Deutsche Bank





## Sustainability at Deutsche Bank

Prof. Hanns Michael Hölz Group Sustainability Officer

Dr. Julia Warth Senior Investor Relations Officer

Passion to Perform

Roadshow New York and Boston, 28 – 30 June 2010





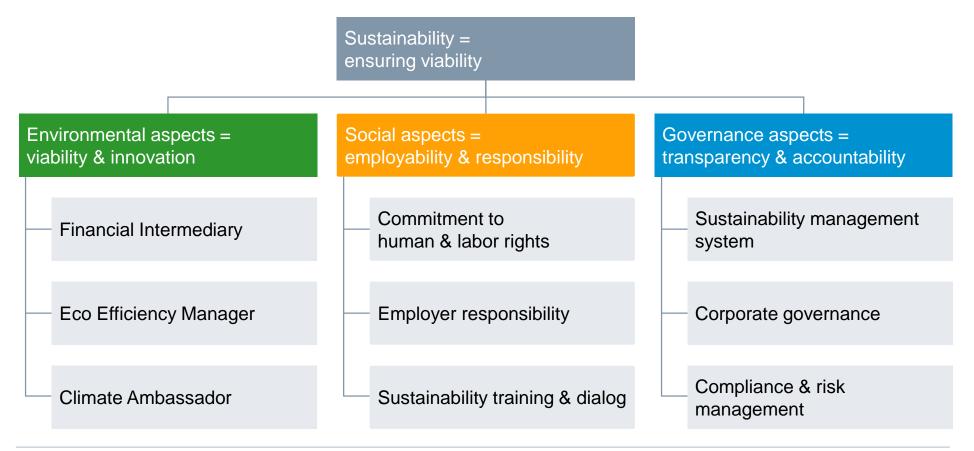
## **1 Core aspects of Deutsche Bank's sustainability strategy**

- 2 Environmental aspects
- 3 Social aspects
- 4 Governance aspects

## Deutsche Bank's sustainability approach



Still facing challenging market conditions we continue to pursue our sustainability agenda – clearly focusing on environmental, social and governance aspects (ESG) of our businesses.



## Key accomplishments



Ε	<ul> <li>Further implementation of our climate strategy</li> <li>Involvement in the Desertec Industrial Initiative as one of 13 partners</li> <li>Reduction of Deutsche Bank's carbon emissions by approximately 40 % compared to the 2007 baseline figures</li> <li>Further development of sustainable funds and thematic funds of DWS Investments and DB Advisors with a total of EUR 3.1 bn of invested assets at the end of 2009</li> </ul>
S	<ul> <li>Fostering of gender diversity by grooming female candidates for executive positions within the bank</li> <li>Launch of the "Accomplished Top Leaders Advancement Strategy" ("ATLAS")</li> <li>Further development of Deutsche Bank's leadership in the microfinance industry</li> <li>Launch of FINCA Microfinance Fund in 2009</li> <li>Launch of e-learning tool on sustainability available for all Deutsche Bank employees</li> </ul>
G	<ul> <li>Introduction of new compensation structure</li> <li>Expansion of Deutsche Bank's risk management framework</li> <li>Inclusion of a focus on risks associated with transactions in carbon-intensive industries ("green filter"-statement)</li> <li>Regional alignment of our sustainability management system with the ISO 14001 standard</li> <li>Certification of our Italian locations in March 2010, Japan in preparation</li> </ul>

## Governance of Deutsche Bank's sustainability management



reporting lines; flow of information

## Deutsche Bank's sustainability management system (SMS)

- Plan the yearly SMS management cycle
- Review list of relevant aspects
- Maintain collection of applicable requirements
- Start own initiatives
- Plan annual targets and program
- Perform management review and seek approval for decisions on possible changes and priorities for the next management cycle



- Maintain processes and tools
- Organize training and communication
- Maintain the SMS documentation
- Collect data and provide content for reporting

- Maintain monitoring and measurement processes as well as processes for corrective and preventive actions
- Organize internal audits and support external audits

## Holistic risk management approach



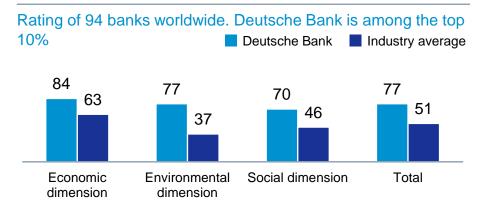


#### Our commitment to international standards is an integral part of our internal policy framework

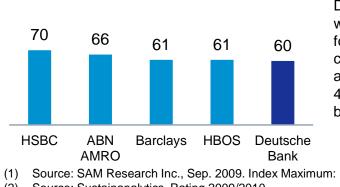
## Results of sustainability ratings



#### **SAM**<sup>(1)</sup>

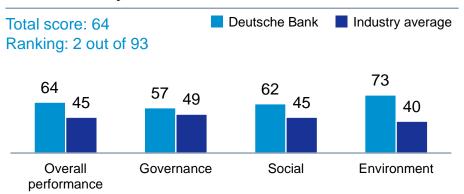


## Ceres & RiskMetrics Group



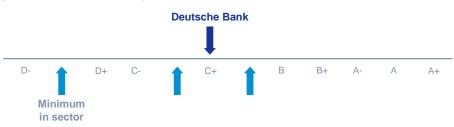
Deutsche Bank was ranked Top 5 for addressing climate change in an evaluation of 40 leading global banks.

#### Sustainalytics<sup>(2)</sup>



## Oekom Research<sup>(3)</sup>

Rating: C+. Position: Prime (Rank 7 out of 79 financial services providers worldwide)



Source: SAM Research Inc., Sep. 2009. Index Maximum: 100

- (2) Source: Sustainanalytics, Rating 2009/2010
- Source: oekom Research AG, 2009 (3)





## 1 Core aspects of Deutsche Bank's sustainability strategy

## 2 Environmental aspects

3 Social aspects

## 4 Governance aspects

## Deutsche Bank's climate strategy Fields of activity within our climate strategy



Financial Intermediary

- Green technology/renewables
- Energy efficiency in buildings
- Emissions trading
- Infrastructure for natural resources
- Support of innovative projects (e.g. "Power from the desert")
- Principal investments (e.g. private equity, asset management activities, corporate investments, M&A deals)



#### Eco Efficiency Manager

- Energy efficiency in buildings
- Eco-efficient IT
- Use of renewable energies
- Neutralization of inevitable emissions through strictly regulated certificates
- Climate neutrality of our global business operations from 2013 onwards



#### Climate Ambassador

- Informing clients and the general public (website "Banking on Green", DB Research, mandates)
- Proactive dialog with decision makers and regulators
- Raising awareness among our employees (e.g. Intranet platform "A Passion for the Planet")
- Communication with shareholders and investors
- Supporting innovative projects (e.g. Solar Impulse)

## Products to combat climate change



Description	Results – Examples
Sustainability-oriented funds issued by DWS/DeAM	<ul> <li>Invested assets of 3.1 bn as of 31 Dec 2009 DWS/DeAM Climate Change, DWS New Resources, DWS CO<sub>2</sub> Opportunities Fund, DWS Invest Responsibility DB NASDAQ OMX Clean Tech Index</li> </ul>
Asset management on the basis of sustainable investments by PWM	<ul> <li>Discretionary portfolio management with sustainable investments</li> <li>Fund Wilhelm von Finck-Return and Sustainability (launch 2009)</li> <li>Cooperation with oekom research (leading SRI rating agency in Germany)</li> </ul>
Investment in renewable energies — Corporate financing	<ul> <li>Around 1.3 bn EUR credit volume for companies in the German MidCap domain to realize investments in renewables</li> </ul>
— Project financing	<ul> <li>Financing of 21 wind parks in Germany (installed capacity: 316 MW)</li> <li>Financing of 10 solar parks in Germany and Spain (installed capacity: 105 MW)</li> <li>In course of construction: further solar parks in Germany, Spain, Italy (installed capacity: approx. 50 MW)</li> </ul>
— Project development	<ul> <li>28 completed projects in the wind energy field</li> <li>Management of diverse solar projects in Spain, Italy (installed capacity: up to 70 MW)</li> </ul>
Emissions trading	<ul> <li>Origination and purchase of certificates for emissions reduction projects</li> <li>Market leader with involvement in more than 60 CDM &amp; JI projects</li> <li>Participation in climate funds of the World Bank: Prototype Carbon Fund (PCF) and Umbrella Carbon Facility (UCF)</li> <li>Planned participation of approx. USD 10 m in Forest Carbon Partnership Facility (FCPF) of the World Bank</li> </ul>

MW = mega watt; CDM = Clean development mechanism; JI = Joint implementation

## Desertec: socio-political engagement in a large scale





Desertec Foundation was set up by

- Trans-Mediterranean Renewable Energy Cooperation
- German Association of the Club of Rome
- Royal Highness Prince Hassan of Jordan
   DII GmbH
- 12 founding members incl. Desertec Foundation
- more members will be added



#### **Desertec Concept**

- Aims at supplying an important share of Continental Europe's total annual electricity demand by 2050 with electricity from clean solar and wind energy sources in MENA region
- Will conduct a study to elaborate a holistic power generation, transmission and storage concept which will optimize:
  - the levelized cost of green electricity delivered to Europe,
  - the impact on the environment,
  - energy safety and security, in addition to political and socio-economic aspects.
- Based on the recommendations of the study Desertec plans to implement solar and wind power generation assets, power transmission lines and utilization concepts for existing energy storage systems and/or build new storage systems
- Would require a multi-phased approach
- Deutsche Bank (and all of the other partners) actively support the work of DII by participating in working groups, political talks, presentations ao



Timeline	<ul> <li>Reduction of global carbon footprint by 20 percentage points every year over the next five years (relative to 2007 base year)</li> </ul>
Inventory	<ul> <li>Approximately 523,000 tons of CO<sub>2</sub> worldwide</li> <li>Primarily covering emissions associated with energy use, travel, and air conditioning</li> </ul>
Calculation	<ul> <li>Based on methodology of "greenhouse gas protocol"</li> <li>Scope 1: Fossil fuel combustion, refrigerant leakage from cooling equipment</li> <li>Scope 2: Electricity and steam</li> <li>Scope 3: Air business travel/other business travel related emissions</li> </ul>
Measures	<ul> <li>Sustainable improvements in</li> <li>energy efficiency of buildings and infrastructure</li> <li>increasing use of renewable energy sources</li> <li>purchase of emission certificates to offset any remaining emissions</li> </ul>
Review	<ul> <li>Independent review of inventory process by ERM Certification &amp; Verification Services, London</li> </ul>

## Greentowers – benchmark for future projects



In the course of Europe's most comprehensive reconstruction project, Deutsche Bank's towers in Frankfurt, Germany, are being turned into one of the most environmentally friendly high-rise buildings in the world.



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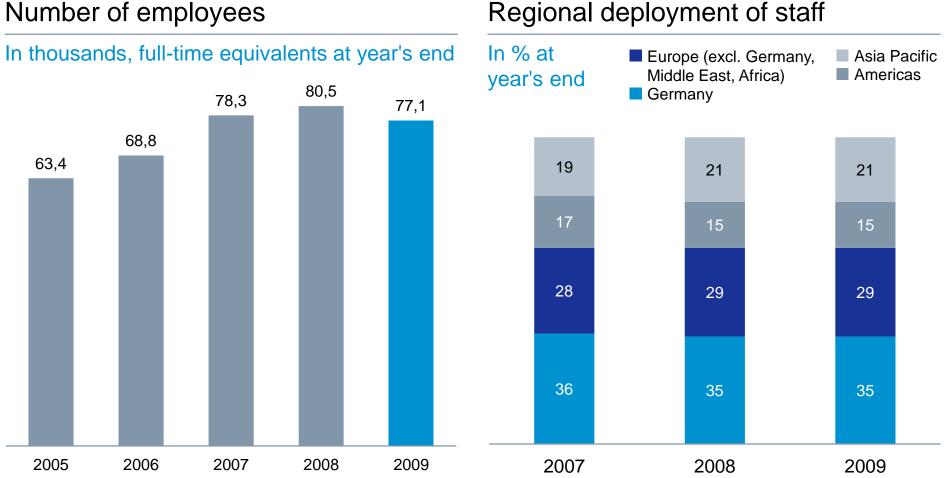




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## Deutsche Bank as an employer



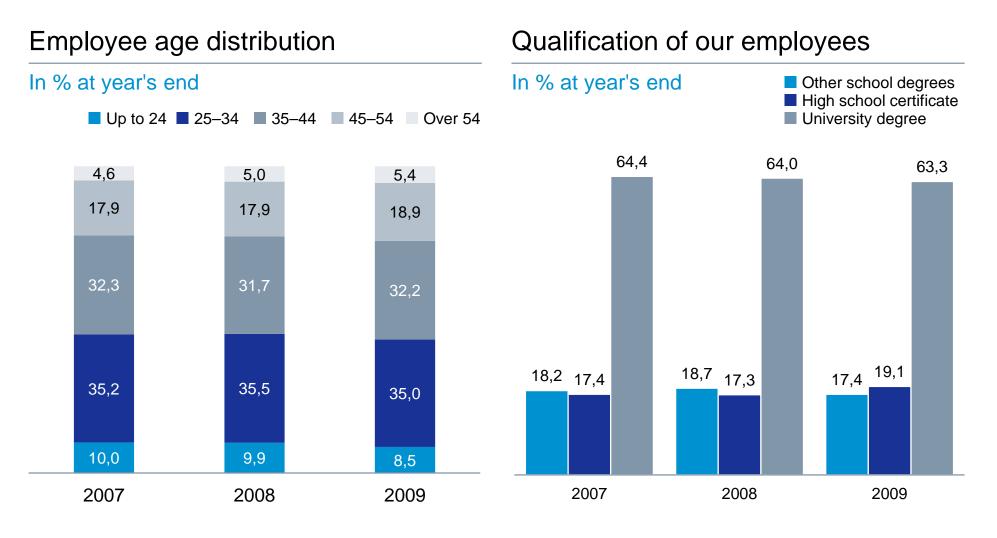


### Number of employees

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## Deutsche Bank as an employer





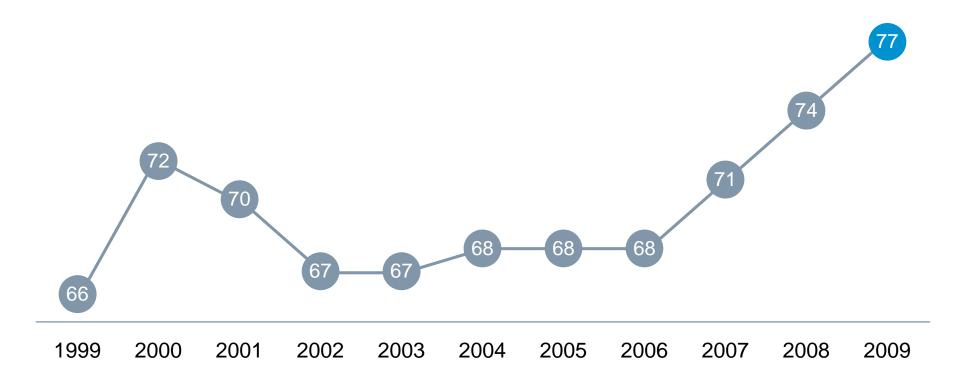
#### Deutsche Bank Investor Relations 06/10

Sustainability at Deutsche Bank Prof. Hanns Michael Hölz, Dr. Julia Warth

## Employee commitment – highest result in 10 years



Deutsche Bank's commitment index comprises three main elements: the emotional attachment to the Bank (identification), the willingness to go the 'extra mile' for the Bank (engagement) and the expectation to stay with the Bank (retention).



## Deutsche Bank's commitment to gender diversity

#### Accomplished Top Leaders Advancement Strategy (ATLAS)

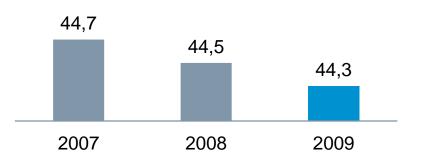
Programme, established in 2009, to select 20 women every year from all business units and regions to groom suitable candidates for the bank's top management.

#### **Deutsche Bank Women Global Leaders**

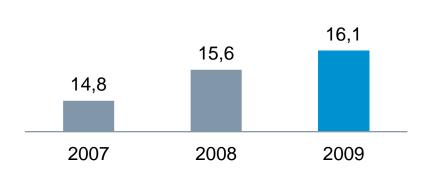
Programme, launched in April 2010, for 34 female directors to enhance leadership skills.

## Women in European Business/Women on Wall Street

Initiatives to create networking forums where professional women can share experiences and expertise to further their career development. Total percentage of women, in %



Percentage of women in management positions, in % (Managing Director, Director)



## Human and labor rights



## Human rights

- International guidelines (e.g. the World Bank Standards, the OECD Principles for Multinational Enterprises, the UN Global Compact Principles) are applied in our business
- Deutsche Bank's Code of Conduct requires to maintain equal opportunities by not discriminating based on age, disability, ethnic background, skin color, gender, pregnancy, sexual orientation and identity, nationality, religion, civil status, or any other characteristic
- In 2010 a human rights program to further raise consciousness will be raised

## Labor rights

- Close and trusting collaboration with labor representatives is maintained
- International Labor Organization's (ILO) standards are strictly followed
- Deutsche Bank's Vendor's Code of Conduct includes the recognition of equal opportunities and the right to collective bargaining and adequate minimum wage and benefits – in case of violation, we end the business relationship

## E-Learning on sustainability

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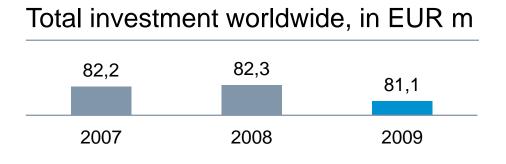
Available since Dec 09 Introductory Module: Sustainability and Deutsche Bank General Module: Climate Change and Deutsche Bank Dec 09 General Module: Managing Sustainability & ESG issues at Deutsche Bank Dec 09 General Module: Reputational/ESG Risks **Corporate Investment** Asset Management Private Wealth Private & Business Infrastructure Bank Management Clients In-house Asset Management **Operations Financial Markets** Financing Individuals Goals Languages Understand the dimension and importance of acting sustainably Available in English, German, Recognize the various areas of action within Deutsche Bank Italian, Japanese Learn how Deutsche Bank has implemented sustainability Understand the impact and benefit of acting sustainably within the own working environment Raise awareness on "what I can do" **Deutsche Bank** Sustainability at Deutsche Bank 20

Prof. Hanns Michael Hölz, Dr. Julia Warth

## Corporate citizenship - how we spend our money



2009

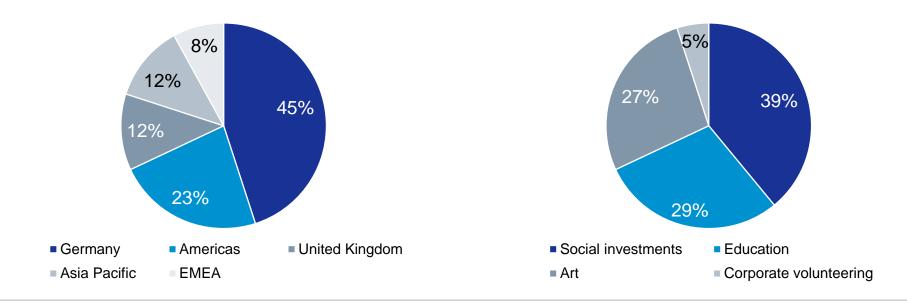


Investment by region (2009)

# Investment per employee, in EUR1.1211.0111.052

## Investment by area of activity (2009)

2008



2007

## Deutsche Bank Americas Foundation/Community Development Finance Group

Over USD 112 m in philanthropic grants over the past five years and maintains a USD 400 m portfolio in social investments

#### **Community development**

- Major financer of affordable housing for low-income communities
- Award-winning work in supportive housing for homeless military veterans

#### Microfinance

- USD 195 m under management to support 110 microfinance institutions in 47 countries over the past 13 years
- Innovator in social finance. Closed the USD 20 m EYE fund, which restores eyesight to people in the developing world

#### Sustainability

 Committed to energy efficiency for affordable housing. Leading a USD 100 m construction fund and sponsor of landmark data gathering study

#### **Disaster relief**

Harnessed trading capabilities to provide USD 4 m for post-earthquake Haiti rebuilding

#### Education

 Partner with the Bill and Melinda Gates Foundation to foster college readiness in five under-resourced New York City neighborhoods

#### Arts

 In 2009, awarded USD 1.4 m in lifeline support to New York City's neighborhoodbased cultural institutions. DB Trust Company Americas has earned "Outstanding" Community Reinvestment Act ratings for the past 18 years





## Microcredits – from philanthropy to the business case



Via Deutsche Bank approximately **USD 195 m** have been channeled to more than **110 microfinance institutions** in more than **47 countries** in the past twelve years. Result: aggregate loan volume of **USD 1.19 bn** has been granted to **2.6 m borrowers** so far.

#### DB Microcredit Development Fund (DBMDF)

Since 1997 investment of USD 7.2 m in loans to 58 microfinance institutions in 33 countries

#### **Global Commercial Microfinance Consortium**

Aggregate lending of USD 80.6 m; closed in 2005; 47 loans in 24 countries

#### db Microfinance-Invest No. 1

- Debt securities of Euro 60 m, issued in 2007 with EUR 38 m secured by Deutsche Bank's private clients, EUR 18 m by Kreditanstalt f
  ür Wiederaufbau and EUR 4 m by Deutsche Bank
- Money will be used by 20 microfinance institutions to grant at least 100,000 micro loans in 15 emerging and developing countries

#### FINCA Microfinance Fund BV

 Subordinated debt of USD 21.2 m, closed in 2009, raised for 7 affiliates of FINCA International, a microfinance network







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## **4** Governance aspects

## Function of the Supervisory Board and Management Board



Supervisory Board (20 members):

Chairman's Committee, Mediation Committee, Risk Committee, Audit Committee, Nomination Committee

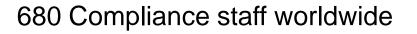


- Is responsible for managing the company
- Ensures that the provisions of law and company-internal policies are abided by



- business divisions
- Discusses matters of Group strategy
- Develops recommendations that are presented to the Management Board for decisions

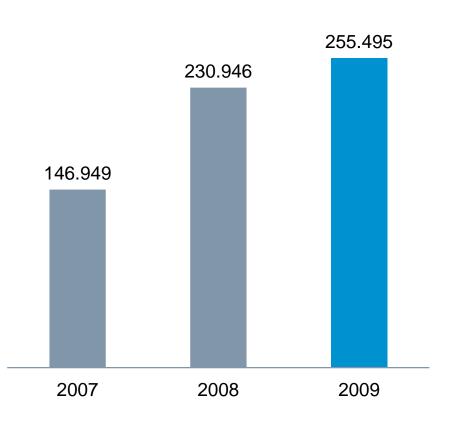
## The key functions of Deutsche Bank's compliance processes



- Providing advisory support to business on applicable laws, rules and regulations
- Codifying and communicating global and local compliance principles, standards and procedures
- Conducting surveillance and monitoring of compliance standards
- Supporting Deutsche Bank's information barriers through control room functions
- Providing periodic training to employees regarding applicable laws, rules and regulations
- Anti-money laundering program:
   Protecting the bank against money laundering, terrorism and other financial crimes

(1) Number of compliance training classes attended by Deutsche Bank employees

## Rising compliance education<sup>(1)</sup>





## The changing environment: compensation





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## Compensation plan



Key features	<ul> <li>Compensation model in accordance with G20 and FSB guidelines</li> <li>Reviewed by key regulators (BaFin, FSA, Fed)</li> <li>Significant portion of compensation deferred</li> <li>Existing clawback option further upgraded and significantly extended</li> <li>From 2010, introduction of pay mix shift: higher proportion of fixed vs. variable pay</li> <li>Enhancement of independent governance of all comp-related aspects</li> </ul>
Deferred compensation	<ul> <li>Deferred compensation split: 75 % restricted equity, 25 % restricted incentive (cash)</li> <li>Vesting period: 3 3/4 years (equity), 3 years (cash): no vesting in first year</li> </ul>
Clawback option	<ul> <li>All deferred awards for senior executives and selected business leaders as per BaFin requirements subject to full clawback</li> <li>All restricted incentive awards also subject to clawback for Managing Directors globally</li> <li>Clawback metric is linked to future multi-year financial performance</li> <li>Forfeiture of all unvested deferred compensation in case of policy/regulatory breach</li> <li>Forfeiture also in cases of significant revenue impairment</li> </ul>

## 2009 enhanced global reward governance structure (overview)



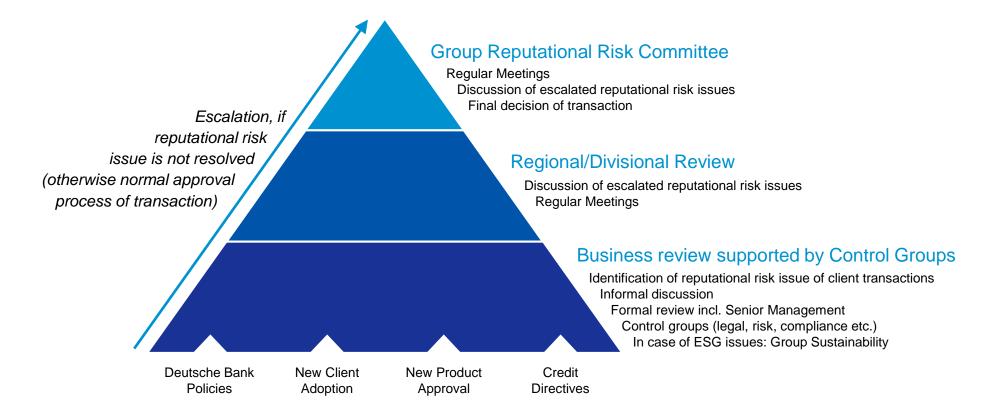
DB's enhanced Reward Governance Structure complies with regulatory requirements and ensures proper oversight and control for all compensation structures and practices on a group-wide basis. This reflects DB's global reach and the size and risk profile of its business activities.



GCRC is supported by specialised sub-committees (1)

## Reputational risk escalation process





## Credit Directives – core principles for our banking business





#### **Defence equipment**

"We will not consider any involvement in transactions connected with specific types of weapons, in particular antipersonnel landmines, cluster bombs or ABC weapons."...



#### Pornography/"Red Light Area"

"Deutsche Bank will not enter into business relationships with counterparts belonging or being close to the pornographic sector or adjacent areas (red light area)."...



#### Betting & gambling industry

"We specifically do not want to be connected to counterparties within this industry which show signs of proximity to problematic areas (e.g. red light sphere) or which are prone to serve as basis for illegal activities, as for example the handling of cash entails the possibility of money laundering."...



#### **Environmental issues**

"Deutsche Bank regards the responsible treatment of the environment as an integral part of its corporate identity. [...] In addition to complying with the legal provisions relating to environmental protection, we undertake to protect natural resources such as air, water, and soil. [...] We will not finance certain globally banned products, e.g. CFC, asbestos."...



#### Embargos & related restrictions

"All European embargoes apply to the entire Deutsche Bank Group. In addition, local regulations that go beyond the restrictions introduced by the EC have to be followed by those directly affected thereby."....

## "Green Filter" – special focus on carbon intensive industries



## Green Filter Question – part of the Reputational risk management program policy

Does the transaction relate to activity which may be described as harmful to the environment?

Is the transaction consistent with the Bank's aspiration to be a leader in the transition to a low-carbon society?

Is the transaction consistent with the Bank's intention to contribute to greater carbon efficiency – accepting that in some circumstances it will still be necessary to finance carbon intensive industries as the transition to a low carbon society?

Does the risk extension facilitate a commercial business activity that increases the "carbon footprint" of a counterparty active in the areas of coal, forestry, agriculture, mining, cement or chemicals sector?

Are the economics of the transaction likely to be materially affected if anticipated changes to the regulation of greenhouse gases are introduced?

Deutsche Bank's climate strategy is the foundation of the "Green Filter"

## Targets, sustainability-oriented products and services



#### **Private Wealth Clients**

- Targeted expansion of discretionary management solutions based on sustainable investments
- Greater commitment to losed-in investment funds with a focus on sustainability
- Creating awareness among our clients for the issues of ethical and sustainability investments

#### **DWS/DB** Advisors

- Increasing the volume of sustainability managed funds on the basis of market developments
- Integration of the PRI into the investment process
- Further expansion of our range by building Multi Asset Products and ESG Advisory (service)

#### Private & Business Clients

- Further integration of sustainable criteria into product portfolio
- Increasing sales of sustainability-oriented products
- Examining the feasibility of climate-friendly products

#### Global Transaction Banking/ Structured Trade and Export Finance

 Further expanding the STEF position in the financing of health, infrastructure, and environment-related projects, therein focusing on the field of renewable energies

#### Global Banking/ Asset Finance and Leasing

- Introduction of further sustainable products/projects for the utilization of regenerative energy and energy efficiency
- Expansion of operations and know-how transfer in growth regions

#### **Global Markets**

 Further expanding leading position in the field of global emissions trading

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## **Investor Contacts**



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## Additional information

Passion to Perform

Roadshow New York and Boston, 28 – 30 June 2010



## Governance structure Management Board and Group Executive Committee



## Members of Deutsche Bank's Supervisory Board



Member	Principal Occupation		
Dr. Clemens Börsig	Chairman of the Supervisory Board of Deutsche Bank AG		
Dr. Karl-Gerhard Eick	Chairman of the Supervisory Board of Corpus Sireo Holding GmbH & Co. KG	In accordance	
Sir Peter Job	Other directorships: Non-executive Director of Schroders plc.		
Prof. Dr. Henning Kagermann	Former Chairman and CEO of SAP AG	with the German Stock Corporation	
Suzanne Labarge	Other directorships: Member of the Board of Directors of Coca-Cola Enterprises Inc.	Act elected by	
Maurice Lévy	Chairman and CEO, Publicis Group S. A., Paris	shareholders at	
Dr. Theo Siegert	Managing Partner of the Haen Carstanjen & Söhne, Düsseldorf	the Annual	
Dr. Johannes Teyssen	Chief Executive Officer and Chairman of the Management Board of E.ON AG	General Meeting	
Tilman Todenhöfer	Managing Partner of Robert Bosch Industrietreuhand KG, Stuttgart		
Werner Wenning	Chairman of the Management Board of Bayer AG, Leverkusen		
Wolfgang Böhr	Chairman of the Combined Staff Council Düsseldof		
Heidrun Förster	Chairperson of the Combined Staff Council Berlin of Deutsche Bank		
Alfred Herling	Chairman of the Combined Staff Council Wuppertal/Sauerland of Deutsche Bank	In accordance	
Gerd Herzberg	Deputy Chairman of ver.di Vereinte Dienstleistungsgewerkschaft, Berlin	with the German	
Martina Klee	Chairperson of the Staff Council GTO Deutsche Bank Frankfurt/Eschborn	Stock Corporation	
Henriette Mark	Chairperson of the Combined Staff Council Munich and Southern Bavaria of Deutsche Bank	Act elected by	
Gabriele Platscher	Chairperson of the Combined Staff Council Braunschweig/Hildesheim	employees in Germany	
Karin Ruck	Deputy Chairperson of the Supervisory Board	Germany	
Marlehn Thieme	Divisional Head of Corporate Social Responsibility Deutsche Bank AG, Frankfurt		
Leo Wunderlich	Chairman of the Group and General Staff Councils of Deutsche Bank AG, Mannheim		

## Environmental Steering Committee and Climate Change Advisory Board



Environmental Steering Committee Chair: Caio Koch-Weser Vice Chairman	Members: Global Markets, Global Banking, Asset Management, Private Wealth Management, Private & Business Clients, Communications, Compliance, Corporate Development/Corporate Investments, Corporate Real Estate/Global Sourcing, Risk Management, DB Research, Group Sustainability
Climate Change Advisory Board Members	Principal Occupation
Lord Browne	Chairman Apax Partners and former CEO of BP (UK)
John Coomber	Chairman of the Climate Group (UK)
Fabio Feldmann	Former Executive Secretary of Brazilian Forum on Climate Change (Brazil)
Stanley Fink	Deputy Chairman, Man Group (UK)
Amory B. Lovins	Chairman and Chief Scientist, Rocky Mountain Institute (USA)
Lord Oxburgh	Former Chairman of Shell (UK)
Prof. Hans Joachim Schellnhuber	Founding Director of Potsdam Institute for Climate Impact Research (Germany)
Prof. Robert Socolow	Co-Director, The Carbon Mitigation Initiative and Professor at Princeton University (USA)
Prof. Dr. Klaus Toepfer	Former Minister for Environment (Germany), Former UNEP Executive Director
Prof. Hongren Zhang	President of International Union of Geological Science and former Vice Minister of Geology and Mineral Resources (China)

## Organizational responsibilities for ecological operations



#### Environmental Steering Committee (ESC)

Vision, strategy

Control, corporate priorities, top management anchoring, budgeting, external advisory board

#### Eco Operations Committee (EOC)

Specialist vision, strategy

Definition of specialist strategies and priorities for real estate, IT, procurement, internal communications, and social impact; monitoring of business success

#### Eco teams

#### From strategy to implementation

Implementation of vision and strategy in the fields of real estate, procurement, mobility, IT, and the working environment; appointment of regional managers supported by networks of experts

#### Eco Project Management Office (EPMO) Center of competence & knowledge exchange

Network for knowledge transfer, monitoring, and optimization of resource consumption at Deutsche Bank sites, exchange of best practices including provision of tools to help implementing resource efficiency measures

## Solar Impulse – a sustainable investment in the future





## 63 m wingspan, 12,000 solar cells, zero kerosene

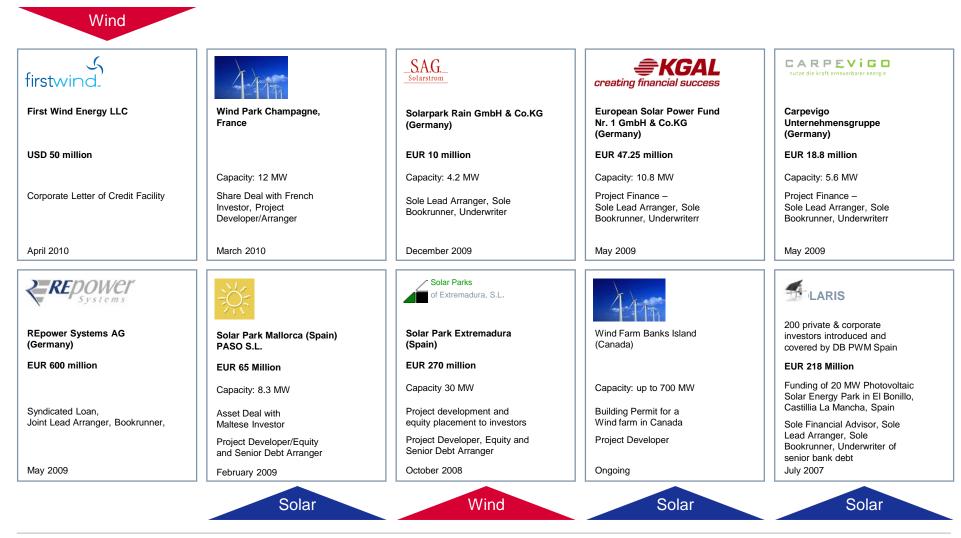
- In 2012 "Solar Impulse" is due to set off on the first round-the-world flight of a manned solar aircraft.
- Without using any fuel or emitting any pollutants, it will take off and fly for several days and nights powered solely by the sun.
- With "Solar Impulse" the two pioneers, Bertrand Piccard and André
   Borschberg, aim to draw attention to the huge potential of regenerative energy sources and to set in motion nothing less than a revolution in their use.
- Deutsche Bank is proud to be a main partner of the pioneering project.

## Operational environmental protection - our targets



Aspect	Goal		
Resources	<ul> <li>Carbon neutrality from 2013 onwards</li> <li>Continuous increase of the renewable energy component (2009: 69 %)</li> <li>Reduction of water use by a total of 100 million liters (2009/2010)</li> <li>Reduction of energy consumption by a total of 30 million kWh (2010)</li> </ul>		
Technology	<ul> <li>Steady improvement of building technology role model Deutsche Bank twin towers: reduction of CO<sub>2</sub> emissions by 89 %</li> <li>Quadruple the energy efficiency in our large data centers by the end of 2012</li> <li>Halve the energy consumed by IT activities in our offices by the end of 2012</li> </ul>		
Material	<ul> <li>Increase use of environmentally friendly materials</li> <li>Usage of FSC or PEFC certified paper</li> <li>Halving the Group-wide consumption of printing and photocopy paper by the end of 2012</li> <li>Inclusion of indirect carbon emissions coming from the supply chain into our calculations of the carbon footprint (focus on contracts with energy providers and paper suppliers).</li> </ul>		
Mobility	<ul> <li>Increase use of video conferencing, stimulate lower carbon emission travel modes, fostering carbon neutrality (business journeys, conferences)</li> </ul>		
Employees	<ul> <li>Continuous raising of awareness</li> <li>Energy awareness campaign, "Passion for the Planet" website, e-learning tool on sustainability</li> </ul>		

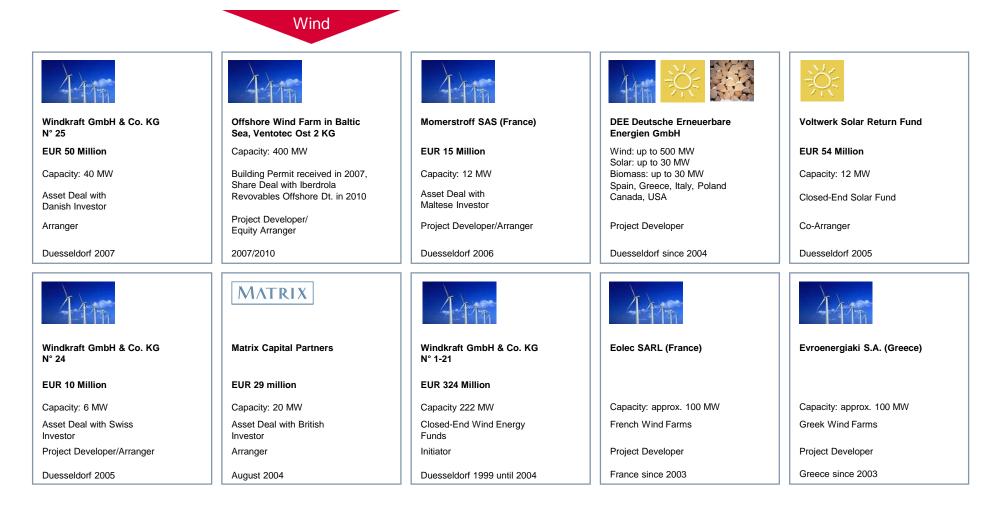
## Renewable Energy projects in our Asset Finance & Leasing business (I)



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## Renewable Energy projects in our Asset Finance & Leasing business (II)







Indices	Listed since	Indices	Listed since
ASPI Index	<b>2001</b> (since establishment of the index)	Ethical Index Euro Ethical Index Global E.Capital Partners	2002
Dow Jones STOXX Sustainability Indices DJSI EURO STOXX	<b>2001</b> (since establishment of the index)	Ethical Index Euro Tradable Ethical Index Global Tradable FTSE4GOOD Indices FTSE4GOOD	2006 2001 (since establishment of
Dow Jones Sustainability World Indices (DJSI World)	<b>1999</b> (since establishment of the index)	Europe Index (EUR) FTSE4GOOD Global Index (USD)	the index)

## Global governance – our partnerships



Organization/Institution	Profile
UN Global Compact (since 2000)	UN initiated code of conduct for corporates: Principles regarding human rights, labour, environment and anti-corruption
UNEP FI (since 1992)	Conceived at Rio Earth Summit Specialist working groups
Global Reporting Initiative (since 2002)	Multi-stakeholder initiative conceived in 1997 Promotion of reporting on economic, ecological, and social performance of organizations
Principles for Responsible Investment (since 2008)	Initiative of investors cooperating with UNEP FI and UN Global Compact focused on applying ecological and social principles for responsible investments
World Business Council for Sustainable Development (since 2000)	Global network of leading international companies out of several industries
Institutional Investors Group on Climate Change (IIGCC) (since 2008)	Forum for pension funds and other institutional investors on matters relating to climate change
Investor Network on Climate Risk (INCR) (since 2008)	Network of investors and credit institutions aimed at promoting an understanding of loan risks and investment opportunities against the background of climate change

## Cautionary statements



This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of 16 March 2010 under the heading "Risk Factors." Copies of this document are readily available upon request or can be downloaded from www.deutsche-bank.com/ir.

This presentation also contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation is not provided in this presentation, refer to the 1Q2010 Financial Data Supplement, which is accompanying this presentation and available at www.deutschebank.com/ir.