

# Financial Data Supplement 4Q2012

15 April 2013

Passion to Perform

# **4Q2012 Financial Data Supplement**



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Deutsche Bank's financial data in this document have been prepared under IFRS.

Due to rounding, numbers presented throughout this document may not add up precisely to the totals we provide and percentages may not precisely reflect the absolute figures.

All segment figures reflect segment composition as of 31 December 2012.

## **Financial summary**

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	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	4Q2012 vs.	4Q2012 vs.	FY2012 vs.
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Share price at period end	€ 39.10	€ 41.49	€ 40.75	€ 26.32	€ 29.44	€ 29.44	€ 37.31	€ 28.50	€ 30.75	€ 32.95	€ 32.95	12 %	7 %	12 %
Share price high	€ 55.11	€ 48.70	€ 44.56	€ 42.08	€ 33.86	€ 48.70	€ 39.51	€ 38.02	€ 34.13	€ 36.24	€ 39.51	7 %	6 %	(19)%
Share price low	€ 35.93	€ 39.24	€ 38.60	€ 20.79	€ 23.40	€ 20.79	€ 26.17	€ 26.61	€ 22.11	€ 30.64	€ 22.11	31 %	39 %	6 %
Basic earnings per share	€ 3.07	€ 2.20	€ 1.28	€ 0.79	€ 0.16	€ 4.45	€ 1.49	€ 0.70	€ 0.80	€ (2.71)	€ 0.25	N/M	N/M	(94)%
Diluted earnings per share <sup>1</sup>	€ 2.92	€ 2.13	€ 1.24	€ 0.74	€ 0.15	€ 4.30	€ 1.44	€ 0.68	€ 0.78	€ (2.71)	€ 0.25	N/M	N/M	(94)%
Basic shares outstanding (average), in m.	753	937	937	921	916	928	929	933	934	940	934	3 %	1 %	1 %
Diluted shares outstanding (average), in m.	791	969	968	951	949	957	960	955	957	940	960	(1)%	(2)%	0 %
Return on average shareholders' equity (post-tax)	5.5 %	16.7 %	9.6 %	5.7 %	1.1 %	8.2 %	10.2 %	4.7 %	5.2 %	(18.3)%	0.4 %	(19.4)ppt	(23.5)ppt	(7.8)ppt
Pre-tax return on average shareholders' equity <sup>2</sup>	9.5 %	23.7 %	13.8 %	7.2 %	(3.0)%	10.2 %	13.6 %	6.8 %	7.9 %	(23.0)%	1.3 %	(20.0)ppt	(30.9)ppt	(8.9)ppt
Pre-tax return on average active equity <sup>2,3</sup>	9.6 %	23.9 %	13.9 %	7.2 %	(3.0)%	10.3 %	13.7 %	6.8 %	7.9 %	(23.3)%	1.3 %	(20.3)ppt	(31.2)ppt	(9.0)ppt
Book value per basic share outstanding <sup>2</sup>	€ 52.38	€ 53.14	€ 53.96	€ 56.74	€ 58.11	€ 58.11	€ 58.72	€ 59.81	€ 60.64	€ 57.37	€ 57.37	(1)%	(5)%	(1)%
Cost/income ratio <sup>2</sup>	81.6 %	67.6 %	73.7 %	80.8 %	97.3 %	78.2 %	76.1 %	82.8 %	80.6 %	134.9 %	92.6 %	37.6 ppt	54.3 ppt	14.4 ppt
Compensation ratio <sup>2</sup>	44.4 %	40.8 %	39.4 %	36.8 %	40.6 %	39.5 %	39.8 %	42.3 %	38.1 %	40.4 %	40.1 %	(0.2)ppt	2.3 ppt	0.6 ppt
Noncompensation ratio <sup>2</sup>	37.3 %	26.8 %	34.3 %	44.0 %	56.7 %	38.7 %	36.4 %	40.5 %	42.4 %	94.6 %	52.5 %	37.9 ppt	52.2 ppt	13.8 ppt
T. 1. 1	00.507	40.474	0.540	7.045	0.000	00.000	0.400	0.000	0.050	7.000	00 744	440/	(0)0/	0.07
Total net revenues, in EUR m.	28,567	10,474	8,540	7,315	6,899	33,228	9,193	8,022	8,659	7,868	33,741	14 %	(9)%	2 %
Provision for credit losses, in EUR m.	1,274	373	464 6,298	463	540 6,710	1,839	314 7,000	419 6,643	555 6,977	434 10,616	1,721 31,236	(20)% 58 %	(22)% 52 %	(6)% 20 %
Total noninterest expenses, in EUR m. Income (loss) before income taxes, in EUR m.	23,318 3,975	7,080 3,021	6,296 1,778	5,910 942	(351)	25,999 5,390	7,000 1,879	960	6,977 1,127	(3,182)	31,236 784	56 % N/M	52 % N/M	(85)%
Net income (loss), in EUR m.	2,330	2,130	1,778	777	186	4,326	1,401	661	755	(2,528)	291	N/M	N/M	(93)%
•		1,842	1,850	2,282	2,164	·	2,103	2,241	2,186					
Total assets <sup>4</sup> , in EUR bn.	1,906 48.8	50.0	50.1	2,262 51.9	53.4	2,164 53.4	2,103 55.0	2,241 55.7	2,100 56.8	2,012 54.0	2,012 54.0	(7)% 1 %	(8)% (5)%	(7)% 1 %
Shareholders' equity <sup>4</sup> , in EUR bn.														
Risk-weighted assets <sup>4,5</sup> , in EUR bn. Common Equity Tier 1 capital ratio <sup>2,4,5</sup>	346 8.7 %	328 9.6 %	320 10.2 %	338 10.1 %	381 9.5 %	381 9.5 %	368 10.0 %	373 10.2 %	366 10.7 %	334 11.4 %	334 11.4 %	(12)% 1.9 ppt	(9)% 0.7 ppt	(12)% 1.9 ppt
Tier 1 capital ratio <sup>2,4,5</sup>	12.3 %	13.4 %	14.0 %	13.8 %	12.9 %	12.9 %	13.4 %	13.6 %	14.2 %	15.1 %	15.1 %	2.2 ppt	0.7 ppt 0.9 ppt	2.2 ppt
Branches <sup>4</sup>					3,078	3,078			2,973	2,984			0.5 ppt	
thereof: in Germany	3,083 2,087	3,080 2,083	3,092 2,082	3,090 2,071	2,039	2,039	3,075 2,036	3,064 2,036	2,973 1,946	2,964 1,944	2,984 1,944	(3)% (5)%	(0)%	(3)% (5)%
Employees (full-time equivalent) <sup>4</sup>	102,062	101,877	101,694	102,073	100,996	100,996	100,682	100,654	100,474	98,219	98,219	(3)%	(2)%	(3)%
thereof: in Germany	49,265	49,020	48,866	48,576	47,323	47,323	47,241	47,240	47,262	46,308	46,308	(2)%	(2)%	(2)%
Long-term rating: <sup>4</sup>	,	, -	, -	, -	, .	,	•	, -	•		,	` '	` '	` '
Moody's Investors Service	Aa3	Aa3	Aa3	Aa3	Aa3	Aa3	Aa3	A2	A2	A2	A2			
Standard & Poor's	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+			
Fitch Ratings	AA-	AA-	AA-	AA-	A+	A+	A+	A+	A+	A+	A+			

Source for share price information: Thomson Reuters, based on XETRA; high and low based on intraday prices.

Including numerator effect of assumed conversions.
 Definitions of ratios are provided on pages 18 and 19 of this document.
 The reconciliation of average active equity is provided on page 15 of this document.

<sup>5</sup> Risk weighted assets and capital ratios starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

# Group | Core Bank | Non-Core Operations Unit

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(In EUR m., unless stated otherwise)	FY	1Q	<b>2Q</b>	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	4Q2012 vs.	4Q2012 vs.	FY2012 vs.
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Group														
Net revenues	28,567	10,474	8,540	7,315	6,899	33,228	9,193	8,022	8,659	7,868	33,741	14 %	(0)0/	2 %
Provision for credit losses	1,274	373	6,540 464	463	540	1,839	314	419	555	434	1,721	(20)%	(9)% (22)%	(6)%
Total noninterest expenses	23,318	7,080	6,298	5,910	6,710	25,999	7,000	6,643	6,977	10,616	31,236	58 %	52 %	20 %
Noncontrolling interests	23,310	7,000	0,290	5,910	6,710	25,999	7,000	0,043	0,977	10,616	31,230	N/M	52 % N/M	20 % N/M
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Income (loss) before income taxes	3,975	3,021	1,778	942	(351)	5,390	1,879	960	1,127	(3,182)	784	N/M	N/M	(85)%
Additional information														
Cost/income ratio	82 %	68 %	74 %	81 %	97 %	78 %	76 %	83 %	81 %	135 %	93 %	38 ppt	54 ppt	14 ppt
Assets (at period end) <sup>1</sup>	1,905,630	1,842,245	1,849,695	2,282,479	2,164,103	2,164,103	2,103,295	2,241,174	2,185,646	2,012,329	2,012,329	(7)%	(8)%	(7)%
Risk-weighted assets (at period end) <sup>2</sup>	346,204	327,874	319,669	337,618	381,246	381,246	368,422	372,635	366,058	333,605	333,605	(12)%	(9)%	(12)%
Average active equity	41,353	48,977	49,763	50,708	52,412	50,449	54,056	55,319	56,569	54,842	55,120	5 %	(3)%	9 %
Pre-tax return on average active equity	10 %	24 %	14 %	7 %	(3)%	10 %	14 %	7 %	8 %	(23)%	1 %	(20)ppt	(31)ppt	(9)ppt
Core Bank³														
	00.050	0.000	0.004	7.405	7.044	20.040	0.040	7.000	0.050	7.070	20.000	0.0/	(5)0/	4.0/
Net revenues	29,852	9,823	8,031	7,185	7,311	32,349	8,948 223	7,606	8,258	7,870	32,683	8 %	(5)%	1 %
Provision for credit losses	697	318	343	390	404	1,455		281	254	329	1,087	(19)%	29 %	(25)%
Total noninterest expenses	21,628	6,597	5,789	5,377	5,681	23,445	6,314	6,154	6,376	9,086	27,931	60 %	43 %	19 %
Noncontrolling interests	4	(35)	(2)	19	4	(14)	(16)	(8)	2	(11)	(33)	N/M	N/M	136 %
Income (loss) before income taxes	7,524	2,942	1,902	1,398	1,223	7,464	2,427	1,178	1,627	(1,534)	3,698	N/M	N/M	(50)%
Income (loss) before income taxes  Additional information	7,524	2,942	1,902	1,398	1,223	7,464	2,427	1,178	1,627	(1,534)	3,698	N/M	N/M	(50)%
	<b>7,524</b>	<b>2,942</b> 67 %	1,902 72 %	<b>1,398</b>	<b>1,223</b>	<b>7,464</b>	<b>2,427</b> 71 %	<b>1,178</b> 81 %	<b>1,627</b>	<b>(1,534)</b> 115 %	<b>3,698</b> 85 %	N/M 38 ppt	N/M 38 ppt	(50)%
Additional information							,	· ·						
Additional information Cost/income ratio	72 %	67 %	72 %	75 %	78 %	72 %	71 %	81 %	77 %	115 %	85 %	38 ppt	38 ppt	13 ppt
Additional information Cost/income ratio Assets (at period end) <sup>1</sup>	72 % 1,737,232	67 % 1,675,321	72 % 1,697,459	75 % 2,128,466	78 % 2,029,391	72 % 2,029,391	71 % 1,970,218	81 % 2,117,441	77 % 2,068,402	115 % 1,915,064	85 % 1,915,064	38 ppt (6)%	38 ppt (7)%	13 ppt (6)%
Additional information  Cost/income ratio  Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup>	72 % 1,737,232 270,976	67 % 1,675,321 253,389	72 % 1,697,459 246,077	75 % 2,128,466 258,406	78 % 2,029,391 277,436	72 % 2,029,391 277,436	71 % 1,970,218 269,648	81 % 2,117,441 274,637	77 % 2,068,402 271,735	115 % 1,915,064 253,311	85 % 1,915,064 253,311	38 ppt (6)% (9)%	38 ppt (7)% (7)%	13 ppt (6)% (9)%
Additional information  Cost/income ratio  Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity	72 % 1,737,232 270,976 32,035	67 % 1,675,321 253,389 38,494	72 % 1,697,459 246,077 39,552	75 % 2,128,466 258,406 40,699	78 % 2,029,391 277,436 41,108	72 % 2,029,391 277,436 39,044	71 % 1,970,218 269,648 42,960	81 % 2,117,441 274,637 44,027	77 % 2,068,402 271,735 45,947	115 % 1,915,064 253,311 45,722	85 % 1,915,064 253,311 44,931	38 ppt (6)% (9)% 11 %	38 ppt (7)% (7)% (0)%	13 ppt (6)% (9)% 15 %
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit	72 % 1,737,232 270,976 32,035 23 %	67 % 1,675,321 253,389 38,494 31 %	72 % 1,697,459 246,077 39,552 19 %	75 % 2,128,466 258,406 40,699 14 %	78 % 2,029,391 277,436 41,108 12 %	72 % 2,029,391 277,436 39,044 19 %	71 % 1,970,218 269,648 42,960 23 %	81 % 2,117,441 274,637 44,027 11 %	77 % 2,068,402 271,735 45,947 14 %	115 % 1,915,064 253,311 45,722 (13)%	85 % 1,915,064 253,311 44,931 8 %	38 ppt (6)% (9)% 11 % (25)ppt	38 ppt (7)% (7)% (0)% (27)ppt	13 ppt (6)% (9)% 15 % (11)ppt
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues	72 % 1,737,232 270,976 32,035 23 % (1,285)	67 % 1,675,321 253,389 38,494 31 %	72 % 1,697,459 246,077 39,552 19 %	75 % 2,128,466 258,406 40,699 14 %	78 % 2,029,391 277,436 41,108 12 %	72 % 2,029,391 277,436 39,044 19 %	71 % 1,970,218 269,648 42,960 23 %	81 % 2,117,441 274,637 44,027 11 %	77 % 2,068,402 271,735 45,947 14 %	115 % 1,915,064 253,311 45,722 (13)%	85 % 1,915,064 253,311 44,931 8 %	38 ppt (6)% (9)% 11 % (25)ppt	38 ppt (7)% (7)% (0)% (27)ppt	13 ppt (6)% (9)% 15 % (11)ppt
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues Provision for credit losses	72 % 1,737,232 270,976 32,035 23 % (1,285) 577	67 % 1,675,321 253,389 38,494 31 % 651 55	72 % 1,697,459 246,077 39,552 19 % 509 121	75 % 2,128,466 258,406 40,699 14 %	78 % 2,029,391 277,436 41,108 12 % (412) 136	72 % 2,029,391 277,436 39,044 19 % 879 385	71 % 1,970,218 269,648 42,960 23 % 245 91	81 % 2,117,441 274,637 44,027 11 % 416 138	77 % 2,068,402 271,735 45,947 14 %	115 % 1,915,064 253,311 45,722 (13)%	85 % 1,915,064 253,311 44,931 8 % 1,058 634	38 ppt (6)% (9)% 11 % (25)ppt (99)% (23)%	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)%	13 ppt (6)% (9)% 15 % (11)ppt
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues Provision for credit losses Total noninterest expenses	72 % 1,737,232 270,976 32,035 23 % (1,285) 577 1,690	67 % 1,675,321 253,389 38,494 31 % 651 55 483	72 % 1,697,459 246,077 39,552 19 % 509 121 509	75 % 2,128,466 258,406 40,699 14 % 131 73 533	78 % 2,029,391 277,436 41,108 12 % (412) 136 1,029	72 % 2,029,391 277,436 39,044 19 % 879 385 2,554	71 % 1,970,218 269,648 42,960 23 % 245 91 686	81 % 2,117,441 274,637 44,027 11 % 416 138 488	77 % 2,068,402 271,735 45,947 14 % 400 300 602	115 % 1,915,064 253,311 45,722 (13)%  (3) 105 1,529	85 % 1,915,064 253,311 44,931 8 % 1,058 634 3,305	38 ppt (6)% (9)% 11 % (25)ppt (99)% (23)% 49 %	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)% 154 %	13 ppt (6)% (9)% 15 % (11)ppt  20 % 65 % 29 %
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues Provision for credit losses Total noninterest expenses Noncontrolling interests	72 % 1,737,232 270,976 32,035 23 % (1,285) 577 1,690 (4)	67 % 1,675,321 253,389 38,494 31 % 651 55 483 35	72 % 1,697,459 246,077 39,552 19 % 509 121 509 2	75 % 2,128,466 258,406 40,699 14 % 131 73 533 (19)	78 % 2,029,391 277,436 41,108 12 % (412) 136 1,029 (4)	72 % 2,029,391 277,436 39,044 19 % 879 385 2,554 14	71 % 1,970,218 269,648 42,960 23 % 245 91 686 16	81 % 2,117,441 274,637 44,027 11 % 416 138 488 8	77 % 2,068,402 271,735 45,947 14 %  400 300 602 (2)	115 % 1,915,064 253,311 45,722 (13)%  (3) 105 1,529 11	85 % 1,915,064 253,311 44,931 8 % 1,058 634 3,305 33	38 ppt (6)% (9)% 11 % (25)ppt (99)% (23)% 49 % N/M	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)% 154 % N/M	13 ppt (6)% (9)% 15 % (11)ppt  20 % 65 % 29 % 136 %
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues Provision for credit losses Total noninterest expenses	72 % 1,737,232 270,976 32,035 23 % (1,285) 577 1,690	67 % 1,675,321 253,389 38,494 31 % 651 55 483	72 % 1,697,459 246,077 39,552 19 % 509 121 509	75 % 2,128,466 258,406 40,699 14 % 131 73 533	78 % 2,029,391 277,436 41,108 12 % (412) 136 1,029	72 % 2,029,391 277,436 39,044 19 % 879 385 2,554	71 % 1,970,218 269,648 42,960 23 % 245 91 686	81 % 2,117,441 274,637 44,027 11 % 416 138 488	77 % 2,068,402 271,735 45,947 14 % 400 300 602	115 % 1,915,064 253,311 45,722 (13)%  (3) 105 1,529	85 % 1,915,064 253,311 44,931 8 % 1,058 634 3,305	38 ppt (6)% (9)% 11 % (25)ppt (99)% (23)% 49 %	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)% 154 %	13 ppt (6)% (9)% 15 % (11)ppt  20 % 65 % 29 %
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues Provision for credit losses Total noninterest expenses Noncontrolling interests	72 % 1,737,232 270,976 32,035 23 % (1,285) 577 1,690 (4)	67 % 1,675,321 253,389 38,494 31 % 651 55 483 35	72 % 1,697,459 246,077 39,552 19 % 509 121 509 2	75 % 2,128,466 258,406 40,699 14 % 131 73 533 (19)	78 % 2,029,391 277,436 41,108 12 % (412) 136 1,029 (4)	72 % 2,029,391 277,436 39,044 19 % 879 385 2,554 14	71 % 1,970,218 269,648 42,960 23 % 245 91 686 16	81 % 2,117,441 274,637 44,027 11 % 416 138 488 8	77 % 2,068,402 271,735 45,947 14 %  400 300 602 (2)	115 % 1,915,064 253,311 45,722 (13)%  (3) 105 1,529 11	85 % 1,915,064 253,311 44,931 8 % 1,058 634 3,305 33	38 ppt (6)% (9)% 11 % (25)ppt (99)% (23)% 49 % N/M	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)% 154 % N/M	13 ppt (6)% (9)% 15 % (11)ppt  20 % 65 % 29 % 136 %
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues Provision for credit losses Total noninterest expenses Noncontrolling interests Income (loss) before income taxes	72 % 1,737,232 270,976 32,035 23 % (1,285) 577 1,690 (4)	67 % 1,675,321 253,389 38,494 31 % 651 55 483 35	72 % 1,697,459 246,077 39,552 19 % 509 121 509 2	75 % 2,128,466 258,406 40,699 14 %  131 73 533 (19)	78 % 2,029,391 277,436 41,108 12 % (412) 136 1,029 (4)	72 % 2,029,391 277,436 39,044 19 % 879 385 2,554 14	71 % 1,970,218 269,648 42,960 23 % 245 91 686 16	81 % 2,117,441 274,637 44,027 11 % 416 138 488 8 (218)	77 % 2,068,402 271,735 45,947 14 %  400 300 602 (2)	115 % 1,915,064 253,311 45,722 (13)%  (3) 105 1,529 11	85 % 1,915,064 253,311 44,931 8 % 1,058 634 3,305 33	38 ppt (6)% (9)% 11 % (25)ppt (99)% (23)% 49 % N/M	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)% 154 % N/M	13 ppt (6)% (9)% 15 % (11)ppt  20 % 65 % 29 % 136 %
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues Provision for credit losses Total noninterest expenses Noncontrolling interests Income (loss) before income taxes Additional information	72 % 1,737,232 270,976 32,035 23 %  (1,285) 577 1,690 (4) (3,548)	67 % 1,675,321 253,389 38,494 31 % 651 55 483 35	72 % 1,697,459 246,077 39,552 19 % 509 121 509 2 (124)	75 % 2,128,466 258,406 40,699 14 %  131 73 533 (19) (456)	78 % 2,029,391 277,436 41,108 12 %  (412) 136 1,029 (4) (1,574)	72 % 2,029,391 277,436 39,044 19 %  879 385 2,554 14 (2,074)	71 % 1,970,218 269,648 42,960 23 %  245 91 686 16 (548)	81 % 2,117,441 274,637 44,027 11 % 416 138 488 8 (218)	77 % 2,068,402 271,735 45,947 14 %  400 300 602 (2) (500)	115 % 1,915,064 253,311 45,722 (13)%  (3) 105 1,529 11 (1,648)	85 % 1,915,064 253,311 44,931 8 % 1,058 634 3,305 33 (2,914)	38 ppt (6)% (9)% 11 % (25)ppt (99)% (23)% 49 % N/M 5 %	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)% 154 % N/M	13 ppt (6)% (9)% 15 % (11)ppt  20 % 65 % 29 % 136 %  40 %
Additional information Cost/income ratio Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit Net revenues Provision for credit losses Total noninterest expenses Noncontrolling interests  Income (loss) before income taxes  Additional information Cost/income ratio	72 % 1,737,232 270,976 32,035 23 %  (1,285) 577 1,690 (4) (3,548)	67 % 1,675,321 253,389 38,494 31 % 651 55 483 35 79	72 % 1,697,459 246,077 39,552 19 % 509 121 509 2 (124)	75 % 2,128,466 258,406 40,699 14 %  131 73 533 (19) (456)	78 % 2,029,391 277,436 41,108 12 %  (412) 136 1,029 (4) (1,574)	72 % 2,029,391 277,436 39,044 19 %  879 385 2,554 14 (2,074)	71 % 1,970,218 269,648 42,960 23 %  245 91 686 16 (548)	81 % 2,117,441 274,637 44,027 11 % 416 138 488 8 (218)	77 % 2,068,402 271,735 45,947 14 %  400 300 602 (2) (500)	115 % 1,915,064 253,311 45,722 (13)%  (3) 105 1,529 11 (1,648)	85 % 1,915,064 253,311 44,931 8 % 1,058 634 3,305 33 (2,914)	38 ppt (6)% (9)% 11 % (25)ppt  (99)% (23)% 49 % N/M 5 %	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)% 154 % N/M N/M	13 ppt (6)% (9)% 15 % (11)ppt  20 % 65 % 29 % 136 %  40 %
Additional information  Cost/income ratio  Assets (at period end) <sup>1</sup> Risk-weighted assets (at period end) <sup>2</sup> Average active equity <sup>4</sup> Pre-tax return on average active equity  Non-Core Operations Unit  Net revenues Provision for credit losses Total noninterest expenses Noncontrolling interests  Income (loss) before income taxes  Additional information  Cost/income ratio Assets (at period end) <sup>1</sup>	72 % 1,737,232 270,976 32,035 23 %  (1,285) 577 1,690 (4) (3,548)	67 % 1,675,321 253,389 38,494 31 % 651 55 483 35 79	72 % 1,697,459 246,077 39,552 19 % 509 121 509 2 (124)	75 % 2,128,466 258,406 40,699 14 %  131 73 533 (19) (456)	78 % 2,029,391 277,436 41,108 12 %  (412) 136 1,029 (4) (1,574)	72 % 2,029,391 277,436 39,044 19 %  879 385 2,554 14 (2,074)	71 % 1,970,218 269,648 42,960 23 %  245 91 686 16 (548)  N/M 133,077	81 % 2,117,441 274,637 44,027 11 % 416 138 488 8 (218)	77 % 2,068,402 271,735 45,947 14 %  400 300 602 (2) (500)	115 % 1,915,064 253,311 45,722 (13)%  (3) 105 1,529 11 (1,648)  N/M 97,265	85 % 1,915,064 253,311 44,931 8 % 1,058 634 3,305 33 (2,914) N/M 97,265	38 ppt (6)% (9)% 11 % (25)ppt  (99)% (23)% 49 % N/M 5 %	38 ppt (7)% (7)% (0)% (27)ppt N/M (65)% 154 % N/M N/M	13 ppt (6)% (9)% 15 % (11)ppt  20 % 65 % 29 % 136 %  40 %

<sup>1</sup> Segment assets represent consolidated view, i.e. the amounts do not include intersegment balances.

<sup>2</sup> Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

<sup>3</sup> Includes Corporate Banking & Securities, Global Transaction Banking, Asset & Wealth Management, Private & Business Clients and Consolidation & Adjustments.

<sup>4</sup> Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 18 and 19. Average active equity for 2011 was adjusted accordingly.

<sup>5</sup> Numbers changed after preliminary disclosure at 13 December 2012 due to refinements in netting and consolidation adjustments between NCOU and the Core businesses (without impact on DB Group).

### **Consolidated Statement of Income**

Net income attributable to Deutsche Bank shareholders

2,310

2,062

1,198

725



(In EUR m.)	FY	1Q	2Q	3 <b>Q</b>	4Q	FY	1Q	2Q	3Q	4Q	FY	4Q2012 vs.	. 4Q2012 vs.	FY2012 vs.
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Interest and similar income	28,779	8,369	9,839	8,611	8,060	34,878	8,375	9,236	7,571	7,059	32,242	(12)%	(7)%	(8)%
Interest expense	13,196	4,202	5,347	4,337	3,549	17,433	4,182	5,342	3,854	2,972	16,351	(16)%	(23)%	(6)%
Net interest income	15,583	4,167	4,492	4,274	4,511	17,445	4,193	3,894	3,717	4,087	15,891	(9)%	10 %	(9)%
Provision for credit losses	1,274	373	464	463	540	1,839	314	419	555	434	1,721	(20)%	(22)%	(6)%
Net interest income after provision for credit losses	14,309	3,794	4,028	3,811	3,971	15,606	3,879	3,475	3,162	3,653	14,170	(8)%	16 %	(9)%
Commissions and fee income	10,669	3,081	3,047	2,806	2,610	11,544	2,849	2,799	3,030	2,832	11,510	9 %	(7)%	(0)%
Net gains (losses) on financial assets/liabilities at fair value through profit or loss	3,354	2,653	710	(422)	118	3,058	2,399	959	1,816	425	5,599	N/M	(77)%	83 %
Net gains (losses) on financial assets available for sale	201	415	(14)	(137)	(142)	123	(46)	100	65	183	301	N/M	182 %	145 %
Net income (loss) from equity method investments	(2,004)	(32)	68	57	(356)	(264)	(149)	57	164	87	159	N/M	(47)%	N/M
Other income (loss)	764	190	237	737	158	1,322	(53)	213	(133)	254	281	61 %	N/M	(79)%
Total noninterest income	12,984	6,307	4,048	3,041	2,388	15,783	5,000	4,128	4,942	3,781	17,850	58 %	(23)%	13 %
Compensation and benefits	12,671	4,278	3,365	2,694	2,798	13,135	3,656	3,391	3,302	3,177	13,526	14 %	(4)%	3 %
General and administrative expenses	10,133	2,737	2,857	3,324	3,740	12,657	3,184	3,256	3,238	5,338	15,016	43 %	65 %	19 %
Policyholder benefits and claims	485	65	76	(108)	172	207	150	(4)	161	107	414	(38)%	(34)%	100 %
Impairment of intangible assets	29	_	_	_	_	_	10	_	_	1,876	1,886	N/M	N/M	N/M
Restructuring activities	_	_	_	_	_	_	_	_	276	118	394	N/M	(57)%	N/M
Total noninterest expenses	23,318	7,080	6,298	5,910	6,710	25,999	7,000	6,643	6,977	10,616	31,236	58 %	52 %	20 %
Income (loss) before income taxes	3,975	3,021	1,778	942	(351)	5,390	1,879	960	1,127	(3,182)	784	N/M	N/M	(85)%
Income tax expense (benefit)	1,645	891	545	165	(537)	1,064	478	299	372	(654)	493	22 %	N/M	(54)%
Net income (loss)	2,330	2,130	1,233	777	186	4,326	1,401	661	755	(2,528)	291	N/M	N/M	(93)%
Net income attributable to noncontrolling interests	20	68	35	52	39	194	20	11	8	14	54	(64)%	75 %	(72)%

1,381

650

237

N/M

N/M

(94)%

# **Net revenues -** Segment view<sup>1</sup>



(In EUR m.)	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY		4Q2012 vs.	
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Corporate Banking & Securities:														ŗ
Origination (equity)	706	181	244	68	67	559	138	89	140	150	518	126 %	7 %	(7)%
Origination (debt)	1,200	378	318	169	191	1,056	379	284	377	378	1,417	98 %	0 %	34 %
Origination	1,906	559	562	236	258	1,615	517	372	517	528	1,935	105 %	2 %	20 %
Sales & Trading (equity)	2,875	895	505	338	497	2,235	683	507	597	500	2,288	1 %	(16)%	2 %
Sales & Trading (debt and other products)	9,844	3,568	2,167	1,524	1,260	8,520	3,165	2,131	2,467	1,418	9,181	12 %	(43)%	8 %
Sales & Trading	12,718	4,464	2,672	1,861	1,757	10,755	3,848	2,639	3,065	1,918	11,469	9 %	(37)%	7 %
Advisory	573	159	152	138	172	621	121	136	159	173	590	0 %	8 %	(5)%
Loan products	1,146	357	202	326	273	1,158	325	248	271	262	1,107	(4)%	(3)%	(4)%
Other products	(62)	(21)	6	39	(63)	(39)	1	7	(11)	549	547	N/M	N/M	N/M
Total Corporate Banking & Securities	16,282	5,517	3,594	2,601	2,397	14,109	4,813	3,403	4,002	3,430	15,648	43 %	(14)%	11 %
Global Transaction Banking:														,
Transaction services	3,163	853	886	941	929	3,608	967	972	1,001	1,066	4,006	15 %	6 %	11 %
Other products	216		_	_		_		_	_	_	_	N/M	N/M	N/M
Total Global Transaction Banking	3,379	853	886	941	929	3,608	967	972	1,001	1,066	4,006	15 %	6 %	11 %
Asset & Wealth Management:									1					,
Discretionary portfolio management/fund	2,178	526	544	474	559	2,104	486	504	530	588	2,108	5 %	11 %	0 %
Advisory/brokerage	830	230	209	206	145	789	199	204	200	204	807	41 %	2 %	2 %
Credit products	378	80	104	103	105	393	95	110	109	98	411	(7)%	(11)%	5 %
Deposits and payment services	142	36	13	68	41	158	68	36	73	60	236	47 %	(18)%	49 %
Other products <sup>2</sup>	993	231	263	17	322	833	305	128	321	150	904	(53)%	(53)%	9 %
Total Asset & Wealth Management	4,520	1,104	1,133	868	1,172	4,277	1,153	981	1,232	1,100	4,466	(6)%	(11)%	4 %
Private & Business Clients:														ľ
Discretionary portfolio management/fund management	313	72	69	60	49	251	54	53	54	53	213	8 %	(2)%	(15)%
Advisory/brokerage	887	289	234	196	194	914	257	181	195	227	860	17 %	17 %	(6)%
Credit products	2,117	519	511	528	541	2,099	522	530	545	551	2,149	2 %	1 %	2 %
Deposits and payment services	1,962	518	532	523	513	2,085	549	523	502	490	2,064	(4)%	(2)%	(1)%
Other products <sup>3</sup>	769	1,425	1,128	1,210	1,281	5,044	1,016	1,017	1,140	1,082	4,255	(16)%	(5)%	(16)%
Total Private & Business Clients	6,048	2,825	2,474	2,517	2,578	10,393	2,397	2,304	2,436	2,403	9,541	(7)%	(1)%	(8)%
Consolidation & Adjustments	(377)	(476)	(56)	258	236	(38)	(382)	(55)	(413)	(128)	(978)	N/M	(69)%	N/M
Non-Core Operations Unit	(1,285)	651	509	131	(412)	879	245	416	400	(3)	1,058	(99)%	N/M	20 %
Net revenues	28,567	10,474	8,540	7,315	6,899	33,228	9,193	8,022	8,659	7,868	33,741	14 %	(9)%	2 %

<sup>1</sup> Includes net interest income and net gains (losses) on financial assets/liabilities at fair value through profit or loss, net fee and commission income and remaining revenues.

<sup>2</sup> Includes revenues from ETF business.

<sup>3</sup> Includes revenues from Postbank since consolidation on December 3, 2010.

# Net interest income and net gains (losses) on financial assets/liabilities at fair value through profit or loss



Breakdown by Group Division/CB&S product<sup>1</sup>

(In EUR m.)	FY 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	FY 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	FY 2012	4Q2012 vs. 4Q2011	4Q2012 vs. 3Q2012	FY2012 vs. FY2011
Net interest income	15,583	4,167	4,492	4,274	4,511	17,445	4,193	3,894	3,717	4,087	15,891	(9)%	10 %	(9)%
Net gains (losses) on financial assets/liabilities at fair value through profit or loss	3,354	2,653	710	(422)	118	3,058	2,399	959	1,816	425	5,599	N/M	(77)%	83 %
Total	18,937	6,820	5,202	3,852	4,629	20,503	6,592	4,853	5,533	4,512	21,490	(3)%	(18)%	5 %
Sales & Trading (equity)	2,151	623	380	170	330	1,504	516	352	447	424	1,738	28 %	(5)%	16 %
Sales & Trading (debt and other products)	9,102	3,250	2,054	1,352	1,450	8,107	2,764	2,068	2,195	1,185	8,212	(18)%	(46)%	1 %
Sales & Trading	11,253	3,873	2,435	1,523	1,780	9,611	3,280	2,420	2,641	1,609	9,951	(10)%	(39)%	4 %
Loan products	171	78	(10)	167	117	353	87	84	161	5	337	(95)%	(97)%	(5)%
Remaining products <sup>2</sup>	353	147	219	98	71	535	160	56	47	750	1,015	N/M	N/M	90 %
Corporate Banking & Securities	11,777	4,099	2,644	1,788	1,968	10,499	3,527	2,560	2,850	2,365	11,303	20 %	(17)%	8 %
Global Transaction Banking	1,451	421	451	483	486	1,842	501	457	490	421	1,869	(13)%	(14)%	1 %
Asset & Wealth Management	1,179	291	244	77	379	991	473	201	322	455	1,451	20 %	41 %	46 %
Private & Business Clients	3,875	1,575	1,610	1,644	1,794	6,623	1,537	1,563	1,559	1,562	6,221	(13)%	0 %	(6)%
Consolidation & Adjustments	333	(110)	12	78	(21)	(40)	198	107	18	47	370	N/M	164 %	N/M
Non-Core Operations Unit	321	543	241	(219)	22	588	355	(34)	294	(338)	277	N/M	N/M	(53)%
Total	18,937	6,820	5,202	3,852	4,629	20,503	6,592	4,853	5,533	4,512	21,490	(3)%	(18)%	5 %

<sup>2</sup> Covers origination, advisory and other products.

# **Corporate Banking & Securities**



(In EUR m., unless stated otherwise)	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	4Q2012 vs.	. 4Q2012 vs.	FY2012 vs.
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Origination (equity)	706	181	244	68	67	559	138	89	140	150	518	126 %	7 %	(7)%
Origination (debt)	1,200	378	318	169	191	1,056	379	284	377	378	1,417	98 %	0 %	34 %
Origination	1,906	559	562	236	258	1,615	517	372	517	528	1,935	105 %	2 %	20 %
Sales & Trading (equity)	2,875	895	505	338	497	2,235	683	507	597	500	2,288	1 %	(16)%	2 %
Sales & Trading (debt and other products)	9,844	3,568	2,167	1,524	1,260	8,520	3,165	2,131	2,467	1,418	9,181	12 %	(43)%	8 %
Sales & Trading	12,718	4,464	2,672	1,861	1,757	10,755	3,848	2,639	3,065	1,918	11,469	9 %	(37)%	7 %
Advisory	573	159	152	138	172	621	121	136	159	173	590	0 %	8 %	(5)%
Loan products	1,146	357	202	326	273	1,158	325	248	271	262	1,107	(4)%	(3)%	(4)%
Other products	(62)	(21)	6	39	(63)	(39)	1	7	(11)	549	547	N/M	N/M	N/M
Total net revenues	16,282	5,517	3,594	2,601	2,397	14,109	4,813	3,403	4,002	3,430	15,648	43 %	(14)%	11 %
Provision for credit losses	19	(4)	18	27	49	90	31	9	23	58	121	17 %	154 %	34 %
Total noninterest expenses	10,920	3,305	2,668	2,332	2,036	10,341	2,903	2,897	2,861	3,975	12,637	95 %	39 %	22 %
therein: Total compensation and benefits 1	6,954	2,419	1,683	1,089	1,032	6,223	1,909	1,620	1,512	1,323	6,365	28 %	(12)%	2 %
therein: Direct severance payments	189	32	27	12	8	79	59	42	61	5	167	(37)%	(92)%	112 %
therein: Restructuring activities	_	_	_	_	_	_	_	_	184	62	246	N/M	(66)%	N/M
therein: Impairment of intangible assets	_		_	-	-	_		-	-	1,174	1,174	N/M	N/M	N/M
Noncontrolling interests	21	10	4	6	1	21	5	1	9	2	17	N/M	(76)%	(19)%
Income (loss) before income taxes	5,321	2,206	904	236	310	3,657	1,874	496	1,109	(605)	2,874	N/M	N/M	(21)%
Additional information														
Employees (front office full-time equivalent, at period end)	10,743	10,577	10,558	10,662	10,483	10,483	9,983	9,807	9,591	9,094	9,094	(13)%	(5)%	(13)%
Memo: Total employees (full-time equivalent, at period end) <sup>2</sup>	28,572	30,337	30,059	30,351	29,912	29,912	30,232	30,343	29,789	28,659	28,659	(4)%	(4)%	(4)%
Cost/income ratio	67 %	60 %	74 %	90 %	85 %	73 %	60 %	85 %	71 %	116 %	81 %		45 ppt	8 ppt
Assets (at period end) <sup>3</sup>	1,314,556	1,260,909	1,288,152	1,699,003	1,591,863	1,591,863	1,549,377	1,666,194	1,622,077	1,475,090	1,475,090	(7)%	(9)%	(7)%
Risk-weighted assets (at period end) <sup>4</sup>	139,216	127,550	123,962	132,665	155,302	155,302	150,997	153,263	143,320	124,939	124,939	(20)%	(13)%	(20)%
Average active equity <sup>5</sup>	13,320	16,232	15,736	15,635	14,192	14,389	18,628	18,818	18,682	16,608	18,236	17 %	(11)%	27 %
Pre-tax return on average active equity	40 %	54 %	23 %	6 %	9 %	25 %	40 %	11 %	24 %	(15)%	16 %	(24)ppt	(39)ppt	(9)ppt

<sup>1</sup> Reflects compensation and benefits of front office employees and allocated compensation and benefits of related Infrastructure functions (allocation on a pro forma basis).

<sup>2</sup> Reflects front office employees and related Infrastructure employees (allocated on a pro forma basis).

<sup>3</sup> Segment assets represent consolidated view, i.e. the amounts do not include intersegment balances.

<sup>4</sup> Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

<sup>5</sup> Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 18 and 19. Average active equity for 2011 was adjusted accordingly.

## **Global Transaction Banking**



(In EUR m., unless stated otherwise)	FY 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	FY 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	FY 2012	4Q2012 vs. 4Q2011	4Q2012 vs. 3Q2012	FY2012 vs. FY2011
Transaction services	3,163	853	886	941	929	3,608	967	972	1,001	1,066	4,006	15 %	6 %	11 %
Other products	216	_	_	_	_	_	_	_	_	-	-	N/M	N/M	N/M
Total net revenues	3,379	853	886	941	929	3,608	967	972	1,001	1,066	4,006	15 %	6 %	11 %
Provision for credit losses	113	21	31	41	64	158	33	47	35	53	168	(18)%	53 %	7 %
Total noninterest expenses	2,386	592	554	660	604	2,411	614	637	645	1,272	3,169	111 %	97 %	31 %
therein: Total compensation and benefits <sup>1</sup>	1,149	283	272	270	246	1,071	295	302	317	252	1,166	3 %	(20)%	9 %
therein: Severance payments	71	2	(0)	2	11	14	3	3	14	5	24	(52)%	(61)%	69 %
therein: Restructuring activities	_	_	_	_	_	_	_	_	_	40	40	N/M	N/M	N/M
therein: Impairment of intangible assets	29	_	_	_	_	_	_	_	_	73	73	N/M	N/M	N/M
Noncontrolling interests	_	_		_	_	_	_	_	_	_	_	N/M	N/M	N/M
•														
Income before income taxes	880	240	301	239	260	1,039	319	288	322	(259)	669	N/M	N/M	(36)%
Income before income taxes	880	240	301	239	260	1,039	319	288	322	(259)	669	N/M	N/M	(36)%
Income before income taxes  Additional information	880	240	301	239	260	1,039	319	288	322	(259)	669	N/M	N/M	(36)%
	<b>880</b> 4,516	<b>240</b>	<b>301</b>	<b>239</b> 4,417	<b>260</b>	<b>1,039</b>	<b>319</b>	<b>288</b> 4,461	<b>322</b> 4,511	<b>(259)</b>	<b>669</b>	N/M 2 %	N/M (0)%	(36)%
Additional information														
Additional information Employees (front office full-time equivalent, at period end)	4,516	4,488	4,460	4,417	4,414	4,414	4,407	4,461	4,511	4,501	4,501	2 %	(0)%	2 %
Additional information  Employees (front office full-time equivalent, at period end)  Memo: Total employees (full-time equivalent, at period end) <sup>2</sup>	4,516 10,124	4,488 9,651	4,460 9,777	4,417 9,863	4,414 10,019	4,414 10,019	4,407 9,914	4,461 10,011	4,511 10,088	4,501 10,022	4,501 10,022	2 % 0 %	(0)% (1)%	2 % 0 %
Additional information  Employees (front office full-time equivalent, at period end)  Memo: Total employees (full-time equivalent, at period end) <sup>2</sup> Cost/income ratio	4,516 10,124 71 %	4,488 9,651 69 %	4,460 9,777 63 %	4,417 9,863 70 %	4,414 10,019 65 %	4,414 10,019 67 %	4,407 9,914 64 %	4,461 10,011 66 %	4,511 10,088 64 %	4,501 10,022 119 %	4,501 10,022 79 %	2 % 0 % 54 ppt	(0)% (1)% 55 ppt	2 % 0 % 12 ppt (10)% 0 %
Additional information  Employees (front office full-time equivalent, at period end)  Memo: Total employees (full-time equivalent, at period end) <sup>2</sup> Cost/income ratio  Assets (at period end) <sup>3</sup>	4,516 10,124 71 % 67,621	4,488 9,651 69 % 67,122	4,460 9,777 63 % 70,787	4,417 9,863 70 % 83,450	4,414 10,019 65 % 85,751	4,414 10,019 67 % 85,751	4,407 9,914 64 % 70,711	4,461 10,011 66 % 82,874	4,511 10,088 64 % 83,806	4,501 10,022 119 % 77,378	4,501 10,022 79 % 77,378	2 % 0 % 54 ppt (10)%	(0)% (1)% 55 ppt (8)%	2 % 0 % 12 ppt (10)%

<sup>1</sup> Reflects compensation and benefits of front office employees and allocated compensation and benefits of related Infrastructure functions (allocation on a pro forma basis).

<sup>2</sup> Reflects front office employees and related Infrastructure employees (allocated on a pro forma basis).

<sup>3</sup> Segment assets represent consolidated view, i.e. the amounts do not include intersegment balances.

<sup>4</sup> Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

<sup>5</sup> Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 18 and 19. Average active equity for 2011 was adjusted accordingly.

## **Asset & Wealth Management**



N/M

N/M

(In EUR m., unless stated otherwise)	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	4Q2012 vs.	4Q2012 vs.	FY2012 vs.
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Discretionary portfolio management/fund management	2,178	526	544	474	559	2,104	486	504	530	588	2,108	5 %	11 %	0 %
Advisory/brokerage	830	230	209	206	145	789	199	204	200	204	807	41 %	2 %	2 %
Credit products	378	80	104	103	105	393	95	110	109	98	411	(7)%	(11)%	5 %
Deposits and payment services	142	36	13	68	41	158	68	36	73	60	236	47 %	(18)%	49 %
Other products <sup>1</sup>	993	231	263	17	322	833	305	128	321	150	904	(53)%	(53)%	9 %
Total net revenues	4,520	1,104	1,133	868	1,172	4,277	1,153	981	1,232	1,100	4,466	(6)%	(11)%	4 %
Provision for credit losses	14	9	0	6	7	22	(1)	8	7	3	18	(58)%	(61)%	(20)%
Total noninterest expenses	3,905	900	843	616	954	3,313	946	876	1,108	1,357	4,288	42 %	23 %	29 %
therein: Total compensation and benefits <sup>2</sup>	1,900	506	451	402	406	1,764	459	<b>4</b> 81	518	523	1,980	29 %	1 %	12 %
therein: Severance payments	60	12	5	1	12	29	2	6	27	7	43	(38)%	(74)%	47 %
therein: Policyholder benefits and claims	486	65	77	(107)	172	207	149	(4)	161	108	414	(38)%	(33)%	100 %
therein: Restructuring activities	_	_	_		_	_	_	_	90	14	104	`N/M	(85)%	N/M
therein: Impairment of intangible assets	_	_	_	_	_	_	_	_	-	202	202	N/M	N/M	N/M
Noncontrolling interests	(2)	1	(0)	(1)	1	0	0	(1)	0	1	0	(17)%	72 %	N/M
Income before income taxes	603	194	290	247	211	942	206	98	116	(260)	160	N/M	N/M	(83)%
Additional information														
Additional information  Employees (front office full-time equivalent, at period end)	7,081	6,935	6,903	6,944	7,021	7,021	7,015	7,001	6,887	6,547	6,547	(7)%	(5)%	(7)%
Employees (front office full-time equivalent, at period end)	7,081 12,343	6,935 11,685	6,903 11,648	6,944 11,641	7,021 11,643	7,021 11,643	7,015 11,555	7,001 11,655	6,887 11,822	6,547 11,562	6,547 11,562		(5)% (2)%	
		-,	•	-,-		•	,	,		,		(7)%	. ,	(7)%
Employees (front office full-time equivalent, at period end) Memo: Total employees (full-time equivalent, at period end) <sup>3</sup>	12,343	11,685	11,648	11,641	11,643	11,643	11,555	11,655	11,822	11,562	11,562	(7)% (1)%	(2)%	(7)% (1)%
Employees (front office full-time equivalent, at period end) Memo: Total employees (full-time equivalent, at period end) <sup>3</sup> Cost/income ratio	12,343 86 %	11,685 82 %	11,648 74 %	11,641 71 %	11,643 81 %	11,643 77 %	11,555 82 %	11,655 89 %	11,822 90 %	11,562 123 %	11,562 96 %	(7)% (1)% 42 ppt	(2)% 33 ppt	(7)% (1)% 19 ppt
Employees (front office full-time equivalent, at period end) Memo: Total employees (full-time equivalent, at period end) <sup>3</sup> Cost/income ratio Assets (at period end) <sup>4</sup>	12,343 86 % 66,334	11,685 82 % 66,486	11,648 74 % 66,315	11,641 71 % 70,369	11,643 81 % 68,848	11,643 77 % 68,848	11,555 82 % 66,942	11,655 89 % 69,711	11,822 90 % 68,387	11,562 123 % 68,408	11,562 96 % 68,408	(7)% (1)% 42 ppt (1)%	(2)% 33 ppt 0 %	(7)% (1)% 19 ppt (1)%
Employees (front office full-time equivalent, at period end) Memo: Total employees (full-time equivalent, at period end) <sup>3</sup> Cost/income ratio Assets (at period end) <sup>4</sup> Risk-weighted assets (at period end) <sup>5</sup>	12,343 86 % 66,334 15,051	11,685 82 % 66,486 14,396	11,648 74 % 66,315 14,483	11,641 71 % 70,369 14,487	11,643 81 % 68,848 14,626	11,643 77 % 68,848 14,626	11,555 82 % 66,942 14,161	11,655 89 % 69,711 14,573	11,822 90 % 68,387 12,356	11,562 123 % 68,408 12,451	11,562 96 % 68,408 12,451	(7)% (1)% 42 ppt (1)% (15)%	(2)% 33 ppt 0 % 1 %	(7)% (1)% 19 ppt (1)% (15)%
Employees (front office full-time equivalent, at period end) Memo: Total employees (full-time equivalent, at period end) <sup>3</sup> Cost/income ratio Assets (at period end) <sup>4</sup> Risk-weighted assets (at period end) <sup>5</sup> Average active equity <sup>6</sup>	12,343 86 % 66,334 15,051 5,277	11,685 82 % 66,486 14,396 5,711	11,648 74 % 66,315 14,483 5,480	11,641 71 % 70,369 14,487 5,500	11,643 81 % 68,848 14,626 5,717	11,643 77 % 68,848 14,626 5,656	11,555 82 % 66,942 14,161 5,750	11,655 89 % 69,711 14,573 5,879	11,822 90 % 68,387 12,356 5,952	11,562 123 % 68,408 12,451 5,843	11,562 96 % 68,408 12,451 5,888	(7)% (1)% 42 ppt (1)% (15)% 2 %	(2)% 33 ppt 0 % 1 % (2)%	(7)% (1)% 19 ppt (1)% (15)% 4 %

Net new money (in EUR bn.)

<sup>1</sup> Includes revenues from ETF business.

<sup>2</sup> Reflects compensation and benefits of front office employees and allocated compensation and benefits of related Infrastructure functions (allocation on a pro forma basis).

<sup>3</sup> Reflects front office employees and related Infrastructure employees (allocated on a pro forma basis).

<sup>4</sup> Segment assets represent consolidated view, i.e. the amounts do not include intersegment balances.

<sup>5</sup> Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

<sup>6</sup> Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 18 and 19. Average active equity for 2011 was adjusted accordingly.

#### **Private & Business Clients**

1

(In EUR m., unless stated otherwise)	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	4Q2012 vs.	. 4Q2012 vs.	FY2012 vs.
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Discretionary portfolio management/fund management	313	72	69	60	49	251	54	53	54	53	213	8 %	(2)%	(15)%
Advisory/brokerage	887	289	234	196	194	914	257	181	195	227	860	17 %	17 %	(6)%
Credit products	2,117	519	511	528	541	2,099	522	530	545	551	2,149	2 %	1 %	2 %
Deposits and payment services	1,962	518	532	523	513	2,085	549	523	502	490	2,064	(4)%	(2)%	(1)%
Other products <sup>1</sup>	769	1,425	1,128	1,210	1,281	5,044	1,016	1,017	1,140	1,082	4,255	(16)%	(5)%	(16)%
Total net revenues	6,048	2,825	2,474	2,517	2,578	10,393	2,397	2,304	2,436	2,403	9,541	(7)%	(1)%	(8)%
Provision for credit losses	550	292	294	316	283	1,185	160	216	189	216	781	(24)%	15 %	(34)%
Memo: Impact of releases of certain Postbank allowances <sup>2</sup>	47	117	82	111	91	402	36	18	24	16	94	(83)%	(35)%	(77)%
Total noninterest expenses	4,408	1,835	1,682	1,681	1,930	7,128	1,771	1,715	1,835	1,899	7,221	(2)%	3 %	1 %
therein: Total compensation and benefits <sup>3</sup>	2,285	984	878	853	980	3,695	903	896	922	991	3,712	1 %	7 %	0 %
therein: Severance payments	33	48	(6)	11	167	220	21	32	36	160	249	(5)%	N/M	13 %
therein: Restructuring activities	_	_	_	_	_	_	_	_	_	_	_	N/M	N/M	N/M
therein: Impairment of intangible assets	_	_	_	_	-	_	10	_	-	5	15	N/M	N/M	N/M
Noncontrolling interests	8	43	48	48	40	178	8	7	0	0	16	(99)%	N/M	(91)%
Income before income taxes	1,082	655	450	472	325	1,902	459	366	412	287	1,524	(12)%	(30)%	(20)%
Additional information														-
Employees (front office full-time equivalent, at period end)	43,526	43,262	43,091	42,928	41,874	41,874	42,029	41,652	41,628	40,801	40,801	(3)%	(2)%	(3)%
Memo: Total employees (full-time equivalent, at period end) <sup>4</sup>	48,339	47,605	47,605	47,592	46,792	46,792	46,590	46,251	46,460	45,493	45,493	(3)%	(2)%	(3)%
Cost/income ratio	73 %	65 %	68 %	67 %	75 %	69 %	74 %	74 %	75 %	79 %	76 %	4 ppt	4 ppt	7 ppt
Assets (at period end) <sup>5</sup>	276,878	269,329	261,721	263,763	270,086	270,086	272,571	286,856	282,977	282,603	282,603	5 %	(0)%	5 %
Risk-weighted assets (at period end) <sup>6</sup>	87,031	84,680	80,540	82,252	78,637	78,637	78,101	78,367	76,089	72,695	72,695	(8)%	(4)%	(8)%
Average active equity	3,174	11,924 22 %	12,167 15 %	11,954 16 %	11,985 11 %	12,081 16 %	11,887 15 %	11,906 12 %	12,095	11,625 10 %	11,865	(3)%	(4)%	(2)%
Pre-tax return on average active equity Invested assets (at period end, in EUR bn.)	34 % 297	22 % 305	305	295	11 % 296	296	301	12 % 294	14 % 297	293	13 % 293	(1)ppt (1)%	(4)ppt (1)%	(3)ppt (1)%
Net new money (in EUR bn.)	2 2	7	0	3	(2)	290	(1)	(2)	(2)	(4)	(10)	92 %	N/M	N/M
Breakdown of PBC by business unit	_	·	•	-	(-)		(-)	(-)	(-)	( - /	(1-7)			
,														
Advisory Banking Germany <sup>®</sup> Total net revenues	4,062	1,039	926	961	947	3,873	1,032	944	947	924	3,847	(2)%	(2)%	(1)%
Provision for credit losses	357	50	83	73	62	268	1,032	59	947 45	64	173	2 %	41 %	(36)%
Total noninterest expenses	3,038	757	719	756	799	3,031	792	751	801	859	3,204	7 %	7 %	6 %
Income before income taxes	666	231	124	133	86	574	234	134	100	1	470	(99)%	(99)%	(18)%
Advisory Banking International														
Total net revenues	1,526	679	438	433	446	1,996	478	471	517	504	1,971	13 %	(3)%	(1)%
Provision for credit losses	177	39	32	53	51	176	45	57	57	51	211	0 %	(11)%	20 %
Total noninterest expenses	1,104	329	288	242	336	1,195	294	291	331	301	1,217	(10)%	(9)%	2 %
Income (loss) before income taxes	245	311	118	138	59	626	139	123	129	151	543	157 %	17 %	(13)%
Consumer Banking Germany <sup>9</sup>		,		,								44-1		(40) = :
Total net revenues	460	1,107	1,110	1,123	1,184	4,523	887	889	972	975	3,723	(18)%	0 %	(18)%
Provision for credit losses Total noninterest expenses	16 266	203 749	179 675	190 683	170 795	742 2,902	109 685	100 673	86 703	101 739	397 2,800	(41)% (7)%	17 % 5 %	(47)% (4)%
Noncontrolling interests	7	43	48	48	40	178	8	8	0	0	2,800	(100)%	(17)%	( <del>4</del> )% (91)%
Income before income taxes	171	112	207	202	180	702	85	108	183	135	511	(25)%	(26)%	(27)%

<sup>1</sup> Includes revenues from Postbank since consolidation on December 3, 2010.

5 Segment assets represent consolidated view, i.e. the amounts do not include intersegment balances.

<sup>2</sup> The impact of releases of certain allowances relates to loan loss allowances which were established by Postbank prior to change of control.

Releases of such allowances reduce provision for credit losses in Postbank's stand-alone financial statements. At the consolidated level of DB Group / PBC, these releases lead to an increase in interest income (because the underlying loans were consolidated at their respective fair value at change of control).

<sup>3</sup> Reflects compensation and benefits of front office employees and allocated compensation and benefits of related Infrastructure functions (allocation on a pro forma basis).

<sup>4</sup> Reflects front office employees and related Infrastructure employees (allocated on a pro forma basis).

<sup>6</sup> Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

<sup>7</sup> Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 18 and 19. Average active equity for 2011 was adjusted accordingly.

<sup>8</sup> Includes costs related to Postbank integration.

<sup>9</sup> Mainly Postbank (incl. PPA, noncontrolling interest and other transaction-related components).

## **Consolidation & Adjustments**



(In EUR m., unless stated otherwise)	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	4Q2012 vs.	4Q2012 vs.	FY2012 vs.
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Net revenues	(377)	(476)	(56)	258	236	(38)	(382)	(55)	(413)	(128)	(978)	N/M	(69)%	N/M
Provision for credit losses	0	(0)	(0)	(0)	(0)	(1)	0	0	1	(1)	0	N/M	N/M	N/M
Total noninterest expenses	10	(34)	41	89	157	253	79	29	(74)	583	617	N/M	N/M	144 %
Noncontrolling interests	(24)	(89)	(54)	(34)	(37)	(213)	(29)	(15)	(7)	(14)	(66)	(63)%	91 %	(69)%
therein: Severance payments	175	12	23	17	49	100	35	46	(24)	(0)	57	N/M	(99)%	(43)%
therein: Restructuring activities	_	_	_	_	_	_	_	_	_	_	_	N/M	N/M	N/M
therein: Impairment of intangible assets	-	-	-	-	-	-	_	-	-	-	-	N/M	N/M	N/M
Income (loss) before income taxes	(363)	(353)	(43)	202	117	(77)	(431)	(70)	(332)	(697)	(1,529)	N/M	110 %	N/M
Additional information														
Employees Infrastructure functions (full-time equivalent, at period end)	34,150	34,685	34,829	35,245	35,411	35,411	35,623	36,175	36,345	35,809	35,809	1 %	(1)%	1 %
Assets (at period end) <sup>1</sup>	11,844	11,475	10,484	11,880	12,843	12,843	10,618	11,806	11,154	11,585	11,585	(10)%	4 %	(10)%
Risk-weighted assets (at period end) <sup>2</sup>	2,683	2,367	2,137	1,977	1,884	1,884	1,777	2,764	12,419	16,133	16,133	N/M	30 %	N/M
Average active equity <sup>3</sup>	7,848	1,536	3,156	4,581	6,114	3,850	3,709	4,419	6,127	8,680	5,929	42 %	42 %	54 %

 $<sup>1 \</sup> Segment \ assets \ represent \ consolidated \ view, \ i.e. \ the \ amounts \ do \ not \ include \ intersegment \ balances.$ 

<sup>2</sup> Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

<sup>3</sup> Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 18 and 19. Average active equity for 2011 was adjusted accordingly.

## **Non-Core Operations Unit**



(In EUR m., unless stated otherwise)	FY	1Q	2Q	3 <b>Q</b>	4Q	FY	1Q	2Q	3Q	4Q	FY	4Q2012 vs.	4Q2012 vs.	FY2012 vs.
	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012	4Q2011	3Q2012	FY2011
Net revenues	(1,285)	651	509	131	(412)	879	245	416	400	(3)	1,058	(99)%	N/M	20 %
Provision for credit losses	577	55	121	73	136	385	91	138	300	105	634	(23)%	(65)%	65 %
Total noninterest expenses	1,690	483	509	533	1,029	2,554	686	488	602	1,529	3,305	49 %	154 %	29 %
therein: Total compensation and benefits 1	379	79	84	81	136	379	74	76	65	85	300	(37)%	31 %	(21)%
therein: Severance payments	61	(2)	3	3	56	60	1	1	(0)	3	3	(95)%	N/M	(94)%
therein: Restructuring activities	_	_	_	_	_	_	_	_	2	2	3	N/M	(0)%	N/M
therein: Impairment of intangible assets	_		_	_	_	_	-	_	_	421	421	N/M	N/M	N/M
Noncontrolling interests	(4)	35	2	(19)	(4)	14	16	8	(2)	11	33	N/M	N/M	136 %
Income (loss) before income taxes	(3,548)	79	(124)	(456)	(1,574)	(2,074)	(548)	(218)	(500)	(1,648)	(2,914)	5 %	N/M	40 %
									_					
Additional information														
Employees (front office full-time equivalent, at period end)	2,046	1,930	1,853	1,878	1,794	1,794	1,624	1,558	1,513	1,468	1,468	(18)%	(3)%	(18)%
Memo: Total employees (full-time equivalent, at period end) <sup>2</sup>	2,684	2,600	2,605	2,626	2,630	2,630	2,391	2,394	2,315	2,483	2,483	(6)%	7 %	(6)%
Assets (at period end) <sup>3</sup>	168,397	166,923	152,236	154,013	134,712	134,712	133,077	123,733	117,244	97,265	97,265	(28)%	(17)%	(28)%
Risk-weighted assets (at period end) <sup>5</sup>	75,228	74,486	73,592	79,212	103,810	103,810	98,774	97,997	94,322	80,295	80,295	(23)%	(15)%	(23)%
Average active equity <sup>6</sup>	9,318	10,483	10,211	10,009	11,304	11,405	11,097	11,293	10,622	9,120	10,189	(19)%	(14)%	(11)%

<sup>1</sup> Reflects compensation and benefits of front office employees and allocated compensation and benefits of related Infrastructure functions (allocation on a pro forma basis).

<sup>2</sup> Reflects front office employees and related Infrastructure employees (allocated on a pro forma basis).

<sup>3</sup> Segment assets represent consolidated view, i.e. the amounts do not include intersegment balances.

<sup>4</sup> Numbers changed after preliminary disclosure at 13 December 2012 due to refinements in netting and consolidation adjustments between NCOU and the Core businesses (without impact on DB Group).

<sup>5</sup> Risk weighted assets starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

<sup>6</sup> Starting 2012 the Group derives internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0% (previously based on a Tier 1 ratio of 10%). For details please refer to definition on page 18 and 19. Average active equity for 2011 was adjusted accordingly.

### **Credit risk**

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(In EUR m., unless stated otherwise)	FY 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	FY 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	FY 2012	4Q2012 vs 4Q2011	. 4Q2012 vs 3Q2012	FY2012 vs.
Allowance for loan losses														
Balance, beginning of period	3,343	3,296	3,362	3,491	3,813	3,296	4,162	4,081	4,374	4,583	4,162	20 %	5 %	26 %
Provision for loan losses	1,313	369	477	461	525	1,832	324	419	553	432	1,728	(18)%	(22)%	(6)%
Net charge-offs	(1,300)	(230)	(315)	(171)	(182)	(897)	(370)	(130)	(319)	(267)	(1,086)	47 %	(16)%	21 %
Charge-offs	(1,443)	(292)	(347)	(207)	(219)	(1,065)	(462)	(166)	(350)	(303)	(1,281)	38 %	(13)%	20 %
Recoveries	143	62	32	36	37	168	92	35	31	36	195	(3)%	16 %	16 %
Changes in the group of consolidated companies	_	_	_	_	(0)	(0)	-	_	_	_	_	N/M	N/M	N/M
Exchange rate changes/other	(60)	(73)	(33)	32	6	(69)	(34)	4	(26)	(51)	(107)	N/M	101 %	57 %
Balance, end of period	3,296	3,362	3,491	3,813	4,162	4,162	4,081	4,374	4,583	4,696	4,696	13 %	2 %	13 %
Allowance for off-balance sheet positi	ons													
Balance, beginning of period	207	218	216	202	207	218	225	214	216	217	225	5 %	0 %	3 %
Provision for off-balance sheet positions	(39)	4	(13)	2	14	7	(9)	(1)	2	2	(7)	(87)%	18 %	N/M
Usage	_	_	_	_	_	_	_	_	_	_	_	N/M	N/M	N/M
Changes in the group of consolidated companies	42	_	_	_	0	0	_	_	_	_	_	N/M	N/M	N/M
Exchange rate changes	8	(5)	(2)	3	3	0	(1)	3	(1)	(4)	(3)	N/M	N/M	N/M
Balance, end of period	218	216	202	207	225	225	214	216	217	215	215	(4)%	(1)%	(4)%
Provision for credit losses <sup>1</sup>	1,274	373	464	463	540	1,839	314	419	555	434	1,721	(20)%	(22)%	(6)%
Impaired loans (at period end)														
Total impaired loans (at period end) <sup>2</sup>	6,313	6,841	7,920	8,856	10,070	10,070	9,833	10,486	10,873	10,335	10,335	3 %	(5)%	3 %
Impaired loan coverage ratio <sup>2,3</sup>	52%	49%	44%	43%	41%	41%	42%	42%	42%	45%	45%	4 ppt	3 ppt	4 ppt
Loans														
Total loans (at period end, in EUR bn.)	411,025	397,697	398,219	416,258	416,676	416,676	411,581	414,593	407,863	401,985	401,985	(4)%	(1)%	(4)%
Allowages for loop loopes (in ELIR by )	2 200	2 262	3.491	3.813	4.160	4,162	4.004	4 274	4 500	4.606	4,696	13 %	2 %	13 %
Allowance for loan losses (in EUR bn.)	3,296	3,362	-, -	-,	4,162		4,081	4,374	4,583	4,696				
Total loans net (at period end, in EUR bn.)	407,729	394,335	394,728	412,445	412,514	412,514	407,501	410,219	403,280	397,289	397,289	(4)%	(1)%	(4)%

<sup>1</sup> Includes provision for loan losses and provision for off-balance sheet positions.

<sup>2</sup> Prior periods adjusted.

<sup>3</sup> Impaired loan coverage ratio: balance of the allowance for loan losses as a percentage of impaired loans (both at period end).

## Regulatory capital and market risk

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(68)%

(In EUR m., unless stated otherwise)	Dec 31, 2010	Mar 31, 2011	Jun 30, 2011	Sep 30, 2011	Dec 31, 2011	Mar 31, 2012	Jun 30, 2012	Sep 30, 2012	Dec 31, 2012	Dec 31, 2012 vs. Dec 31, 2011
Regulatory capital	2010	2011	2011	2011	2011	2012	2012	2012	2012	Dec 31, 2011
	00.070	04.500	00.517	04.000	00.040	07.000	07.000	00.004	07.057	<b>5</b> 0/
Common Equity Tier 1 capital <sup>1,2</sup>	29,972	31,580	32,517	34,090	36,313	37,003	37,833	39,264	37,957	5 %
Tier 1 capital 1,2	42,565	43,802	44,658	46,638	49,047	49,419	50,618	51,939	50,483	3 %
Tier 2 capital	6,123	4,982	5,336	5,175	6,179	5,764	5,406	6,288	6,532	6 % N/M
Available Tier 3 capital	40.000	-	-	-	-	-	-	-	-	-
Total regulatory capital <sup>1,2</sup>	48,688	48,784	49,994	51,814	55,226	55,183	56,024	58,227	57,015	3 %
Risk-weighted assets and capital adequacy ratios <sup>1,2</sup>										
Risk-weighted assets	346,204	327,874	319,669	337,618	381,246	368,422	372,635	366,058	333,605	(12)%
Common Equity Tier 1 capital ratio	8.7 %	9.6 %	10.2 %	10.1 %	9.5 %	10.0 %	10.2 %	10.7 %	11.4 %	1.9 ppt
Tier 1 capital ratio	12.3 %	13.4 %	14.0 %	13.8 %	12.9 %	13.4 %	13.6 %	14.2 %	15.1 %	2.2 ppt
Total capital ratio	14.1 %	14.9 %	15.6 %	15.3 %	14.5 %	15.0 %	15.0 %	15.9 %	17.1 %	2.6 ppt
Value-at-risk of trading units (excluding Postbank) <sup>3</sup>										
Average <sup>4</sup>	95.6	80.5	77.9	77.3	71.8	55.0	55.7	55.6	57.1 <sup>5</sup>	(20)%
Maximum <sup>4</sup>	126.4	94.3	94.3	94.3	94.3	65.8	76.2	76.2	80.1 <sup>5</sup>	(15)%
Minimum <sup>4</sup>	67.5	69.2	68.8	68.8	44.9	47.3	43.0	43.0	43.3 <sup>5</sup>	(4)%
Period-end	70.9	76.9	71.7	80.3	50.0	65.8	54.6	68.7	53.7 <sup>5</sup>	7 %
Value-at-risk of Postbank's trading book <sup>3,6</sup>										
Average <sup>4</sup>	_	2.0	2.3	2.8	3.2	4.9	4.6	4.1	3.4	6 %
Maximum <sup>4</sup>	_	2.8	8.2	8.2	8.2	5.9	5.9	5.9	5.9	(28)%
Minimum <sup>4</sup>	_	1.1	1.1	1.1	1.1	3.3	3.3	1.8	0.9	(20)%

2.4 1.9

4.2 4.0

Period-end

2.0

<sup>1</sup> Regulatory capital amounts, risk weighted assets and capital ratios starting December 2011 are based upon Basel 2.5 rules; prior periods are based upon Basel 2.

<sup>2</sup> Excludes transitional items pursuant to section 64h (3) German Banking Act.

<sup>3</sup> All figures for 1-day holding period, 99% confidence level.

<sup>4</sup> Amounts refer to the time period between January 1st and the end of the respective quarter.

<sup>5</sup> Considers all trading exposures including Sal. Oppenheim and BHF. The Postbank value-at-risk is presented below.

<sup>6</sup> Postbank trading book value-at-risk is presented since consolidation on December 3, 2010 only. For the 4th quarter 2010 the average, maximum and minimum value-at-risk had no material variance for the period since consolidation.

### **Non-GAAP** financial measures



(In EUR m., unless stated otherwise)	FY 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	FY 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	FY 2012	4Q2012 vs. 4Q2011	. 4Q2012 vs. 3Q2012	FY2012 vs. FY2011
IBIT attributable to Deutsche Bank sharehold	ers													
Income (loss) before income taxes	3,975	3,021	1,778	942	(351)	5,390	1,879	960	1,127	(3,182)	784	N/M	N/M	(85)%
Less pre-tax noncontrolling interests	(24)	(89)	(54)	(30)	(36)	(209)	(29)	(15)	(7)	(14)	(65)	(62)%	92 %	(69)%
IBIT attributable to Deutsche Bank shareholders	3,951	2,932	1,724	912	(387)	5,181	1,850	945	1,120	(3,196)	719	N/M	N/M	(86)%
Average shareholders' equity / Average active	e equity													
Average shareholders' equity	41,712	49,471	50,005	50,669	52,112	50,547	54,293	55,676	56,917	55,672	55,593	7 %	(2)%	10 %
Add (deduct):														
Average accumulated other comprehensive (income) loss excluding foreign currency translation, net of applicable tax	102	290	368	475	911	519	548	428	88	(220)	197	N/M	N/M	(62)%
Average dividend accruals	(461)	(784)	(610)	(436)	(610)	(617)	(784)	(784)	(436)	(610)	(670)	(0)%	40 %	9 %
Average active equity	41,353	48,977	49,763	50,708	52,412	50,449	54,056	55,319	56,569	54,842	55,120	5 %	(3)%	9 %
Pre-tax return on equity <sup>1</sup>														
Pre-tax return on average shareholders' equity	9.5 %	23.7 %	13.8 %	7.2 %	(3.0)%	10.2 %	13.6 %	6.8 %	7.9 %	(23.0)%	1.3 %	(20.0)ppt	(30.9)ppt	(8.9)ppt
Pre-tax return on average active equity	9.6 %	23.9 %	13.9 %	7.2 %	(3.0)%	10.3 %	13.7 %	6.8 %	7.9 %	(23.3)%	1.3 %	(20.3)ppt	(31.2)ppt	(9.0)ppt
Total assets adjusted (at period end, in EUR b		4.042	4.050	- 2-202	2464	- 2464	- 2.402	2244	2400	- 2.042	- 2.042	- (3)0/	(9)0/	<b>/7</b> 20/
Total assets (IFRS)	1,906	1,842	1,850	2,282	2,164	2,164	2,103	2,241	2,186	2,012	2,012	(7)%	(8)%	(7)%
Adjustment for additional derivatives netting	(601) (86)	(508) (122)	(503) (125)	(821) (155)	(782) (105)	(782) (105)	(688) (146)	(782) (153)	(741) (141)	(706)	(706)	(10)%	(5)% (42)%	(10)%
Adjustment for additional pending settlements netting Adjustment for additional reverse repos netting	(86)	(122)	(125)	(155)	(105)	(105)	(146)	(153)	(23)	(82) (26)	(82) (26)	(22)% 162 %	(42)% 12 %	(22)% 162 %
Total assets (adjusted)	1,211	1.202	1.209	1.296	1,267	1,267	1.256	1.296	1.281	1.199	1,199	(5)%	(6)%	(5)%
Total accord (adjusted)		,,,,,,,	1,5		1,20	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			1,20			(0)//0	(0)10	(0) 10
Total equity adjusted (at period end, in EUR b	n.)													
Total equity (IFRS)	50.4	51.6	51.7	53.1	54.7	54.7	55.8	56.4	57.4	54.4	54.4	(0)%	(5)%	(0)%
Adjustment for pro-forma fair value gains (losses) on the Group's own debt (post-tax) <sup>2</sup>	2.0	1.7	1.6	4.5	4.5	4.5	3.1	3.8	3.0	1.7	1.7	(63)%	(44)%	(63)%
Total equity (adjusted)	52.4	53.2	53.3	57.6	59.2	59.2	58.9	60.2	60.5	56.1	56.1	(5)%	(7)%	(5)%
Leverage ratio based on total equity Leverage ratio (IFRS)	38	36	36	43	40	40	38	40	38	37	37	(3)	(1)	(3)
Leverage ratio (adjusted)	23	23	23	22	21	21	21	22	21	21	21	(0)	0	(0)

<sup>1</sup> Based on IBIT attributable to Deutsche Bank shareholders, definitions of ratios are provided on pages 18 and 19 of this document.

<sup>2</sup> Estimate assuming that all own debt was designated at fair value.

### **Consolidated Balance Sheet - Assets**



Dec 31,	Mar 31,	Jun 30,	Sep 30,	Dec 31,	Mar 31,	Jun 30,	Sep 30,	Dec 31,	Dec 31, 2012 vs.
2010	2011	2011	2011	2011	2012	2012	2012	2012	Dec 31, 2011
17,157	14,338	20,741	23,707	15,928	14,700	20,258	26,293	27,885	75 %
92,377	84,263	92,072	117,189	162,000	126,784	145,152	135,323	119,548	(26)%
20,365	24,978	20,660	29,597	25,773	42,082	48,614	46,221	36,570	42 %
28,916	35,397	30,743	41,727	31,337	31,029	31,516	33,558	23,947	(24)%
271,291	285,621	289,623	267,219	240,924	258,504	247,848	256,278	245,538	2 %
657,780	564,102	554,958	893,966	859,582	759,231	848,493	805,813	768,316	(11)%
171,926	174,943	180,762	190,691	180,293	186,908	199,390	202,584	187,027	4 %
1,100,997	1,024,666	1,025,343	1,351,876	1,280,799	1,204,643	1,295,731	1,264,675	1,200,881	(6)%
54,266	48,434	48,490	45,990	45,281	43,848	50,861	48,605	49,379	9 %
2,608	3,467	3,999	4,084	3,759	3,413	3,600	3,661	3,577	(5)%
407,729	394,335	394,728	412,445	412,514	407,501	410,219	403,280	397,279	(4)%
5,802	5,050	5,234	5,407	5,509	5,241	5,163	5,094	4,963	(10)%
15,594	15,097	14,883	15,462	15,802	15,713	16,265	16,287	14,219	(10)%
149,229	182,673	183,878	225,271	154,794	198,501	203,834	193,356	123,973	(20)%
10,590	9,547	8,924	9,724	10,607	9,840	9,961	9,293	10,108	(5)%
1,905,630	1,842,245	1,849,695	2,282,479	2,164,103	2,103,295	2,241,174	2,185,646	2,012,329	(7)%
	2010  17,157 92,377 20,365 28,916 271,291 657,780 171,926 1,100,997 54,266 2,608 407,729 5,802 15,594 149,229 10,590	2010         2011           17,157         14,338           92,377         84,263           20,365         24,978           28,916         35,397           271,291         285,621           657,780         564,102           171,926         174,943           1,100,997         1,024,666           54,266         48,434           2,608         3,467           407,729         394,335           5,802         5,050           15,594         15,097           149,229         182,673           10,590         9,547	2010         2011         2011           17,157         14,338         20,741           92,377         84,263         92,072           20,365         24,978         20,660           28,916         35,397         30,743           271,291         285,621         289,623           657,780         564,102         554,958           171,926         174,943         180,762           1,100,997         1,024,666         1,025,343           54,266         48,434         48,490           2,608         3,467         3,999           407,729         394,335         394,728           5,802         5,050         5,234           15,594         15,097         14,883           149,229         182,673         183,878           10,590         9,547         8,924	2010         2011         2011         2011           17,157         14,338         20,741         23,707           92,377         84,263         92,072         117,189           20,365         24,978         20,660         29,597           28,916         35,397         30,743         41,727           271,291         285,621         289,623         267,219           657,780         564,102         554,958         893,966           171,926         174,943         180,762         190,691           1,100,997         1,024,666         1,025,343         1,351,876           54,266         48,434         48,490         45,990           2,608         3,467         3,999         4,084           407,729         394,335         394,728         412,445           5,802         5,050         5,234         5,407           15,594         15,097         14,883         15,462           149,229         182,673         183,878         225,271           10,590         9,547         8,924         9,724	2010         2011         2011         2011         2011           17,157         14,338         20,741         23,707         15,928           92,377         84,263         92,072         117,189         162,000           20,365         24,978         20,660         29,597         25,773           28,916         35,397         30,743         41,727         31,337           271,291         285,621         289,623         267,219         240,924           657,780         564,102         554,958         893,966         859,582           171,926         174,943         180,762         190,691         180,293           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799           54,266         48,434         48,490         45,990         45,281           2,608         3,467         3,999         4,084         3,759           407,729         394,335         394,728         412,445         412,514           5,802         5,050         5,234         5,407         5,509           15,594         15,097         14,883         15,462         15,802           149,229         182,673         183,878 <td>2010         2011         2011         2011         2011         2012           17,157         14,338         20,741         23,707         15,928         14,700           92,377         84,263         92,072         117,189         162,000         126,784           20,365         24,978         20,660         29,597         25,773         42,082           28,916         35,397         30,743         41,727         31,337         31,029           271,291         285,621         289,623         267,219         240,924         258,504           657,780         564,102         554,958         893,966         859,582         759,231           171,926         174,943         180,762         190,691         180,293         186,908           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799         1,204,643           54,266         48,434         48,490         45,990         45,281         43,848           2,608         3,467         3,999         4,084         3,759         3,413           407,729         394,335         394,728         412,445         412,514         407,501           5,802         5,050</td> <td>2010         2011         2011         2011         2011         2012         2012           17,157         14,338         20,741         23,707         15,928         14,700         20,258           92,377         84,263         92,072         117,189         162,000         126,784         145,152           20,365         24,978         20,660         29,597         25,773         42,082         48,614           28,916         35,397         30,743         41,727         31,337         31,029         31,516           271,291         285,621         289,623         267,219         240,924         258,504         247,848           657,780         564,102         554,958         893,966         859,582         759,231         848,493           171,926         174,943         180,762         190,691         180,293         186,908         199,390           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799         1,204,643         1,295,731           54,266         48,434         48,490         45,990         45,281         43,848         50,861           2,608         3,467         3,999         4,084         3,759         3,413&lt;</td> <td>2010         2011         2011         2011         2011         2012         2012         2012           17,157         14,338         20,741         23,707         15,928         14,700         20,258         26,293           92,377         84,263         92,072         117,189         162,000         126,784         145,152         135,323           20,365         24,978         20,660         29,597         25,773         42,082         48,614         46,221           28,916         35,397         30,743         41,727         31,337         31,029         31,516         33,558           271,291         285,621         289,623         267,219         240,924         258,504         247,848         256,278           657,780         564,102         554,958         893,966         859,582         759,231         848,493         805,813           171,926         174,943         180,762         190,691         180,293         186,908         199,390         202,584           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799         1,204,643         1,295,731         1,264,675           54,266         48,434         48,490         45,990</td> <td>2010         2011         2011         2011         2011         2012         2012         2012         2012           17,157         14,338         20,741         23,707         15,928         14,700         20,258         26,293         27,885           92,377         84,263         92,072         117,189         162,000         126,784         145,152         135,323         119,548           20,365         24,978         20,660         29,597         25,773         42,082         48,614         46,221         36,570           28,916         35,397         30,743         41,727         31,337         31,029         31,516         33,558         23,947           271,291         285,621         289,623         267,219         240,924         258,504         247,848         256,278         245,538           657,780         564,102         554,958         893,966         859,582         759,231         848,493         805,813         768,316           171,926         174,943         180,762         190,691         180,293         186,908         199,390         202,584         187,027           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799</td>	2010         2011         2011         2011         2011         2012           17,157         14,338         20,741         23,707         15,928         14,700           92,377         84,263         92,072         117,189         162,000         126,784           20,365         24,978         20,660         29,597         25,773         42,082           28,916         35,397         30,743         41,727         31,337         31,029           271,291         285,621         289,623         267,219         240,924         258,504           657,780         564,102         554,958         893,966         859,582         759,231           171,926         174,943         180,762         190,691         180,293         186,908           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799         1,204,643           54,266         48,434         48,490         45,990         45,281         43,848           2,608         3,467         3,999         4,084         3,759         3,413           407,729         394,335         394,728         412,445         412,514         407,501           5,802         5,050	2010         2011         2011         2011         2011         2012         2012           17,157         14,338         20,741         23,707         15,928         14,700         20,258           92,377         84,263         92,072         117,189         162,000         126,784         145,152           20,365         24,978         20,660         29,597         25,773         42,082         48,614           28,916         35,397         30,743         41,727         31,337         31,029         31,516           271,291         285,621         289,623         267,219         240,924         258,504         247,848           657,780         564,102         554,958         893,966         859,582         759,231         848,493           171,926         174,943         180,762         190,691         180,293         186,908         199,390           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799         1,204,643         1,295,731           54,266         48,434         48,490         45,990         45,281         43,848         50,861           2,608         3,467         3,999         4,084         3,759         3,413<	2010         2011         2011         2011         2011         2012         2012         2012           17,157         14,338         20,741         23,707         15,928         14,700         20,258         26,293           92,377         84,263         92,072         117,189         162,000         126,784         145,152         135,323           20,365         24,978         20,660         29,597         25,773         42,082         48,614         46,221           28,916         35,397         30,743         41,727         31,337         31,029         31,516         33,558           271,291         285,621         289,623         267,219         240,924         258,504         247,848         256,278           657,780         564,102         554,958         893,966         859,582         759,231         848,493         805,813           171,926         174,943         180,762         190,691         180,293         186,908         199,390         202,584           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799         1,204,643         1,295,731         1,264,675           54,266         48,434         48,490         45,990	2010         2011         2011         2011         2011         2012         2012         2012         2012           17,157         14,338         20,741         23,707         15,928         14,700         20,258         26,293         27,885           92,377         84,263         92,072         117,189         162,000         126,784         145,152         135,323         119,548           20,365         24,978         20,660         29,597         25,773         42,082         48,614         46,221         36,570           28,916         35,397         30,743         41,727         31,337         31,029         31,516         33,558         23,947           271,291         285,621         289,623         267,219         240,924         258,504         247,848         256,278         245,538           657,780         564,102         554,958         893,966         859,582         759,231         848,493         805,813         768,316           171,926         174,943         180,762         190,691         180,293         186,908         199,390         202,584         187,027           1,100,997         1,024,666         1,025,343         1,351,876         1,280,799

## Consolidated Balance Sheet - Liabilities and total equity

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(In EUR m.)	Dec 31,	Mar 31,	Jun 30,	Sep 30,	Dec 31,	Mar 31,	Jun 30,	Sep 30,	Dec 31,	Dec 31, 2012 vs.
ı	2010	2011	2011	2011	2011	2012	2012	2012	2012	Dec 31, 2011
Liabilities and equity:								, , , , , , , , , , , , , , , , , , ,		4
Deposits	533,984	533,103	549,173	588,217	601,730	588,319	605,414	607,596	577,202	(4)%
Central bank funds purchased and securities sold under repurchase	27,922	33,290	48,007	40,650	35,311	62,113	77,294	64,623	36,144	2 %
Securities loaned	3,276	4,351	7,448	9,677	8,089	4,489	6,096	3,897	3,109	(62)%
Trading liabilities	68,859	77,095	69,389	92,192	63,886	69,044	66,809	59,439	54,914	(14)%
Negative market values from derivative financial instruments	647,195	550,962	542,232	880,858	838,817	738,120	829,275	785,862	752,706	(10)%
Financial liabilities designated at fair value through profit or loss	130,154	129,481	114,796	122,444	118,318	111,608	114,337	125,007	109,166	(8)%
Investment contract liabilities	7,898	7,548	7,269	6,476	7,426	7,406	7,333	7,770	7,732	4 %
Financial liabilities at fair value through profit or loss	854,106	765,086	733,686	1,101,970	1,028,447	926,178	1,017,754	978,078	924,518	(10)%
Other short-term borrowings	64,990	60,722	65,198	62,409	65,356	59,901	63,532	70,119	69,060	6 %
Other liabilities	181,827	213,835	216,151	247,837	187,816	224,472	236,400	228,066	169,544	(10)%
Provisions	2,204	2,113	2,097	2,280	2,621	2,853	2,569	2,973	5,110	95 %
Income tax liabilities	5,043	4,915	4,729	5,028	4,313	4,011	3,662	3,039	3,044	(29)%
Long-term debt	169,660	161,506	159,866	159,188	163,416	163,061	159,755	157,566	158,097	(3)%
Trust preferred securities	12,250	11,734	11,662	12,115	12,344	12,092	12,340	12,278	12,091	(2)%
Obligation to purchase common shares	_		_	-	_	1_	_	3	_	N/M
Total liabilities	1,855,262	1,790,655	1,798,017	2,229,371	2,109,443	2,047,490	2,184,816	2,128,238	1,957,919	(7)%
Common shares, no par value, nominal value of € 2.56	2,380	2,380	2,380	2,380	2,380	2,380	2,380	2,380	2,380	0 %
Additional paid-in capital	23,515	23,456	23,704	23,627	23,695	23,436	23,593	23,588	23,778	0 %
Retained earnings	25,975	28,021	28,600	29,619	30,119	31,421	31,469	31,976	29,198	(3)%
Common shares in treasury, at cost	(450)	(212)	(777)	(1,036)	(823)	(248)	(417)	(166)	(60)	(93)%
Equity classified as obligation to purchase common shares	_	_	_	- "	_	(1)	_	(3)		N/M
Accumulated other comprehensive income (loss), net of tax <sup>1</sup>	(2,601)	(3,664)	(3,852)	(2,706)	(1,981)	(2,030)	(1,280)	(960)	(1,293)	` ,
Total shareholders' equity	48,819	49,981	50,055	51,884	53,390	54,958	55,745	56,815	54,003	1 %
Noncontrolling interests	1,549	1,609	1,623	1,224	1,270	847	613	593	407	(68)%
Total equity	50,368	51,590	51,678	53,108	54,660	55,805	56,358	57,408	54,410	(0)%
Total liabilities and equity	1,905,630	1,842,245	1,849,695	2,282,479	2,164,103	2,103,295	2,241,174	2,185,646	2,012,329	(7)%

<sup>1</sup> Excluding actuarial gains (losses) related to defined benefit plans, net of tax.

#### **Definition of certain financial measures**



#### **Profitability ratios**

**Return on average shareholders' equity (post-tax):** Net income attributable to Deutsche Bank shareholders (annualized) as a percentage of average shareholders' equity.

**Pre-tax return on average shareholders' equity:** Income (loss) before income taxes attributable to Deutsche Bank shareholders (annualized), which is defined as IBIT excluding pre-tax noncontrolling interests, as a percentage of average shareholders' equity.

**Pre-tax return on average active equity:** Income (loss) before income taxes attributable to Deutsche Bank shareholders (annualized), which is defined as IBIT excluding pre-tax noncontrolling interests, as a percentage of average active equity.

Average Active Equity: We calculate active equity to make comparisons to our competitors easier and we refer to active equity for several ratios. However, active equity is not a measure provided for in IFRS and you should not compare our ratios based on average active equity to other companies' ratios without considering the differences in the calculation. The items for which we adjust the average shareholders' equity are average accumulated other comprehensive income (loss) excluding foreign currency translation (all components net of applicable taxes), as well as average dividends, for which a proposal is accrued on a quarterly basis and which are paid after the approval by the Annual General Meeting following each year. Tax rates applied in the calculation of average active equity are those used in the financial statements for the individual items and not an average overall tax rate. In the first guarter of 2011 the Group changed the methodology used for allocating average active equity to the business segments. Under the new methodology economic capital as basis for allocation is substituted by risk weighted assets and certain regulatory capital deduction items. All other items of the capital allocation framework remain unchanged.

The total amount allocated is determined based on the higher of the Group's overall economic risk exposure or demand for regulatory capital. Starting 2012 the Group derives its internal demand for regulatory capital assuming a Core Tier 1 ratio of 9.0 %, reflecting increased regulatory requirements (previously this was calculated based on a Tier 1 ratio of 10%, however all periods 2011 have been restated to reflect the new methodology). As a result, the amount of capital allocated to the segments has increased. If the Group's average active equity exceeds the higher of the overall economic risk exposure or the regulatory capital demand, this surplus is assigned to Consolidation & Adjustments.

#### **Cost ratios**

**Cost/income ratio**: Noninterest expenses as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

**Compensation ratio**: Compensation and benefits as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

**Noncompensation ratio**: Noncompensation noninterest expenses, which are defined as total noninterest expenses less compensation and benefits, as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

### **Definition of certain financial measures (cont.)**



#### **Balance sheet leverage ratio**

We calculate our leverage ratio as a non-GAAP financial measure by dividing total assets by total equity.

We disclose an adjusted leverage ratio for which the following adjustments are made to the reported IFRS assets and equity:

- Total assets under IFRS are adjusted to reflect netting provisions to obtain total assets adjusted. Under IFRS offsetting of financial assets and financial liabilities is required when an entity, (1) currently has a legally enforceable right to set off the recognised amounts; and (2) intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. IFRS specifically focuses on the intention to settle net in the ordinary course of business, irrespective of the rights in default. As most derivative contracts covered by a master netting agreement do not settle net in the ordinary course of business they must be presented gross under IFRS. Repurchase and reverse repurchase agreements are also presented gross, as they also do not settle net in the ordinary course of business, even when covered by a master netting agreement. It has been industry practice in the U.S. to net the receivables and payables on unsettled regular way trades. This is not permitted under IFRS.
- Total equity under IFRS is adjusted to reflect pro-forma fair value gains and losses on our own debt (post-tax estimate assuming that substantially all our own debt was designated at fair value), to obtain total equity adjusted. The tax rate applied for this calculation is a blended uniform tax rate of 35%.

We apply these adjustments in calculating the adjusted leverage ratio to improve comparability with our competitors.

The definition of the adjusted leverage ratio is used consistently throughout our Group in managing the business. There will still be differences in the way our competitors calculate their leverage ratios compared to our definition of the adjusted leverage ratio. Therefore our adjusted leverage ratio should not be compared to other companies' leverage ratios without considering the differences in the calculation. Our adjusted leverage ratio is not likely to be identical to, nor necessarily indicative of, what our leverage ratio would be under any current or future bank regulatory leverage ratio requirement.

#### Other key ratios

**Diluted earnings per share**: Net income (loss) attributable to Deutsche Bank shareholders, which is defined as net income (loss) excluding noncontrolling interests, divided by the weighted-average number of diluted shares outstanding. Diluted earnings per share assume the conversion into common shares of outstanding securities or other contracts to issue common stock, such as share options, convertible debt, unvested deferred share awards and forward contracts.

**Book value per basic share outstanding**: Book value per basic share outstanding is defined as shareholders' equity divided by the number of basic shares outstanding (both at period end).

**Tier 1 capital ratio**: Tier 1 capital, as a percentage of the risk-weighted assets for credit, market and operational risk.

**Common Equity Tier 1 capital ratio**: Common Equity Tier 1 capital, as a percentage of the risk-weighted assets for credit, market and operational risk.