | 9M | 9M2012 vs. |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------|--------------|----------------------|--------|---------------------|
| | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Discretionary portfolio management/fund | 1,733 | 416 | 441 | 404 | 425 | 1,686 | 384 | 400 | 440 | 9 % | 10 % | 1,260 | 1,224 | (3)% |
| Discretionary portfolio management/fund | 446 | 110 | 103 | 101 | 104 | 418 | 102 | 104 | 112 | 11 % | 8 % | 315 | 318 | 1 % |
| Discretionary portfolio | 2,178 | 526 | 544 | 505 | 529 | 2,104 | 486 | 504 | 553 | 9 % | 10 % | 1,575 | 1,542 | (2)% |
| Advisory/brokerage (PWM) | 830 | 230 | 209 | 206 | 176 | 821 | 199 | 204 | 200 | (3)% | (2)% | 645 | 603 | (2) /6 (7)% |
| | | | | | | | | | | ` ' | ` , | | | |
| Credit products (PWM) | 376 | 94 | 96 | 106 | 82 | 378 | 102 | 101 | 110 | 4 % | 9 % | 296 | 313 | 6 % |
| Deposits and payment services (PWM) | 138 | 35 | 38 | 43 | 42 | 157 | 67 | 57 | 52 | 20 % | (10)% | 116 | 176 | 52 % |
| Other products (AM) | (26) | 26 | 11 | (7) | 28 | 58 | (4) | (4) | 22 | N/M | N/M | 30 | 14 | (54)% |
| Other products (PWM) | 179 | 91 | 78 | 23 | 52 | 244 | 34 | 28 | 34 | 50 % | 22 % | 192 | 96 | (50)% |
| Other products | 152 | 116 | 90 | 16 | 80 | 302 | 29 | 24 | 57 | N/M | 133 % | 222 | 110 | (50)% |
| Total net revenues | 3,674 | 1,002 | 976 | 876 | 909 | 3,762 | 883 | 891 | 971 | 11 % | 9 % | 2,853 | 2,745 | (4)% |
| Provision for credit losses | 39 | 19 | 13 | 11 | 11 | 55 | 0 | 14 | 14 | 24 % | 0 % | 43 | 28 | (36)% |
| Total noninterest expenses | 3,426 | 792 | 737 | 680 | 733 | 2,941 | 739 | 843 | 896 | 32 % | 6 % | 2,208 | 2,478 | 12 % |
| therein: Severance payments | 89 | 12 | 5 | (0) | 9 | 27 | 1 | 6 | 27 | N/M | N/M | 17 | 35 | 103 % |
| therein: Policyholder benefits and claims | 0 | 0 | 0 | Ó | 0 | 0 | 0 | 0 | (0) | N/M | N/M | 0 | 0 | N/M |
| therein: Restructuring activities | _ | _ | _ | _ | _ | _ | _ | _ | 90 | N/M | N/M | _ | 90 | N/M |
| Noncontrolling interests | (1) | 1 | (1) | (1) | (1) | (1) | 1 | (1) | (3) | N/M | N/M | (1) | (3) | N/M |
| Income before income taxes | 210 | 190 | 227 | 186 | 165 | 767 | 142 | 35 | 64 | (65)% | 84 % | 602 | 241 | (60)% |
| income before income taxes | 210 | 190 | 221 | 100 | 105 | 707 | 142 | 35 | 04 | (65) /6 | 04 /0 | 002 | 241 | (80) /8 |
| Additional information AWM | | | | | | | | | | | | | | |
| Employees (full-time equivalent, at period end) | 6,986 | 6,837 | 6,795 | 6,838 | 6,909 | 6,909 | 6,902 | 6,891 | 6,767 | (1)% | (2)% | 6,838 | 6,767 | (1)% |
| Cost/income ratio | 93 % | 79 % | 75 % | 78 % | 81 % | 78 % | 84 % | 95 % | 92 % | 14 ppt | (3)ppt | 77 % | 90 % | 13 ppt |
| Assets (at period end) | 53,141 | 52,998 | 52,365 | 59,026 | 58,601 | 58,601 | 56,644 | 60,217 | 59,746 | 1 % | (1)% | 58,601 ¹⁾ | 59,746 | 2 % |
| Risk-weighted assets (at period end) ² | 19,124 | 18,014 | 17,486 | 17,692 | 16,344 | 16,344 | 15,811 | 15,655 | 13,854 | (22)% | (12)% | 17,692 | 13,854 | (22)% |
| Average active equity ³ | 5,314 | 5,876 | 5,613 | 5,558 | 5,712 | 5,694 | 5,732 | 5,803 | 5,893 | 6 % | 2 % | 5,670 | 5,814 | 3 % |
| Pre-tax return on average active equity | 4 % | 13 % | 16 % | 13 % | 12 % | 13 % | 10 % | 2 % | 4 % | (9)ppt | 2 ppt | 14 % | 6 % | (8)ppt |
| Invested assets (at period end, in EUR bn.) | 825 | 799 | 797 | 780 | 813 | 813 | 820 | 831 | 849 | 9 % | 2 % | 780 | 849 | 9 % |
| Net new money (in EUR bn.) | (1) | (2) | (0) | (12) | 5 | (9) | (8) | 1 | (5) | (58)% | N/M | (15) | (13) | (14)% |
| Breakdown of AWM by business | | | | | | | | | | | | | | |
| Asset Management | | | | | | | | | | | | | | |
| Total net revenues | 1,706 | 441 | 453 | 397 | 453 | 1,744 | 380 | 396 | 463 | 17 % | 17 % | 1,291 | 1,238 | (4)% |
| Provision for credit losses | 1 | 0 | 0 | (1) | 0 | (0) | (0) | 0 | (0) | (89)% | N/M | (1) | (0) | (92)% |
| Total noninterest expenses | 1,439 | 366 | 328 | 281 | 322 | 1,298 | 325 | 366 | 424 | 51 % | 16 % | 975 | 1,116 | 14 % |
| Noncontrolling interests | (1) | 1 | (0) | (0) | (1) | (0) | (0) | (0) | (0) | (18)% | N/M | 1 | (1) | N/M |
| Income before income taxes | 268 | 75 | 124 | 117 | 131 | 446 | 54 | 30 | 38 | (67)% | 28 % | 316 | 123 | (61)% |
| Invested assets (at period end, in EUR bn.) | 550 | 529 | 523 | 516 | 544 | 544 | 542 | 547 | 554 | 7 % | 1 % | 516 | 554 | 7 % |
| Net new money (in EUR bn.) | (1) | (5) | (5) | (11) | 8 | (13) | (10) | (6) | (10) | (14)% | 75 % | (22) | (25) | 17 % |
| Private Wealth Management ⁴ | | | | | | | | | | | | | | |
| Total net revenues | 1,968 | 561 | 523 | 479 | 456 | 2,018 | 503 | 495 | 508 | 6 % | 3 % | 1,563 | 1,507 | (4)% |
| Provision for credit losses | 38 | 19 | 13 | 12 | 11 | 55 | 0 | 14 | 14 | 13 % | 2 % | 44 | 28 | (37)% |
| Total noninterest expenses | 1,987 | 426 | 408 | 398 | 411 | 1,644 | 414 | 477 | 471 | 18 % | (1)% | 1,233 | 1,362 | 10 % |
| Noncontrolling interests | (1) | (0) | (1) | (0) | (0) | (1) | 1 | (0) | (3) | N/M | N/M | (1) | (2) | 44 % |
| Income (loss) before income taxes | (57) | 116 | 102 | 69 | 34 | 321 | 88 | 5 | 26 | (63)% | N/M | 287 | 118 | (59)% |
| Invested assets (at period end, in EUR bn.) | 275 | 271 | 274 | 264 | 269 | 269 | 278 | 284 | 296 | 12 % | 4 % | 264 | 296 | 12 % |
| Net new money (in EUR bn.) | 1 | 3 | 5 | (1) | (3) | 4 | 2 | 6 | 5 | N/M | (27)% | 7 | 13 | 82 % |

¹ As of December 31, 2011.

² Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

³ Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 19. Average active equity for 2011 was adjusted accordingly.

⁴ Sal Oppenheim is consolidated starting 2010; Sal Oppenheim's 2010 results reflect de-risking and reorganisation measures, totaling EUR (244) m in FY2010.

Private Clients and Asset Management - Private & Business Clients



| (In EUR m., unless stated otherwise) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 3Q2012 vs | . 3Q2012 vs. | 9M | 9M | 9M2012 vs. |
|---|---------------|----------------|----------------|---------------|---------------|----------------|----------------|----------------|----------------|---------------|---------------|-----------------------|----------------|---------------|
| | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Discretionary portfolio management/fund management | 313 | 72 | 69 | 60 | 49 | 251 | 54 | 53 | 54 | (9)% | 3 % | 202 | 160 | (20)% |
| Advisory/brokerage | 887 | 290 | 234 | 196 | 194 | 914 | 257 | 181 | 195 | (1)% | 7 % | 720 | 633 | (12)% |
| Credit products | 2,253 | 547 | 537 | 553 | 570 | 2,207 | 545 | 554 | 563 | 2 % | 2 % | 1,637 | 1,663 | 2 % |
| Deposits and payment services | 1,964 | 519 | 532 | 523 | 513 | 2,087 | 550 | 523 | 502 | (4)% | (4)% | 1,574 | 1,575 | 0 % |
| Other products ¹ | 720 | 1,644 | 1,191 | 1,094 | 1,229 | 5,158 | 1,096 | 1,114 | 1,240 | 13 % | 11 % | 3,929 | 3,449 | (12)% |
| Total net revenues | 6,136 | 3,072 | 2,563 | 2,426 | 2,556 | 10,617 | 2,501 | 2,425 | 2,554 | 5 % | 5 % | 8,061 | 7,480 | (7)% |
| Provision for credit losses | 746 | 320 | 320 | 359 | 311 | 1,309 | 194 | 243 | 228 | (37)% | (6)% | 998 | 665 | (33)% |
| Memo: Impact of releases of certain Postbank allowances ² | 47 | 117 | 82 | 111 | 91 | 402 | 36 | 18 | 24 | (78)% | 33 % | 311 | 78 | (75)% |
| Total noninterest expenses | 4,493 | 1,888 | 1,736 | 1,729 | 1,983 | 7,336 | 1,865 | 1,771 | 1,834 | 6 % | 4 % | 5,353 | 5,469 | 2 % |
| therein: Severance payments | 33 | 48 | (6) | 11 | 168 | 221 | 22 | 32 | 36 | N/M | 13 % | 53 | 90 | 70 % |
| therein: Restructuring activities | _ | _ | _ | _ | _ | _ | _ | _ | _ | N/M | N/M | _ | _ | N/M |
| therein: Impairment of intangible assets | _ | _ | _ | _ | _ | _ | 10 | _ | _ | N/M | N/M | _ | 10 | N/M |
| Noncontrolling interests | 8 | 77 | 50 | 28 | 35 | 190 | 29 | 13 | 0 | (100)% | (100)% | 155 | 42 | (73)% |
| Income before income taxes | 890 | 788 | 458 | 310 | 227 | 1,782 | 413 | 398 | 492 | 59 % | 24 % | 1,555 | 1,303 | (16)% |
| | | | | | | | | | | | | | | |
| Additional information PBC | | | | | | | | | | | | | | |
| Employees (full-time equivalent, at period end) | 43,801 | 43,533 | 43,354 | 43,186 | 42,138 | 42,138 | 42,288 | 41,906 | 41,854 | (3)% | (0)% | 43,186 | 41,854 | (3)% |
| Cost/income ratio | 73 % | 61 % | 68 % | 71 % | 78 % | 69 % | 75 % | 73 % | 72 % | 1 ppt | (1)ppt | 66 % | 73 % | 7 ppt |
| Assets (at period end) | 346,998 | 344,825 | 331,361 | 336,613 | 335,516 | 335,516 | 342,673 | 346,034 | 343,121 | 2 % | (1)% | 335,516 ³⁾ | 343,121 | 2 % |
| Risk-weighted assets (at period end)4 | 104,488 | 101,902 | 97,020 | 99,385 | 95,472 | 95,472 | 94,746 | 95,222 | 92,493 | (7)% | (3)% | 99,385 | 92,493 | (7)% |
| Average active equity ⁵ | 4,592 19 % | 13,765 23 % | 13,855 13 % | 13,629 9 % | 13,604 7 % | 13,700 13 % | 13,490 12 % | 13,528 12 % | 13,644 14 % | 0 % | 1 % | 13,739 15 % | 13,557 13 % | (1)% |
| Pre-tax return on average active equity Invested assets (at period end, in EUR bn.) | 306 | 23 % 313 | 313 | 303 | 304 | 304 | 308 | 301 | 304 | 5 ppt 0 % | 2 ppt 1 % | 303 | 304 | (2)ppt 0 % |
| Net new money (in EUR bn.) | 2 | 7 | 0 | 2 | (2) | 8 | (1) | (3) | (2) | | N/M | 10 | (6) | N/M |
| | _ | • | Ü | - | (2) | · · | (1) | (0) | (=) | 10.00 | 10111 | 10 | (0) | 14/14/ |
| Breakdown of PBC by business unit | | | | | | | | | | | | | | |
| Advisory Banking Germany ⁶ | 4.050 | 4 000 | 000 | 004 | 0.47 | 0.070 | 4.004 | 044 | 005 | (7)0/ | (E)0(| 0.000 | 0.070 | (0)0/ |
| Total net revenues Provision for credit losses | 4,059 357 | 1,038 50 | 926 83 | 961 73 | 947 62 | 3,873 268 | 1,031 5 | 944 59 | 895 45 | (7)% (38)% | (5)% (23)% | 2,926 206 | 2,870 109 | (2)% (47)% |
| Total noninterest expenses | 3,040 | 757 | 719 | 756 | 799 | 3,032 | 835 | 761 | 761 | 1 % | (0)% | 2,233 | 2,357 | 6 % |
| Income before income taxes | 663 | 231 | 124 | 132 | 85 | 572 | 191 | 125 | 89 | (33)% | (29)% | 487 | 405 | (17)% |
| Advisory Banking International | | | | | | | | | | | | | | |
| Total net revenues | 1,663 | 707 | 464 | 457 | 474 | 2,102 | 497 | 488 | 530 | 16 % | 9 % | 1,628 | 1,515 | (7)% |
| Provision for credit losses | 333 | 63 | 55 | 91 | 71 | 280 | 64 | 77 | 74 | (19)% | (4)% | 209 | 215 | 3 % |
| Total noninterest expenses | 1,175 | 345 | 304 | 253 | 352 | 1,255 | 306 | 302 | 343 | 36 % | 13 % | 903 | 951 | 5 % |
| Income (loss) before income taxes | 155 | 298 | 105 | 113 | 51 | 567 | 127 | 109 | 113 | 1 % | 4 % | 516 | 349 | (32)% |
| Consumer Banking Germany ⁷ | | | | | | | | | | | | | | |
| Total net revenues | 414 | 1,327 | 1,173 | 1,008 | 1,134 | 4,642 | 972 | 993 | 1,129 | 12 % | 14 % | 3,508 | 3,094 | (12)% |
| Provision for credit losses | 56 278 | 206 | 182 | 195 720 | 178 831 | 761 | 125 723 | 108 708 | 109 730 | (44)% | 1 % 3 % | 584 2,217 | 341 | (41)% |
| Total noninterest expenses Noncontrolling interests | 2/8 7 | 785 77 | 712 50 | 720 28 | 35 | 3,049 190 | 723 29 | 13 | 730 | 1 % (100)% | (99)% | 2,217 155 | 2,161 42 | (3)% (73)% |
| Income before income taxes | 72 | 258 | 229 | 65 | 90 | 643 | 95 | 165 | 290 | N/M | 76 % | 553 | 549 | (1)% |

¹ Includes revenues from Postbank since consolidation on December 3, 2010.

² The impact of releases of certain allowances relates to loan loss allowances which were established by Postbank prior to change of control. Releases of such allowances reduce provision for credit losses in Postbank's stand-alone financial statements.

At the consolidated level of DB Group / PBC, these releases lead to an increase in interest income (because the underlying loans were consolidated at their respective fair value at change of control).

³ As of December 31, 2011.

⁴ Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

⁵ Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 19. Average active equity for 2011 was adjusted accordingly.

⁶ Includes costs related to Postbank integration.

⁷ Postbank (incl. PPA, noncontrolling interest and other transaction-related components).



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| (In EUR m., unless stated otherwise) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 3Q2012 vs. | 3Q2012 vs. | 9M | 9M | 9M2012 vs |
|---|---------|--------|--------|--------|--------|---------|--------|--------|--------|------------|------------|----------------------|--------|-----------|
| | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Corporate Investments | | | | | | | | | | | | | | |
| Net revenues | (1,796) | 180 | 194 | 213 | (193) | 394 | 4 | 262 | 241 | 13 % | (8)% | 587 | 507 | (14)% |
| Provision for credit losses | (0) | 1 | 4 | 0 | 8 | 14 | 2 | 2 | 0 | (14)% | (94)% | 6 | 4 | (26)% |
| Compensation and benefits | 180 | 39 | 43 | 43 | 104 | 230 | 37 | 38 | 34 | (22)% | (11)% | 125 | 108 | (14)% |
| therein: Severance payments | 8 | (3) | 0 | 1 | 61 | 60 | (0) | 0 | (0) | N/M | N/M | (1) | (0) | (89)% |
| General and administrative expenses | 787 | 304 | 286 | 256 | 416 | 1,263 | 275 | 292 | 307 | 20 % | 5 % | 847 | 874 | 3 % |
| Policyholder benefits and claims | _ | _ | _ | _ | _ | _ | _ | _ | - | N/M | N/M | - | - | N/M |
| Restructuring activities | _ | _ | _ | _ | _ | _ | _ | - | - | N/M | N/M | - | - | N/M |
| Impairment of intangible assets | _ | _ | _ | _ | _ | _ | _ | _ | _ | N/M | N/M | _ | - | N/M |
| Total noninterest expenses | 967 | 344 | 329 | 299 | 520 | 1,492 | 312 | 330 | 341 | 14 % | 3 % | 972 | 983 | 1 % |
| Noncontrolling interests | (2) | (0) | (1) | (1) | 0 | (2) | (7) | (0) | (0) | (99)% | (68)% | (2) | (7) | N/M |
| Income (loss) before income taxes | (2,760) | (165) | (139) | (85) | (722) | (1,111) | (303) | (70) | (100) | 17 % | 43 % | (389) | (473) | 22 % |
| Additional information | | | | | | | | | | | - | | | |
| Employees (full-time equivalent, at period end) | 1,553 | 1,469 | 1,443 | 1,474 | 1,389 | 1,389 | 1,237 | 1,177 | 1,169 | (21)% | (1)% | 1,474 | 1,169 | (21)% |
| Assets (at period end) | 30,138 | 32,916 | 31,906 | 32,663 | 25,203 | 25,203 | 22,946 | 23,412 | 22,309 | (32)% | (5)% | 25,203 ¹⁾ | 22,309 | (11)% |
| Risk-weighted assets (at period end) ² | 8,794 | 14,055 | 13,258 | 13,532 | 11,848 | 11,848 | 10,811 | 11,660 | 11,230 | | (4)% | 13,532 | 11,230 | ` ' |
| Average active equity ³ | 2,243 | 1,399 | 1,469 | 1,429 | 1,429 | 1,420 | 1,300 | 1,242 | 1,344 | (6)% | 8 % | 1,421 | 1,297 | (9)% |

Consolidation & Adjustments

| Net revenues | (377) | (476) | (56) | 258 | 236 | (38) | (382) | (55) | (413) | N/M | N/M | (274) | (850) | N/M |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|----------------------|--------|-------|
| Provision for credit losses | 0 | (0) | (0) | (0) | (0) | (1) | 0 | 0 | 1 | N/M | N/M | (0) | 1 | N/M |
| Total noninterest expenses | 10 | (34) | 41 | 89 | 156 | 253 | 79 | 29 | (74) | N/M | N/M | 96 | 34 | (65)% |
| therein: Severance payments | 175 | 12 | 23 | 17 | 49 | 100 | 35 | 46 | (24) | N/M | N/M | 52 | 57 | 11 % |
| therein: Policyholder benefits and claims | (0) | _ | (0) | (0) | _ | (0) | _ | - | (0) | 0 % | N/M | (0) | _ | N/M |
| therein: Restructuring activities | - | _ | _ | _ | _ | _ | _ | - | - | N/M | N/M | - 1 | - | N/M |
| Noncontrolling interests | (24) | (89) | (54) | (34) | (37) | (213) | (29) | (15) | (7) | (78)% | (52)% | (176) | (52) | (70)% |
| Income (loss) before income taxes | (363) | (353) | (43) | 202 | 117 | (77) | (431) | (69) | (332) | N/M | N/M | (194) | (833) | N/M |
| Additional information | | | | | | | | | | | | | | |
| Employees Infrastructure functions (full-time equivalent, at period end) | 34,108 | 34,643 | 34,789 | 35,208 | 35,373 | 35,373 | 35,582 | 36,136 | 36,308 | 3 % | 0 % | 35,208 | 36,308 | 3 % |
| Assets (at period end) | 11,348 | 11,136 | 10,239 | 10,719 | 11,154 | 11,154 | 8,642 | 10,602 | 9,639 | (10)% | (9)% | 11,154 ¹⁾ | 9,639 | (14)% |
| Risk-weighted assets (at period end) ² | 2,683 | 2,367 | 2,137 | 1,977 | 1,884 | 1,884 | 1,777 | 2,764 | 12,419 | N/M | N/M | 1,977 | 12,419 | N/M |
| Average active equity ³ | 7,848 | 1,536 | 3,156 | 4,581 | 6,114 | 3,850 | 3,709 | 4,419 | 6,127 | 34 % | 39 % | 3,122 | 4,857 | 56 % |

¹ As of December 31, 2011.

² Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

³ Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 19. Average active equity for 2011 was adjusted accordingly.

Credit risk



| (In EUR m., unless stated otherwise) | FY | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | | . 3Q2012 vs. | 9M | 9M | 9M2012 vs |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------------|---------|---------|-----------|
| | 2010 | 2011 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | 3Q2011 | 2Q2012 | 2011 | 2012 | 9M2011 |
| Allowance for loan losses | | | | | | | | | | | | | | |
| Balance, beginning of period | 3,343 | 3,296 | 3,362 | 3,491 | 3,813 | 3,296 | 4,162 | 4,081 | 4,374 | 25 % | 7 % | 3,296 | 4,162 | 26 % |
| Provision for loan losses | 1,313 | 369 | 477 | 461 | 525 | 1,832 | 324 | 419 | 553 | 20 % | 32 % | 1,307 | 1,296 | (1)% |
| Net charge-offs | (1,300) | (230) | (315) | (171) | (182) | (897) | (370) | (130) | (319) | 87 % | 144 % | (716) | (819) | 14 % |
| Charge-offs | (1,443) | (292) | (347) | (207) | (219) | (1,065) | (462) | (166) | (350) | 69 % | 111 % | (846) | (977) | 16 % |
| Recoveries | 143 | 62 | 32 | 36 | 37 | 168 | 92 | 35 | 31 | (13)% | (11)% | 130 | 158 | 22 % |
| Changes in the group of consolidated companies | _ | _ | _ | _ | (0) | (0) | _ | _ | _ | N/M | N/M | - | - | N/M |
| Exchange rate changes/other | (60) | (73) | (33) | 32 | 6 | (69) | (34) | 4 | (26) | N/M | N/M | (74) | (56) | (24)% |
| Balance, end of period | 3,296 | 3,362 | 3,491 | 3,813 | 4,162 | 4,162 | 4,081 | 4,374 | 4,583 | 20 % | 5 % | 3,813 | 4,583 | 20 % |
| Allowance for off-balance sheet positi | ons | | | | | | | | | | | | | |
| Balance, beginning of period | 207 | 218 | 216 | 202 | 207 | 218 | 225 | 214 | 216 | 7 % | 1 % | 218 | 225 | 3 % |
| Provision for off-balance sheet positions | (39) | 4 | (13) | 2 | 14 | 7 | (9) | (1) | 2 | (21)% | N/M | (7) | (9) | 20 % |
| Usage | _ | _ | _ | _ | _ | _ | _ | _ | _ | N/M | N/M | _ | _ | N/M |
| Changes in the group of consolidated companies | 42 | _ | _ | _ | 0 | 0 | _ | _ | _ | N/M | N/M | _ | _ | N/M |
| Exchange rate changes | 8 | (5) | (2) | 3 | 3 | 0 | (1) | 3 | (1) | N/M | N/M | (4) | 1 | N/M |
| Balance, end of period | 218 | 216 | 202 | 207 | 225 | 225 | 214 | 216 | 217 | 5 % | 0 % | 207 | 217 | 5 % |
| Provision for credit losses ¹ | 1,274 | 373 | 464 | 463 | 540 | 1,839 | 314 | 419 | 555 | 20 % | 32 % | 1,300 | 1,287 | (1)% |
| Impaired loans (at period end) | | | | | | | | | | | | | | |
| Total impaired loans (at period end) | 6,265 | 6,684 | 7,649 | 8,486 | 9,434 | 9,434 | 9,187 | 9,804 | 10,204 | 20 % | 4 % | 8,486 | 10,204 | 20 % |
| Impaired loan coverage ratio ² | 53% | 50% | 46% | 45% | 44% | 44% | 44% | 45% | 45% | 0 ppt | 0 ppt | 45% | 45% | 0 ppt |
| Loans | | | | | | | | | | | | | | |
| Total loans (at period end) | 411,025 | 397,697 | 398,219 | 416,258 | 416,676 | 416,676 | 411,581 | 414,593 | 407,863 | (2)% | (2)% | 416,258 | 407,863 | (2)% |
| Deduct | | | | | | | | | | | | | | |
| Allowance for loan losses | 3,296 | 3,362 | 3,491 | 3,813 | 4,162 | 4,162 | 4,081 | 4,374 | 4,583 | 20 % | 5 % | 3,813 | 4,583 | 20 % |
| Total loans net (at period end) | 407,729 | 394,335 | 394,728 | 412,445 | 412,514 | 412,514 | 407,501 | 410,219 | 403,280 | (2)% | (2)% | 412,445 | 403,280 | (2)% |

¹ Includes provision for loan losses and provision for off-balance sheet positions.

² Impaired loan coverage ratio: balance of the allowance for loan losses as a percentage of impaired loans (both at period end).

Regulatory capital and market risk



| (In EUR m., unless stated otherwise) | Dec 31, 2010 | Mar 31, 2011 | Jun 30, 2011 | Sep 30, 2011 | Dec 31, 2011 | Mar 31, 2012 | Jun 30, 2012 | Sep 30, 2012 | Sep 30, 2012 vs. Dec 31, 2011 |
|--|-----------------|-----------------|------------------|------------------|-----------------|------------------|------------------|------------------|----------------------------------|
| Regulatory capital | | | | | | | | | |
| Core Tier 1 capital ^{1,2} | 29,972 | 31,580 | 32,517 | 34,090 | 36,313 | 37,003 | 37,833 | 39,264 | 8 % |
| Tier 1 capital ^{1,2} | 42,565 | 43,802 | 44,658 | 46,638 | 49,047 | 49,419 | 50,618 | 51,939 | 6 % |
| Tier 2 capital | 6,123 | 4,982 | 5,336 | 5,175 | 6,179 | 5,764 | 5,406 | 6,288 | 2 % |
| Available Tier 3 capital | _ | _ | _ | - | _ | _ | _ | - | N/M |
| Total regulatory capital ^{1,2} | 48,688 | 48,784 | 49,994 | 51,814 | 55,226 | 55,183 | 56,024 | 58,227 | 5 % |
| Risk-weighted assets and capital adequacy ratios ^{1,2} | | | | | | | | | |
| | | | | | | | | | |
| Risk-weighted assets | 346,204 | 327,874 | 319,669 | 337,618 | 381,246 | 368,422 | 372,635 | 366,058 | (4)% |
| Core Tier 1 capital ratio Tier 1 capital ratio | 8.7 % 12.3 % | 9.6 % 13.4 % | 10.2 % 14.0 % | 10.1 % 13.8 % | 9.5 % 12.9 % | 10.0 % 13.4 % | 10.2 % 13.6 % | 10.7 % 14.2 % | 1.2 ppt |
| Total capital ratio | 14.1 % | 14.9 % | 15.6 % | 15.3 % | 14.5 % | 15.4 % | 15.0 % | 15.9 % | 1.3 ppt 1.4 ppt |
| Total capital ratio | 17.1 /0 | 14.5 70 | 13.0 /0 | 13.3 // | 14.5 70 | 13.0 // | 13.0 70 | 13.5 70 | τ.τ ρρι |
| Value-at-risk of trading units (excluding Postbank) ³ | | | | | | | | | |
| Average ⁵ | 95.6 | 80.5 | 77.9 | 77.3 | 71.8 | 55.0 | 55.7 | 55.6 | (23)% |
| Maximum ⁵ | 126.4 | 94.3 | 94.3 | 94.3 | 94.3 | 65.8 | 76.2 | 76.2 | (19)% |
| Minimum ⁵ | 67.5 | 69.2 | 68.8 | 68.8 | 44.9 | 47.3 | 43.0 | 43.0 | (4)% |
| Period-end | 70.9 | 76.9 | 71.7 | 80.3 | 50.0 | 65.8 | 54.6 | 68.7 | 37 % |
| Value-at-risk of Postbank's trading book ^{3,4} | | | | | | | | | |
| Average ⁵ | _ | 2.0 | 2.3 | 2.8 | 3.2 | 4.9 | 4.6 | 4.1 | 27 % |
| Maximum ⁵ | _ | 2.8 | 8.2 | 8.2 | 8.2 | 5.9 | 5.9 | 5.9 | (28)% |
| Minimum ⁵ | _ | 1.1 | 1.1 | 1.1 | 1.1 | 3.3 | 3.3 | 1.8 | 66 % |
| Period-end | 2.0 | 2.4 | 1.9 | 4.0 | 3.9 | 4.2 | 4.0 | 1.9 | (51)% |

¹ Regulatory capital amounts, risk weighted assets and capital ratios starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

² Excludes transitional items pursuant to section 64h (3) German Banking Act.

³ All figures for 1-day holding period, 99% confidence level.

⁴ Postbank trading book value-at-risk is presented since consolidation on December 3, 2010 only. For the 4th quarter 2010 the average, maximum and minimum value-at-risk had no material variance for the period since consolidation.

⁵ Amounts refer to the time period between January 1st and the end of the respective quarter.

Consolidated Balance Sheet - Assets



| (In EUR m.) | Dec 31, 2010 | Mar 31, 2011 | Jun 30, 2011 | Sep 30, 2011 | Dec 31, 2011 | Mar 31, 2012 | Jun 30, 2012 | Sep 30, 2012 | Sep 30, 2012 vs. Dec 31, 2011 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------------------------|
| Assets: | | | | | | | | | |
| Cash and due from banks | 17,157 | 14,338 | 20,741 | 23,707 | 15,928 | 14,700 | 20,258 | 26,293 | 65 % |
| Interest-earning deposits with banks | 92,377 | 84,263 | 92,072 | 117,189 | 162,000 | 126,784 | 145,152 | 135,323 | (16)% |
| Central bank funds sold and securities purchased under resale agreements | 20,365 | 24,978 | 20,660 | 29,597 | 25,773 | 42,082 | 48,614 | 46,221 | 79 % |
| Securities borrowed | 28,916 | 35,397 | 30,743 | 41,727 | 31,337 | 31,029 | 31,516 | 33,558 | 7 % |
| Trading assets | 271,291 | 285,621 | 289,623 | 267,219 | 240,924 | 258,504 | 247,848 | 256,278 | 6 % |
| Positive market values from derivative financial instruments | 657,780 | 564,102 | 554,958 | 893,966 | 859,582 | 759,231 | 848,493 | 805,813 | (6)% |
| Financial assets designated at fair value through profit or loss | 171,926 | 174,943 | 180,762 | 190,691 | 180,293 | 186,908 | 199,390 | 202,584 | 12 % |
| Total financial assets at fair value through profit or loss | 1,100,997 | 1,024,666 | 1,025,343 | 1,351,876 | 1,280,799 | 1,204,643 | 1,295,731 | 1,264,675 | (1)% |
| Financial assets available for sale | 54,266 | 48,434 | 48,490 | 45,990 | 45,281 | 43,848 | 50,861 | 48,605 | 7 % |
| Equity method investments | 2,608 | 3,467 | 3,999 | 4,084 | 3,759 | 3,413 | 3,600 | 3,661 | (3)% |
| Loans, net | 407,729 | 394,335 | 394,728 | 412,445 | 412,514 | 407,501 | 410,219 | 403,280 | (2)% |
| Property and equipment | 5,802 | 5,050 | 5,234 | 5,407 | 5,509 | 5,241 | 5,163 | 5,094 | (8)% |
| Goodwill and other intangible assets | 15,594 | 15,097 | 14,883 | 15,462 | 15,802 | 15,713 | 16,265 | 16,287 | 3 % |
| Other assets | 149,229 | 182,673 | 183,878 | 225,271 | 154,794 | 198,501 | 203,834 | 193,356 | 25 % |
| Income tax assets | 10,590 | 9,547 | 8,924 | 9,724 | 10,607 | 9,840 | 9,961 | 9,293 | (12)% |
| Total assets | 1,905,630 | 1,842,245 | 1,849,695 | 2,282,479 | 2,164,103 | 2,103,295 | 2,241,174 | 2,185,646 | 1 % |

Consolidated Balance Sheet - Liabilities and total equity



| (In EUR m.) | Dec 31, | Mar 31, | Jun 30, | Sep 30, | Dec 31, | Mar 31, | Jun 30, | Sep 30, | Sep 30, 2012 vs. |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Liebilities and amittin | 2010 | 2011 | 2011 | 2011 | 2011 | 2012 | 2012 | 2012 | Dec 31, 2011 |
| Liabilities and equity: | 500.004 | 500 400 | F 40 470 | 500.047 | 004 700 | 500.040 | 005.444 | 007.500 | 4.0/ |
| Deposits | 533,984 | 533,103 | 549,173 | 588,217 | 601,730 | 588,319 | 605,414 | 607,596 | 1 % |
| Central bank funds purchased and securities sold under repurchase agreements | 27,922 | 33,290 | 48,007 | 40,650 | 35,311 | 62,113 | 77,294 | 64,623 | 83 % |
| Securities loaned | 3,276 | 4,351 | 7,448 | 9,677 | 8,089 | 4,489 | 6,096 | 3,897 | (52)% |
| Trading liabilities | 68,859 | 77,095 | 69,389 | 92,192 | 63,886 | 69,044 | 66,809 | 59,439 | (7)% |
| Negative market values from derivative financial instruments | 647,195 | 550,962 | 542,232 | 880,858 | 838,817 | 738,120 | 829,275 | 785,862 | (6)% |
| Financial liabilities designated at fair value through profit or loss | 130,154 | 129,481 | 114,796 | 122,444 | 118,318 | 111,608 | 114,337 | 125,007 | 6 % |
| Investment contract liabilities | 7,898 | 7,548 | 7,269 | 6,476 | 7,426 | 7,406 | 7,333 | 7,770 | 5 % |
| Financial liabilities at fair value through profit or loss | 854,106 | 765,086 | 733,686 | 1,101,970 | 1,028,447 | 926,178 | 1,017,754 | 978,078 | (5)% |
| Other short-term borrowings | 64,990 | 60,722 | 65,198 | 62,409 | 65,356 | 59,901 | 63,532 | 70,119 | 7 % |
| Other liabilities | 181,827 | 213,835 | 216,151 | 247,837 | 187,816 | 224,472 | 236,400 | 228,066 | 21 % |
| Provisions | 2,204 | 2,113 | 2,097 | 2,280 | 2,621 | 2,853 | 2,569 | 2,973 | 13 % |
| Income tax liabilities | 5,043 | 4,915 | 4,729 | 5,028 | 4,313 | 4,011 | 3,662 | 3,039 | (30)% |
| Long-term debt | 169,660 | 161,506 | 159,866 | 159,188 | 163,416 | 163,061 | 159,755 | 157,566 | (4)% |
| Trust preferred securities | 12,250 | 11,734 | 11,662 | 12,115 | 12,344 | 12,092 | 12,340 | 12,278 | (1)% |
| Obligation to purchase common shares | _ | _ | _ | _ | _ | 1 | - | 3 | N/M |
| Total liabilities | 1,855,262 | 1,790,655 | 1,798,017 | 2,229,371 | 2,109,443 | 2,047,490 | 2,184,816 | 2,128,238 | 1 % |
| Common shares, no par value, nominal value of € 2.56 | 2,380 | 2,380 | 2,380 | 2,380 | 2,380 | 2,380 | 2,380 | 2,380 | 0 % |
| Additional paid-in capital | 23,515 | 23,456 | 23,704 | 23,627 | 23,695 | 23,436 | 23,593 | 23,588 | (0)% |
| Retained earnings | 25,975 | 28,021 | 28,600 | 29,619 | 30,119 | 31,421 | 31,469 | 31,976 | 6 % |
| Common shares in treasury, at cost | (450) | (212) | (777) | (1,036) | (823) | (248) | (417) | (166) | (80)% |
| Equity classified as obligation to purchase common shares | _ | _ | _ | _ | _ | (1) | - | (3) | N/M |
| Accumulated other comprehensive income (loss), net of tax ¹ | (2,601) | (3,664) | (3,852) | (2,706) | (1,981) | (2,030) | (1,280) | (960) | (52)% |
| Total shareholders' equity | 48,819 | 49,981 | 50,055 | 51,884 | 53,390 | 54,958 | 55,745 | 56,815 | 6 % |
| Noncontrolling interests | 1,549 | 1,609 | 1,623 | 1,224 | 1,270 | 847 | 613 | 593 | (53)% |
| Total equity | 50,368 | 51,590 | 51,678 | 53,108 | 54,660 | 55,805 | 56,358 | 57,408 | 5 % |
| Total liabilities and equity | 1,905,630 | 1,842,245 | 1,849,695 | 2,282,479 | 2,164,103 | 2,103,295 | 2,241,174 | 2,185,646 | 1 % |

¹ Excluding actuarial gains (losses) related to defined benefit plans, net of tax.

Balance sheet leverage ratio (target definition)



| (Assets and equity in EUR bn.) | Dec 31, 2010 | Mar 31, 2011 | Jun 30, 2011 | Sep 30, 2011 | Dec 31, 2011 | Mar 31, 2012 | Jun 30, 2012 | Sep 30, 2012 | Sep 30, 2012 vs. Dec 31, 2011 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------------------------|
| Total assets (IFRS) | 1,906 | 1,842 | 1,850 | 2,282 | 2,164 | 2,103 | 2,241 | 2,186 | 1 % |
| Adjustment for additional derivatives netting | (601) | (508) | (503) | (821) | (782) | (688) | (782) | (741) | (5)% |
| Adjustment for additional pending settlements netting | (86) | (122) | (125) | (155) | (105) | (146) | (153) | (141) | 34 % |
| Adjustment for additional reverse repos netting | (8) | (10) | (13) | (11) | (10) | (14) | (10) | (23) | 133 % |
| Total assets (adjusted) | 1,211 | 1,202 | 1,209 | 1,296 | 1,267 | 1,256 | 1,296 | 1,281 | 1 % |
| Total equity (IFRS) | 50.4 | 51.6 | 51.7 | 53.1 | 54.7 | 55.8 | 56.4 | 57.4 | 5 % |
| Adjustment for pro-forma fair value gains (losses) on the Group's own debt (post-tax) ¹ | 2.0 | 1.7 | 1.6 | 4.5 | 4.5 | 3.1 | 3.8 | 3.0 | (33)% |
| Total equity (adjusted) | 52.4 | 53.2 | 53.3 | 57.6 | 59.2 | 58.9 | 60.2 | 60.5 | 2 % |
| Leverage ratio based on total equity | | | | | | | | | |
| According to IFRS According to target definition | 38 23 | 36 23 | 36 23 | 43 22 | 40 21 | 38 21 | 40 22 | 38 21 | (2) 0 |

¹ Estimate assuming that all own debt was designated at fair value.

Definition of targets and certain financial measures Pre-tax return on average active equity (target defnition)

1

The Group's over-the-cycle **Pre-tax return on average active equity (target definition)** is defined as:

Income (loss) before income taxes attributable to Deutsche Bank shareholders according to target definition (annualized), as a percentage of average active equity.

Income (loss) before income taxes attributable to Deutsche Bank shareholders (target definition): Income (loss) before income taxes (IBIT) excluding pre-tax noncontrolling interests adjusted for certain significant gains (such as gains from the sale of industrial holdings, businesses or premises; all net of related expenses) or charges (such as charges from restructuring, impairment of intangible assets or litigation) if such gains or charges are not indicative of the future performance of our core businesses.

Average Active Equity: We calculate active equity to make comparisons to our competitors easier and we refer to active equity for several ratios. However, active equity is not a measure provided for in IFRS and you should not compare our ratios based on average active equity to other companies' ratios without considering the differences in the calculation. The items for which we adjust the average shareholders' equity are average accumulated other comprehensive income (loss) excluding foreign currency translation (all components net of applicable taxes), as well as average dividends, for which a proposal is accrued on a quarterly basis and which are paid after the approval by the Annual General Meeting following each year. Tax rates applied in the calculation of average active equity are those used in the financial statements for the individual items and not an average overall tax rate.

In the first quarter of 2011 the Group changed the methodology used for allocating average active equity to the business segments. Under the new methodology economic capital as basis for allocation is substituted by risk weighted assets and certain regulatory capital deduction items. All other items of the capital allocation framework remain unchanged. The total amount allocated is determined based on the higher of the Group's overall economic risk exposure or demand for regulatory capital. Starting 2012 the Group derives its internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0 %, reflecting increased regulatory requirements (previously this was calculated based on a Tier 1 ratio of 10%, however all periods 2011 have been restated to reflect the new methodology). As a result, the amount of capital allocated to the segments has increased. If the Group's average active equity exceeds the higher of the overall economic risk exposure or the regulatory capital demand, this surplus is assigned to Consolidation & Adjustments.

For comparison, the following ratios are also presented:

Pre-tax return on average active equity: Income (loss) before income taxes attributable to Deutsche Bank shareholders (annualized), which is defined as IBIT excluding pre-tax noncontrolling interests, as a percentage of average active equity.

Pre-tax return on average shareholders' equity: Income (loss) before income taxes attributable to Deutsche Bank shareholders (annualized), which is defined as IBIT excluding pre-tax noncontrolling interests, as a percentage of average shareholders' equity.

Definition of targets and certain financial measures (cont.)



Balance sheet leverage ratio (target definition)

We calculate our leverage ratio as a non-GAAP financial measure by dividing total assets by total equity.

We disclose an adjusted leverage ratio, which is calculated using a target definition, for which the following adjustments are made to the reported IFRS assets and equity:

- Total assets under IFRS are adjusted to reflect netting provisions to obtain total assets adjusted. Under IFRS offsetting of financial assets and financial liabilities is required when an entity, (1) currently has a legally enforceable right to set off the recognised amounts; and (2) intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. IFRS specifically focuses on the intention to settle net in the ordinary course of business, irrespective of the rights in default. As most derivative contracts covered by a master netting agreement do not settle net in the ordinary course of business they must be presented gross under IFRS. Repurchase and reverse repurchase agreements are also presented gross, as they also do not settle net in the ordinary course of business, even when covered by a master netting agreement. It has been industry practice in the U.S. to net the receivables and payables on unsettled regular way trades. This is not permitted under IFRS. We make the netting adjustments described above in calculating the target definition of the leverage ratio.
- Total equity under IFRS is adjusted to reflect pro-forma fair value gains and losses on our own debt (post-tax estimate assuming that substantially all our own debt was designated at fair value), to obtain total equity adjusted. The tax rate applied for this calculation is a blended uniform tax rate of 35%.

We apply these adjustments in calculating the leverage ratio according to the target definition to improve comparability with our competitors.

The target definition of the leverage ratio is used consistently throughout our Group in managing the business. There will still be differences in the way our competitors calculate their leverage ratios compared to our target definition leverage ratio. Therefore our adjusted leverage ratio should not be compared to other companies' leverage ratios without considering the differences in the calculation. Our leverage ratio

according to our target definition is not likely to be identical to, nor necessarily indicative of, what our leverage ratio would be under any current or future bank regulatory leverage ratio requirement.

Cost ratios

Cost/income ratio: Noninterest expenses as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

Compensation ratio: Compensation and benefits as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

Noncompensation ratio: Noncompensation noninterest expenses, which are defined as total noninterest expenses less compensation and benefits, as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

Other key ratios

Diluted earnings per share: Net income (loss) attributable to Deutsche Bank shareholders, which is defined as net income (loss) excluding noncontrolling interests, divided by the weighted-average number of diluted shares outstanding. Diluted earnings per share assume the conversion into common shares of outstanding securities or other contracts to issue common stock, such as share options, convertible debt, unvested deferred share awards and forward contracts.

Book value per basic share outstanding: Book value per basic share outstanding is defined as shareholders' equity divided by the number of basic shares outstanding (both at period end).

Tier 1 capital ratio: Tier 1 capital, as a percentage of the risk-weighted assets for credit, market and operational risk.

Core Tier 1 capital ratio: Core Tier 1 capital, as a percentage of the risk-weighted assets for credit, market and operational risk.